

## Mediation Advocacy in Personal Injury and Insurance Matters

Wednesday, April 5, 2017

5:15 p.m. – 7:00 p.m. (Registration at 5:00 p.m.)

TLA Lawyers Lounge, 2<sup>nd</sup> Floor, 361 University Avenue Court House

Mediation is a powerful step in the personal injury litigation process. With so much uncertainty associated with trial outcomes, it is no wonder that less than 5% of lawsuits go to trial. Clients, therefore, expect a lot out of mediation. This means your performance as a plaintiff's or insurance defence lawyer is key. But what happens when unexpected conflict arises? What do you do as a trained professional?



Join an experienced panel of mediators who will discuss successful strategies and solutions on the following topics:

- What to avoid during caucus?
- What kinds of conflicts of interest can arise before, during and after mediation? From lawyer negligence and unrepresented parties, to lawyers who represent multiple parties and conflicts between lawyers and their clients, you'll want to understand your professional responsibilities
- What is the right amount of friction at mediation, including the plenary session? Should there always be a plenary session? If so, learn how to maximize your opening statement?
- What to do when you're served with a late report?

Speakers: **Vance Cooper**, Cooper Mediation Inc.  
**Allyson Webster**, Webster Mediation Inc.  
**Marcela Saitua**, Saitua Legal  
**Jonathan Cooper**, Cooper Mediation Inc. (Moderator)

Sponsored by:



### Registration Fee:

**Members \$90.00 + HST (\$11.70) = \$101.70; Non-Members \$120.00 + HST (\$15.60) = \$135.60**

*A limited amount of complimentary tickets are available to Law School Students*

No refunds after March 29, 2017. An administrative fee of \$25.00 will be applied to all cancellations.

Snacks and refreshments will be provided. Space is limited, no walk-ins.

**[Register online now](#) or complete this registration form and return with payment.**



**Courtroom Series**

## **TLA NUTSHELL REGISTRATION FORM**

Event: Mediation Advocacy

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Name: \_\_\_\_\_

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Address: \_\_\_\_\_

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Email: \_\_\_\_\_ Phone: (\_\_\_\_) \_\_\_\_\_

*(for registration confirmation & receipt)*

### **Payment**

HST # R106989569

I am enclosing a cheque for:  \$ 101.70 (TLA members) or  \$135.60 (Non members)

Or please charge my credit card:  **Visa**  **Master Card** Total amount: \_\_\_\_\_

Card number: \_\_\_\_\_ Expiry date: \_\_\_\_/\_\_\_\_

Name on Card: \_\_\_\_\_ **CVV2:** \_\_\_\_\_

Forward cheque payable to:


The Toronto Lawyers Association, Court House Library, 361 University Avenue, Toronto Ontario M5G 1T3


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