



Dealer Membership Application

Sponsor: www.FIADA.com

Florida Independent Automobile Dealers Association

1840 Fiddler Court Tallahassee, FL 32308

Phone: (800) 237-0448 (850) 385-2712 Fax: (850) 385-3251 www.fiada.com

Applicant Information Please select the type of membership: New Membership Renewal Membership Rejoin Membership

Company Name: _____ Sole Proprietorship Partnership LLC Corporation

Dealer License Number: _____ Contact Name: _____ Title: _____

Store Address: _____ City: _____ State: _____ Zip Code: _____

Mailing Address (if different than above): _____ City: _____ State: _____ Zip Code: _____

Telephone: _____ Fax: _____ Secondary Phone # or Cell #: _____

County: _____ Email Address: _____ Web Site: _____

Dealership Information

- How many years have you been in business? _____ Or If you are not yet licensed, please check the following box Not Yet Licensed
- How many lots do you (will you) own and operate? _____
- How many full-time persons do you (do you plan to) employ? _____
- How many part-time persons do you (do you plan to) employ? _____
- How do your (will your) customers obtain financing? your buy here/pay here finance company banks credit unions other _____
- How old are the majority of the vehicles you sell (you will sell)? 1-2 years old 3-5 6-9 10+
- What price range do your (will your) vehicles sell for at retail? 0-5,000 5,001-10,000 10,001-15,000 15,001-20,000 20,000+
- What is your (anticipated) avg. inventory (# of vehicles) per store? 1-10 11-20 21-30 31-50 51-75 76-100 101-200 201+

FCC Communications Consent (FCC)

I understand that by providing my mailing address, e-mail address, telephone number and fax number, I consent to receive valuable and timely communications via mail, parcel, e-mail, telephone and/or fax from or on behalf of the Florida Independent Automobile Dealers Association (FIADA). This consent shall remain in effect until FIADA receives a written revocation signed by an authorized representative.

Signature: _____ Date: _____

Code of Ethics Agreement

This signature certifies that I am eligible for membership in FIADA, and that this application, if accepted, binds me to uphold the Bylaws of the FIADA, its Code of Ethics, and all local, state, and federal laws pertaining to the motor vehicle industry.

Signature: _____ Date: _____

Method of Payment

Please select your preferred method of payment.

- Check (Made Payable to FIADA)
- Credit Card

Membership Dues

- \$325 Annual Membership Fee
- \$350 Annual Membership Fee + PAC Contribution**

**Do your part in supporting the legislators who have helped our industry. Contribute \$25 to the FIADA Political Action Committee. Contributions are voluntary and are not tax deductible.

Credit Card Information

VISA MC AMEX DISCOVER

Credit Card Number: _____

Exp Date: _____ Name on Card: _____

Billing Address: _____

City: _____ State: _____ Zip Code: _____

Signature: _____ Amount: _____

As an additional service to you, your annual membership will automatically renew each year on your renewal date by charging the same credit card used in this membership transaction. Unless this box is checked, you agree to the annual charge to your credit card for your membership.



FIADA Book of Savings - \$5,000 Value

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-Auction Discounts-

Manheim Auctions - \$100 towards one buy or sell fee*

CADE/SADE - \$100 off buy/sell fees*

Tallahassee Auto Auction - \$300 off buy/sell fees*

Charleston Auto Auction - \$100 towards transportation*

Charleston Auto Auction - 1st time buyers and sellers receive \$100 off one buy or sell fee*

Dealers Auto Auction - \$75 off one buy or sell fee

Manheim Pensacola - \$150 off buy/sell fees*

Manheim Daytona Beach - \$100 off buy/sell fees*

Manheim Jacksonville - \$100 off buy/sell fees*

Manheim Georgia - \$300 off buy/sell fees*

Manheim St. Pete - FREE hotel reimbursement up to \$75 with the min purchase of 5 units (one per month)

Manheim Central Florida - FREE hotel reimbursement up to \$75 with the min purchase of 3 units (one per month)

Manheim Lakeland - FREE hotel reimbursement up to \$75 with the min purchase of 5 units (one per month)

-Advertising Discounts-

AutoShopper.com - FREE posting tools for 30 days*

AutoShopper.com - Receive a second zone in addition to your local edition at no additional cost*

