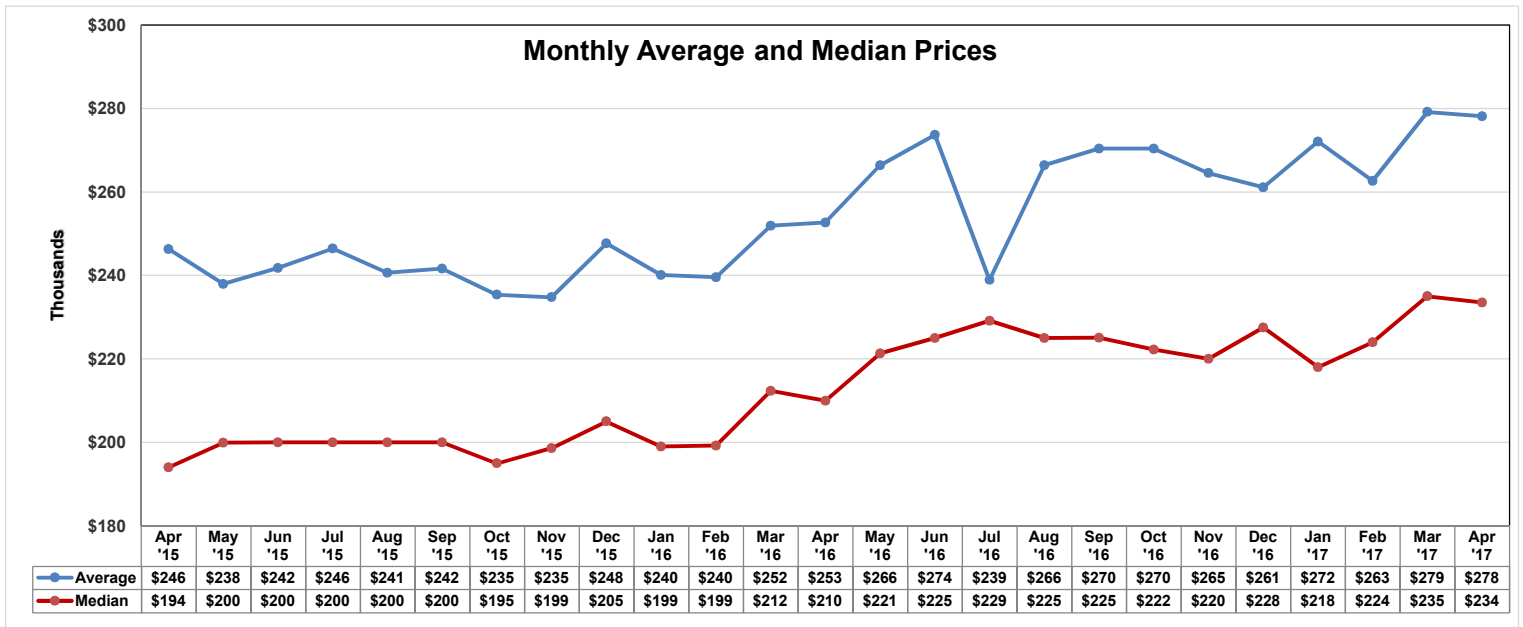


Monthly Sales Trends
2017

Sales by Price Range - Single Family Homes

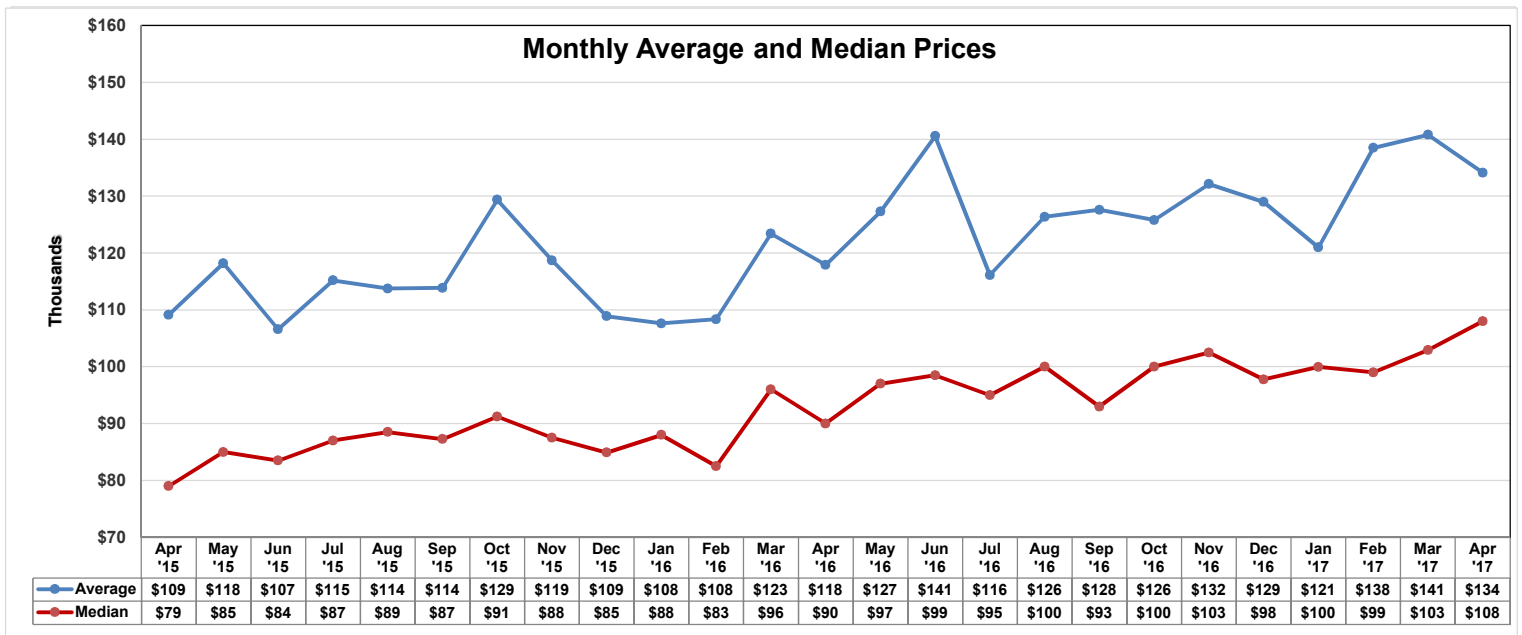
Price Range	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	4	2	3	3	0	0	0	0	0	0	0	0	12	0.13%	0.14%
\$25,000 - \$49,999	30	27	27	23	0	0	0	0	0	0	0	0	107	0.97%	1.22%
\$50,000 - \$59,999	10	21	16	17	0	0	0	0	0	0	0	0	64	0.72%	0.73%
\$60,000 - \$69,999	18	24	17	20	0	0	0	0	0	0	0	0	79	0.84%	0.90%
\$70,000 - \$79,999	25	27	27	20	0	0	0	0	0	0	0	0	99	0.84%	1.13%
\$80,000 - \$89,999	27	22	36	26	0	0	0	0	0	0	0	0	111	1.10%	1.27%
\$90,000 - \$99,999	25	25	27	29	0	0	0	0	0	0	0	0	106	1.22%	1.21%
\$100,000 - \$119,999	72	66	84	80	0	0	0	0	0	0	0	0	302	3.37%	3.46%
\$120,000 - \$139,999	91	89	129	106	0	0	0	0	0	0	0	0	415	4.47%	4.75%
\$140,000 - \$159,999	121	108	178	138	0	0	0	0	0	0	0	0	545	5.82%	6.24%
\$160,000 - \$179,999	141	183	232	194	0	0	0	0	0	0	0	0	750	8.18%	8.58%
\$180,000 - \$199,999	169	158	203	201	0	0	0	0	0	0	0	0	731	8.47%	8.36%
\$200,000 - \$249,999	316	376	545	490	0	0	0	0	0	0	0	0	1,727	20.65%	19.76%
\$250,000 - \$299,999	248	292	432	363	0	0	0	0	0	0	0	0	1,335	15.30%	15.28%
\$300,000 - \$349,999	148	175	267	230	0	0	0	0	0	0	0	0	820	9.69%	9.38%
\$350,000 - \$399,999	79	106	152	125	0	0	0	0	0	0	0	0	462	5.27%	5.29%
