

Certified Distressed Property Expert



CREDITS
11 CE

Find the hidden INVENTORY in your market

Discover how more than **40,000** agents are getting these **incredible results!** Learn how to handle the complex issues confronting distressed properties, as well as how to market them.

CDPEs survive and thrive in current market conditions while providing solutions for homeowners facing hardships and can confidently guide sellers through a short-sale process.

CDPEs...

- Complete 4X more transactions than the average REALTOR®
- Cut short sale processing time by 50%
- Close 80% of short sale listings (industry average: 12-20%)

This course is not endorsed by the National Association of REALTORS®



May 16 & 17, 2013

9:00 a.m. - 5:30 p.m.

Check-in begins at 8:30 a.m.

Orlando Regional REALTOR® Association
1330 Lee Road, Orlando, FL 32810

ORRA Members: \$449; Non-ORRA Members: \$599
ORRA Members: \$449 or 5 payments of \$99 with Code: LIVEB

Business casual attire requested for education programs.
Registration options and policies on reverse.



CERTIFIED DISTRESSED
PROPERTY EXPERT®

Register at www.orlrealtor.com.

407.513.7268 Fax: 407.513.9120 education@orlrealtor.com





CERTIFIED DISTRESSED
PROPERTY EXPERT®

THE CDPE designation program includes:

	Value
2 days of classroom instruction	\$600
320+ page distressed property field manual	\$250
One-year CDPE membership	\$100
Complete short-sale forms	\$300
Checklists for distress situations	\$100
Foreclosure solutions flow charts	\$200
Sample short-sale package	\$250
Monthly follow-up and new information update	\$600
Full use of the CDPE logo and designation	Priceless
Total Fair Market Value	\$2,400

Only \$599



Register today

Register me for **Certified Distressed Property Expert (CDPE)** on **May 16 & 17, 2013.**

ORRA member – \$449

Non-ORRA member – \$599

(member of other REALTOR® association or licensed salesperson of ORRA Broker member)

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To register with the Charfen Institute for this course, call 800.482.0335 or visit www.CDPE.com.

If for any reason you are not satisfied, we stand behind our products 100%!

REALTOR® Reviews

"The CDPE course was excellent and the best money we have ever spent on real estate training to date. We were able to use the techniques learned in the course the very next day!"

Jeff & Julie Smith Dave Lowe Realty, Inc., Mount Dora

"The information and techniques taught in this two-day class are critical to brokers and sales associates alike. Not having this education is like flying an airplane without having attended flight school!"

Theodora M. Uniken Venema Downtown Brokers, LLC, Orlando

Policies

ATTENDANCE

To receive CE credits for any Continuing Education course, participants must:

1. Be physically present for the entire program from beginning to end;
2. Sign any/all morning or afternoon attendance sheets; and
3. Refrain from using cell phone and e-devices except during designated break times.

LOCATION

Orlando Regional REALTOR® Association, 1330 Lee Road, Orlando, FL 32810
(unless otherwise noted on the front of this form)

CONTACT US

Phone: 407.513.7268

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E-mail: education@orrealtor.com

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