

BLI Book List

The below three categories on Leadership for Lawyers were pulled from the American Bar Association's 2007 archive as part of a discussion with Thomas Grella, then managing partner of McGuire, Wood & Bissette in Asheville, North Carolina. The list focuses on those leadership areas that have a special resonance within the legal community.

Leadership Principles

"The 21 Irrefutable Laws of Leadership" by John C. Maxwell

"The Leadership Challenge, 3rd Edition" by James M. Kouzes and Barry Z. Posner

"The Effective Executive" by Peter F. Drucker

The Servant Leader

"Servant Leadership: A Journey into the Nature of Legitimate Power and Greatness" by Robert K. Greenleaf

"Good to Great: Why Some Companies Make the Leap ... and Others Don't" by Jim Collins

"Leading at a Higher Level" by Ken Blanchard and The Founding Associates and Consulting Partners of The Ken Blanchard Companies

Law Firm Leadership

"True Professionalism: The Courage to Care About Your People, Your Clients and Your Career" by David H. Maister

"First Among Equals: How to Manage a Group of Professionals" by Patrick J. McKenna and David H. Maister

Leadership can be learned, but more importantly it has to be embraced. Great leaders understand this, but not all great leaders embrace the same aspects of leadership. The following additional books on leadership are recommended to compare and contrast different approaches on leadership from some very influential leaders.

Miscellaneous

“The Leading Lawyer, a Guide to Practicing Law and Leadership” by Robert Cullen

“How Successful People Lead” by John C. Maxwell

“The Essential Wooden; A Lifetime of Lessons on Leaders and Leadership” by John Wooden and Steve Jamison

“Leading With the Heart: Coach K’s Successful Strategies for Basketball, Business, and Life” by Mike Krzyzewski and Donald T. Phillips

“The Art of War” by Sun Tzu

“Team of Teams: New Rules of Engagement for a Complex World” by Stanley McChrystal

“Team of Rivals: The Political Genius of Abraham Lincoln” by Doris Kearns Goodwin

“Outliers” by Malcolm Gladwell

“The Seven Habits of Highly Effective People” by Stephen Covey

“How to Win Friends and Influence People” by Dale Carnegie

“Endurance” by Alfred Lansing

“A Higher Standard: Leadership Strategies From America’s First Female Four-Star General” by General Ann Dunwoody.

“Lean In: Women, Work and the Will to Lead” by Sheryl Sandberg

“The Go-Giver: The Little Story About a Powerful Business Idea” by Bob Burg