\$400,000 - \$499,999	88	98	173	148	0	0	0	0	0	0	0	0	507	6.24%	5.80%
\$500,000 - \$599,999	29	38	68	50	0	0	0	0	0	0	0	0	185	2.11%	2.12%
\$600,000 - \$699,999	28	23	28	30	0	0	0	0	0	0	0	0	109	1.26%	1.25%
\$700,000 - \$799,999	9	15	27	21	0	0	0	0	0	0	0	0	72	0.88%	0.82%
\$800,000 - \$899,999	9	6	15	12	0	0	0	0	0	0	0	0	42	0.51%	0.48%
\$900,000 - \$999,999	9	8	15	12	0	0	0	0	0	0	0	0	44	0.51%	0.50%
\$1,000,000 - \$1,499,999	12	7	20	23	0	0	0	0	0	0	0	0	62	0.97%	0.71%
\$1,500,000 - \$1,999,999	10	4	9	5	0	0	0	0	0	0	0	0	28	0.21%	0.32%
\$2,000,000 - \$4,999,999	4	4	8	7	0	0	0	0	0	0	0	0	23	0.29%	0.26%
\$5,000,000 and over	1	1	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.02%
2017	1,723	1,905	2,738	2,373	0	0	0	0	0	0	0	0	8,739	100%	100%
2016	1,714	1,882	2,448	2,494	2,662	2,853	2,657	2,706	2,431	2,162	2,002	2,395	8,538		
Chg from last month	-28.06%	10.56%	43.73%	-13.33%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Chg from last year	0.53%	1.22%	11.85%	-4.85%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.35%		
2017 YTD	1,723	3,628	6,366	8,739	0	0	0	0	0	0	0	0	8,739		
2016 YTD	1,714	3,596	6,044	8,538	11,200	14,053	16,710	19,416	21,847	24,009	26,011	28,406	8,538		
% Change YTD	0.53%	0.89%	5.33%	2.35%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.35%		



