

Complete Credit and Credit Repair Guide for REALTORS®



CREDITS
3 CE

Need to Know How to Improve Your Client's Credit Rating?

Credit scores can have a significant impact on your customer's financial life. Lenders rely on credit scores extensively in decision making, including the initial decisions of whether to lend and what loan terms to offer.

Many buyers and sellers have the illusion that their credit scores are set and cannot be changed but the scoring system is simply a computer analyzing the information provided.

Learn how to help your clients...

- Understand credit scoring and its effects on securing a mortgage
- Achieve the highest possible credit scores
- Repair bad credit
- Understand the guidelines for purchasing after a short sale, bankruptcy, or foreclosure through government agencies (i.e., FHA, VA, USDA, FMNA, and FHLMC)

March 26, 2014

9:30 a.m. - 12:30 p.m.

Check-in begins at 9:00 a.m.

Orlando Regional REALTOR® Association
1330 Lee Road, Orlando, FL 32810

ORRA Members: \$30; Non-ORRA Members: \$45
On-site add \$15

Business casual attire requested for education programs.
Registration options and policies on reverse.

Course provided by Walk the Talk Presentations

Instructor



Grant Simon, GRI, has more than 30 years experience in the real estate industry. A nationally known speaker and writer, Grant has been awarded ORRA's "Educator of the Year" on three occasions. He is also a convention speaker for the Louisiana Association of REALTORS®, Florida REALTORS®, Mortgage Banker's Association, HUD and NTLA. Grant is a GRI instructor and also an instructor for the Florida Military Specialist Certification course, recently created by Florida REALTORS® that features VA Financing.



Register at www.orlandorealtors.org

407.513.7268 Fax: 407.513.9120 education@orlandorealtors.org





ORRA Institute of Technology Certification (OITC)

The ORRA Institute of Technology Certification (OITC) for agents and brokers is designed around real estate industry specific technology disciplines which provide the competencies REALTORS® need to thrive in the today's market place.

These disciplines will create a strong technology foundation to enable REALTORS® to conduct business within the technology driven society that has impacted the real estate industry locally, nationally, and globally.

ORRA Institute of Technology Certification (OITC) candidates must complete the 17 required courses, 2 elective courses, and the online Microsoft Office Outlook, Word, Excel and PowerPoint training through AtomicTraining.com to receive certification.

For more information regarding program courses and fees, please contact education@orlandorealtors.org.

Learn more at www.orlandorealtors.org



Register today

Register me for the **Complete Credit and Credit Repair Guide for REALTORS®** on Wednesday, March 26, 2014.

ORRA member – \$30

Non-ORRA member – \$45

(member of other REALTOR® association or licensed salesperson of ORRA Broker member)

ORRA member on-site – \$45 Non-ORRA member on-site – \$60

Attendee Name _____

Member Number _____

Phone () - _____

E-mail _____

Payment Method:

Check # _____ (Payable to ORRA)

Broker Account (ORRA members only. Broker approval required.)

VISA MasterCard American Express Discover

Credit card # _____ Expiration _____ / _____

Credit card charge signature OR broker signature for broker approved account charge _____

Initial _____ I agree to the terms of the cancellation and attendance policy referenced below.

Special disabilities accommodated with advance notice.
Courses not open to the general public unless otherwise noted.

Policies

CANCELLATIONS/NO-SHOWS

\$25 fee for free classes or forfeiture of registration fee for cancellations within 3 days of course date or for no shows.

ATTENDANCE

To receive CE credits for any Continuing Education course, participants must:

1. Be physically present for the entire program from beginning to end;
2. Sign any/all morning or afternoon attendance sheets; and
3. Refrain from using cell phone and e-devices except during designated break times.

LOCATION

Orlando Regional REALTOR® Association, 1330 Lee Road, Orlando, FL 32810
(unless otherwise noted on the front of this form)

CONTACT US

Phone: 407.513.7268

Fax: 407.513.9120

E-mail: education@orlandorealtors.org