

2017 NAEP Elected Officer
Candidate Nomination Application for Elected Office

The following criteria represents the standard information about potential candidates for elected office required by NAEP's Nominating Committee. This basic form should be completed by each candidate. A resume may be attached to further describe detailed information but should not be submitted in lieu of this application.

About You:

Position of Interest:

2nd Vice President

District III

District VI

Name of Candidate: Raymond (Ray) Hsu

Title: Assistant Director, Procurement Services Institution: University of Washington

Address: 4300 Roosevelt Way NE

City Seattle State: WA Zip: 98105

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Questions:

1. Number of years as an active member of NAEP: 14
2. Types of Service to NAEP and or the regions:
 - a. Participation on committees, task forces, special projects and other functions
I have served on various committees both within District VI and Nationally including been the Regional President in 2011, and most recently, served on the Program Committee for the 2016 National Meeting in San Antonio
 - b. Author of an article(s), monograph(s), book(s) or other publication for NAEP I co-authored an article with Kerry Kahl entitled "Tips for Successfully Navigating the RFP Journey"
 - c. Recognition, Awards and/or Certificates of Achievement N/A
 - d. Presentation(s) at meeting(s) or educational programs I have made various presentations both at the National and District meetings, including most recently, 2014 in Kentucky (IT Contracting) and this year in San Antonio (Travel Guide for RFP, and IT Accessibility) and at the 2016 District Meeting in Seattle (IT Accessibility and Data Security).
3. Service to an associated professional organization (whose principal purpose is the betterment of the procurement profession or education community) N/A
 - a. (a,b,c & d same as #2)
4. Educational achievement (higher education institution and/or certification, NAEP's Institutes or Academy, etc)
Certified Purchasing Manager certification through the Institute for Supply Management
5. Procurement positions held (title/institution/organization)
Senior Buyer - Harborview Medical Center
Senior Contracts Manager - UW
Purchasing Manager - UW
Assistant Director - UW

National board member selection criteria:

Please provide a comprehensive statement to the below questions. You only have to answer the questions that apply to your personal experiences.

1. Do you possess an area of expertise that helps the association meet one or more of our strategic initiatives (see attached Strategic Plan)?

My passion and my focus has been on the area of procurement and contracting as it relates to information technology. I believe I have been and will continue to contribute to the area of Professional Development/Education and Influence/Collaboration.

2. Broader perspective: Please list other noteworthy voluntary contributions of time, effort, resources and leadership abilities to NAEP and the procurement profession.

Been the Treasurer and subsequently, the President of the NW Region has allowed me the opportunity and the privilege to work with colleagues both in District VI and nationally to plan and manage various conferences and specifically in 2008, we vastly improve the financial situation of our District by implementing various process improvement steps at the District Meeting held at the Coeur d'Alene

3. Provide examples of the ability to develop strategic direction/vision and/or implement a strategic direction/vision. Have you been identified by peers as a thought leader?

I view myself more as a student than a thought leader, but I have had the privilege to collaborate and share the things that we do at UW with other esteemed NAEP peers, including most recently, my boss Mark Conley (Exec. Dir of UW Procurement Svcs.) and I presented the work that we did with Amazon Business at the 2015 E&I Strategic Sourcing summit in Las Vegas. I also represent Procurement on the campus Accessible Technology Task Force.

4. Do you recognize and promote trends, issues and best practices for your institution and profession? Please describe.

As mentioned in the previous question, I spear headed the deployment of Amazon Business at the UW and have shared my experience with other peers on our experience. I have also collaborated and share my knowledge in the areas of cloud computing, data security and other IT related topics at various NAEP National meetings.

5. Please describe how you would confidently and articulately lead discussions and express opinions in a collaborative, collegial manner.

I have demonstrated my ability to present on a topic by presenting at various NAEP District and National meetings (see previous examples) and furthermore, I have participated on panel of experts at various State of Washington procurement related events and within University of Washington. For example, I am the member of the Advisory Group on our State's training initiative. I believe the key to lead discussions and express opinion is A. be a student of the subject matter and staying current on the latest trend and

6. Do you mentor, engage and share information with current and potential NAEP national, regional or committee leaders? Or with staff?

Yes I do. The most recent example been my participation on the 2016 Programming Committee for the National Meeting in San Antonio.

7. What vision do you have for NAEP during your term? (Biggest challenges and how to solve them).

I have gain much knowledge and experience during my 14 years of participation in this prestigious organization, and I believe NAEP does an excellent job of showcasing the trends and movement of the educational procurement profession. It is my personal opinion that the biggest challenge is how our professional can successfully market its value to the campus leadership and become part of the solution and strategy. In order to achieve that, we need to focus on our ability to add value in the areas of technology procurement as many campuses are leveraging technological solution to bring about needed efficiencies. Also, we need to hone our skills to present our recommendation based on data and business case, especially in the area of supplier management. I think that with the depth of talent we have in both the current, and future membership, NAEP can make a significant contribution to its membership in these areas in its ability to be a platform for its members to collaborate and "synergize".

Candidates should also have a commitment to contribute the time, interest, ability and resources necessary to complete assignments promptly and professionally.

IN ADDITION PLEASE PROVIDE:

Candidates for national board positions should have the support of their employer organization to attend all board meetings, in addition to other related activities, as appropriate for the duration of their term of office:

2nd VP: 5 year term

District II and V: 3 year term

Please provide a recommendation letter (by the direct supervisor, indicating if the person is elected the institution and supervisor will support the candidate and allow him/her to participate as part of his/her professional development).