

## Monthly Sales Trend Indicator

2014

### Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	87	93	111	112	111	84	92	93	100	115	85	112	1,195	4.98%	5.05%
\$50 - \$59,999	40	25	60	42	37	37	46	46	43	37	35	47	495	2.09%	2.09%
\$60 - \$69,999	46	34	40	46	45	57	37	53	43	44	55	54	554	2.40%	2.34%
\$70 - \$79,999	49	49	40	67	60	52	55	45	57	54	48	55	631	2.44%	2.66%
\$80 - \$89,999	47	37	46	46	62	61	40	43	63	82	53	59	639	2.62%	2.70%
\$90 - \$99,999	49	42	47	52	42	52	40	50	61	44	55	59	593	2.62%	2.50%
\$100 - \$119,999	98	92	141	131	134	118	97	112	116	147	126	124	1,436	5.51%	6.06%
\$120 - \$139,999	121	137	155	181	158	194	175	151	176	190	142	164	1,944	7.29%	8.21%
\$140 - \$159,999	151	143	164	189	182	199	191	190	218	228	170	196	2,221	8.71%	9.38%
\$160 - \$179,999	118	153	128	197	206	196	160	185	191	196	170	223	2,123	9.91%	8.96%
\$180 - \$199,999	87	125	119	156	141	159	158	142	171	184	123	173	1,738	7.69%	7.34%
\$200 - \$249,999	176	191	255	291	289	321	311	286	330	318	263	327	3,358	14.53%	14.18%
\$250 - \$299,999	119	151	178	212	212	241	196	176	212	191	161	215	2,264	9.56%	9.56%
\$300 - \$349,999	82	66	106	109	122	145	127	107	124	126	109	135	1,358	6.00%	5.73%
\$350 - \$399,999	47	56	73	90	80	88	84	89	93	77	72	95	944	4.22%	3.99%
\$400 - \$499,999	38	53	88	81	73	91	81	80	84	72	59	96	896	4.27%	3.78%
\$500 - \$599,999	21	23	35	36	43	41	48	41	33	40	29	39	429	1.73%	1.81%
\$600 - \$699,999	16	17	20	19	23	27	18	19	25	17	15	28	244	1.24%	1.03%
\$700 - \$799,999	10	12	16	10	19	14	24	22	14	15	12	14	182	0.62%	0.77%
\$800 - \$899,999	5	6	12	6	10	15	10	10	5	10	7	11	107	0.49%	0.45%
\$900 - \$999,999	1	4	8	2	6	6	7	7	4	11	3	5	64	0.22%	0.27%
\$1,000,000 and over	17	11	25	31	31	18	25	20	23	21	29	19	270	0.84%	1.14%
<b>Current Year</b>	<b>1,425</b>	<b>1,520</b>	<b>1,867</b>	<b>2,106</b>	<b>2,086</b>	<b>2,216</b>	<b>2,022</b>	<b>1,967</b>	<b>2,186</b>	<b>2,219</b>	<b>1,821</b>	<b>2,250</b>	<b>23,685</b>	<b>100%</b>	<b>100%</b>
Previous Year	1,529	1,759	2,041	2,075	2,251	2,047	2,319	2,188	1,901	1,827	1,620	1,897	23,454		
<b>Chg from last month</b>	<b>-24.88%</b>	<b>6.67%</b>	<b>22.83%</b>	<b>12.80%</b>	<b>-0.95%</b>	<b>6.23%</b>	<b>-8.75%</b>	<b>-2.72%</b>	<b>11.13%</b>	<b>1.51%</b>	<b>-17.94%</b>	<b>23.56%</b>			
<b>Chg from last year</b>	<b>-6.80%</b>	<b>-13.59%</b>	<b>-8.53%</b>	<b>1.49%</b>	<b>-7.33%</b>	<b>8.26%</b>	<b>-12.81%</b>	<b>-10.10%</b>	<b>14.99%</b>	<b>21.46%</b>	<b>12.41%</b>	<b>18.61%</b>	<b>0.98%</b>		
<b>Current YTD</b>	<b>1,425</b>	<b>2,945</b>	<b>4,812</b>	<b>6,918</b>	<b>9,004</b>	<b>11,220</b>	<b>13,242</b>	<b>15,209</b>	<b>17,395</b>	<b>19,614</b>	<b>21,435</b>	<b>23,685</b>	<b>23,685</b>		
Previous YTD	1,529	3,288	5,329	7,404	9,655	11,702	14,021	16,209	18,110	19,937	21,557	23,454	23,454		
<b>% Change YTD</b>	<b>-6.80%</b>	<b>-10.43%</b>	<b>-9.70%</b>	<b>-6.56%</b>	<b>-6.74%</b>	<b>-4.12%</b>	<b>-5.56%</b>	<b>-6.17%</b>	<b>-3.95%</b>	<b>-1.62%</b>	<b>-0.57%</b>	<b>0.98%</b>	<b>0.98%</b>		

### Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	51	55	56	75	81	74	53	77	68	92	43	57	782	18.94%	19.97%
\$50 - \$59,999	36	27	31	36	27	31	25	28	31	41	28	32	373	10.63%	9.53%
\$60 - \$69,999	28	38	45	42	31	34	38	39	36	39	28	28	426	9.30%	10.88%
\$70 - \$79,999	28	23	30	32	43	48	36	35	32	38	29	31	405	10.30%	10.34%
\$80 - \$89,999	26	31	27	28	27	29	23	23	27	30	26	26	323	8.64%	8.25%
\$90 - \$99,999	18	15	21	14	20	23	27	28	21	24	25	18	254	5.98%	6.49%
\$100 - \$119,999	20	27	34	28	30	23	33	35	39	41	22	29	361	9.63%	9.22%
\$120 - \$139,999	16	23	17	21	20	31	27	32	24	25	19	19	274	6.31%	7.00%
\$140 - \$159,999	10	10	8	19	13	12	4	11	7	18	8	12	132	3.99%	3.37%
\$160 - \$179,999	8	11	8	6	10	14	6	10	8	7	11	5	104	1.66%	2.66%
\$180 - \$199,999	7	7	9	5	6	3	4	4	5	4	8	7	69	2.33%	1.76%
\$200 - \$249,999	9	9	10	18	11	10	9	7	10	14	6	14	127	4.65%	3.24%
\$250 - \$299,999	7	7	13	13	6	12	5	5	9	12	5	7	101	2.33%	2.58%
\$300 - \$349,999	3	3	7	3	6	5	9	2	6	4	4	4	56	1.33%	1.43%
\$350 - \$399,999	1	4	3	3	5	1	4	5	7	3	4	2	42	0.66%	1.07%
\$400 - \$499,999	3	0	3	7	3	2	6	3	3	4	2	2	38	0.66%	0.97%
\$500 - \$599,999	0	2	3	0	2	0	2	1	0	0	1	4	15	1.33%	0.38%
\$600 - \$699,999	0	0	0	0	2	1	0	0	2	0	0	1	6	0.33%	0.15%
\$700 - \$799,999	0	0	0	0	2	1	0	0	0	1	1	0	5	0.00%	0.13%
\$800 - \$899,999	1	0	0	0	0	0	0	0	2	1	1	1	6	0.33%	0.15%
\$900 - \$999,999	1	0	1	0	0	0	0	0	1	0	0	0	3	0.00%	0.08%
\$1,000,000 and over	1	0	0	1	6	2	0	0	2	0	0	2	14	0.66%	0.36%
<b>Current Year</b>	<b>274</b>	<b>292</b>	<b>326</b>	<b>351</b>	<b>351</b>	<b>356</b>	<b>311</b>	<b>345</b>	<b>340</b>	<b>398</b>	<b>271</b>	<b>301</b>	<b>3,916</b>	<b>100%</b>	<b>100%</b>
Previous Year	302	337	432	412	454	376	365	396	311	345	294	315	4,339		
<b>Chg from last month</b>	<b>-13.02%</b>	<b>6.57%</b>	<b>11.64%</b>	<b>7.67%</b>	<b>0.00%</b>	<b>1.42%</b>	<b>-12.64%</b>	<b>10.93%</b>	<b>-1.45%</b>	<b>17.06%</b>	<b>-31.91%</b>	<b>11.07%</b>			
<b>Chg from last year</b>	<b>-9.27%</b>	<b>-13.35%</b>	<b>-24.54%</b>	<b>-14.81%</b>	<b>-22.69%</b>	<b>-5.32%</b>	<b>-14.79%</b>	<b>-12.88%</b>	<b>9.32%</b>	<b>15.36%</b>	<b>-7.82%</b>	<b>-4.44%</b>	<b>-9.75%</b>		
<b>Current YTD</b>	<b>274</b>	<b>566</b>	<b>892</b>	<b>1,243</b>	<b>1,594</b>	<b>1,950</b>	<b>2,261</b>	<b>2,606</b>	<b>2,946</b>	<b>3,344</b>	<b>3,615</b>	<b>3,916</b>	<b>3,916</b>		
Previous YTD	302	639	1,071	1,483	1,937	2,313	2,678	3,074	3,385	3,730	4,024	4,339	4,339		
<b>% Change YTD</b>	<b>-9.27%</b>	<b>-11.42%</b>	<b>-16.71%</b>	<b>-16.18%</b>	<b>-17.71%</b>	<b>-15.69%</b>	<b>-15.57%</b>	<b>-15.22%</b>	<b>-12.97%</b>	<b>-10.35%</b>	<b>-10.16%</b>	<b>-9.75%</b>	<b>-9.75%</b>		