Monthly Sales Trends
2017

Sales by Price Range - Condominiums

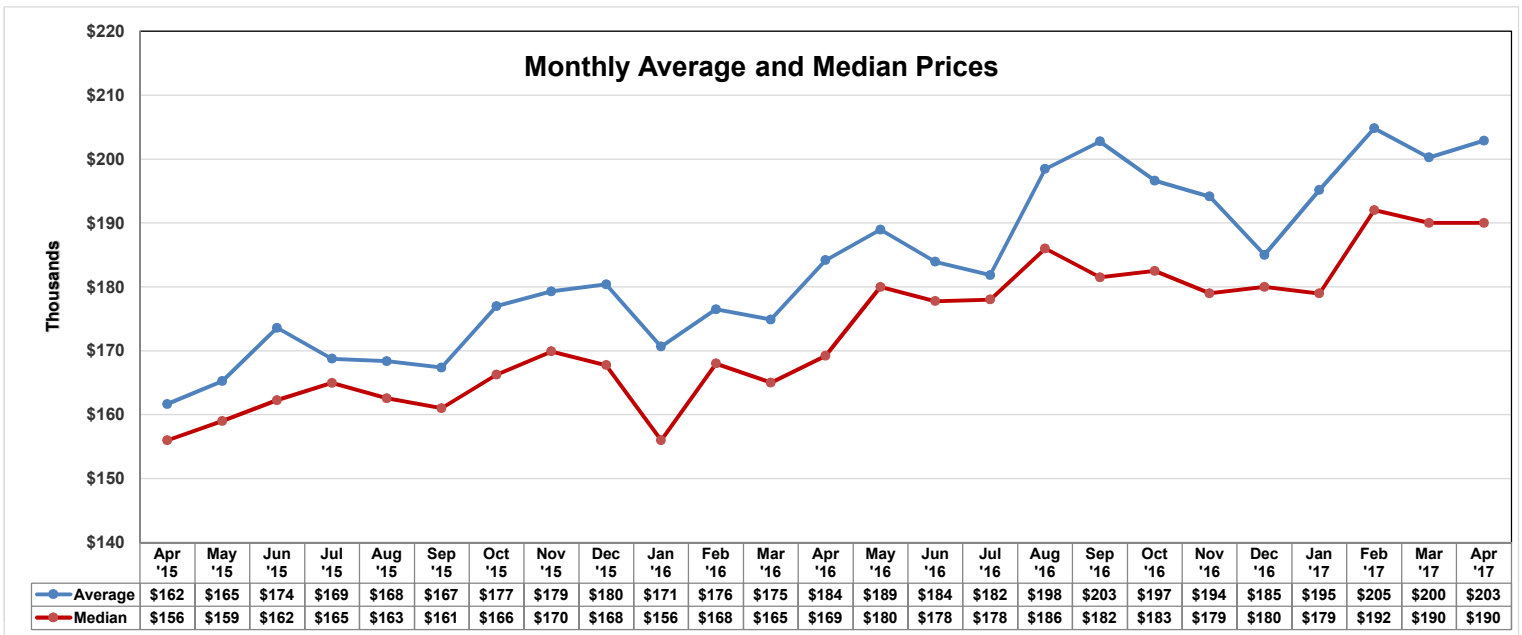
Price Range	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	3	1	0	0	0	0	0	0	0	0	0	0	4	0.00%	0.28%
\$25,000 - \$49,999	23	25	22	20	0	0	0	0	0	0	0	0	90	5.25%	6.36%
\$50,000 - \$59,999	16	24	24	19	0	0	0	0	0	0	0	0	83	4.99%	5.87%
\$60,000 - \$69,999	35	34	44	29	0	0	0	0	0	0	0	0	142	7.61%	10.04%
\$70,000 - \$79,999	25	28	41	36	0	0	0	0	0	0	0	0	130	9.45%	9.19%
\$80,000 - \$89,999	27	29	36	39	0	0	0	0	0	0	0	0	131	10.24%	9.26%
\$90,000 - \$99,999	13	31	30	31	0	0	0	0	0	0	0	0	105	8.14%	7.43%
\$100,000 - \$119,999	35	41	50	46	0	0	0	0	0	0	0	0	172	12.07%	12.16%
\$120,000 - \$139,999	38	39	40	45	0	0	0	0	0	0	0	0	162	11.81%	11.46%
\$140,000 - \$159,999	16	25	32	29	0	0	0	0	0	0	0	0	102	7.61%	7.21%
\$160,000 - \$179,999	14	13	16	23	0	0	0	0	0	0	0	0	66	6.04%	4.67%
\$180,000 - \$199,999	5	9	15	9	0	0	0	0	0	0	0	0	38	2.36%	2.69%
\$200,000 - \$249,999	14	12	17	20	0	0	0	0	0	0	0	0	63	5.25%	4.46%
\$250,000 - \$299,999	4	6	13	10	0	0	0	0	0	0	0	0	33	2.62%	2.33%
\$300,000 - \$349,999	12	7	9	12	0	0	0	0	0	0	0	0	40	3.15%	2.83%
\$350,000 - \$399,999	1	3	7	5	0	0	0	0	0	0	0	0	16	1.31%	1.13%
