



# American Academy of Home Care Physicians Annual Report to the Membership 2012

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2007-2009

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1988-1989

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# Membership, Programs & Services

## 1. Membership Diversification

The AAHCP continues to be delighted with the growth in diversity of our membership, with a current total membership around 1,271. Medical Directors make up 19% of our membership. Nurse Practitioners, Registered Nurses and Physician Assistants make up nearly 16% of our membership. About 70% of our membership is made up of Physicians (including Medical Directors), and the remaining members are employees of home health agencies, administrators, residents and students, flat rate groups and small groups.

## 2. Annual Scientific Meeting and Member Recognition

The 2012 program "Bringing Home the Care Continuum: Harnessing High Tech, High Touch Home Care Medicine" featured presentations on successful management of the home care medical practice, the changing home care neighborhood, innovations in health care, emerging technologies, telemedicine, update on IAH, the regulatory environment in home health care, and clinical and educational topics. Winner of the Eric Baron House Call Doctor of the Year award was Dr. Linda DeCherrie. Winner of the Clinician of the Year award was Nancy Reyes, RN, APN-C. Poster of the Year Award winner was Dr. Ina Li.

## 3. Newsletter

This year's bi-monthly editions of *Frontiers* have covered abstracts of the home care medicine literature and a variety of public policy, clinical and practice management topics, including a Medical Director's column and new technology and strategic thinking columns. A weekly e-Newsletter continues to communicate the most up-to-date regulatory and practice management information to members. Back issues of *Frontiers* and the e-Newsletter are available in the member's only section of the website.

## 4. Public Policy

The major event of the year was the beginning of the Independence at Home demonstration, a decade-long effort of the Academy. The AAHCP also provided comments on numerous regulations including reform of the Medicare physician payment formula, meaningful use measures, audit and billing issues.

## 5. Medical Malpractice Insurance

Our agreement with Lockton Affinity continues, allowing medical malpractice insurance to be offered to our members.

## Financial Information: 2012

<b>Total Revenue:</b>	\$500,483
<b>Expenses:</b>	
Program Services	\$439,860
Management and General	\$95,221
Fundraising	\$8,905
Payments to Affiliates	-0-
Total Expenses	\$583,986
<b>Excess or (deficit) for the year</b>	<b>\$(83,503)</b>
<b>Net assets or fund balances at the end of the year</b>	<b>\$806,738</b>

## Sponsors

- Amedisys, Inc
- Banyan International Corporation
- Bayer Healthcare Viterion Telehealthcare
- Cleveland Clinic
- Gentiva Health Services, Inc
- Gerontological Advanced Practice Nurses Association
- Harden Healthcare
- Home Care Assistance, LLC
- The Home Doctor
- Hopkins Medical Products
- Intel/GE Care Innovations
- Invacare Corporation
- National Association for Home Care & Hospice
- Safe Visits
- Sterling Medical Services

# AAHCP Publications & Training Materials

## **Home Care Medicine – A Field Guide to developing successful practices and programs**

Covering all aspects from building the program, design and implementation, measuring success, and growing your program, this manual will give you the guidance you need to start your program right and develop its success. Includes the first set of standards, called Guidelines, for the field of home care medicine.

*\$90 members; \$100 non-members (plus \$12 shipping)*

## **Advanced Issues in House Call Program Management**

Serving as a complement to “Making House Calls a Part of Your Practice,” this publication is intended for those who have an established practice and are seeking to refine it.

*\$21 members, \$28 non-members (plus \$3.50 shipping)*

## **Making Home Care Work in a Medical Practice: A Brief Guide to Reimbursement and Regulations**

Covers codes and billing, domiciliary care visits, documentation for common house call codes, CPO billing, HME orders, and other issues.

*\$13 members, \$15 non-members (plus \$3.50 shipping)*

## **Making House Calls A Part of Your Practice**

Offers practical tips for those considering adding house calls to their practice.

*\$21 members, \$28 non-members (plus \$3.50 shipping)*

## **Medical Directorship of Home Health Agencies**

Covers topics such as the role of the medical director; rules, regulations, and standards; billing and reimbursement; Stark regulations; and includes sample contracts and forms.

*\$30 members, \$50 non-members (plus \$3.50 shipping)*

## **Medical Visits in Assisted Living Facilities and Other Congregate Care Settings: A Primer for Facility Operators and Medical Providers**

Highlights the similarities and differences between making visits to assisted living facilities and individual homes. Introduces administrators and staff of congregate care facilities to the feasibility and benefits of arranging for home medical care services and provides an educational tool

for providers who have an interest in providing service in these settings.

*\$21 members, \$28 non-members (plus \$3.50 shipping)*

## **Recommended Clinical Practice Guidelines**

These guidelines cover the basic elements of structure and process of care typically required by accrediting organization such as JCAHO enhanced with specific sections on issues specific to home care medicine. They are offered as a guide to “best practices” as we know them, and will be updated as further information becomes available.

*\$15 members, \$35 non-members (plus \$3.50 shipping)*

## **An Approach to the Management of Pressure Ulcers: A Home Care Perspective (CD-Rom)**

Produced by the AAHCP through an unrestricted grant provided by KCI, Inc.; Dr. George Taler, editor and lead author. Intended for primary care physicians, nurse practitioners, physician assistants and nurses to enable the use of best practices in preventing and treating typical pressure ulcer wounds found in home care medical practice.

*\$20.00 members, \$25.00 non-members (price includes shipping)*

## **Medical Management of the Home Care Patient: Guidelines for Physicians, 4th edition (Developed with the AMA)**

A broad overview of the field of home care, including medical management of patients in the home. Helps physicians identify and oversee the wide range of medical and social services available to assist patients at home. Careful utilization of appropriate services can prevent unnecessary rehospitalizations, emergency department visits and poorer than expected health outcomes.

*\$19 members; \$35 non-members (plus \$3.50 shipping)*

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To order these publications and training materials, please visit [www.aahcp.org](http://www.aahcp.org) and click “Online Store” or call the AAHCP at 410-676-7966.