



AHMP 2015 Annual Report

Where All EHS&S Disciplines Connect

AHMP envisions a world where the natural environment is unburdened by pollution; workers are exposed only to healthy and safe conditions; and hazardous materials are used and transported safely and efficiently. As it has for more than two decades, AHMP works to advance the field of hazardous materials management to make its vision a reality. Its core purpose is to foster a community of professionals and to jointly advocate for the public recognition of the value of the Certified Hazardous Material Manager® (CHMM®) credential and other EHS&S credentials, the standards they represent and the professionals who uphold them.



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President's Message



The Alliance of Hazardous Materials Professionals (AHMP) continues to be an important element in the overall support for a diverse community of professionals in the environment, health, safety and security fields. We have continued reaching out to the larger community of credentialed and non-credentialed professionals involved in hazardous materials management. We are starting to turn the corner from the challenges that our organization—like all professional associations and nonprofit organizations—have faced over the last few years.

2015 was a year of significant changes within AHMP. We started the year continuing the strategic focus we began in 2014 under the leadership of Dr. James Harless, AHMP president at the time. Our top three initiatives—improving our financial position, improving our organizational governance, and better marketing our products and services—started to pay great dividends, as we were on track to exceed many of the goals that we had set for ourselves. We also implanted introduced my focus, Membership Value.

In 2015, we devoted a great amount of time to the Essentials of Hazardous Materials Management (EHMM) course. A team headed by Bruce Donato revamped the entire EHMM course. We tested it at several chapters over the first part of the year and debuted it at the conference in Scottsdale with great success.

We also experienced a great loss in 2015 when our longtime office manager, Nina Gilmore, passed away in June. She had been the source of much of our organizational stability, and most of us never realized the extent of the role she had played. In many ways we are still recovering from her loss. I know that I lost a personal friend and shoulder I could lean on.

Further compounding the major changes that came our way, our executive director, Cedric Calhoun, tendered his resignation effective the end of November 2015. With the loss of our professional staff, the board of directors, led by President-Elect Joe Jenkins and Treasurer John McDonald, took the reins of AHMP. All board members came together to ensure that AHMP would continue the positive progress it had made. I am happy to say that we finished the year in the black and set ourselves up for a successful 2016 under a management association construct. I am proud of what we all accomplished in 2015, and 2016 promises to be an even better year.

Christopher M. Cutler, CHMM, CIH, PE
2015 AHMP President



AHMP 2015 Conference Summary



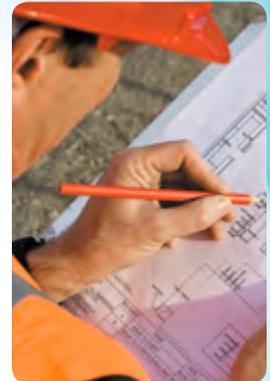
AHMP has provided exceptional educational experiences and its 28th Annual Meeting in 2015 was no exception. Leadership and volunteers are committed to putting our heart and soul in to the National Conference and 2015 was one of our most successful events in recent years. Old friendships were re-ignited, new friendships were forged and information was exchanged during technical presentations, on the exhibit hall floor and on the world-class golf courses of the Phoenician.

Our featured speaker was Dr. Todd Conklin who has been working on the Human Performance Program for the last 15 years of his 25-year career. Dr. Conklin holds a Ph.D. in organizational behavior from the University of New Mexico. He spoke better understanding the relationship between the workers in the field and the organization's systems, processes, and programs.

Closing Keynote CDR Lisa Delaney, has responded to nearly every major domestic public health emergency beginning with the September 11th attacks and more recently Ebola. CDR Delaney specializes in biological emergency responses with a focus on understanding the role the environment plays in disease transmission and protecting workers during these responses.

For our Community Service project, AHNP painted the arts and crafts center of the Scottsdale Training and Rehabilitation Services facility. STARS provides a wide array of high-quality, integrated services to adults with disabilities in the metro Phoenix area. The cheers of the students made the day of painting all worthwhile. All this and more was on display at The Phoenician, one of AHMP's most exciting destination locations for our annual conference to date.

by Joe E. Jenkins, CHMM, PG, CPESC
AHMP Vice President/President Elect



Keynote
Dr. Todd Conklin, Ph.D.



