
SPOTLIGHT ON EMERGING CONTRACTORS

Electrical Systems Solutions, Inc. (ESS) located Seattle, WA, is a Disadvantaged Business Enterprise (DBE) owned by Richard Barrientos providing residential and commercial electrical services. Richard participated in the SFAA/USDOT Bonding Education Program (BEP) in Seattle. Through the BEP, Richard was connected with the participating bank to discuss a potential loan/line of credit for his business.

The one-on-one component of the BEP allowed Richard to work with Brandon Bush, a producer with Propel Insurance. Because he had managed his company well and his finances were in order for the bonding applications, Richard was able to obtain \$350,000 in bonding. ESS is now in a better position to grow thanks to Richard's participation in the BEP and the commitment of the surety industry.



*Richard Barrientos (front row, left)
at a BEP workshop in Seattle*