



# CONSENT TO SERVE AS AN OFFICER/DIRECTOR

RETURN TO: Address: Qualifications Committee, Orlando Regional REALTOR® Association  
1330 Lee Road  
Orlando, FL 32810  
Fax: 407-293-6380  
E-mail: caroleb@orlandorealtors.org

PLEASE NOTE: This form must reach ORRA by 5:00 p.m., July 1, 2015 Additional remarks may be attached.

1. Name Dennis B. Burgess  
Volunteer service selection – please check only one ORRA Board of Director position:

2.  a. I WISH TO BE CONSIDERED FOR THE POSITION OF OFFICER:  
 President-elect  Treasurer  Secretary

For President-elect: I understand and have met the qualifications of this office as set forth in the bylaws:

(check all that apply):

- I am a REALTOR® member of the association in good standing.
- I am an active Florida REALTOR® director.
- I have no FREC violations on my record within the preceding five years.
- I have served on the ORRA Budget and Finance Committee.
- I have served on the ORRA Strategic Planning Committee.
- I have served at least three years of the previous five years as an ORRA director.
- I do not hold directorship or office in another association of the Florida REALTORS®.

For Treasurer or Secretary: I understand and have met the qualifications of this office as set forth in the bylaws:

(check all that apply):

- I am a REALTOR® member of the association in good standing.
- I am an active Florida REALTOR® director.
- I have no FREC violations on my record within the preceding five years.
- I have served on the ORRA Budget and Finance Committee.
- I have served on the ORRA Strategic Planning Committee.
- I have served at least two consecutive years as an ORRA director.
- I do not hold directorship or office in another association of the Florida REALTORS®.

b. I WISH TO BE CONSIDERED FOR THE POSITION OF DIRECTOR:  
I understand and have met the qualifications of this office as set forth in the bylaws:

(check all that apply):

- I am a REALTOR® member of the association in good standing.
- I have completed a leadership training course offered by the association (or its equivalent).
- I am a member of the ORRA Honor Society (or will be by the end of next year).
- I have served on an ORRA Committee, Task Force, or Forum for a cumulative amount of time of not less than two (2) years.
- I do not hold directorship or office in another association of the Florida REALTORS®.

3. Firm Name AmeriTeam Property Management  
Address 845 N. Garland Ave., #200, Orlando, FL 32801  
Phone No. 407-901-3636
4. Position held - owner, broker, manager, salesman, other, etc. (please explain):  
Realtor, licensed Real Estate salesperson, Property Manager
5. Current profile of real estate activities (please explain):  
Residential Property Management, managing individually-owned single family homes, townhomes and condominiums
6. Member of any other real estate or professional association(s)?  Yes  No
7. Indicate other education/degrees/designations:  
AHWD (At Home With Diversity) certification- National Association of Realtors, FMS (Florida Military Specialist) designation- Florida Realtors.
8. List ORRA awards or other recognition:  
ORRA Honor Society 2012, 2013, 2014 and 2014 ORRA Pillar of the Community Award finalist. Florida Realtors Honor Society 2013, 2014.
9. Have you contributed to RPAC?  Yes  No Are you a registered voter?  Yes  No
10. Interviews will be held on July 28, 2015. You will be advised of a specific interview time. Please indicate if you will be available, or if not, please indicate why:  
 Yes  No Reason: \_\_\_\_\_
11. QUALIFICATIONS: (Positions held, year, and principal services rendered in the past five years – you may attach a resume or additional information):  
\_\_\_\_\_

LOCAL ASSOCIATION SERVICE:

Please see attached.

FLORIDA REALTORS® AND NATIONAL ASSOCIATION OF REALTORS® SERVICE:

Please see attached.

TRADE ORGANIZATIONS IN ALLIED FIELDS AND CIVIC SERVICE ORGANIZATIONS:

Member, Homebuilders Association of Metro Orlando (now GOBA), 2008-2010, Member, Florida Homebuilders Association (FHBA), 2008-2010. Member, Aloma (Baptist) Church, Winter Park, FL. Member, National Cryptologic Veterans Association (NCVA). Member, Disables American Veterans.

BUSINESS ACCOMPLISHMENTS (awards, leadership, and management positions):

BUSINESS QUALIFICATIONS (non real-estate related background and experience):

Please see attached.

