

	Approved 5.22.17
<b>2017-2018 BUDGET</b>	
<b>INCOME</b>	
	Working Budget
Administrative fees (Awards)	
Administrative fees (Scholarships)	
Scholarships: Begun	\$250
Administrative fees (Programs)	
LSTA: Center for the Book	\$11,000
LSTA Leadership Development	\$10,000
LSTA: California Summer Reading Challenge	\$25,000
Advertising royalties	\$3,000
Awards (for use on program costs)	1800
Conference	\$510,000
Donations	\$500
Dues	
Personal Dues	\$135,000
Institutional Dues	\$90,000
Business Dues	\$6,000
Fundraising	\$500
Investment income	\$15,000

Programs	
iREAD/Challenge	\$30,000
Spring Flings Income	\$2,500
Products	
Job listings	\$25,000
Scholarships (for use on program costs)	
Scholarships: Begun	\$3,000
Scholarships: Yelland	\$7,500
Sponsorships	
Non-conference	\$0
<b>Total income</b>	<b>\$876,050</b>
<b>EXPENSES</b>	
Advocacy and Partnerships	
Lobbyists	\$45,000
Travel (staff)	\$1,000
ALA	3650
Awards (program costs)	1800
Board of Directors	1750
Conference	\$365,000
Committees	
Conference	500
Leadership Development	
Membership	\$3,500
Communications and Technology	\$38,000
Insurance	\$4,500
Internal Operations	
Audit	\$15,000
Bank and Credit Card fees	\$750
Conference Calls (Conf Group)	\$3,255
Dropbox	\$900
Facility rental	\$30,000
Filing fees	\$200
Legal	\$200

Mailing/Shipping	\$1,200
Merchant Fee/	\$15,000
Printing/photocopying	\$1,000
Quick Books	\$1,600
Repairs and Maintenance	300
Supplies	\$2,500
SurveyMonkey	\$200
Personnel	
Executive Director	\$0
Business Manager (BWE)	\$74,800
Business Manager (BWE) - Summer 2018 FT - Conference budget accounts for 20 of these hours	
Membership and Registration Coordinator (KF)	\$42,000
Special Events Coordinator (LT)	\$38,400
Administrative Assistant-Registration Data Input/Grants Clerical Support (Person X)	\$0
Conference Coordinator (RK)	
Interest Groups and Awards Project Manager (SS)	\$28,800
Bookkeeper (GD)	\$50,400
CPA on retainer (Gavigan & Assoc.)	\$4,500
Payroll processing fees	\$2,500
State Comp Insurance Fund	\$6,000
Payroll Taxes	\$7,000
Professional Development	\$0
Staff Travel 1	\$1,000
Staff Travel 2 - Business Manager	\$14,000
Professional Memberships	750
Programs	
California Summer Reading Challenge/Lunch at Spring Fling (break out travel; refreshments;	\$2,500

Scholarships (program costs)	
Scholarships: Begun	\$3,000
Scholarships: Yelland	\$7,500
Sponsorship Development	
Travel	\$0
Other costs	\$0
<b>Total</b>	<b>\$819,955</b>
<b>Difference</b>	<b>\$56,095</b>