**Monthly Sales Trend Indicator**  
**2014**

**Sales by Price Range - Duplex / Townhomes / Villas**

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	6	8	10	4	6	8	15	7	7	3	7	5	86	1.98%	3.11%
\$50 - \$59,999	5	4	7	9	7	12	8	5	4	7	5	4	77	1.59%	2.78%
\$60 - \$69,999	12	13	9	10	14	8	6	8	14	10	5	11	120	4.37%	4.34%
\$70 - \$79,999	11	10	7	5	12	10	10	14	6	9	8	7	109	2.78%	3.94%
\$80 - \$89,999	3	9	9	16	12	14	12	10	10	19	11	14	139	5.56%	5.02%
\$90 - \$99,999	12	5	6	11	14	9	11	12	9	17	10	13	129	5.16%	4.66%
\$100 - \$119,999	17	18	26	31	23	23	25	22	30	21	13	17	266	6.75%	9.61%
\$120 - \$139,999	27	24	35	27	31	34	23	31	23	37	25	39	356	15.48%	12.86%
\$140 - \$159,999	28	21	32	35	26	29	16	25	29	25	23	41	330	16.27%	11.92%
\$160 - \$179,999	22	31	33	33	38	39	21	32	33	37	25	31	375	12.30%	13.55%
\$180 - \$199,999	15	13	16	22	14	25	23	14	21	16	16	21	216	8.33%	7.80%
\$200 - \$249,999	13	13	22	13	28	26	20	27	28	30	25	25	270	9.92%	9.75%
\$250 - \$299,999	14	9	11	15	11	12	10	11	18	20	14	13	158	5.16%	5.71%
\$300 - \$349,999	2	2	7	3	3	5	4	3	4	10	6	3	52	1.19%	1.88%
\$350 - \$399,999	2	2	6	0	6	5	2	5	5	4	3	3	43	1.19%	1.55%
\$400 - \$499,999	0	2	6	6	0	2	3	2	1	3	1	3	29	1.19%	1.05%
\$500 - \$599,999	0	0	0	0	0	1	0	0	1	0	0	0	2	0.00%	0.07%
\$600 - \$699,999	0	0	0	0	0	0	0	0	1	1	1	2	5	0.79%	0.18%
\$700 - \$799,999	1	0	0	0	1	0	0	0	0	1	0	0	3	0.00%	0.11%
\$800 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900 - \$999,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.04%
\$1,000,000 and over	0	1	0	0	0	0	0	0	0	1	0	0	2	0.00%	0.07%
<b>Current Year</b>	<b>190</b>	<b>185</b>	<b>242</b>	<b>241</b>	<b>246</b>	<b>262</b>	<b>209</b>	<b>228</b>	<b>244</b>	<b>271</b>	<b>198</b>	<b>252</b>	<b>2,768</b>	<b>100%</b>	<b>100%</b>
Previous Year	184	221	237	281	279	236	274	316	232	212	216	231	2,919		