Closing Keynote
CDR Lisa Delaney

Assets and Liabilities 2014 vs 2015

Assets

	2015	2014
CURRENT ASSETS		
Cash and cash equivalents	\$91,079	\$80,241
Accounts receivable	\$5,303	\$3,186
Inventory	\$19,597	\$2,373
Prepaid expenses	\$5,959	\$5,551
Total current assets	\$121,938	\$91,351
EQUIPMENT		
Equipment	\$38,360	\$89,964
Less: Accumulated depreciation	(\$38,360)	(\$89,964)
Total Equipment	\$0	\$0
TOTAL ASSETS	\$121,938	\$91,351



Liabilities and Net Assets (Deficit)

CURRENT LIABILITIES		
Accounts payable	\$40,040	\$24,070
Accrued salaries and benefits	\$0	\$26,023
Deferred revenue	\$200,877	\$209,679
Total current liabilities	\$240,917	\$259,772
NET ASSETS (DEFICIT) AT END OF YEAR		
Unrestricted	(\$118,979)	(\$168,421)
TOTAL LIABILITIES AND NET ASSETS (DEFICIT)	\$121,938	\$91,351



AHMP Statements of Activities and Changes in Net Assets

For the years ended December 31, 2015 and 2014

	2015	2014
Revenue		
Annual Conference	\$332,326	\$335,121
Membership Dues	\$245,493	\$260,841
Publications	\$41,828	\$40,979
Training	\$6,510	\$5,427
Contributions	-	-
Other income	\$8,248	\$25
Total Revenue	\$634,405	\$642,393
Expenses		
Cost of goods sold	\$11,948	\$19,768
Annual conference	\$261,882	\$244,894
Employee expense	\$148,148	\$236,677
Administrative	\$160,325	\$133,174
Member services	\$2,660	\$477
Total Expenses	\$584,963	\$634,990
Changes in unrestricted net assets (deficit)	\$49,442	\$7,403
Unrestricted net assets (deficit), beginning of the year	(\$168,421)	(\$175,824)
Unrestricted Net Assets (deficit) End of Year	(\$118,979)	(\$168,421)

AHMP Statements of Financial Position

Notes To Financial Statements

December 31, 2015 And 2014

1. Summary of Significant Accounting Policies and General Information

Organization

The Alliance of Hazardous Materials Professionals, Inc. (AHMP), formerly the Academy of Certified Hazardous Materials Managers, is a not-for-profit organization established in 1985 and is made up of fifty-eight chapters and over two thousand members. AHMP's member professionals work in a variety of fields dealing with hazardous materials and environmental health, security and safety issues.

Basis of presentation

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, Not-for-Profit Entities .

Cash and cash equivalents

AHMP considers all cash and other highly liquid investments with initial maturities of six months or less to be cash equivalents.

At times during the year, AHMP maintains cash balances at financial institutions in excess of the Federal Deposit Insurance Corporation (FDIC) limits. Management believes the risk in these situations to be minimal.

Accounts receivable

Accounts receivable are reported at their net realizable value and approximate fair value.

Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

Equipment

Equipment is stated at cost and is depreciated over the estimated useful lives of the related assets, generally three to seven years, principally by use of the straight-line method of depreciation. All equipment purchases of \$2,500 and over are capitalized and reported in the accompanying Statement of Financial Position.

Income taxes

AHMP is exempt from Federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation.



Uncertain tax positions

For the year ended December 31, 2015, AHMP has documented its consideration of FASB ASC 740-10, Income Taxes, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

Inventory

Inventory consists of desk reference books/publications and promotional items recorded at the lower of cost or market value using the first-in, first-out method.

Net Asset Classification

Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operations of AHMP and include both internally designated and undesignated resources.

Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Revenue recognition

AHMP has an annual conference and revenue from the conference is recognized in the period that the conference is held. Membership dues are recognized on a pro-rata basis over the annual membership period. Receipts of dues payment for future years are recorded as deferred revenue and recognized as revenue in the year of membership. Publications, training and other

income are presented as revenue in the accompanying Statement of Activities and Change in Net Assets (Deficit) in the period in which the revenue is earned.

2. Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the table below. Certain costs have been allocated among the programs and supporting services benefited.

	2015	2014
Program expenses	\$482,375	\$524,114
General and administrative expenses	\$102,588	\$110,876
Total Expenses	\$584,963	\$634,990

3. LEASE COMMITMENT

AHMP entered into a three-year operating lease agreement for its corporate headquarters on January 1, 2014, which expires on December 31, 2016. The lease



provides for a monthly base rent of \$1,896, with a 3.5% escalation in 2015 and a 2.5% escalation in 2016. For the year ended December 31, 2015, rent expense totaled \$24,887. Future minimum lease payments under this lease are as follows:

Year Ending December 31, 2016 \$ 24,136

4. 401(K) Plan

AHMP established a 401(k) plan for its employees. AHMP matches the employees' contributions up to 4% of salaries. For the year ended December 31, 2015, the 401(k) matching expense totaled \$4,166. The organization had no employees as of December 31, 2015.

5. Net Asset Deficit

AHMP has experienced a net asset deficit for the last five years. However, this deficit is in part due to membership dues that are typically received in the fourth quarter and are recorded as a liability rather than revenue because the dues are for the succeeding fiscal year. AHMP has sufficient funds to cover its operating expenses. AHMP management has no plans to close or liquidate the organization within the next year.

6. Subsequent Events

In preparing these financial statements, AHMP has evaluated events and transactions for potential recognition or disclosure through July 6, 2016, the date the financial statements were issued.

AHMP has entered into an agreement with Management Solutions Plus, Inc. to receive services including management, marketing, staffing and other specified administrative and overhead services. The agreement is effective March 2, 2016 and the monthly management fee is \$9,750. The agreement cannot be terminated before September 1, 2016.



2015 Board of Directors

Executive Committee

President

Chris Cutler, CHMM, CIH, PE
96 AMDS/SGPB

Vice President

Joe Jenkins, CHMM, PG, CPESC
Black Hills Corporation

Secretary

Elizabeth Marsh, CHMM, PE
Geosyntec

Treasurer

John McDonald III, CHMM
Arch Environmental Group, Inc.

Past President

James Harless, CHMM, PhD
Soil & Materials Engineers, Inc.

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American Contractors Insurance Group

Ron Kurtz, CHMM, CSP
Firmenich, Inc.

Korey Brunken, PG, CHMM
SCS Engineers

Kimberly ("K") Hearn-Belser, CHMM
L-3 Communications Vertex Aerospace

Michael Maheux, CHMM
LENOX – Newell Brands

Chris Leney, CHMM
Cura Emergency Services

Zehra Schneider Graham, CHMM, REM
University of MA Boston Environmental Health & Safety



A Special Thanks to our 2015 Contributors:

ABIH
American Society of Safety Engineers
Battery Solutions, LLC
Black Hills Corporation
Board of Certified Safety Professionals
Chemtrec
Chemwatch
Clean Earth Systems
Clean Harbors
Click Safety
Compliance Solutions
Dakota Software Corporation
DQE, Inc.
EMSL
Environmental Restoration LLC
EQ The Environmental Quality Company
ETC Compliance Solutions
Fauske & Associates, LLC
Firmenich
Full Circle Compliance, LLC
GHD
Heritage
HTS Environmental Services

ICC Compliance Solutions
IHMM
Imbitive Technologies
Labelmaster
Lion Technology, Inc.
McCoy and Associates
Nexeo Solutions
Showa
SPAN International
Spencer Environmental
SWS
TEEK
Texas Molecular PL
Tradebe
Trans-Border Global Freight Systems
Triumvirate Environmental
United Pumping
Univar
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US Ecology
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WE Train
Zodiac Aero Evacuation Systems





9707 Key West Avenue, Suite 100
Rockville, Maryland 20850

Phone (301) 329-6850 • **Fax** (301) 990-9771
Email info@ahmpnet.org • www.ahmpnet.org