

2,900+ companies save money with BIO Business Solutions®

- Largest cost-savings program for the life science industry operated by Biotechnology Innovation Organization (BIO)
- Provides purchasing power on the products and services critical to running your business
- Member Benefit for Georgia Bio members
- No fees to participate



Laboratory Supplies,
Equipment & Chemicals



Select Shipping
Services / Deep Frozen
Shipping Solution



Office Supplies,
Furniture & Equipment



Executive Liability
Insurance



Business Insurance
(Clinical Trials, Product,
Property & Casualty)



Environmental and
Waste Disposal
Services



Secure Document
Sharing & Virtual Data
Room Solutions



News Distribution
Services



Moving & Relocation
Services



Biotechnology
Innovation
Organization

See what companies like yours \$ saved

The savings data below represents average annual savings of actual program participants. Results will vary based on an individual company's Product Mix and Purchase Volume.

bio.org/bbs/georgia
bbsinfo@bio.org

BIO-VWR Program Savings

| Lab Supplies Spend Range Under BIO-VWR Program | Average Savings Off List Price Under BIO-VWR Program |
|--|--|
| > \$3M | \$3,179,925 |
| \$2M - \$3M | \$2,195,838 |
| \$1M - \$2M | \$1,097,413 |
| \$500k - \$1M | \$585,697 |
| \$250k - \$500k | \$292,304 |
| \$100k - \$250k | \$124,781 |
| \$50k - \$100k | \$55,298 |
| \$25k - \$50k | \$27,047 |
| \$10k - \$25k | \$11,820 |
| <\$10k | \$2,996 |

BIO-Office Depot Program Savings

| Office Supplies Spend Range Under BIO-Office Depot Program | Average Savings Off List Price Under BIO-Office Depot Program |
|--|---|
| > \$300K | \$256,893 |
| \$100K - \$300K | \$146,943 |
| \$50K - \$100K | \$90,177 |
| \$25K - \$50K | \$46,327 |
| \$10K - \$25K | \$20,935 |
| \$1K - \$10K | \$4,947 |
| <\$1000 | \$448 |

BIO-FedEx Program Savings

| Shipping Services Spend Range Under BIO-FedEx Program | Average Savings Off List Price Under BIO-FedEx Program |
|---|--|
| \$50K - \$100K | \$36,480 |
| \$25K - \$50K | \$14,274 |
| \$10K - \$25K | \$5,512 |
| \$1K - \$10K | \$1,300 |
| < \$1000 | \$127 |