



Become APMP Certified

APMP offers the world's first, best and only industry recognized Certification Program for professionals working in a bid and proposal environment. APMP certification is the global standard for developing and demonstrating proposal management competency. Achieving APMP Certification:

- Demonstrates your personal commitment to your career and profession
- Improves your business development capabilities
- Creates a focus on best practices for your team
- Gains you the respect and credibility of your peers, clients and organization's leaders and in some cases additional compensation.
- Reinforces bid/proposal management as an important role within your organization and not an ad hoc function that anyone can do

Your APMP Certification Plan

Use this table to see what level of APMP Certification you could achieve at your current experience in the industry. Each level builds on the one before and everyone must start at Foundation before advancing to Practitioner and Professional.

If You Are A	You Should Have
Junior level proposal professional with 1-3 years' experience	 <p>Foundation Certification You have demonstrated an extensive knowledge and understanding of best practices.</p>
Proposal professionals with 3 or more years' experience	 <p>Practitioner Certification You have demonstrated a mastery of how to apply best practices and lead others in their use.</p>
Proposal professionals with 7 or more years' experience	 <p>Professional Certification You have made a significant contribution to your organization and/or the profession. In addition you have proven leadership and communications skills.</p>

APMP Certification Levels, Exam Types and Costs

Each level is assessed in a different way and each requires a minimum level of experience and uses a process of examination, competency based assessment, which is consistent and measured against world wide best practice standards.

Level of APMP Certification	Type of Assessment	Cost*
Foundation	One hour, open book, multiple choice exam	\$400 USD*
Practitioner	Assessment of documented experience through essay questions. No time limit.	\$600 USD*
Professional	Assessment of impact presentation and communication and leadership skills in an interview setting	\$850 USD

*Does not include face-to-face or online prep course fees offered by APMP and APMP's Approved Training Organizations.

Your certification is maintained by earning Continuing Education units every 2 years.



If you have any questions about the APMP Certification Program, please contact me.

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