12. What community issues should the association be addressing?

Florida Realtors, ORRA and its subsidiary, the Florida Real Estate Foundation (FREF)- have all placed a great deal of emphasis on community involvement over the course of the past few years- and I anticipate that will continue to be the case going forward. We support our military veterans in a number of ways. Through our participation in and sponsorship of local events such as homeownership seminars, the acquisition of land and planning for mortgage-free homes for veterans in Parramore's Heroes' Commons at Jefferson Park and support of Central Florida Commission on Homelessness' "Rethink Homelessness" initiatives, we've done some great things and increased Realtors' visibility and exposure to a very important segment of our community. I expect we will continue to support all of these worthwhile efforts- and I'll continue to be an advocate for them as we move forward.

Through our Governmental Affairs Committee, ORRA has played a role in supporting our local public schools- and I will support our continuing to do so. Public schools in our area have made great strides in recent years toward narrowing or virtually eliminating the gaps between them and private schools by every quantifiable measure. In order to serve our clients (and thus our Realtor members), ORRA must stay up to speed and knowledgeable of the schools' accomplishments in order to best present them to folks looking to re-locate into one area or another.

13. In your opinion, what are the greatest challenges facing the industry today that ORRA should address?

We have a few big challenges facing our industry right now- some ORRA has a degree of control over, others we have no direct control over but must charge ourselves with monitoring and communicating with our members the best we can in order to keep them informed. "Realtor data" and the impact which Trulia, Zillow and other 3<sup>rd</sup>-party data vendors have on our bottom line will continue to be an area of concern- and we'll have to do our best toward maintaining the integrity of the data itself, as well as safeguarding access to our data as appropriate in order to preserve the Realtor brand.

Both unlicensed activity and scams continue to be issues within our industry. Unlicensed activity hurts us in terms of reputation- as unsuspecting members of the public conduct business with unlicensed parties and carry their experiences (often poor) with them and into their next transaction with Realtor members. This puts our members as a bit of a disadvantage from the outset- as the negative mindset created by a consumer's experience with an unlicensed individual can be tough to overcome. In terms of rental scams- most with origins on craigslist or other free advertising websites- we must first work to educate our members and provide them with the knowledge that the worse their "legitimate" ads appear, the better a scammer's "fake ad" will appear. Our duty toward protecting the public involves our maintaining a clear distinction between what's accurate and what isn't- and we must present the best data possible in order to allow the public to tell the difference.

14. What is your position on the issues of property taxes, insurance, and private property rights?

Property taxes are a necessary evil we all must endure. In attending a recent I-4 Ultimate conference, someone made a remark that "everyone wants to drive on our roads, yet nobody wants to pay for them"- and that's somewhat accurate. As these taxes do play a critical role in funding not only our roads and bridges- but our public schools and other government-provided services, it is our charge to do our part toward ensuring accuracy in tax assessments as best we can. ORRA has an outstanding relationship with both Orange County Property Appraiser Rick Singh and Seminole County Property Appraiser David Johnson- and it is through those relationships which we're able to learn of the \$100 million in tax fraud Orange County has discovered in the past year or so and other issues within our area. Having a good handle on property taxes a client would pay on a home they're interested in purchasing will render our Realtor member a valued "community expert"- and I support our having a close relationship with the appraisers.

Insurance has always been a gamble- insurers posit themselves from a standpoint that one will pay premiums and never file a claim, whereas policyholders believe they will be able to collect on a claim before they've expended premium dollars in excess of that claim. One side wins and one loses. As for ORRA's part, we're watchdogs as best we can be- and seek to learn (and forward to our members) as much as we can in terms of flood plains and flood-related insurance issues, wind-blown rain insurance and etc. Paying *some* premiums to *some* party is often inevitable- but being taken advantage of certainly isn't. I anticipate ORRA will continue to serve our members by being the "source of the source" for this sort of information.

