

BUSINESS AND OPERATIONS

EXPO

FLORIDA PEST MANAGEMENT ASSOCIATION

JANUARY 11-13, 2018
 Hilton Orlando Lake Buena Vista
 Orlando, Florida

sponsored by **syngenta**

Date	Day	Start Time	End Time	Event	Location
11-Jan-18	Thursday	10:00 AM	1:00 PM	FPMA Executive Committee Meeting / Lunch <i>Sponsored by DOW</i>	Magnolia / Mezzanine Foyer
11-Jan-18	Thursday	1:15 PM	2:15 PM	FPMA Board of Directors Meeting	Narcissus / Orange
11-Jan-18	Thursday	2:15 PM	4:15 PM	FPMA GAC/PAC Meeting	Narcissus / Orange
11-Jan-18	Thursday	5:00 PM	6:00 PM	Past Presidents Meeting <i>Sponsored by Real Green</i>	Room # TBA
12-Jan-18	Friday	7:00 AM	12:00 PM	Exhibitor Set-Up	Grand Salon
12-Jan-18	Friday	7:00 AM	5:00 PM	Conference Registration	West Registration
12-Jan-18	Friday	7:00 AM	8:00 AM	Continental Breakfast <i>Sponsored by Target Specialty Products</i>	
12-Jan-18	Friday	8:00 AM	9:40 AM	<i>(2 CEUs)- CORE A Practical Approach for Understanding the Correct Pesticide Applications, Safety and Environment Concerns – Dr. Frishman Sponsored by Douglas Products</i>	Salon 7 & 8
12-Jan-18	Friday	9:15 AM	10:15 AM	Business Session Closing More Sales with Automated Follow-up Joe Kucik, Real Green	Salon 6
12-Jan-18	Friday	9:45 AM	10:30 AM	Coffee Break <i>Sponsored by Harrell's</i>	
12-Jan-18	Friday	10:30 AM	12:10 PM	<i>(2 CEUs)- Fumigation A Recap of New FDACS FUME regulations, case study (from EPA) and fumigation scenarios – Erich Hobelman, Steve Niedzwiedzki, Ellen Thomas and James Pearsall Sponsored by Douglas Products</i>	Salon 7 & 8
12-Jan-18	Friday	10:30 AM	11:30 AM	Business Session Behind the Scenes/Emergency Planning & More	Salon 6
12-Jan-18	Friday	11:45 AM	12:45 PM	Business Session Outsourcing as a Strategy to Grow Your Business Cleveland Dixon, Holiday Termite and Pest Control	Salon 6
12-Jan-18	Friday	12:45 PM	2:00 PM	Exhibit Hall Grand Opening Happy Hour with Lunch <i>Lunch sponsored by Amvac Chemical and Happy Hour sponsored by Florida Sprayers</i>	Grand Salon
12-Jan-18	Friday	12:45 PM	5:00 PM	Exhibit Hall Open Hours	Grand Salon
12-Jan-18	Friday	2:00 PM	3:40 PM	<i>(2 CEUs)- GHP Latest Developments for General Household Pest Control – Dr. Koehler and Dr. Pereira Sponsored by Douglas Products</i>	Salon 7 & 8
12-Jan-18	Friday	2:00 PM	3:00 PM	Business Session Recruiting Smarter Brad Leahy, Blades of Green	Salon 6
12-Jan-18	Friday	3:30 PM	4:00 PM	Exhibit Hall Coffee Break <i>Sponsored by Oldham Chemical</i>	
12-Jan-18	Friday	4:00 PM	5:00 PM	FPMA Annual Business Meeting	Salon 6
12-Jan-18	Friday	5:30 PM	6:30 PM	PWIPM Reception <i>Sponsored by BioGreen</i>	Covington Mill
12-Jan-18	Friday	6:30 PM	7:15 PM	Welcome Reception <i>Sponsored by Forshaw</i>	Grand Foyer
12-Jan-18	Friday	7:15 PM	9:00 PM	Inauguration Dinner <i>Sponsored by BASF</i>	Salon 6 & 7
12-Jan-18	Friday	9:00 PM	10:00 PM	Dessert Reception <i>Sponsored by Work Wave</i>	Covington Mill
13-Jan-18	Saturday	8:00 AM	10:00 AM	Conference Registration	West Registration
13-Jan-18	Saturday	8:00 AM	9:00 AM	KEYNOTE - Breakfast 9 Super Simple Steps to Entrepreneurial Success Marty Grunder, Grunder Landscaping Company <i>Sponsored by Bayer</i>	International South

13-Jan-18	Saturday	9:00 AM	3:00 PM	Exhibit Hall Open Hours	Grand Salon
13-Jan-18	Saturday	9:15 AM	10:55 AM	(2 CEUs)- L&O Novel Concepts of Managing Pests in the Landscape – Dr. Koehler, Dr. Pereira, and Dr. Dale Sponsored by Control Solutions, Inc.	Salon 7 & 8
13-Jan-18	Saturday	9:30 AM	10:30 AM	Business Session Build Your Business with Add-On Services Matt Paul, TAP Insulation, Dan Gordon, PCO Bookkeepers	Salon 6
13-Jan-18	Saturday	10:30 AM	11:15 AM	Coffee Break Sponsored by Rush Truck Center & GT Leasing	
13-Jan-18	Saturday	10:45 AM	11:45 AM	Business Session Business Session From Technician to CEO Dan Gordon, PCO Bookkeepers	Salon 6
13-Jan-18	Saturday	11:15 AM	12:55 PM	(2 CEUs)- WDO Newest Methods of Identifying & Controlling Termites – Dr. Koehler and Dr. Pereira Sponsored by Control Solutions, Inc.	Salon 7 & 8
13-Jan-18	Saturday	12:00 PM	2:00 PM	Lunch in Exhibit Hall Sponsored by Univar	Grand Salon
13-Jan-18	Saturday	1:45 PM	3:20 PM	(2 CEUs) – CORE FDACS/FHP(FDOT) Vehicle Inspections – Paul Mitola and Natalie Sponsored by Control Solutions, Inc.	Salon 7 & 8
13-Jan-18	Saturday	2:00 PM	3:00 PM	Business Session Harnessing the Power of the Internet Market Hardware	Salon 6
13-Jan-18	Saturday	3:00 PM	4:00 PM	Exhibitor Appreciation Post Con (exhibitors only)	Grand Salon
13-Jan-18	Saturday	3:00 PM	5:00 PM	Exhibitor Move-Out	Grand Salon
13-Jan-18	Saturday	5:30 PM	6:30 PM	Reception Sponsored by Bell Laboratories	Grand Foyer 6 / Patio
13-Jan-18	Saturday	6:30 PM	7:30 PM	Closing Dinner Sponsored by SiteOne Landscape Supply	Grand Foyer 6 / Patio
13-Jan-18	Saturday	7:30 PM	9:00 PM	After-Party Casino Night	Salon 6
14-Jan-18	Sunday	8:00 AM	12:00 PM	Exhibit Hall Tear Down	Grand Salon