

2,700+ companies save money with BIO Business Solutions®

- Largest cost-savings program for the life science industry operated by Biotechnology Industry Organization (BIO)
- Provides purchasing power on the products and services critical to running your business
- Member Benefit for Georgia Bio members
- No fees to participate



Laboratory Supplies,
Equipment & Chemicals



Select Shipping
Services / Deep Frozen
Shipping Solution



Office Supplies,
Furniture & Equipment



News Distribution
Services



Business Insurance
(Clinical Trials, Product,
Property & Casualty)



Packaged (Cylinder),
Mini-Bulk & Bulk Gases



Pre-Owned Laboratory
Equipment



Secure Document
Sharing & Virtual Data
Room Solutions



Publications &
Databases



Computer &
Technology Products



Moving & Relocation
Services



Biotechnology
Industry
Organization

See what companies like yours \$aved

The savings data presented below represents average annual savings of actual program participants. Results will vary based on an individual company's Product Mix and Purchase Volume.

bio.org/bbs/georgia
bbsinfo@bio.org

BIO-VWR Program Savings

Lab Supplies Spend Range Under BIO-VWR Program	Average Savings Off List Price Under BIO-VWR Program
> \$3M	\$3,179,925
\$2M - \$3M	\$2,195,838
\$1M - \$2M	\$1,097,413
\$500k - \$1M	\$585,697
\$250k - \$500k	\$292,304
\$100k - \$250k	\$124,781
\$50k - \$100k	\$55,298
\$25k - \$50k	\$27,047
\$10k - \$25k	\$11,820
<\$10k	\$2,996

BIO-Office Depot Program Savings

Office Supplies Spend Range Under BIO-Office Depot Program	Average Savings Off List Price Under BIO-Office Depot Program
> \$300K	\$256,893
\$100K - \$300K	\$146,943
\$50K - \$100K	\$90,177
\$25K - \$50K	\$46,327
\$10K - \$25K	\$20,935
\$1K - \$10K	\$4,947
<\$1000	\$448

BIO-FedEx Program Savings

Shipping Services Spend Range Under BIO-FedEx Program	Average Savings Off List Price Under BIO-FedEx Program
\$50K - \$100K	\$36,480
\$25K - \$50K	\$14,274
\$10K - \$25K	\$5,512
\$1K - \$10K	\$1,300
< \$1000	\$127