



## **DELAWARE REVENUE SOLUTIONS Coalition**

An Initiative of the Nonprofit Sector

This coalition, convened in 2015 to build support for innovative solutions to the 2016-2017 budget challenges in the State of Delaware. The coalition has continued its work and is now focused on the Fiscal Year 2018 budget.

Through dialogue, committed participation, and creative thinking, the Coalition has collaborated to develop solutions that collectively move Delaware towards balanced budgets preserving high quality services provided by Delaware nonprofits. We support the State's work with the PEW-MacArthur "Results First Initiative" project to assess state programs and practices.

Coalition participants believe that the best outcomes will be achieved by bringing together the private, public and nonprofit sectors to actively develop fiscal balance that supports our social contract for all Delawareans.

### **GOAL**

Support Responsible Solutions that will decrease the estimated budget deficit being discussed, without crippling providers of critically needed services. The September Delaware Economic and Financial Advisory Council (DEFAC) forecasted a deficit of \$167 Million before key cost drivers were factored in for Fiscal Year 2018.

Since July, the Coalition has been meeting and engaged the broader public and private sector communities. The 2015 "Working Paper" includes a review of research that has already been done on revenue, expenditures and the overall Delaware Budget. We are working to have the learnings of the "Coalition" integrated into the Governor's Budget and develop General Assembly support.

### **Coalition Participants**

Consist of the following and their 1,000 + members, constituents, and the 100% of Delawareans nonprofits touch annually:

- Delaware Alliance for Nonprofit Advancement (DANA)
- Ability Network of Delaware
- Delaware Community Foundation (DCF)
- United Way of Delaware (UWD)
- Delaware Grantmakers Assn. (DGA)
- Association of Fundraising Professionals (AFP)
- University of Delaware—Ctr. for Community Research and Service (UDCCRS)
- A variety of Government and Business Partners

### **Key Milestones in 2017-2018 Budget Process**

#### **OCTOBER 2016 - DECEMBER 2016**

**October 25<sup>th</sup> NONPROFIT FORUM** - Hold an October statewide forum on budget and revenue solutions.

- Generate General Assembly interest by meeting with representatives of both parties
- Work with lobbyists to increase exposure and opportunities to engage members of the Delaware General Assembly



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- Meet with editorial boards and media representatives to discuss alternatives to reductions in social services programs
- Testify in November at OMB budget hearings

### JANUARY 2017 – JUNE 2017

- **January 2017** - Attend Governor's proposed budget release
- **February 17, 2017** - Participate in the Nonprofit Annual Budget Update to discuss the impact of the Governor's proposed budget
- Testify at General Assembly hearings and committee meetings about the need for budget solutions and the unanticipated costs of cutting social services spending
- Testify at February Joint Finance Committee hearings and attend regularly scheduled JFC meetings
- Attend monthly DEFAC meetings
- Attend June Markup sessions



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