

HARNESS YOUR ENERGY

Register Early Save \$30



Monday

October 29, 2012

8:30 AM – 5:00 PM

Instructor: Mark Given, CRS

Presented by
Orlando Regional REALTOR® Association
and the Florida CRS Chapter

Course location:

1330 Lee Road

Orlando, Florida 32810

407.513.7268

www.orlrealtor.com

CRS 103:

MASTERING POSITIVE CHANGE IN TODAY'S WORLD FROM THE COUNCIL OF RESIDENTIAL SPECIALISTS

Extreme challenges in today's housing market have made a big impact on residential real estate agents' lives, both at work and at home. Agents who take *the Mastering Positive Change in Today's World* course learn to reframe these challenges and consider them opportunities to build a successful business in any market. This course covers stress management, time management and strategic goal setting, as well as personal motivation and life planning. Take charge of your life and career—learn how to achieve your full potential.

Upon the successful completion of this course, the student will be able to:

- **MANAGE DAILY STRESS** and focus on your business
- **CREATE A LIFE PLAN** to accomplish your personal goals
- **IMPLEMENT TIME MANAGEMENT** techniques
- Determine the best way to **GROW YOUR BUSINESS**

ABOUT CRS

With the CRS Designation, you become part of a network of more than 33,000 Certified Residential Specialists Designees and Candidates/General Members. CRS one-day courses also earn you credit toward the industry's premier designation in residential real estate.



Mark Given is honored to be a Certified Instructor Council of Residential Specialists (CRS), and teaches ABR and ABR electives, Seniors Real Estate Specialist® (SRES), NAR Green, and SFR nationally. He is a Ninja Selling Master Instructor, and has been a GRI Instructor for many states. Mark is also author of the CRS Elective "Going Green" course. He has served as a keynote speaker for private companies and state conventions, taught at the National Association of REALTORS® Convention and Mid-year meetings and is a practicing REALTOR® with Wilkie Real Estate, Inc in Roanoke Rapids, NC. His new book, *Finding My Why, Ernie's Journey*, co-written with Don Greeson was recently released.

Contact Orlando Regional REALTOR® Association to register for **MASTERING POSITIVE CHANGE IN TODAY'S WORLD** today at 407.513.7268.

For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com. You may also contact Florida CRS Chapter Education Co-Chairperson M. E. "Charli" Phelps, CRS at 407.695.6544 or email to brokercharli@att.net.

Visit the Florida CRS Chapter website at www.floridaCRS.org.

Individuals who take this course will earn EIGHT Education credits towards the CRS Designation



Council of Residential Specialists

The Proven Path To Success

CRS COURSE REGISTRATION FORM



COURSE: **CRS 103: MASTERING POSITIVE CHANGE IN TODAY'S WORLD**

WHERE: Orlando Regional REALTOR® Association
1330 Lee Road
Orlando, Florida 32810

WHEN: October 29, 2012 8:30 AM – 5:00 PM

WHO (ABOUT YOURSELF):

What's included:

Breakfast provided by
Brightway Insurance Agency

Lunch provided by
Saint Lawrence Title

Snacks provided by
Southern Stewart Title

Name _____
NRDS# _____ License# _____
Company _____
Address _____
City _____ State _____ Zip _____
Phone _____ Fax _____
E-mail _____

REGISTRATION FEE: Early Bird through 10/17/12 **\$169.00** After 10/17/12 **\$199.00**
Registration Deadline 10/24/12 Florida CRS Chapter Member **\$169.00**

Please indicate preferred method of payment:
 Credit Card (Visa MasterCard Discover American Express)

Account Name _____
Account Number _____
Exp. Date _____
Signature _____

Check enclosed
Make check payable to: **ORRA**

TO REGISTER: Visit: www.orlrealtor.com login to "Members Only"
then click "Register for Classes"
Fax: 407.513.9120
Email: education@orlrealtor.com
Questions? Please call 407.513.7268.



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FLORIDA CHAPTER
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