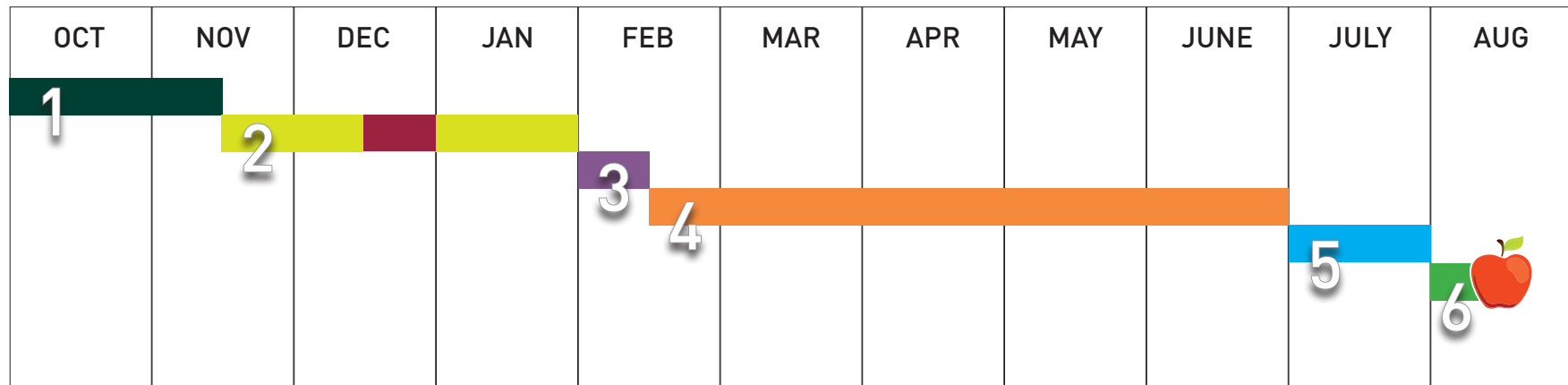


PROCESS CALENDAR



KEY:

- 1** Sales Process: Interviews, Presentations, Showroom Visits, Vendor Selection (4-6 weeks)
- 2** Design (8 weeks)
- 3** Order Processing (1-2 weeks)
- 4** Product Manufacturing (14-18 weeks)
- 5** Delivery and Installation (1-4 weeks)
- 6** Teacher Move-In (1 week)
-  School Starts (approx. August 15)—hard stop!