

## **In-Person Hosting Meeting for Person in Job Search Mode (No mention of being in-transition)**

Hello, Tom (Name of person you are calling for whom you will host a NetWeaving Meeting), this is (Your Name). How have you been doing?

### **Response by Tom**

Tom, I don't know if you have ever heard of an interesting concept called "NetWeaving" but I happened to (hear a talk or read a book or article about it). It's all about 'connecting' people whom you just believe would benefit meeting each other. And you do so just because you enjoy it and find it energizing. It's also very consistent with something I genuinely believe in, and that's that 'what goes around, comes around'.

\_(Joe Jones - name of person)\_ is someone (describe how you know the person and what he or she does) .Does that sound like someone you would enjoy meeting?

### **Response by Tom ("Sure)**

If it's ok with you, I'd like to host a meeting to introduce the two of you. It can be a breakfast a lunch, a cup of coffee, or we could meet after work. How does your schedule look over the next several weeks and give me a few days and times which might be good for you?

Also, would you send me a bio if you have one and a little information on your company or your website. I'll send that on to Joe with a note as to why I think the two of you would benefit meeting each other and I'll also get his bio so you can learn a little more about his background prior to our meeting.

### **Response by Tom (\_\_\_\_\_)**

I'm really looking forward to it and when we get together, I'll also share with both of you a little more about the NetWeaving concept which I find to be very stimulating and refreshing.

### **IMPORTANT NOTE:**

In order to set the correct tone of the meeting (helping them find ways to help each other and discover people they know in common) and to eliminate any doubts on either person's minds as to why you are doing this, it's very important to start off by explaining a little about the NetWeaving concept. In order to do this, we recommend that you download two copies of the "NetWeaver's Creed" from the NetWeaving website: [www.netweaving.com](http://www.netweaving.com) ..

**Only the first paragraph below is different if you decide you would feel more comfortable indicating that you're in a job search mode up front. We believe it will come up in the course of the meeting anyway and so we prefer the first version shown**

**In-Person Hosting Meeting for Person in Job Search Mode  
(mentioning you're in-transition)**

Hello, Tom (Name of person you are calling for whom you will host a NetWeaving Meeting) this (Your Name). How have you been doing?

**Response by Tom**

Tom, recently I left \_\_\_\_\_ and am now in the midst of exploring several new career opportunities. While I was engaged in this process, I learned about an interesting concept called "NetWeaving". It's a Golden Rule and Pay It Forward form of networking which is all about 'connecting' people whom you just believe would benefit meeting each other. And you do so just because you enjoy it and find it energizing. I've found it particularly valuable during this particular phase in my life. It's also very consistent with something I genuinely believe in, and that's that 'what goes around, comes around'.

\_(Joe Jones - name of person)\_ is someone (describe how you know the person and what he or she does) .Does that sound like someone you'd enjoy meeting?

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