\$400,000 - \$499,999	0	4	3	3	0	0	0	0	0	0	0	0	10	0.79%	0.71%
\$500,000 - \$599,999	0	2	0	3	0	0	0	0	0	0	0	0	5	0.79%	0.35%
\$600,000 - \$699,999	2	1	3	0	0	0	0	0	0	0	0	0	6	0.00%	0.42%
\$700,000 - \$799,999	1	1	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.14%
\$800,000 - \$899,999	0	2	2	1	0	0	0	0	0	0	0	0	5	0.26%	0.35%
\$900,000 - \$999,999	0	1	2	1	0	0	0	0	0	0	0	0	4	0.26%	0.28%
\$1,000,000 - \$1,499,999	0	3	1	0	0	0	0	0	0	0	0	0	4	0.00%	0.28%
\$1,500,000 - \$1,999,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.07%
\$2,000,000 - \$4,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$5,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
2017	284	341	408	381	0	0	0	0	0	0	0	0	1,414	100%	100%
2016	247	280	342	370	367	403	361	410	359	295	284	316	1,239		
Chg from last month	-10.13%	20.07%	19.65%	-6.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Chg from last year	14.98%	21.79%	19.30%	2.97%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	14.12%		
2017 YTD	284	625	1,033	1,414	0	0	0	0	0	0	0	0	1,414		
2016 YTD	247	527	869	1,239	1,606	2,009	2,370	2,780	3,139	3,434	3,718	4,034	1,239		
% Change YTD	14.98%	18.60%	18.87%	14.12%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	14.12%		



