

**2017 NAEP Elected Officer
Candidate Nomination Application for Elected Office**

The following criterion represents the standard information about potential candidates for elected office required by NAEP's Nominating Committee. This basic form should be completed by each candidate. A resume may be attached to further describe detailed information but should not be submitted in lieu of this application.

About You:

Position of Interest:

2nd Vice President
District III
District VI

Name of Candidate: Travis A. Ball

Title: Chief Procurement Officer Institution: Texas A&M University-Commerce

Address: PO Box 3011

City Commerce State: Texas Zip: 75429

Telephone: 903-886-5060 Email: Travis.Ball@tamuc.edu

Questions:

1. Number of years as an active member of NAEP: 11 Years

2. Types of Service to NAEP and or the regions:

a. Participation on committees, task forces, special projects and other functions

NAEP Membership Committee for 4+ years
NAEP Program Committee for less than 1 year

b. Author of an article(s), monograph(s), book(s) or other publication for NAEP

N/A

c. Recognition, Awards and/or Certificate of Achievement

Presented with the Young Professionals in Procurement Award for 2009 at the NAEP National Convention in Denver, CO.

Distinguished Master's Student for Management, 2006

d. Presentation(s) at meeting(s) or educational programs

Adjunct Instructor for the College of Business at Texas A&M University-Commerce

Ball, T. (Presenter & Author), TOAL Regional Meeting, "Ethics in Public Procurement", National Association of Educational Procurement, San Marcos, TX. (Sept 25-28, 2016).

Ball, T. (Presenter & Author), NAEP National Convention, "Texas HUB Program", National Association of Educational Procurement, San Antonio, TX. (May 22-25, 2016).

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Ball, T (Presenter partnering with J. Chris White, ViaSim Solutions), SACUBO Annual Meeting, "Consequence Mapping: A Tool for Understanding the Complexities of Educational Institutions", Southern Association of College & University Business Officers, Asheville, NC. (April 17-19, 2016).

Ball, T (Presenter partnering with Sodexo), NACAS National Convention, "Leveraging Inclusion in the Work Place", National Association of College Auxiliary Services, San Antonio, TX. (November 1-4, 2015).

Ball, T (Presenter partnering with E&I Cooperative), NAEP National Convention, "Developing Strategic Contracts for Facilities", National Association of Educational Procurement, Atlanta, GA. (April 12-16, 2015).

Ball, T (Presenter & Author), TOAL Regional Meeting, "A Review of the State of Texas HUB Program", National Association of Educational Procurement, Frisco, TX. (September 17, 2013).

Ball, T. (Presenter & Author), NAEP National Convention, "Promoting Social Responsibility Through Diversity Spend", National Association of Educational Procurement, Anaheim, CA. (April 1-4, 2012).

Ball, T. (Presenter & Author), NAEP Regional Convention, ""Building a Better University" a review of the State of Texas HUB Program," National Association of Educational Procurement, Orange Beach, AL. (October 12, 2011).

Ball, T. (Presenter & Author), NAEP Regional Convention, "Procurement & Institutional "Best Practices", " National Association of Educational Procurement, Atlanta, GA. (December 7, 2010).

Ball, T. (Presenter Only), NACAS National Meeting, "Creating a Culture of Transparency and Inclusiveness in Institutional Budget Development," National Association of College Auxiliary Services, Colorado Springs, CO. (November 10, 2010).

Ball, T. (Presenter & Author), NACAS National Meeting, "Predictably Irrational Presentation," National Association of College Auxiliary Services, Colorado Springs, CO. (November 9, 2010).

Ball, T. (Presenter & Author), NAEP National Convention, "Budgets and Purchasing During Tough Times," National Association of Educational Procurement, Denver, CO. (March 23, 2010).

Ball, T. (Presenter & Author), TAGM Regional Meeting, "Getting Connected with Budgets Through Tough Times," National Association of Educational Procurement, Nashville, TN. (October 27, 2009).

Ball, T. (Presenter Only), NAEP National Convention, "Higher Education Community Exchange," National Association of Educational Procurement, Providence, RI. (April 20, 2009).

Ball, T. (Presenter Only), Historically Underutilized Business Expo, Texas Comptroller of Public Accounts, Tyler, Tx. (February 11, 2009).

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3. Service to an associated professional organization (whose principal purpose is the betterment of the procurement profession or education community)

a. Same as #2

4. Educational achievement (higher education institution and/or certification, NAEP's Institutes or Academy, etc)

Educational Background

2007	Texas A&M University-Commerce Master of Science (MS), Management	Commerce, TX
2004	Texas A&M University-Commerce Bachelor of Business Administration (BBA), Management	Commerce, TX
1998	Paris Junior College Associates of Science (AS), Business	Paris, TX

Certifications

Certified Texas Procurement Manager State of Texas Comptroller of Public Accounts

5. Procurement positions held

Chief Procurement Officer, Texas A&M University-Commerce, (October 2015 - Present)
Director of Procurement, Texas A&M University-Commerce. (August 2009 - September 2015).
Assistant Director of Purchasing, Texas A&M University-Commerce. (September 2005 - August 2009).
Purchasing Agent, Texas Department of Transportation. (May 1999 - September 2005).

