



William King

Senior Manager, SALT, Unclaimed Property

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Function and specialization

Will specializes in unclaimed property consulting and compliance services to companies across a broad range of industries, including audit defense, VDA support and guidance, quantifying exposure, resolving complex compliance questions, implementing outsourced annual reporting solutions, providing training, and developing policies and procedures.

Professional associations

- Member, Unclaimed Property Professionals Organization (UPPO); Government Relations & Advocacy Committee (GRAC)
- Member, Commonwealth of Massachusetts Bar Association
- Member, American Bar Association, Unclaimed Property Subcommittee
- Member, State Bar of Texas, SALT Committee

Languages

- English

Education, licenses & certifications

- J.D., Suffolk University Law School (Boston, MA)
- B.A., The George Washington University (Washington, DC)

Background

Since 2009, Will has been working with corporations to resolve complex and novel unclaimed property issues arising under state, federal, and international law. His diverse experiences include supporting voluntary compliance initiatives, implementing annual compliance programs, providing audit defense support, drafting policies and procedures, and assisting companies in the development of risk mitigation strategies in response to legislative and enforcement trends and developments.

Professional and industry experience

Prior to joining KPMG, Will served as a manager and in-house attorney at both Unclaimed Property Recovery & Reporting (UPRR) and its successor, Keane, where he oversaw development and delivery of unclaimed property compliance and risk mitigation solutions to holders across multiple industries, including a specific focus on oil and gas and financial services firms. Before working at UPRR and Keane, Will worked in the litigation departments of Steptoe & Johnson, LLP in Washington, DC and Phelps Dunbar, LLP in New Orleans. He has also spent time at the Financial Industry Regulatory Authority (FINRA), the self-regulatory organization overseeing broker/dealer conduct in the United States.

During the course of his career, Will has worked with holders across a broad range of industries to implement unclaimed property risk mitigation, owner location, compliance, and advisory services. His experience includes time spent with oil and gas firms, securities issuers and record keepers, manufacturers, retailers, internet and technology companies, broker/dealers, banks, and other financial institutions.

Will has advised clients on the development of unclaimed property compliance solutions, the impacts of legislative, regulatory, and legal changes on compliance programs, provided support services in unclaimed property audits, guided companies through state VDA programs, and advised on proactive ways to minimize unclaimed property exposures and risks. With a particular focus on oil and gas and financial services clients, Will has implemented remediation strategies that are designed to lower unclaimed property liabilities and ensure compliance with state and federal laws.

Technical skills

Diagnostic and gap analysis, liability quantification, statistical sampling and estimation, compliance resolution and implementation, training, policies and procedure development, audit defense, and risk mitigation.

Publications and speaking engagements

- Frequent Speaker for meetings of the National Association of Division Order Analysts (NADOA), the Unclaimed Property Professionals Organization (UPPO), and the Petroleum Accountants Society of Houston (PASH).
- *A Bridge Too Far: Due Process Considerations in Unclaimed Property Enforcement*, Suffolk University Law Review (2012)
- *Myriad of Laws Challenge Oil Companies*, The American Oil & Gas Reporter (April 2014)