Monthly Sales Trends
2017

Sales by Price Range - Duplex / Townhomes / Villas

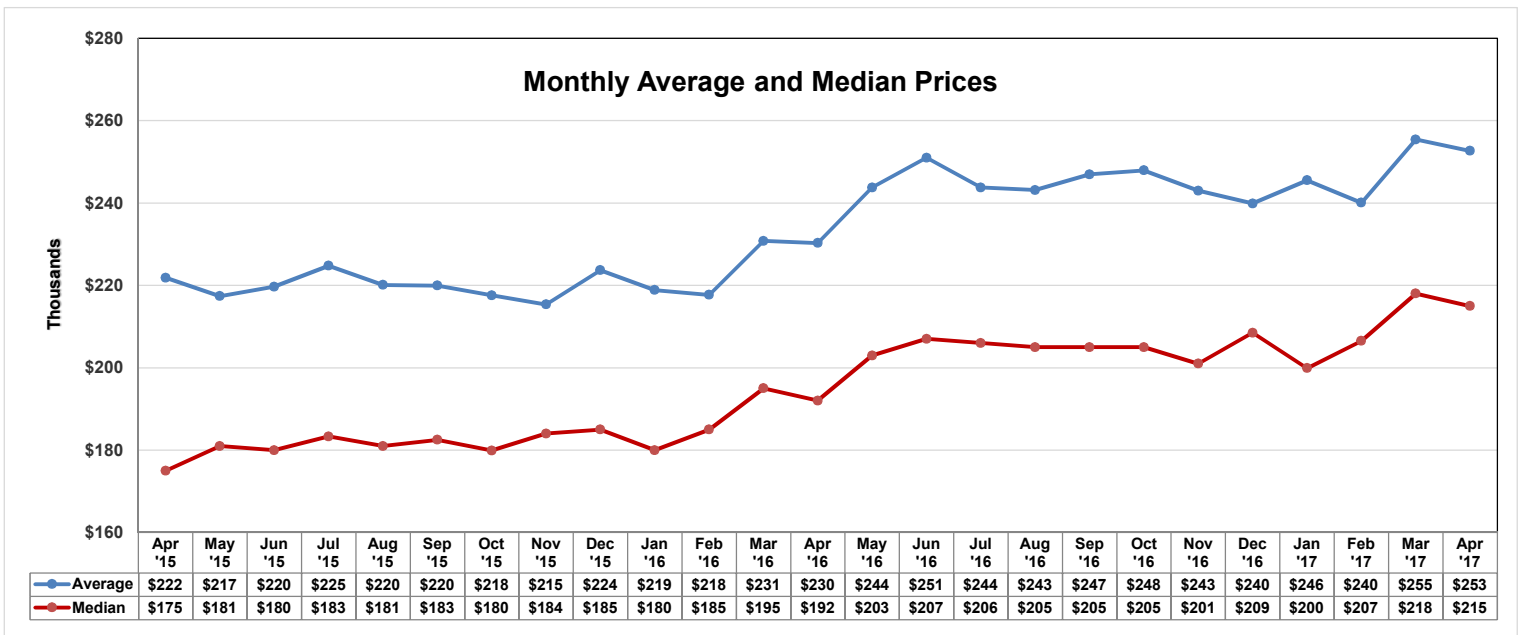
Price Range	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	2	0	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.19%
\$25,000 - \$49,999	0	0	1	1	0	0	0	0	0	0	0	0	2	0.33%	0.19%
\$50,000 - \$59,999	2	2	0	1	0	0	0	0	0	0	0	0	5	0.33%	0.46%
\$60,000 - \$69,999	0	3	0	0	0	0	0	0	0	0	0	0	3	0.00%	0.28%
\$70,000 - \$79,999	2	2	1	3	0	0	0	0	0	0	0	0	8	0.98%	0.74%
\$80,000 - \$89,999	8	4	7	6	0	0	0	0	0	0	0	0	25	1.95%	2.31%
\$90,000 - \$99,999	1	7	6	7	0	0	0	0	0	0	0	0	21	2.28%	1.94%
\$100,000 - \$119,999	14	9	15	16	0	0	0	0	0	0	0	0	54	5.21%	5.00%
\$120,000 - \$139,999	23	19	32	30	0	0	0	0	0	0	0	0	104	9.77%	9.63%
\$140,000 - \$159,999	30	21	37	35	0	0	0	0	0	0	0	0	123	11.40%	11.39%
\$160,000 - \$179,999	22	21	38	29	0	0	0	0	0	0	0	0	110	9.45%	10.19%
\$180,000 - \$199,999	22	37	54	41	0	0	0	0	0	0	0	0	154	13.36%	14.26%
\$200,000 - \$249,999	42	51	81	80	0	0	0	0	0	0	0	0	254	26.06%	23.52%
\$250,000 - \$299,999	13	40	30	33	0	0	0	0	0	0	0	0	116	10.75%	10.74%
\$300,000 - \$349,999	17	14	12	10	0	0	0	0	0	0	0	0	53	3.26%	4.91%
\$350,000 - \$399,999	3	4	11	6	0	0	0	0	0	0	0	0	24	1.95%	2.22%
\$400,000 - \$499,999	2	0	5	6	0	0	0	0	0	0	0	0	13	1.95%	1.20%
\$500,000 - \$599,999	0	1	1	1	0	0	0	0	0	0	0	0	3	0.33%	0.28%
\$600,000 - \$699,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.09%
\$700,000 - \$799,999	2	1	0	1	0	0	0	0	0	0	0	0	4	0.33%	0.37%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - \$1,499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,500,000 - \$1,999,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.33%	0.09%
\$2,000,000 - \$4,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$5,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
2017	206	236	331	307	0	0	0	0	0	0	0	0	1,080	100%	100%
2016	185	253	268	308	318	300	335	335	320	244	237	286	1,014		
Chg from last month	-27.97%	14.56%	40.25%	-7.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Chg from last year	11.35%	-6.72%	23.51%	-0.32%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	6.51%		
2017 YTD	206	442	773	1,080	0	0	0	0	0	0	0	0	1,080		
2016 YTD	185	438	706	1,014	1,332	1,632	1,967	2,302	2,622	2,866	3,103	3,389	1,014		
% Change YTD	11.35%	0.91%	9.49%	6.51%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	6.51%		



