



NEWS RELEASE

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ERC Named 2013 Heavy Duty Remanufacturer of the Year

CHANTILLY, VIRGINIA -- At the HDRG Remanufacturing Summit in Las Vegas on January 21, 2013, the Heavy Duty Remanufacturing Group (HDRG) of the Automotive Parts Remanufacturers Association (APRA) awarded Electronics Remanufacturing Company (ERC), LLC of Walled Lake, Michigan its' prestigious "Mike Hill Heavy Duty Remanufacturer of the Year Award." The award is given to a company or individual who has demonstrated innovative ways to create and grow a successful business model and in the process supported industry efforts to advance the science of remanufacturing.

According to Bill Gager, President of APRA/HDRG, the panel's decision to award ERC, LLC this year's prestigious award was because of the path they have pioneered for electronics remanufacturing in the commercial vehicle market. ERC's board is made up of seasoned commercial vehicle industry veterans; Jim Morrow (CEO), former President of Detroit Diesel, Russ Schinzing (President), former GM of Detroit Diesel Remanufacturing Electronics Division and Warren Klein, former owner of Transaxle.

"ERC was formed in January 2010 to service an underserved marketplace," acknowledged company President Russ Schinzing. "We were one of the first independent, commercial vehicle focused, electronics remanufacturers to recognize that there were many electronic components on the engine, cab, and trailer that were not being offered as remanufactured parts."

"ERC began as an engineering heavy company with very strong reverse engineering capabilities to help OEM and Tier 1 customers that want to remanufacture electronic modules apart from their direct supplier of new," continued Schinzing. "We independently reverse engineered many of the abandoned products and

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worked with the OEM and Tier 1 engineering teams to achieve process and specification approval. Most of these products have communication protocols like High-speed CAN and J1708 which need to be interpreted, reverse engineered, and programmed into test software to be used on ERC developed test equipment.”

ERC was recently awarded the 2012 North American Company of the Year Award in the Remanufacturing Electronics market by Frost & Sullivan.

ERC has been a member of APRA and its’ HDRG Division since its inception in 2010.

Company president Russ Schinzing accepted the award from Sandra Standley, HDRG Chairman. ERC became the 6th recipient of this award joining past recipients Precision Rebuilders (St. Clair, Missouri), Weller Truck Parts (Grand Rapids, Michigan), ArvinMeritor (Plainfield, Indiana), Camerota Truck Parts (Enfield, Connecticut) and TransAxle (Cinnaminson, New Jersey). Standley stated, “Having ERC receive this award is a fitting tribute for a company that has helped many remanufacturers understand the opportunities in electronics and mechantronics.”

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APRA is a non-profit, international trade association serving over 1,000 companies involved in the \$35 Billion/year motor vehicle parts rebuilding/remanufacturing industry. Remanufacturing is the ultimate form of recycling.