

BUSINESS AND OPERATIONS

EXPO

FLORIDA PEST MANAGEMENT ASSOCIATION

JANUARY 11-13, 2018
 Hilton Orlando Lake Buena Vista
 Orlando, Florida

sponsored by



| Date | Day | Start Time | End Time | Event | Location |
|-----------|----------|------------|----------|---|---------------------------|
| 11-Jan-18 | Thursday | 10:00 AM | 1:00 PM | FPMA Executive Committee Meeting | Magnolia |
| 11-Jan-18 | Thursday | 12:00 PM | 1:00 PM | Board of Directors Lunch <i>Sponsored by DOW</i> | Poinsettia / Quince Foyer |
| 11-Jan-18 | Thursday | 1:15 PM | 2:15 PM | FPMA Board of Directors Meeting | Poinsettia / Quince |
| 11-Jan-18 | Thursday | 2:15 PM | 4:15 PM | FPMA GAC/PAC Meeting | Poinsettia / Quince |
| 11-Jan-18 | Thursday | 5:00 PM | 6:00 PM | Past Presidents Meeting <i>Sponsored by Real Green</i> | Room # TBA |
| 11-Jan-18 | Thursday | 6:00 PM | 10:00 PM | Exhibit Hall Set-Up | Grand Salon |
| 12-Jan-18 | Friday | 7:00 AM | 12:00 PM | Exhibitor Set-Up | Grand Salon |
| 12-Jan-18 | Friday | 7:00 AM | 5:00 PM | Conference Registration | West Registration |
| 12-Jan-18 | Friday | 7:00 AM | 8:00 AM | Continental Breakfast <i>Sponsored by Target Specialty Products</i> | |
| 12-Jan-18 | Friday | 8:00 AM | 9:40 AM | <i>(2 CEUs)- CORE A Practical Approach for Understanding the Correct Pesticide Applications, Safety and Environment Concerns – Dr. Frishman Sponsored by Douglas Products</i> | Salon 7 & 8 |
| 12-Jan-18 | Friday | 9:15 AM | 10:15 AM | Business Session Closing More Sales with Automated Follow-up Joe Kucik, Real Green | Salon 6 |
| 12-Jan-18 | Friday | 9:45 AM | 10:30 AM | Coffee Break <i>Sponsored by Real Fleet Solutions</i> | |
| 12-Jan-18 | Friday | 10:30 AM | 12:10 PM | <i>(2 CEUs)- Fumigation A Recap of New FDACS FUME regulations, case study (from EPA) and fumigation scenarios – Erich Hobelman, Steve Niedzwiedzki, Ellen Thomas and James Pearsall Sponsored by Douglas Products</i> | Salon 7 & 8 |
| 12-Jan-18 | Friday | 10:30 AM | 11:30 AM | Business Session Behind the Scenes/Emergency Planning & More | Salon 6 |
| 12-Jan-18 | Friday | 11:45 AM | 12:45 PM | Business Session Outsourcing as a Strategy to Grow Your Business Cleveland Dixon, Holiday Termite and Pest Control | Salon 6 |
| 12-Jan-18 | Friday | 12:45 PM | 2:00 PM | Exhibit Hall Grand Opening Happy Hour with Lunch <i>Lunch sponsored by Amvac Chemical and Happy Hour sponsored by Florida Sprayers</i> | Grand Salon |
| 12-Jan-18 | Friday | 12:45 PM | 5:00 PM | Exhibit Hall Open Hours | Grand Salon |
| 12-Jan-18 | Friday | 2:00 PM | 3:40 PM | <i>(2 CEUs)- GHP Latest Developments for General Household Pest Control – Dr. Koehler and Dr. Pereira Sponsored by Douglas Products</i> | Salon 7 & 8 |
| 12-Jan-18 | Friday | 2:00 PM | 3:00 PM | Business Session Recruiting Smarter Brad Leahy, Blades of Green | Salon 6 |
| 12-Jan-18 | Friday | 3:30 PM | 4:00 PM | Exhibit Hall Coffee Break <i>Sponsored by Oldham Chemical</i> | |
| 12-Jan-18 | Friday | 4:00 PM | 5:00 PM | FPMA Annual Business Meeting | Salon 6 |
| 12-Jan-18 | Friday | 5:30 PM | 6:30 PM | PWIPM Reception <i>Sponsored by BioGreen</i> | Covington Mill |
| 12-Jan-18 | Friday | 6:30 PM | 7:15 PM | Welcome Reception <i>Sponsored by Forshaw</i> | Grand Foyer |
| 12-Jan-18 | Friday | 7:15 PM | 9:00 PM | Inauguration Dinner <i>Sponsored by BASF</i> | Salon 6 |
| 12-Jan-18 | Friday | 9:00 PM | 10:00 PM | Dessert Reception <i>Sponsored by Work Wave</i> | Covington Mill |
| 13-Jan-18 | Saturday | 8:00 AM | 10:00 AM | Conference Registration | West Registration |
| 13-Jan-18 | Saturday | 8:00 AM | 9:00 AM | KEYNOTE - Breakfast <i>Sponsored by Bayer</i> | International South |

