



Housing Trends Summary 2018 Statistics at a glance

	Interest Rate**	2018 Median*	2017 Median	% Change	2018 Sales*	2017 Sales	2018 New Listings	2017 New Listings	2018 New Contracts	2017 New Contracts
Jan *	4.07%	\$225,000	\$199,900	12.56%	2,250	2,213	3,752	3,580	3,036	3,015
Feb	4.39%	\$228,000	\$206,500	10.41%	2,497	2,482	3,861	3,830	3,225	3,281
Mar			\$218,000	0.00%		3,477		4,612		3,687
Apr			\$215,000	0.00%		3,092		4,333		3,713
May			\$218,000	0.00%		3,845		4,670		3,750
Jun			\$223,950	0.00%		3,882		4,629		3,421
Jul			\$220,000	0.00%		3,381		4,080		3,460
Aug			\$225,000	0.00%		3,580		4,107		3,431
Sep			\$225,000	0.00%		2,552		2,534		2,098
Oct			\$219,000	0.00%		2,921		3,499		2,604
Nov			\$224,995	0.00%		2,767		3,189		2,658
Dec			\$230,000	0.00%		3,045		2,554		2,246
Year to Date *		\$227,000	\$204,000		4,747	4,695	7,613	7,410	6,261	6,296
% Change Current Month			10.41%			0.60%		0.81%		-1.71%
% Change Year to Date			11.27%			1.11%		2.74%		-0.56%

Composite Housing Affordability Index

	Interest Rate**	2018 Median	2017 Median	% Change	Down Payment	Mortgage Amount	Monthly Payment	Income to Qualify	Median Income	Afford Index***
Jan *	4.07%	\$225,000	\$199,900	12.56%	\$45,000	\$180,000	\$866.84	\$41,608	\$58,292	140.10%
Feb	4.39%	\$228,000	\$206,500	10.41%	\$45,600	\$182,400	\$912.74	\$43,812	\$58,349	133.18%
Mar	0.00%	\$0	\$218,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Apr	0.00%	\$0	\$215,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
May	0.00%	\$0	\$218,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Jun	0.00%	\$0	\$223,950	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Jul	0.00%	\$0	\$220,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Aug	0.00%	\$0	\$225,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Sep	0.00%	\$0	\$225,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Oct	0.00%	\$0	\$219,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Nov	0.00%	\$0	\$224,995	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Dec	0.00%	\$0	\$230,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%

Index based on 20% down 80% Loan to Value Ratio*** - U.S. Housing & Urban Development

First Time Homebuyers Affordability Index

	Interest Rate**	2018 Median	2017 Median	% Change	Down Payment	Mortgage Amount	Monthly Payment	Income to Qualify	Median Income	Afford Index***
Jan *	4.07%	\$191,250	\$169,915	12.56%	\$19,125	\$172,125	\$828.91	\$39,788	\$39,639	99.62%
Feb	4.39%	\$193,800	\$175,525	10.41%	\$19,380	\$174,420	\$872.81	\$41,895	\$39,677	94.71%
Mar	0.00%	\$0	\$185,300	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Apr	0.00%	\$0	\$182,750	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
May	0.00%	\$0	\$185,300	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Jun	0.00%	\$0	\$190,358	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Jul	0.00%	\$0	\$187,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Aug	0.00%	\$0	\$191,250	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Sep	0.00%	\$0	\$191,250	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Oct	0.00%	\$0	\$186,150	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Nov	0.00%	\$0	\$191,246	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Dec	0.00%	\$0	\$195,500	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%

Index based on 10% down 90% Loan to Value Ratio*** - U.S. Housing & Urban Development