

# GABRIEL LOPEZ

PROJECT MANAGEMENT. LEADERSHIP. CUSTOMER SERVICE.

## EXPERIENCE

SIKORSKY AIRCRAFT/LOCKHEED MARTIN | 2010 – PRESENT  
COMPLETIONS MANAGER, 2015 – PRESENT

Responsible for comprehensive management over key projects and deliverables; seamlessly manage in a complex environment to ensure programs are completed on schedule, and within contract specifications. Guide daily execution and long-term planning for aircraft completions & delivery of S-70M foreign military Black Hawk derivatives. Achievements:

- Directly supervised and managed final delivery of 36 foreign military Black Hawk helicopters during 2015; 17 helicopters during 2016
- Managed more than 160 aircraft movements in 2015 – 2016
- Discover and drive large-scale cost savings opportunities throughout aircraft build, modification, test, and delivery processes
- Appointed to serve as primary point of contact in the facilitation of operations and program coordination, communication, collaboration
- Praised for the ability to develop profitable partnerships with domestic and international customers to ensure ongoing support/communication

S-70 FIELD SERVICE REP., UNITED ARAB EMIRATES, 2010 – 2015

Managed onsite warranty program administration and assisted customers through operations process improvement. Formed close partnerships with Business Development, International Programs, Training, United States Government, and Global Aerospace Logistics to provide customer service and positively represent the company in all client contacts. Contributions:

- Generated \$1M+ annually in cost avoidance for UAE in 2011 – 2012
- Helped UAE customer in fielding 50 new S-70M helicopters; provided technical assistance for entire fleet of 70 Black Hawk helicopters
- Consistently delivered timely resolution through advanced technical reporting and functional communication with Field Service Engineering

GREYSTONE LTD. | 2007 – 2010

S-92 STANDARDIZATION INSTRUCTOR – SAUDI ARABIA, 2009 – 2010

Developed and implemented S-92 Crew Chief training program for Saudi Arabia's Ministry of Interior (MOI) in service of the Sikorsky Operations and Maintenance Support Program. Trained MOI crewmembers to use helicopter mission equipment including Rescue Hoist, WESCAM, Night Sun, Bambi Bucket & Internal Auxiliary Fuel Systems. Acknowledgments:

- Recognized for the ability to engage learners and develop specialized training that employed use of new tactics including fast rope insertion, aerial gunnery, external load, and multi-ship operations

SITE MANAGER – KUWAIT, 2007 - 2009

Managed the operations and training site with supervision over 9 contracted pilots and technicians. Delivered key personnel support services including transportation, lodging, visas, travel, and pay. Controlled and supervised scheduled and unscheduled aircraft maintenance for 3 VIP aircrafts.

- Trusted to develop and oversee Kuwait Air Force (KAF) S-92 quality assurance program; duties involved aircraft log book documentation, historical record updates and technical directive compliance/tracking.
- Supervised 2 Morocco deployments including six S-92 Antonov load outs, logistical movements inside Morocco, and crucial VIP operations

## EDUCATION & LICENSURE

MASTER OF BUSINESS ADMINISTRATION  
Florida Atlantic University | Boca Raton, FL  
International Business Concentration

BACHELOR OF SCIENCE | AERONAUTICS  
Embry-Riddle Aeronautical University | Worldwide  
Minor in Management

FAA AIRFRAME & POWER PLANT LICENSE

## RECOGNITIONS

Black Hawk Field Service Rep of The Year | 2013  
Leader in customer service & satisfaction for Sikorsky Aircraft

Sikorsky Rescue Award | 2009  
Helicopter rescue operations during the Jeddah floods of '09

## EXPERTISE

OPERATIONAL PLANNING  
PROGRAM MANAGEMENT  
HELICOPTER FLIGHT OPERATIONS  
FLIGHT TRAINING (CREWMEMBER)  
MAINTENANCE TRAINING  
CONTRACT ADMINISTRATION  
CULTURAL COMPETENCY  
INTERNATIONAL BUSINESS  
LEADERSHIP AND TEAM BUILDING  
EDUCATION AND TRAINING  
CUSTOMER SERVICE  
TASK PRIORITIZATION

## EARLY CAREER

FLIGHT SAFETY INTERNATIONAL | 2006 – 2007  
Developed curriculum & objectives to deliver education of S-92 maintenance throughout 8 introductory courses.

DOLPHIN LANDSCAPE | 2004 – 2006  
Managed \$960k in revenue annually across 6 accounts; led 70 employees to deliver highest level of service.

UNITED STATES ARMY | 1998 – 2004  
Served as Sergeant and Crew chief within 160<sup>th</sup> Special Operations Aviation Regiment (SOAR).



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