



PENNSYLVANIA  
LAND TITLE  
ASSOCIATION

Your Source for Title News in PA!

# PLTA eNews

December 2015

Common Ground

## Welcome New Member!

**Adam Crews**  
Crews Surveying, LLC  
Individual Affiliate

**Vishal Desai**  
Xoom  
Title Agency: 0-2 employees

**Ira Richardson**  
The Law Office of Ira Richardson,  
PLLC  
Individual Title Agent

**John Riddell**  
Simplifile  
Company Affiliate

**Lance Rogers**  
Rogers Land Transfer  
Title Agency: 3-10 employees

**Stephanie Rosser**  
Individual Title Agent



*Best wishes for a happy and restful holiday and a prosperous New Year.  
-from the officers and staff of PLTA*

## Title Report: TRID Exclusive Series

Catch up on nationwide industry information with some eggnog or other tasty beverage, and these articles from The Title Report's four-part TRID Exclusive series. **Read more from The Title Report [Part III](#) & [Part IV](#)**

## Upcoming Seminars

**[Recording in PA - Everything You Need to Know](#)**  
December 8, 2015 - AM Session  
PLTI Education Center  
King of Prussia, PA

**[Corporate Authority](#)**  
December 8, 2015 - PM Session  
PLTI Education Center  
King of Prussia, PA

## Upcoming Events

**[Western Chapter Breakfast Gathering](#)**  
December 11, 2015  
Panera in Cranberry

**Christmas Holiday**  
December 24-25, 2015  
PLTA Office - Closed

**New Year's Holiday**  
December 31-January 1, 2016  
PLTA Office - Closed

**[Mid-Year Meeting](#)**  
January 14, 2016  
Crowne Plaza Valley Forge  
King of Prussia, PA

## 2016 Membership Renewals

Membership renewals have been sent out to individual members or to the primary contact of each company. Renewals are due by January 31, 2016. Join today and enjoy your member benefits through all of 2016. PLTA Member logos and certificates of good standing are available electronically upon request. The logo can be used on stationary, websites, and email signatures. If you would like to request use of the PLTA Member Logo please contact the PLTA office. Also, if you have not received your renewal please contact the office to have it resent. Thank you to all the members who have already renewed for 2016!

## Education Committee News

Need to get your CE or CLE credits in between batches of cookies? PLTI Online Learning is moving! **Please take all online courses that have already been purchased through EON by December 4, 2015.** Prior purchases cannot be credited to the new site. Our new Online Learning site will launch on Monday, December 7, 2015 and can be accessed with your member login at [www.plta.org](http://www.plta.org). Stay tuned as more online learning becomes available!



Two very informative live seminars were presented in November at the education center. "Easements" was presented by Jim Conny and Len Shatz and "Surveys" was presented by Jim Conny, Laura Fox and from Control Point Associates, Inc., James F. Henry, PLS and Michael Dixon. Pictures from last month's PLTA seminar with information provided by surveyor company Control Point Associates, Inc. may be viewed at: [PLTA Facebook page](#).

## **PLTA/PLTI Staff Can Help!**

Questions about your membership?  
Looking for courses?  
Interested in joining a committee?

Give us a call! 610-265-5980

[Robin Kelsh](#) - Executive Director  
[Kim Kostusiak](#) - Administrator  
[Diane Laskowski](#) - Administrator

Also scheduled are two seminars on December 8th. The morning session will be on Recording and will feature guest speaker, Fred Sheeler, Berks County Recorder of Deeds and the afternoon session will be about Corporate Authority with speakers Len Shatz and Tom Blair. The new 80" monitor is installed and will be used for all live classes!



## **Communications Committee - "Digging in the Dirt"**

The Communications Committee continues to look for opportunities to spread the word about the PLTA and to gather information that would be useful to our members. The Common Ground revival is still in progress, and updates are posted to our social network pages. The PLTA LinkedIn page has reached 312 Members! Keep using your social media to *Like* and *Share* all things PLTA!

The Committee would also like to introduce a forum called "Digging in the Dirt" as a means to share our member everyday experiences with title, closing, TRID, CFPB, Lender, or any other issues, informative or humorous, or just to vent by ...digging in the dirt! This month, one of our Communications committee members tells a story of initial enthusiasm and collaboration for digging into the new closing disclosure form:

A good friend and fellow title agent who thought she would be fine just handling commercial transactions did not think she would need to update her closing software with the new forms. Lo and behold she had a long-time customer who wanted to send her two back-to-back transactions for a home where the seller would be buying a new home with financing, both transactions from a local mortgage broker. She asked if we had the new forms and could I spare some time to help get a preliminary Closing Disclosure for her customer. So, over pizza on an October 4th Sunday afternoon, we tackled the first one, huffing and sputtering through the form and the software program, then had the realization that ~ duh ~ maybe that application was taken prior to October 3rd! It was, but the second one was not, so at least we got through the initial heart and headaches of creating the form!

If anyone has any experience or question to include in our eNews for the new year, please feel free to contact [Kimberly Reed](#) or to [info@plta.org](mailto:info@plta.org)!