| | | | | | |
|-----------|----------|----------|----------|---|---------------------|
| 13-Jan-18 | Saturday | 9:00 AM | 3:00 PM | Exhibit Hall Open Hours | Grand Salon |
| 13-Jan-18 | Saturday | 9:15 AM | 10:55 AM | (2 CEUs)- L&O Novel Concepts of Managing Pests in the Landscape – Dr. Koehler, Dr. Pereira, and Dr. Dale Sponsored by Control Solutions, Inc. | Salon 7 & 8 |
| 13-Jan-18 | Saturday | 9:30 AM | 10:30 AM | Business Session Build Your Business with Add-On Services Matt Paul, TAP Insulation, Dan Gordon, PCO Bookkeepers | Salon 6 |
| 13-Jan-18 | Saturday | 10:30 AM | 11:15 AM | Coffee Break Sponsored by Rush Truck Center & GT Leasing | |
| 13-Jan-18 | Saturday | 10:45 AM | 11:45 AM | Business Session Business Session From Technician to CEO Dan Gordon, PCO Bookkeepers | Salon 6 |
| 13-Jan-18 | Saturday | 11:15 AM | 12:55 PM | (2 CEUs)- WDO Newest Methods of Identifying & Controlling Termites – Dr. Koehler and Dr. Pereira Sponsored by Control Solutions, Inc. | Salon 7 & 8 |
| 13-Jan-18 | Saturday | 12:00 PM | 2:00 PM | Lunch in Exhibit Hall Sponsored by Univar | Grand Salon |
| 13-Jan-18 | Saturday | 1:45 PM | 3:20 PM | (2 CEUs) – CORE FDACS/FHP(FDOT) Vehicle Inspections – Paul Mitola and Natalie Sponsored by Control Solutions, Inc. | Salon 7 & 8 |
| 13-Jan-18 | Saturday | 2:00 PM | 3:00 PM | Business Session Harnessing the Power of the Internet Market Hardware | Salon 6 |
| 13-Jan-18 | Saturday | 3:00 PM | 4:00 PM | Exhibitor Appreciation Post Con (exhibitors only) | Grand Salon |
| 13-Jan-18 | Saturday | 3:00 PM | 5:00 PM | Exhibitor Move-Out | Grand Salon |
| 13-Jan-18 | Saturday | 5:30 PM | 6:30 PM | Reception Sponsored by Bell Laboratories | Grand Foyer / Patio |
| 13-Jan-18 | Saturday | 6:30 PM | 7:30 PM | Closing Dinner Sponsored by SiteOne Landscape Supply | Pool Deck |
| 13-Jan-18 | Saturday | 7:30 PM | 9:00 PM | After-Party Casino Night | Salon 6 |
| 14-Jan-18 | Sunday | 8:00 AM | 12:00 PM | Exhibit Hall Tear Down | Grand Salon |