
SPOTLIGHT ON EMERGING CONTRACTORS

Enterprise Electric, Inc.

Enterprise Electric, Inc. is a small and emerging business in Boise, ID, that provides electrical services. The company's owner Clint Tate attended the SFAA/ U.S. DOT Bonding Education Program (BEP) in Boise in July 2014, and at the time, the company was not bonded. Clint's business was struggling because of the economic downturn and some internal problems, such as not having back office support. He was excited about the BEP, since there were not many opportunities like it in Idaho, and he was highly motivated to learn how to become bondable.

Through the BEP, Clint received one-on-one assistance from a bond producer, Mark Richardson from Pinnacle Surety. Clint followed Mark's suggestions and revamped the structure of his company. Enterprise Electric now has bonding in the amount of \$500,000.00 single/ \$1,000,000.00 aggregate and currently is working on a \$250,000 electrical job for a school district.



Clint Tate (second row, fifth from right) and other participants in the Boise BEP