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National board member selection criteria:

Please provide a comprehensive statement to the below questions. You only have to answer the questions that apply to your personal experiences.

1. Do you possess an area of expertise that helps the association meet one or more of our strategic initiatives (see attached Strategic Plan)

I feel that my participation on the membership committee covers several areas of the Strategic Plan. I have strong communication & management skills and have demonstrated these in all capacities.

2. Broader perspective: Please list other noteworthy voluntary contributions of time, effort, resources and leadership abilities to NAEP and the procurement profession.

I have served in many capacities with NAEP and E&I. As mentioned above, I currently serve on the Membership and Program Committees with NAEP. I am a member of the E&I Strategic Sourcing Committee. I am past President for the Texas Universities HUB Coordinator's Alliance (TUHCA).

3. Provide examples of the ability to develop strategic direction/vision and/or implement a strategic direction/vision. Have you been identified by peers as a thought leader?

I am looked upon by many peers in Texas. I am contacted on a regular basis to provide feedback or resolution to problems or questions regarding procurement. I have served as a pilot campus for the implementation of our eProcurement system and am about to undertake the implementation of LaserFiche Document Management System and Contract Routing.

In addition, I recently reorganized my procurement department to move to a more strategic direction.

4. Do you recognize and promote trends, issues and best practices for your institution and profession? Please describe.

I am constantly comparing our office to our peers. I look at ways to improve operations in my office.

5. Please describe how you would confidently and articulately lead discussions and express opinions in a collaborative, collegial manner.

Listening is the key to all discussions. My experience on a board helps me with confidentiality and doing "good" for the entire organization.

6. Do you mentor, engage and share information with current and potential NAEP national, regional or committee leaders? Or with staff?

This is constant. I always feel the need to share information and help members whenever possible.

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7. What vision do you have for NAEP during your term? (Biggest challenges and how to solve them).

1. Membership: One of the main problems that will always face organizations such as NAEP is its membership. With declining state support and budget cuts, many institutions have to make smart decisions on how they spend their money. Universities must evaluate if the membership in NAEP provides enough value to justify the expense.
2. Proving Value: NAEP, like all other organizations, must continually justify their existence. I personally understand the value of this organization, but does your upper management? They are usually the ones making the decisions to cut budgets, so we must always communicate the value we receive at the meetings we attend. In addition, NAEP must continue to communicate this value to its membership.
3. Continuous Improvement: Like all organizations, businesses, or Universities...we must always strive to continuously improve our services or products to the end user. Likewise, NAEP must continue to improve the services they offer the membership. They should always seek input from the members to see exactly what they want or need.
4. Strategic Relationships: We need to always strive to strengthen our strategic relationships for the good of the organizations.

Candidates should also have a commitment to contribute the time, interest, ability and resources necessary to complete assignments promptly and professionally.

I commit to the above statement.

Travis A. Ball, CTPM, M.S.

A results-oriented, proactive leader with experience in procurement, contract administration, revenue generation through auxiliaries, procurement strategy, campus mail services, shipping and receiving & customer service. A proven leader who leads change through influence while improving employee satisfaction, customer satisfaction and operating efficiencies/performance.

Skills Profile

- Procurement • Revenue Generation • Contract Administration • People Management • Change Management • Team Building/ Leadership • Supplier Management
 - eProcurement • Contract Negotiation • Customer Service
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Professional Experience Summary

Texas A&M University-Commerce

Chief Procurement Officer & HUB Coordinator

April 2013 – Present

Procurement Officer for Texas A&M University-Commerce with an approximate annual spend of \$40 million with 4 direct reports and a total group size of 12.

- Currently reorganizing the procurement department with a focus on strategic sourcing while keeping headcount flat by implementing efficiencies.
- Manage and oversee all purchasing functions for the University
- Manage and oversee all contract administration functions for the University
- Manage and oversee Auxiliary Services for the University
- Manage Real Estate for the University
- Manage and oversee the Citibank Procurement Card Program
- Contract Review and Management
- Manage a diverse staff of buyers, contract managers and auxiliary services employees
- Manage departmental budgets
- Manage outsourced printing and postal operations for the University
- Manage all Historically Underutilized Business (HUB) relations for the University and ensure compliance with State Laws

Texas A&M University-Commerce

Director of Purchasing & HUB Coordinator

September 2009 - March 2013

- Manage and oversee all purchasing functions for the University
- Manage and oversee the Citibank Procurement Card Program
- Contract Review and Management
- Manage a diverse staff of buyers
- Manage departmental budgets
- Manage printing, copy center, and postal operations for the University
- Manage all Historically Underutilized Business (HUB) relations for the University and ensure compliance with State Laws