Monthly Sales Trends
2017

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	9	3	3	3	0	0	0	0	0	0	0	0	18	0.10%	0.16%
\$25,000 - \$49,999	53	52	50	44	0	0	0	0	0	0	0	0	199	1.44%	1.77%
\$50,000 - \$59,999	28	47	40	37	0	0	0	0	0	0	0	0	152	1.21%	1.35%
\$60,000 - \$69,999	53	61	61	49	0	0	0	0	0	0	0	0	224	1.60%	1.99%
\$70,000 - \$79,999	52	57	69	59	0	0	0	0	0	0	0	0	237	1.93%	2.11%
\$80,000 - \$89,999	62	55	79	71	0	0	0	0	0	0	0	0	267	2.32%	2.38%
\$90,000 - \$99,999	39	63	63	67	0	0	0	0	0	0	0	0	232	2.19%	2.07%
\$100,000 - \$119,999	121	116	149	142	0	0	0	0	0	0	0	0	528	4.64%	4.70%
\$120,000 - \$139,999	152	147	201	181	0	0	0	0	0	0	0	0	681	5.91%	6.06%
\$140,000 - \$159,999	167	154	247	202	0	0	0	0	0	0	0	0	770	6.60%	6.85%
\$160,000 - \$179,999	177	217	286	246	0	0	0	0	0	0	0	0	926	8.04%	8.24%
\$180,000 - \$199,999	196	204	272	251	0	0	0	0	0	0	0	0	923	8.20%	8.22%
\$200,000 - \$249,999	372	439	643	590	0	0	0	0	0	0	0	0	2,044	19.27%	18.20%
\$250,000 - \$299,999	265	338	475	406	0	0	0	0	0	0	0	0	1,484	13.26%	13.21%
\$300,000 - \$349,999	177	196	288	252	0	0	0	0	0	0	0	0	913	8.23%	8.13%
\$350,000 - \$399,999	83	113	170	136	0	0	0	0	0	0	0	0	502	4.44%	4.47%
\$400,000 - \$499,999	90	102	181	157	0	0	0	0	0	0	0	0	530	5.13%	4.72%
\$500,000 - \$599,999	29	41	69	54	0	0	0	0	0	0	0	0	193	1.76%	1.72%
\$600,000 - \$699,999	31	24	31	30	0	0	0	0	0	0	0	0	116	0.98%	1.03%
\$700,000 - \$799,999	12	17	27	22	0	0	0	0	0	0	0	0	78	0.72%	0.69%
\$800,000 - \$899,999	9	8	17	13	0	0	0	0	0	0	0	0	47	0.42%	0.42%
\$900,000 - \$999,999	9	9	17	13	0	0	0	0	0	0	0	0	48	0.42%	0.43%
\$1,000,000 - \$1,499,999	12	10	21	23	0	0	0	0	0	0	0	0	66	0.75%	0.59%
\$1,500,000 - \$1,999,999	10	4	10	6	0	0	0	0	0	0	0	0	30	0.20%	0.27%
\$2,000,000 - \$4,999,999	4	4	8	7	0	0	0	0	0	0	0	0	23	0.23%	0.20%
\$5,000,000 and over	1	1	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.02%
2017	2,213	2,482	3,477	3,061	0	0	0	0	0	0	0	0	11,233	100%	100%
2016	2,146	2,415	3,058	3,172	3,347	3,556	3,353	3,451	3,110	2,701	2,523	2,997	10,791		
Chg from last month	-26.16%	12.16%	40.09%	-11.96%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Chg from last year	3.12%	2.77%	13.70%	-3.50%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.10%		
2017 YTD	2,213	4,695	8,172	11,233	0	0	0	0	0	0	0	0	11,233		
2016 YTD	2,146	4,561	7,619	10,791	14,138	17,694	21,047	24,498	27,608	30,309	32,832	35,829	10,791		
% Change YTD	3.12%	2.94%	7.26%	4.10%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.10%		