## **2016 Convention Update**

John T. Croke, CLTP, President of PLTA is excited to announce that the 95th Annual PLTA Convention for 2016 will be held at The Sagamore Resort on Lake George in Bolton Landing, NY from June 5-7, 2016. Built in 1883, this refined resort is set on a 70-acre private island on Lake George. Breathe in the fresh mountain air on scenic hike. Enjoy fishing right from the dock or tee off on the Donald Ross-designed 18-hole golf course. In 2015 The Sagamore was named one of the "Five Grand, Old-Time American Lakeside Resorts Perfect for Summer -- and Fall" by Forbes and one of the "15 Best U.S. Resorts for Fall Getaways" by the Huffington Post. **The room block is OPEN** until May 5, 2016. Discounts start at \$179.00 for PLTA members so make your reservations today. We would like to thank *Signature Information Solutions LLC* for once again becoming the Premier Sponsor for the event. If you have any questions regarding the Convention Committee, please contact Committee Chairperson, [Jan Hogan](#) or [Robin Kelsh](#) at the PLTA office.

Look for more information and announcements at the PLTA Mid-Year Meeting on January 14, 2016, 9:30 am to 2:30 pm at the Crowne Plaza Hotel Valley Forge. The conference will offer 3 PA/NJ CE and/or PA CLE Credits. Come to join the discussion, start off the year with some new information (and credits), and become armed to take on "**Technology, Tools and Tactics: The Revolution Begins.**" We would also like to thank *Signature Information Solutions LLC* and *Fox Rothschild, LLP* for once again becoming the premier sponsors for the Mid-Year!

## **Finance & Planning Committee Update**

The 2016 Budget has been approved. Next on the agenda is a planning meeting to set goals for the association. If you are interested in joining this Committee, please contact Committee Chairperson [Shonna Cardello](#) or [Robin Kelsh](#) at the PLTA office.

### **Western Chapter**

The Western Chapter of PLTA is having a [Breakfast Gathering](#) on December 11, 2015 at the Panera in Cranberry from 8:30 a.m. until 10:00 a.m. Cost to attend is \$5.00 per person. Anyone interested in more information about the Western chapter or to register contact [Sue Swick](#) or [Deb Chipman Reimer](#).

### **Lehigh Valley Chapter**

The Lehigh Valley Chapter of PLTA had a great turnout at their December 2, 2015 breakfast. Attendees had a lively discussion about TRID and held a round table discussion on their experiences so far. Everyone agreed that the issues right now are mostly software related - some on the title side, but more so on the lender side. Some agents who have solved some of their software glitches shared their "fixes" with the group. Attendees also discussed the processes the lenders are doing and ways to report issues to the CFPB, either individually or as a group through PLTA. The chapter would like to include other members of PLTA in these discussions.

### **In Memoriam**

In this season of joy and reflection, we would like to honor the lives, accomplishments, contributions and recent passing of two PLTA members, David Pless and Matt Daly. Their presence and legacies will be remembered by all who had the pleasure of knowing them personally and professionally.

Prior to opening his own title insurance agency, Attorney David Pless had already become a well-respected, compassionate and knowledgeable member of the Chester County legal community. His way of handling sensitive and difficult matters in all areas of his legal practice will long be remembered and appreciated by those whose lives he improved. Should you wish to make a donation in his honor, please send them to The Crime Victims Center of Chester County, Inc., at [www.cvcofcc.org](http://www.cvcofcc.org). In addition to an article written about him in the November 2, 2015 edition of the [Daily Local News](#), David's obituary may be found at: [www.legacy.com](http://www.legacy.com).

The memorial service for Certified Title Examiner and long-time Association of Title Examiners member, Matt Daly, was held on November 20, 2015, and his obituary may be viewed at [lancasteronline.com](http://lancasteronline.com). Condolences to his family may be placed on [SnyderFuneralHome.com](http://SnyderFuneralHome.com). Memorial contributions may be made to Hospice & Community Care, PO Box 4125, Lancaster, PA 17604-4125 or to the Ann B. Barshinger Cancer Institute: make checks payable to "Lancaster General Health Foundation" with Ann B. Barshinger Cancer Institute in the memo, and mail to Lancaster General Health Foundation, Development Office, PO Box 3555, Lancaster, PA 17604, or to (CASA) Court Appointed Special Advocates for Children, 53 N. Duke St., Ste. 218, Lancaster, PA 17602.

### **ATE Holiday Party Invite**

Title Searchers are the backbone of our industry, and it is good to get together and know we are all on the same side! PLTA members are invited to join the Association of Title Examiners for their Holiday Party at Bahama Breeze, (320 Goddard Blvd., King of Prussia) on Thursday, December 17, 2015 from 6:00pm - 10:00pm. The cost: \$35.00 per person. Please RSVP by December 10th: to Sandy at [drobins@pa-ate.com](mailto:drobins@pa-ate.com) or (610) 630-9340.

### **Pennsylvania Land Title Association 2015-2016 Officers**

PLTA President - John T. Croke, CLTP  
PLTA Vice President - Brian Zulli, Esq.  
PLTA Treasurer - Frank McGovern, Esq. CLTP  
PLTA Secretary - Danielle L. Chamberlain, CLTP  
PLTA Immediate Past President - Kris Burns, CLTP  
Central Chapter - Lisa Peters, CLTP  
Lehigh Valley Chapter - Kathie Vresics  
Northeastern Chapter - Barb Mikielski  
South Central Chapter - Nanci Reese, CLTP  
South Eastern Chapter - Diana T. Sabol, CLTP  
Western Chapter - Deb Chipman Reimer, CLTP

**Please note: the PLTA office will be closed on December 24 & 25, 2015 for the Christmas Holiday and December 31 & January 1 for the New Year's Holiday.**