Texas A&M University-Commerce

Assistant Director of Purchasing & Contract Administration

July 2008 – February 2010

- Assist in the management and oversight of purchasing functions for the University
- Manage and oversee the Procurement Card Program
- Assist in contract review and management
- Manage a diverse staff of buyers
- Manage departmental budgets
- Manage printing, copy center, and postal operations for the University
- Manage all Historically Underutilized Business (HUB) relations for the University and ensure compliance with State Laws

Texas Department of Transportation

May 1999-September 2005

Purchasing Agent & Warehouse Tech

- Responsible for the purchase of commodities and services for the department
- Responsible for the analysis of bids in accordance with State Law
- Responsible for shipping and receiving for the Paris District Office Warehouse
- Served as District Property Manager

Texas A&M University-Commerce

January 2009 - Present

- Adjunct Instructor (Marketing & Management and Applied Sciences Departments)

Education / Accreditation

- 2007 Texas A&M University-Commerce Commerce, TX M.S., Management. GPA: 3.70
- 2004 Texas A&M University-Commerce Commerce, TX B.B.A., Management. Graduated
- 1998 Paris Junior College Paris, TX A.S., Business. Graduated

Accomplishments/ Presentations

- Appointed by President Jones to serve as VPBA representative on the Budget Review and Development Council
- Appointed to the A&M System AIS Subcommittee to evaluate new Banner Finance System
- Appointed by President Jones to serve on the Identity Theft Red Flags Rule Committee
- Appointed by A&M System Offices to pilot the Periscope eProcurement system
- Led the outsourcing RFP for IT
- Led the solicitation for Food Services
- Led the solicitation for Beverage Vending
- Led the re-negotiation of our Learning Management System
- Implemented an online Procard Application and Training System
- Implemented the Web-Based Contract Notification System, PurchaseWeb

- Implemented Vendor Registration Website for Purchasing
- Implemented annual face-to-face HUB and Purchasing Training
- Implemented Online Purchasing Training
- Implemented Citibank Procurement Card Program
- Implementing an eProcurement System through Periscope Holdings (BuySpeed)
- Implemented online posting module for Contract Transparency. This module is being shared throughout the A&M System
- Assisted in the evaluation and implementation of Concur Travel System
- Served as an expert panelist for the Comptroller of Public Accounts HUB Expo held in Tyler, TX
- Moderated and led a Community Exchange discussion at the National Association of Educational Procurement (NAEP) National Convention
- Active member of both the E&I Facilities Strategy Team and Strategic Sourcing Committee
- Served as a presenter at the NAEP National Convention in Denver, CO
- Served as a presenter at the NAEP Regional Meeting in Nashville, TN
- Served as a presenter at the NAEP Regional Meeting in Atlanta, GA
- Served as a presenter at the NAEP Regional Meeting in Gulf Shores, AL
- Served as a presenter at the NACAS Annual Meeting in Colorado Springs, CO
- Served as a presenter at the NAEP National Convention in Anaheim, CA
- Served as a presenter at the NAEP Regional TOAL Meeting in Frisco, TX
- Served as a presenter at the SACUBO Annual Meeting in Asheville, NC
- Assisted with the draft of the Formula Advisory Committee Cost Efficiencies. Presented 3 cost savings initiatives for Texas A&M University-Commerce
- Currently work as an Adjunct Instructor for Texas A&M University-Commerce. Marketing & Management and Applied Sciences departments
- Currently serve as President of Chisum ISD School Board

Higher Education NAEP Leadership

- Finalist as a candidate for 2nd Vice President of the National Association of Educational Procurement (NAEP)
- Recipient of the “Young Professionals in Procurement” National Award for 2009 at the NAEP National Convention in Denver, CO

Honors/Awards

- Texas A&M University-Commerce – Graduate Council Award. Distinguished Master’s Student for Management, 2006

- Certified Texas Purchasing Manager (CTPM) certification through the State of Texas Comptroller of Public Accounts. Currently in the process of renewing



DIVISION OF

Business & Administration

October 4, 2016

NAEP National Office
8840 Stanford Boulevard
Suite 2000
Columbia, MD 21045

I am writing this letter in full support for Travis A. Ball to pursue the 2nd Vice President position of the board for NAEP. Travis has been with Texas A&M University-Commerce for the past 11 years, having served in many capacities during his career. Our institution understands the time and work involved with supporting an organization like NAEP, and also understands that it takes good leadership to ensure that the organization is successful and can provide support to all of their members.

As the Vice President for Business and Administration and CFO at Texas A&M University-Commerce, I have had the opportunity to build a strong working relationship with Travis and feel that he would be a great asset to the leadership of NAEP. Travis is a proven leader and has over 10 year's board experience as a trustee for his local school district.

If you have additional questions regarding this letter, feel free to contact me by email at Alicia.Currin@tamuc.edu.

Sincerely,

A handwritten signature in black ink that reads "Alicia Currin".

Alicia Currin
Vice President for Business & Administration/CFO
Texas A&M University-Commerce