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...by entrepreneurs for entrepreneurs.

Message from the Board

Useful Links

Dear vtTA Members & Supporters,

We're pleased to announce a new "Career Center" service on the [Vermont Technology Alliance website](#), which can be found on the top bar of the site. The Career Center features job openings from vtTA member companies. Anyone can visit the site and search for job opportunities posted by our member businesses. In addition, all vtTA members can post resumes in their member profiles and subscribe to e-mail alerts when a new job is posted. If you are a vtTA member company, plan on posting your job openings in the center. If you're looking for a job, check out openings from vtTA members.

Once again the vtTA is helping organize the annual [Tech Jam](#) on Oct. 24 and 25, where our booth will serve as an information and career resource, including providing information on job openings. If your business has job openings you would like the vtTA to share with attendees to the Tech Jam, please contact Jeff Couture at jeffcouture-vtta@comcast.net, or 802-735-0840.

Has your business introduced an interesting technology innovation? Does your work help position Vermont as a home for technology businesses and entrepreneurs? Or do you know businesses or individuals who fit the bill? Then [submit a nomination to the 2014 Tech Jam awards](#). Nominate yourself or a deserving business or individual. New applicants as well as those who missed taking home the honors in previous years are encouraged to apply.

Jeff Couture
Executive Director, Vermont Technology Alliance

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Upcoming Events

Become a Sponsor

National Manufacturing Day

[Oct. 3 2014 - multiple locations]

Vermont companies are participating in National Manufacturing Day on October 3, 2014, with additional events planned for the month. Vermont businesses sponsoring tours include:

American Precision Museum (Windsor), Andrew Pearce Bowls (Bethel), Husky Injection Molding Systems (Milton), Maple Landmark Woodcraft (Middlebury) and North Hartland Tool Corporation (North Hartland).

We have sponsorship opportunities in our newsletter, for our Lunch & Learn events, on our website, and much more.

Click the link below to contact us.

[SPONSOR us](#)

To sign up for tours, click [here](#). To learn more about Manufacturing Day 2014, click [here](#).

HackVT

[Oct. 10 -12, 2014 - VCET@BTV co-working space, Burlington]

This 24-hour hackathon will work to create a brighter energy future for Vermont by focusing on applications to aid Vermont's goals of using 90% renewable energy sources and reducing energy usage by 50% by the year 2050.

For more information, click [here](#).

Champlain Mini Maker Faire

[Oct. 4 and 5, 2014- Shelburne Farms Coach Barn]

The annual Champlain Mini Maker Faire will be held on Oct. 4 and 5. The organizers welcome creative, innovative projects to be part of this year's event. Find more information on the Faire [here](#).

Register for the Faire [here](#).

Vermont Tech Jam

[Oct. 24 and 25, 2014 - Memorial Auditorium, Burlington]

The vtTA and Seven Days organizes this two-day job fair and tech expo that gathers dozens of Vermont's leading tech companies. It's an opportunity for job seekers, career changers, students and others to talk with recruiters, participate in panel discussions, and discover Vermont's innovative tech businesses.

For more information, click [here](#)

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State Technology Overhaul Behind Schedule

[September 24, 2014 - Source: VTDigger.org]

Roughly \$400 million in information technology projects, including one that would underpin a new single-payer health care program, are behind schedule and at risk of not being completed on time, according to the legislative Joint Fiscal Office.

For more information, click [here](#)

Got Tech? Industry Wants to Be Part of Vermont's Image

[September 23, 2014 - Source: vpr.net]

Vermont high tech companies say the state's way of life is a powerful calling card for the kind of clean industry it hopes to attract, but they would like state officials to do more to market itself to attract new business.

For more information, click [here](#)

Digital Economy Summit Addresses Vermont's "Brand"

[September 23, 2014 - Source: vtdigger.org]

A daylong summit in Montpelier organized by the Vermont Council on Rural Development drew about 275 attendees for more than 30 sessions that covered education, community building, business and policy. In the session on what the state could do to foster more technology business, discussions focused on Vermont's brand out of state.

For more information, click [here](#)

IBM's potential suitor recruiting in Essex

[September 23, 2014 - Source: vtdigger.org]

GlobalFoundries, simultaneously competitor, collaborator and suitor to International Business Machines Inc., has opened a recruitment office less than three miles from IBM's plant in Essex Junction.

For more information, click [here](#)

VT's Long Term Broadband Goal Would Cost \$1 Billion

[September 17, 2014 - Source: vpr.net]

The legislature this year set new broadband goals for the state, including an ambitious 10-year objective that would essentially require fiber optic broadband to every Vermont address by the end of 2024. The Public Service Department now says reaching the goal would cost nearly \$1 billion. Vermont Telecommunications Director Jim Porter says the cost calculation is in response to public comments about the state's draft 10-year **Telecommunications Plan**.

