

# OBSTRUCTIVE SLEEP APNEA HANDS-ON COURSE

**MARCH 24-25, 2018**

Miami Anatomical Research Center • Miami, FL

## ***SPONSORSHIP OPPORTUNITIES***



### **COURSE CO-CHAIRS:**

Charles Hasse, DDS, MD, FACD, FICD

Steve Kaltman, DMD

## **COURSE FACULTY**

Dr. Samuel Bobek

Dr. G.E. Ghali

Dr. Charles Hasse

Dr. Steven Kaltman

Dr. Reza Movahed

Dr. Stephen Schendel

Dr. Robert Strauss

## **KEY FACTS**

- Expected attendance: 40 OMS, OMS residents, and ENTs
- 1.5 day course with lecture and hands-on training
- Participants will gain experience with the many non-surgical and surgical techniques available for the diagnosis and management of OSA to drive better patient outcomes.

## **SATURDAY, MARCH 24**

7:00 - 8:00 AM: Breakfast / Registration

8:00 - 8:30 AM: The Impact of Sleep Disorders on Society

8:30 - 9:15 AM: Evidence-Based Pathophysiology of Sleep Disorders

9:15 - 10:00 AM: Diagnosis of OSA

10:00 - 10:30 AM: Break

10:30 - 11:30 AM: History and Physical Exam

11:30 - 12:00 PM: Radiologic and other diagnostic evaluations

12:00 - 1:00 PM: Lunch w/ Lunch & Learns

1:00 - 2:00 PM: Intricacies in surgical management of OSA patients

2:00 - 3:00 PM: Maxillomandibular Surgery for OSA

3:00 - 3:30 PM: Break

3:30 - 4:30 PM: Transoral Robotic Surgery for the treatment of OSA

4:30 - 5:00 PM: Panel Discussion

## **SUNDAY, MARCH 25**

7:30 - 8:00 AM: Breakfast / Registration

8:00 AM - 1:00 PM: Hands-on Cadaver lab: CBCT Nasopharyngoscopy; Palatal surgery; Genioglossus / Hyoid advancement surgery; Laser procedures; Base of Tongue procedures

1:00 PM: Course adjourns

# SPONSORSHIP LEVELS

## PLATINUM SPONSOR

**Sponsorship Cost: \$3,500 | Number Available: 2**

### **Sponsorship Includes:**

- One Lunch & Learn session and use of board room as exhibit space (see page 5);
- Registration for up to three (3) representatives from your company;
- Pre- and post-course attendee mailing lists;
- One sponsored broadcast email;
- One full page ad in the ACOMS Review e-newsletter;
- Logo recognition on course webpage, marketing emails, and on-site signage.

## GOLD SPONSOR

**Sponsorship Cost: \$3,000 | Number Available: 3**

### **Sponsorship Includes:**

- One six foot (6') exhibit table adjacent to the auditorium;
- Registration for up to two (2) representatives from your company;
- Pre- and post-course attendee mailing lists;
- One sponsored broadcast email;
- One full page ad in the ACOMS Review e-newsletter;
- Logo recognition on course webpage, marketing emails, and on-site signage.
- Faculty Dinner Sponsorship OR In-lab Product Demo (see page 5)

# **SPONSORSHIP LEVELS**

**(CONTINUED)**

## **SILVER SPONSOR**

**Sponsorship Cost: \$2,000 | Number Available: 5**

**Sponsorship Includes:**

- One six foot (6') exhibit table adjacent to the auditorium;
- Registration for up to two (2) representatives from your company;
- Pre- and post-course attendee mailing lists;
- One full page ad in the ACOMS Review e-newsletter;
- Logo recognition on event webpage, marketing emails, and on-site signage.
- One Lunch, Breakfast, or Break Sponsorship (see page 5)

