

Robin Heiss

Experience

Practiced for over 40 years as a business lawyer in Chicago, Illinois, most recently as a partner of Reed Smith LLP. Now retired.

Representative Matters

Advised clients starting new businesses in the selection of the appropriate business entity; in the planning and preparation of stockholder agreements, buy/sell agreements, limited liability company operating agreements, partnership agreements and limited partnership agreements; and in planning for growth and succession.

Represented sellers and buyers of privately held businesses in stock transactions, asset transactions and mergers.

Structured and negotiated joint ventures and strategic alliances, both domestically and internationally.

Counseled owners and management of privately held companies with regard to fiduciary duties, statutory compliance, rights of minority investors, corporate “freeze-outs” and dissenters’ rights.

Prepared and negotiated a wide variety of commercial contracts, such as sales agreements, services agreements, indemnification agreements, distributor agreements, license agreements, employment and consulting agreements, and phantom equity agreements.

Degrees

J.D., New York University School of Law

A.B., University of Chicago

Professional Affiliations

Member, the Institute of Illinois Business Law, 2005 – present, and its predecessor organization, the Illinois Secretary of State’s Corporate Acts Advisory Committee, 1989 – 2005.

Former Member, Chicago Bar Association. and past Chair of its Corporation and Business Law Committee.

Former Member, American Bar Association, and Sections on Business Law and Individual Rights and Responsibility

Former Member, TriBar Opinion Committee – a multi-bar group that has published several major reports on third-party legal opinion letters.