For more information, click [here](#)

ECFiber Presenting New Fiber Optic Broadband Opportunities

[September 10, 2014 - Source: vermontbiz.com]

Interested citizens and small business owners gathered in Brookfield, Braintree and Randolph this summer for a series of informational meetings hosted by ECFiber to discuss broadband expansion. The Vermont Telecommunications Authority (VTA) announced that it will build 51 miles of open-access dark fiber optic routes in these and surround towns serviced by ECFiber.

For more information, click [here](#)

Survey finds guarded optimism for VT economy

[September 8, 2014 - Source: vermontbiz.com]

A recent survey of Vermont businesses by the Davis & Hodgdon accounting firm has found that businesses have a guarded optimism for increased sales growth and capital spending, while also seeing property tax reform and healthcare costs as issues vital to the success of the economy.

Read his op-ed [here](#)

Route 802 and Inntopia Partner on Vermont Travel Reservation System

[September 4, 2014 - Source: press release]

Route 802 is launching Inntopia's cloud-based platform to power e-commerce and contact center reservations in the state's primary tourism website, VermontVacation.com. Route 802 will utilize Inntopia's full suite of travel reservation products and Responsive Commerce design to deliver the same functionality in Vermont's Official Mobile App, *ThisisVT*.

For more information, click [here](#)

AllEarth Renewables Installing Solar Trackers at State Facilities

[September 4, 2014 - Source: nasdaq.com]

AllEarth Renewables announced that it has initiated construction on nearly 5 megawatts of projects utilizing its dual-axis solar tracker systems to provide power to 12 state government facilities in Vermont, including all state correctional facilities and several state office buildings.

For more information, click [here](#)

Vermont Attorney General Wins Victory Against Patent Troll

[September 2, 2014 - Source: vermontbiz.com]

Vermont's consumer-protection case against MPHJ Technology Investments, LLC will move forward, following a decision denying MPHJ's motion to dismiss for lack of personal jurisdiction. In denying the motion, the court recognized the state's "strong interest in protecting its citizens from consumer fraud."

For more information, click [here](#)

FirstLight Acquires assets of G4 Communications

[August 28, 2014 - Source: vermontbiz.com]

Telecommunications service provider FirstLight Fiber announced it had signed an agreement to substantially all of the assets of New Hampshire-based G4 Communications, including G4's customer base and data center located in Manchester, New Hampshire.

For more information, click [here](#)

Featured Member

RingMaster Software



RingMaster Software of Burlington is a solution provider for Oracle® E-Business Suite Maintenance. The company makes the maintenance of Oracle EBS easier, safer, accountable and cost-effective. RingMaster's products offer

benefits for the entire IT department. They provide services for a number of IT roles in the organizations they support, including patches, upgrades, custom development, testing, compliance, tuning, and database maintenance. RingMaster also offers training tailored to each client's needs and ongoing support.

RingMaster's products have been successfully implemented in a variety of companies ranging from mid-sized and emerging companies to large multi-national corporations including Fortune 2000 organizations. Some of the organizations that rely on RingMaster Software include General Electric, Monster Worldwide, Humana, Ricoh and Talbots.

For more information, click [here](#)

Would you like to see your company highlighted? Know of a company the vtTA should be talking about? Send us an email at newsletter@vtta.org

New Member Update

The Vermont Technology Alliance continues to welcome new members to the organization. New members joining the vtTA include [MBF Bioscience](#), [RETN](#), [GBIC](#) and [IPNetVoice](#) and individuals with a variety of organizations.

Useful Information & Links

SCORE Offers Free Business Workshops

Champlain Valley SCORE has announced its new Roundtable Series for fall 2014 and spring 2015, covering a range of topics targeted to the small business owner.

The monthly, Tuesday night sessions are free and will run from 5:30 to 7:00 at the New England Federal Credit Union, 141 Harvest Lane, Williston. The scheduled roundtables are:

October 7-Setting Up a New Business - Do You Have What it Takes?

November 4-The Taxman Cometh - Is Your Business Ready?

December 2-All About Branding

January 6-Social Media - Picking the Right Tools

February 3-The Art of Selling

March 3-Raising Money

April 7-The Ins and Outs of Hiring, Firing, and Managing Employees

May 5-The Art of the Elevator Pitch

Participants may register online through the NEFCU website [here](#), or on the Champlain Valley SCORE web site [here](#).

VMEC Offers Lean Office, Innovation, Strategy Workshops

The Vermont Manufacturing Extension Center offers a number of training workshops for non-manufacturing businesses in areas such as Lean Office and Innovation Engineering.

Some of the upcoming fall workshops include:

- Strategy Activation: Translating Strategies to Actionable Missions - Oct 29 (and Dec 4)
- Introduction to Innovation Engineering for Company Leaders - Nov 7
- Fundamentals of Lean Office - Nov 13

For more information on the schedule and workshops, click [here](#)

Know of any resources that would be helpful to vtTA members? Send us an email at newsletter@vttta.org

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