## **BRONZE SPONSOR**

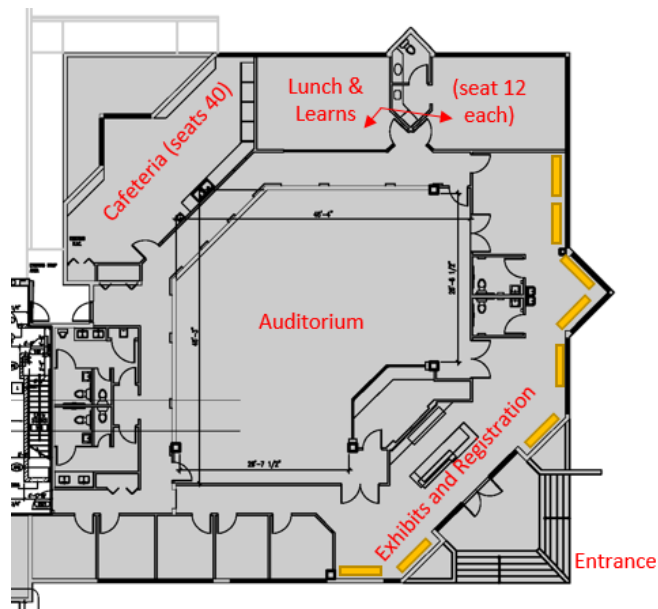
**Sponsorship Cost: \$1,500 | Number Available: 2**

**Sponsorship Includes:**

- One six foot (6') exhibit table adjacent to the auditorium;
- Registration for one (1) representative from your company;
- Pre- and post-course attendee mailing lists;
- Logo recognition on course webpage, marketing emails, and on-site signage

## **LUNCH AND LEARN BREAKOUT (2 AVAILABLE TO PLATINUM SPONSORS)**

Sponsor will have use of one board room for the duration of the course. During Saturday's lunch (one hour), participants will be invited to attend an educational presentation sponsored by your company. You may structure this educational hour however you wish. Lunch will be provided by ACOMS. Each board room seats up to 12 people. Your board room will serve as your exhibit space for the duration of the course – ideal for demonstrating devices and equipment.



## **FACULTY DINNER SPONSORSHIP (1 AVAILABLE TO A GOLD SPONSOR)**

The course faculty will enjoy a “thank you” dinner on Saturday, March 24. As the host of this dinner, you will gain valuable face-time with these influential leaders in OSA treatment. Up to two individuals from your company may attend the faculty dinner. ACOMS will manage venue and transportation planning. Associated costs will be paid by ACOMS.

## **IN-LAB PRODUCT DEMONSTRATION (2 AVAILABLE TO GOLD SPONSORS)**

Your device, instrument, or product will be in the lab during Sunday's hands-on cadaver session. During breaks, participants will have the opportunity to try-out your product under the guidance of your experts.

## **BREAKFAST, LUNCH, OR BREAK SPONSORSHIP (5 AVAILABLE TO SILVER SPONSORS)**

Food and beverage function sponsors will receive signage recognition for the function of their choice. Two breakfasts, two breaks, and one lunch are available for sponsorship.

## ACOMS Obstructive Sleep Apnea Hands-on Cadaver Course

March 24-25, 2018 | Miami, Florida

### Sponsorship Agreement

Indicate your Level of Sponsorship and select between included events/items if applicable:

**Platinum Level Partner - \$3,500**

**Gold Level Partner - \$3,000**

*Includes one of the following:*

In-Lab Product Demo

Faculty Dinner Sponsorship

**Silver Level Partner - \$2,000**

*Includes one of the following:*

Lunch

Breakfast

Break

**Bronze Level Partner - \$1,500**

### CONTACT INFORMATION

Contact Name \_\_\_\_\_

Company Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_

Email \_\_\_\_\_

Total \$ \_\_\_\_\_

### PAYMENT INFORMATION (full payment required with contract)

**Check:** Make checks payable to ACOMS

Please send your payment by USPS to:

ACOMS  
8639 Solution Center  
Chicago, IL 60677-8006

Or by FedEx and UPS to:

ACOMS  
2025 M Street NW Suite 800  
Washington, DC 20036

**Credit:** payment by credit card is available upon request and is subject to a processing fee of 5%. Please contact us if you wish to pay by credit card.

Please send signed contract by email to [greg@acoms.org](mailto:greg@acoms.org) or fax to (202) 367-2182.

Please contact Greg Maciog at [greg@acoms.org](mailto:greg@acoms.org) or (202) 367-1182 for questions regarding this meeting and other sponsorship opportunities or visit our web site [www.acoms.org/osa](http://www.acoms.org/osa) to learn more.

*Cancellation Policy: full payment is required with this contract. Cancellation of participation will be subject to a processing fee of 10% of the total sponsorship and exhibit fees contracted. Cancellation of participation must be made by January 31, 2018. After January 31, 2018 no refund can be given to cancellations or reduction of space or sponsorship.*