



# American Academy of Home Care Medicine Annual Report to the Membership 2013

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2011-2013  
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1992-1994  
**Joanne Schwartzberg, MD**

1989-1992  
**Joseph M. Keenan, MD**

1988-1989  
**John Lewis, MD**

# Membership, Programs & Services

## 1. Membership Diversification

The AAHCM continues to be delighted with the growth in diversity of our membership, with a current total membership around 1,302. Nurse Practitioners and Physician Assistants make up nearly 17% of our membership. About 64% of our membership is made up of physicians, of which 5% are Medical Directors. Remaining members include employees of home health agencies, administrators, residents and provider groups.

## 2. Public Policy

2013 was the first full year of the 3-year Independence at Home demonstration, a decade-long effort of the Academy. The AAHCM also provided comments on numerous regulations including reform of the Medicare physician payment formula, meaningful use measures, audit and billing issues, and worked on new codes for transitional care, chronic care coordination and other matters.

## 3. Annual Scientific Meeting and Member Recognition

The 2013 program "Home Care Medicine (HCM): Best of Care, Best of Business" featured presentations on successful management of the home care medical practice, the changing home care neighborhood, innovations in health care, emerging technologies, telemedicine, update on IAH, the regulatory environment in home health care, and clinical and educational topics. Winner of the Eric Baron House Call Doctor of the Year award was Dr. Cynthia Pinson. Winner of the Clinician of the Year award was Barbara Sutton, RN, MS, ANP-BC, ACHPN. Poster of the Year Award winner was Dr. Bruce Kinosian.

## 4. Newsletter

This year's bi-monthly editions of *Frontiers* have covered abstracts of the home care medicine literature and a variety of public policy, clinical and practice management topics, including a Medical Director's column and new technology and strategic thinking columns. A weekly e-Newsletter continues to communicate the most up-to-date regulatory and practice management information to members. Back issues of *Frontiers* and the e-Newsletter are available in the member's only section of the website.

## 5. Medical Director Training

Through a grant, the Academy co-developed and hosted a web-based training program for Medical Directors of Home Health Agencies. Visit [www.aahcm.org](http://www.aahcm.org) > Home Care Medical Direction for more information.

## 6. Medical Malpractice Insurance

Our agreement with Lockton Affinity continues, allowing medical malpractice insurance to be offered to our members.

## Financial Information: 2013

Total Revenue:	\$722,346
Expenses:	
Program Services	\$472,480
Management and General	\$96,272
Fundraising	\$6,811
Payments to Affiliates	-0-
Total Expenses	\$575,563
Excess or (deficit) for the year	\$146,783
Net assets or fund balances at the end of the year	\$953,521

## Sponsors

- Amedisys, Inc.
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- Visiting Nurse Association Health Group
- Visiting Nurse Services of New York
- Visiting Physicians Association
- VQ OrthoCare
- Washington Hospital Center

# AAHCM Publications & Training Materials

## **Home Care Medicine - A Field Guide to Developing Successful Practices and Programs**

Covering all aspects from building the program, design and implementation, measuring success, and growing your program, this manual will give you the guidance you need to start your program right and develop its success. Includes the first set of standards, called Guidelines, for the field of home care medicine.

*\$90 members; \$100 non-members (plus \$12 shipping)*

## **Advanced Issues in House Call Program Management**

Serving as a complement to "Making House Calls a Part of Your Practice," this publication is intended for those who have an established practice and are seeking to refine it.

*\$21 members, \$28 non-members (plus \$3.50 shipping)*

## **Making Home Care Work in a Medical Practice: A Brief Guide to Reimbursement and Regulations**

Covers codes and billing, domiciliary care visits, documentation for common house call codes, CPO billing, HME orders, and other issues.

*\$13 members, \$15 non-members (plus \$3.50 shipping)*

## **Making House Calls a Part of Your Practice**

Offers practical tips for those considering adding house calls to their practice.

*\$21 members, \$28 non-members (plus \$3.50 shipping)*

## **Medical Directorship of Home Health Agencies**

Covers topics such as the role of the medical director; rules, regulations, and standards; billing and reimbursement; Stark regulations; and includes sample contracts and forms.

*\$30 members, \$50 non-members (plus \$3.50 shipping)*

## **Bringing House Calls to Assisted Living & Other Group Facilities**

Highlights the similarities and differences between making visits to assisted living facilities and individual homes. Introduces administrators and staff of congregate care facilities to the feasibility and benefits of arranging for home medical care services and provides an educational tool

for providers who have an interest in providing service in these settings.

*\$21 members, \$28 non-members (plus \$3.50 shipping)*

## **Recommended Clinical Practice Guidelines**

These guidelines cover the basic elements of structure and process of care typically required by accrediting organization such as JCAHO enhanced with specific sections on issues specific to home care medicine. They are offered as a guide to "best practices" as we know them, and will be updated as further information becomes available.

*\$15 members, \$35 non-members (plus \$3.50 shipping)*

## **An Approach to the Management of Pressure Ulcers: A Home Care Perspective (CD-Rom)**

Produced by the AAHCM through an unrestricted grant provided by KCI, Inc.; Dr. George Taler, editor and lead author. Intended for primary care physicians, nurse practitioners, physician assistants and nurses to enable the use of best practices in preventing and treating typical pressure ulcer wounds found in home care medical practice.

*\$20.00 members, \$25.00 non-members (price includes shipping)*

## **Medical Management of the Home Care Patient: Guidelines for Physicians, 4th edition (Developed with the AMA)**

A broad overview of the field of home care, including medical management of patients in the home. Helps physicians identify and oversee the wide range of medical and social services available to assist patients at home. Careful utilization of appropriate services can prevent unnecessary rehospitalizations, emergency department visits and poorer than expected health outcomes.

*\$19 members; \$35 non-members (plus \$3.50 shipping)*

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To order these publications and training materials, please visit [www.aahcm.org](http://www.aahcm.org) and click "Online Store" or call the AAHCM at 410-676-7966.