Private property rights are invaluable. I've heard that "they're not making any more land", and I trust "they're" correct. One of the many great things about America- one of the many things that sets us apart and above many other nations- is our citizens' ability to both acquire and maintain private property. Absent a few exceptions (such as eminent domain addressed in the "takings clause" of our U.S. Constitution's 5<sup>th</sup> Amendment, anyone who wishes to obtain private property and has the financial wherewithal to do so *should be able* to do so. Despite various news reports to the contrary, "The American Dream" does still exist. It's changed a bit, of course- as recent surveys have shown a movement toward renting properties versus buying them. That's fine as well- our task is to work as best we can to ensure all have an equal opportunity to purchase property whenever and wherever they wish to do so, while at the same time placing no limits on how one chooses to pursue *their* American Dream.

15. If elected, what would you like to have accomplished by the end of your term?

At the end of my term- which would be my third year on the Board of Directors overall, my hope is that I will have played a role in conveying to our members how important they are to our association. If elected, I will seek to be the best steward of our members' finances. Our association, ORRA exists to serve our members- not the other way around, and I plan on questioning the destination of every one of our members' dues dollars with the mindset of "Does this really benefit our members?" and "Do we really need to spend this money?"

There have been times over the past couple of years when some have felt their concerns were neither heard nor addressed by our association, and I both pray that feeling will change and commit myself toward making it happen. Some members question the very need for our association's existence and question whether their dues may be reduced. I take it upon myself to do

whatever I can to ensure we listen to members concerns and act on them as best we can- to include asking ourselves "Is there a way to reduce the dues this year?" Understanding dues dollars are split three ways- NAR, FR and ORRA- and that we would only have the ability to reduce the amount of ORRA's dues share that our members pay each year, we must remain committed to seeking ways to lower dues if at all possible in order to reduce the burned many of our members feel.

I also expect to have had another great year of meeting fellow Realtors and Property Managers wherever I go- at various ORRA and ORRA-affiliated events such as WCR, YPN, Global and Affiliate-sponsored ones- as well as a number of community events. I intend on being the same approachable, affable and self-deprecating individual I've always been- and I'll continue to be truly thankful to those who trusted in me enough to elect me. I thank one and all for affording me an opportunity to contribute to the cause, and pledge to do my best in the coming year toward ensuring no one will regret having done so.

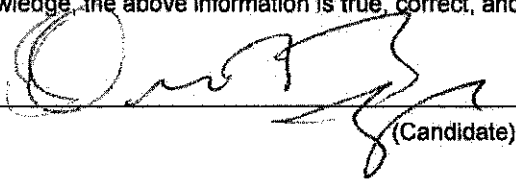
16. You will be expected and/or required to attend the following meetings and functions listed below. Will you make this commitment?

Yes  No (If no, explain) \_\_\_\_\_

- a. Monthly ORRA Board of Directors meetings – one per month, plus preparation and reading time.
- b. Special board meetings - Although rare, can occur on short notice and can run two to three hours.
- c. Grievance/ethics/arbitration appeal panels – two to four occurrences, each running about one hour.
- d. Membership meetings and events – multiple Membership luncheons and events, one inaugural event, Great American REALTOR® Days visit to Tallahassee, one awards event, RPAC Auction
- e. State association meetings – one three-day meeting in January and one three-day meeting in August. These meetings are especially important if you are appointed a state director.
- f. Various meetings – committees, task forces, work groups, etc.
- g. Planning and training sessions (required) – one annual leadership training session and one strategic planning retreat (if held).
- h. Community commitment (the Chamber's Hob Nob, zoning meetings, etc.)

To my knowledge, the above information is true, correct, and complete.

Signed: \_\_\_\_\_



(Candidate)

Date: 7/1/15

Note: This completed consent-to-serve form will be posted on the ORRA website.

Dennis B. Burgess

Non real estate related background and experience:

**I'm a proud U.S. Navy veteran.** I served as a Cryptologic Technician from 1987-1995, in various capacities within both the Naval Security Group Activity (NSGA) and the Space and Naval Warfare Systems Command (SPAWAR). Well-respected as an analyst, I received numerous awards and commendations- including a selection as the Space and Naval Warfare Systems Command's Sailor of the Year.

**The White House.** Concurrent with my last year of military service and some afterwards, I worked in the Executive Office of the President at the National Economic Council (NEC). By no means a "power player"- yet blessed with an opportunity few have come to enjoy. I worked on a number of speeches given by Robert E. Rubin in his days as Director of the NEC, and also on parts of President Clinton's State of the Union Address with respect to the economy. Performed advance work relative to NAFTA and GATT legislation, the Summit of the Americas, White House Conference on Small Business and White House Community Empowerment Conference.