Monthly Sales Trends
2017

Sales by Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
All Cash	721	799	998	890	0	0	0	0	0	0	0	0	3,408	29.08%	30.34%
ARM	0	4	0	3	0	0	0	0	0	0	0	0	7	0.10%	0.06%
Assume Conventional	68	79	87	72	0	0	0	0	0	0	0	0	306	2.35%	2.72%
Assume FHA / VA	27	24	30	40	0	0	0	0	0	0	0	0	121	1.31%	1.08%
Assume Private	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Balloon Mortgage	2	0	1	1	0	0	0	0	0	0	0	0	4	0.03%	0.04%
Combination	8	4	11	10	0	0	0	0	0	0	0	0	33	0.33%	0.29%
Deed Agreement	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Lease Opt Purchase	1	0	2	1	0	0	0	0	0	0	0	0	4	0.03%	0.04%
New Conventional	847	936	1352	1221	0	0	0	0	0	0	0	0	4,356	39.89%	38.78%
New FHA	373	428	711	606	0	0	0	0	0	0	0	0	2,118	19.80%	18.86%
New Private	8	15	15	15	0	0	0	0	0	0	0	0	53	0.49%	0.47%
New VA	110	127	180	146	0	0	0	0	0	0	0	0	563	4.77%	5.01%
Other	27	38	61	34	0	0	0	0	0	0	0	0	160	1.11%	1.42%
Owner Financing	6	8	8	7	0	0	0	0	0	0	0	0	29	0.23%	0.26%
Second Mortgage	0	5	2	3	0	0	0	0	0	0	0	0	10	0.10%	0.09%
USDA	15	15	19	12	0	0	0	0	0	0	0	0	61	0.39%	0.54%
Wrap-Around	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	2,213	2,482	3,477	3,061	0	0	0	0	0	0	0	0	11,233	100%	100%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
0	1	1	1	3	0	0	0	0	0	0	0	0	6	0.10%	0.05%
1	78	86	94	79	0	0	0	0	0	0	0	0	337	2.58%	3.00%
2	323	356	465	467	0	0	0	0	0	0	0	0	1,611	15.26%	14.34%
3	998	1110	1597	1351	0	0	0	0	0	0	0	0	5,056	44.14%	45.01%
4	631	729	1,026	921	0	0	0	0	0	0	0	0	3,307	30.09%	29.44%
5	142	157	234	197	0	0	0	0	0	0	0	0	730	6.44%	6.50%
6+	40	43	60	43	0	0	0	0	0	0	0	0	186	1.40%	1.66%
Total	2,213	2,482	3,477	3,061	0	0	0	0	0	0	0	0	11,233	100%	100%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
1	228	271	317	281	0	0	0	0	0	0	0	0	1,097	9.18%	9.77%
2	1,489	1,613	2,348	2,069	0	0	0	0	0	0	0	0	7,519	67.59%	66.94%
3	364	463	597	526	0	0	0	0	0	0	0	0	1,950	17.18%	17.36%
4	95	98	160	140	0	0	0	0	0	0	0	0	493	4.57%	4.39%
5	28	24	39	34	0	0	0	0	0	0	0	0	125	1.11%	1.11%
6+	9	13	16	11	0	0	0	0	0	0	0	0	49	0.36%	0.44%
Total	2,213	2,482	3,477	3,061	0	0	0	0	0	0	0	0	11,233	100%	100%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
Condo / Condo-Hotel	309	370	442	421	0	0	0	0	0	0	0	0	1,542	13.75%	13.73%
Co-op	11	11	18	13	0	0	0	0	0	0	0	0	53	0.42%	0.47%
Fee Simple	1,891	2,101	3,017	2,625	0	0	0	0	0	0	0	0	9,634	85.76%	85.77%
Land Lease	2	0	0	2	0	0	0	0	0	0	0	0	4	0.07%	0.04%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	2,213	2,482	3,477	3,061	0	0	0	0	0	0	0	0	11,233	100%	100%

Monthly Sales Trends
2017

Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
½ Duplex	13	13	16	13	0	0	0	0	0	0	0	0	55	0.42%	0.49%
Condo / Condo-Hotel	282	341	406	380	0	0	0	0	0	0	0	0	1,409	12.41%	12.54%
Co-op	2	0	2	1	0	0	0	0	0	0	0	0	5	0.03%	0.04%
Farm	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Manufactured / Mobile	44	44	42	51	0	0	0	0	0	0	0	0	181	1.67%	1.61%
Modular	2	2	1	1	0	0	0	0	0	0	0	0	6	0.03%	0.05%
PUD	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Single Family	1,677	1,859	2,695	2,321	0	0	0	0	0	0	0	0	8,552	75.82%	76.13%
Town Home	180	214	303	276	0	0	0	0	0	0	0	0	973	9.02%	8.66%
Villa	13	9	12	18	0	0	0	0	0	0	0	0	52	0.59%	0.46%
Total	2,213	2,482	3,477	3,061	0	0	0	0	0	0	0	0	11,233	100%	100%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.