

Robert G. Koen

Partner

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"Good at understanding both sides of the equation and picking the right spot to focus on and not give in." Chambers USA

Robert Koen is the head of Mayer Brown's New York Real Estate practice. He focuses on commercial real estate, with a concentration in real estate acquisitions, finance and complex restructurings for both lender and borrower entities. His extensive experience includes the negotiation, structuring and documentation of acquisitions, dispositions and co-investment transactions; the structuring of real estate joint ventures and partnerships; commercial lending, including conventional loan transactions; construction lending; preferred equity investments mezzanine financings; REIT-related transactions (including formation merger and acquisition transactions); hotel acquisition and development; commercial project development (including land and negotiation of construction and development agreements); and real estate loan and investment workouts, as well as restructurings.

Robert has substantial experience handling securitized capital markets and institutional real estate financings as well as all aspects of international investment in domestic real estate transactions.

He is ranked in *Chambers USA 2012* in the New York Real Estate category, is listed as one of the world's leading lawyers in the *Guide to the World's Leading Real Estate Lawyers* and is included in the 2010 listing of *Avenue Magazine's Legal Elite*. He also is editor of the *Real Estate Finance Journal*, a Thompson Reuters publication.

Education

- Georgetown University Law Center, JD
- University of Wisconsin-Madison, BA, with honors

Admissions

- New York

News & Publications

- "Parsing the New Vapor Intrusion Tenant Notification Law," *New York Law Journal*, 16 March 2009
- "Frank Garrison Speaks on the CMBS Market and the B-Piece Buyer," *Real Estate Finance Journal*, 2000
- "Jeffrey Schottenstein Speaks on the Retail Real Estate Marketplace," *Real Estate Finance Journal*, 2000
- "Conditions in the Institutional Real Estate Market," *Real Estate Finance Journal*, 2001

Events

- "Manhattan Commercial Market Report – The Real Story Behind the Inflection Point," YJP's Real Estate Deal Makers' Conference, 1 June 2016
- Understanding Distressed Asset and Real Estate: The New Paradigm, 13 October 2010
- Surviving the Economic Downturn: The Legal Issues Involved When Operating in Hard Times, March 2009