**United States Census Bureau, 2010.** I worked as a Crew Leader out of the Lake Mary, Florida Census office. My district covered the Apopka, Longwood, Altamonte Springs areas- including Hunt Club, Sweetwater and other areas. I was responsible for the day-to-day operations of an 18-member crew working to effect timely completion of the 2010 U.S. Census. I handled daily payroll, scheduling, manpower issues and problem resolution through two phases of the Census.

**Software engineering.** When first leaving the United States Navy, I worked in a number of software engineering capacities for BellSouth and Convergys- including a project that provided a leased-line infrastructure network for The Netherlands and one that handled issues relative to area code splits and rearranges and local number portability (LNP) that allows one to carry their "old" cell phone number nation-wide.



ORLANDO REGIONAL  
**REALTOR**  
ASSOCIATION

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## My Committees

Committee Name	Position	Term Begin Date	Term End Date	Status
Qualifications Committee	AL - Alternate	05/01/2015	12/31/2015	Current
Award Invitees	M - Member	01/01/2015	12/31/2015	Current
Member Relations	M - Member	01/01/2015	12/31/2015	Current
Honor Society FR 2014	M - Member	01/01/2015	12/31/2015	Current
Bylaws & Policies Task Force	M - Member	01/01/2015	12/31/2015	Current
2014 ORRA Honor Society	M - Member	01/01/2015	12/31/2015	Current
Board of Directors	M - Member	01/01/2015	12/31/2015	Current
ORRA/FR Action Forum	M - Member	01/01/2015	12/31/2015	Current
Non-Members Task Force	CH - Chairman	01/01/2015	12/31/2015	Current
Property Management Council	VC - Vice Chairman	01/01/2015	12/31/2015	Current
Governmental Affairs Committee	VC - Vice Chairman	01/01/2015	12/31/2015	Current
Florida Directors 2015	M - Member	01/01/2015	12/31/2015	Current

Committee Name	Position	Term Begin Date	Term End Date
Property Management Council	M - Member	01/01/2014	12/31/2014
ORRA/FR Action Forum	M - Member	01/01/2014	12/31/2014
Governmental Affairs Committee	M - Member	01/01/2014	12/31/2014
Qualifications Committee	M - Member	01/01/2014	12/31/2014
Honor Society - ORRA 2013	M - Member	01/01/2014	12/31/2014
FR Directors 2014	M - Member	01/01/2014	12/31/2014
Property Managmnt Subcommittee	M - Member	01/01/2014	12/31/2014
Budget & Finance Committee	M - Member	01/01/2014	12/31/2014
Board of Directors	D - Director	01/01/2014	12/31/2014
ORRA Florida Realtors Com Mbrs	M - Member	01/01/2014	12/31/2014
2015 Strategic Planning Mtgs	M - Member	01/01/2014	12/31/2014

Community Relations	M - Member	01/01/2014	12/31/2014
Honor Society - ORRA 2012	M - Member	01/01/2013	12/31/2013
Governmental Affairs Committee	M - Member	01/01/2013	12/31/2013
Young Professionals Network	M - Member	01/01/2013	12/31/2013
Grievance Committee	M - Member	01/01/2013	12/31/2013
Property Managmnt Subcommittee	M - Member	01/01/2013	12/31/2013
Bylaws & Policies Task Force	M - Member	01/01/2013	12/31/2013
Candidates for BOD	M - Member	01/01/2013	12/31/2013
Budget & Finance Committee	M - Member	01/01/2013	12/31/2013
Grievance Committee	M - Member	01/01/2012	12/31/2012
Property Managmnt Subcommittee	M - Member	01/01/2012	12/31/2012
Governmental Affairs Committee	M - Member	01/01/2012	12/31/2012
Candidates for BOD	M - Member	01/01/2012	12/31/2012
Property Managmnt Subcommittee	M - Member	01/01/2011	12/31/2011
Governmental Affairs Committee	M - Member	01/01/2011	12/31/2011
Leadership Institute 2011	M - Member	01/01/2011	12/31/2011

Volunteer for Committee Service

Phone: 407.253.3500 | Fax: 407.253.6083

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