Autotrader.com - Receive \$100 off first month's bill*

Carsforsale.com - reduced pricing 3 months for \$99*

-Car Rental Program-

Williams & Stazzone - \$299 towards entry fee with 5 or more cars*

-Credit Card Processing/Merchant Services-

Solveras - Processing solution worth over \$500*

-Promotional Products-

Gallagher Promotional Products - \$25 off any promotional product

-Electronic Temp Tag Services-

Florida ETR - Sign up and receive 15 Free tags*

-GPS-

Ituran - Buy 14 units, Get 1 FREE*

-Legal-

Counselorlibrary.com - Savings on Carlaw and Spot Delivery publications*

-Lenders-

MarkOne Financial - Coupon good for ZERO* admin fee

-Online Vehicle Services-

DealerMatch - Buy 1 month Get 1 month FREE*

-Payments/Collections-

Howland International, Inc. - 50% off payment book software

Howland International, Inc. - One FREE payment book

-Shipping-

UPS Shipping - Save up to 35% on shipping with UPS

-Software-

Auction123 - Waived Setup Fee for website package*

AutoRaptor CRM - One month FREE trial CRM/lead management software*

AutoStar Solutions - FREE Web-based Dealer Management Software*

DealerCenter - FREE 30 day trial of DealerCenter DMS*

Florida Dealer Consultants - Call for member discount*

Integrated Dealer Solutions - FREE trial of inventory feeds tool*

Sys2k - \$1,000 off Dealer Management Software*

-Tax/Accounting Services-

Martinez, Olson, & Associates - FREE 1-hour tax consultation - \$200 Value

Tax Refund Services, Inc. - Receive \$50 in FREE marketing materials*

-Training-

Florida Auto Dealer School - \$100 off private classes at your location*

-Websites-

AutoShopper.com - Website upgrade with AutoPilot*

Dealer Platform - FREE 30 day trial* *Florida Dealer Consultants* - Free setup fee - \$250 value

Coupons are subject to change. *Terms and conditions apply, please see coupon for more details

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Online Resources at www.fiada.com

- FIADA DTS Manual
- FTC Safeguards Rule Policies
- Red Flags Rule Guidelines
- Sales Tax Manual
- Dealer FAQs
- FIADA Online Membership Directory
- Educational Videos on red flags rule, F&I, marketing, and more



Publications

- Monthly subscription to *Independent Dealer*, a publication of the FIADA
- Subscription to *Auto Auction Shopper & Used Car News*
- Access to online publications including the sales tax manual, FTC safeguards policies, red flags rule guidelines and the dealer training school manual.



Legal, Legislative & Regulatory Benefits

- Full-time Lobbyists in Tallahassee
- Representation in Washington, D.C.
- Legislative updates and alerts
- Legal, insurance & bond referrals
- Nationwide skip tracing
- PAC (Political Action Committee)



Discounts on Education, Forms, and Convention

- Online FIADA Continuing Education Included for you and your staff in your Member Dues
- FIADA dealer forms up to 33% off



Networking Opportunities

- Quarterly Board Meetings
- Annual Convention & Expo
- *The FIADA encourages members to get involved in any of FIADA's committees: Membership, Legislative, & Member Benefit. If you would like to learn more about one of these committees, please contact the FIADA at (800) 237-0448.*



Technical Assistance

Our technical assistance team is here to assist you with all of your compliance, regulatory and legislative questions. Members are encouraged to contact the FIADA with any questions concerning laws, rules, and regulatory policies by using our toll-free number or sending us an email.



FIADA Book of Savings

- Over \$5,000 in coupons on industry products
- Discounts on auction buy/sell fees, advertising, software, promotional products, and many more
- Up to 35% Savings with UPS Shipping



NIADA Membership & Benefits

- Certified Master Dealer Program
- Scholarship Program
- NIADA TV programming: operations, sales, legal/regulatory, compliance, F & I
- NIADA Retirement Program
- NIADA skip tracing program



NIADA Discounts

- Discounted wireless service with Sprint
- Discount on Car Rental & Hotels
- Special Pricing on AutoZone parts
- Prescription drug discount
- Special Pricing on the NADA Guide Book



NIADA Publications

- Monthly Subscription to NIADA's magazine, *Used Car Dealer*
- Yearly National Market Report
- Dealership Guides: *Dealer's Guide to the Used Car Rule*, *Audit Technique Guide*, and many more (available online)



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FIADA Code of Ethics

1. Members have a general duty of integrity, honor and fair dealings toward the general public.
2. Members shall comply with all city, county, state and federal laws and shall endeavor to keep themselves informed of those laws governing their business.
3. A member shall not intentionally injure the business reputation of another member or competitor.
4. Members shall employ truth and accuracy in advertising and selling.
5. A member shall stand by any guarantee given with the sale of a motor vehicle.
6. A member shall not perform any act which would bring disrepute to the motor vehicle industry.
7. Members shall expose or halt, where found, any scheme designed to deceive or defraud the automobile buying public and aid in prosecuting those guilty of such acts.
8. Members shall consistently strive to improve business methods to the end that the public will be better served.
9. Members shall encourage the American system of free enterprise.

Notice

We understand that the most important thing on any dealer's mind is to make that next sale. Due to the ever-changing federal, state, and local laws, it's nearly impossible for a dealer to stay completely up to date. That's why FIADA keeps informed of regulatory/law changes so members can concentrate on increasing their bottom line.

Members get immediate answers to sometimes complex and sensitive questions and issues. FIADA deals with legal issues daily. While we are not your attorney and do not provide legal advice, we are informed and provide valuable information.

FIADA is your lifeline to the automotive industry!

Your One Stop Solution
The Florida Independent Automobile Dealers
Association

1-800-237-0448

WE HAVE BEEN HELPING INDEPENDENT DEALERS SINCE 1940.