<b>Chg from last month</b>	<b>-17.75%</b>	<b>-2.63%</b>	<b>30.81%</b>	<b>-0.41%</b>	<b>2.07%</b>	<b>6.50%</b>	<b>-20.23%</b>	<b>9.09%</b>	<b>7.02%</b>	<b>11.07%</b>	<b>-26.94%</b>	<b>27.27%</b>			
<b>Chg from last year</b>	<b>3.26%</b>	<b>-16.29%</b>	<b>2.11%</b>	<b>-14.23%</b>	<b>-11.83%</b>	<b>11.02%</b>	<b>-23.72%</b>	<b>-27.85%</b>	<b>5.17%</b>	<b>27.83%</b>	<b>-8.33%</b>	<b>9.09%</b>	<b>-5.17%</b>		
<b>Current YTD</b>	<b>190</b>	<b>375</b>	<b>617</b>	<b>858</b>	<b>1,104</b>	<b>1,366</b>	<b>1,575</b>	<b>1,803</b>	<b>2,047</b>	<b>2,318</b>	<b>2,516</b>	<b>2,768</b>	<b>2,768</b>		
Previous YTD	184	405	642	923	1,202	1,438	1,712	2,028	2,260	2,472	2,688	2,919	2,919		
<b>% Change YTD</b>	<b>3.26%</b>	<b>-7.41%</b>	<b>-3.89%</b>	<b>-7.04%</b>	<b>-8.15%</b>	<b>-5.01%</b>	<b>-8.00%</b>	<b>-11.09%</b>	<b>-9.42%</b>	<b>-6.23%</b>	<b>-6.40%</b>	<b>-5.17%</b>	<b>-5.17%</b>		

**Sales by Price Range - Overall**

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	144	156	177	191	198	166	160	177	175	210	135	174	2,063	6.21%	6.79%
\$50 - \$59,999	81	56	98	87	71	80	79	79	78	85	68	83	945	2.96%	3.11%
\$60 - \$69,999	86	85	94	98	90	99	81	100	93	93	88	93	1,100	3.32%	3.62%
\$70 - \$79,999	88	82	77	104	115	110	101	94	95	101	85	93	1,145	3.32%	3.77%
\$80 - \$89,999	76	77	82	90	101	104	75	76	100	131	90	99	1,101	3.53%	3.63%
\$90 - \$99,999	79	62	74	77	76	84	78	90	91	85	90	90	976	3.21%	3.21%
\$100 - \$119,999	135	137	201	190	187	164	155	169	185	209	161	170	2,063	6.06%	6.79%
\$120 - \$139,999	164	184	207	229	209	259	225	214	223	252	186	222	2,574	7.92%	8.48%
\$140 - \$159,999	189	174	204	243	221	240	211	226	254	271	201	249	2,683	8.88%	8.83%
\$160 - \$179,999	148	195	169	236	254	249	187	227	232	240	206	259	2,602	9.24%	8.57%
\$180 - \$199,999	109	145	144	183	161	187	185	160	197	204	147	201	2,023	7.17%	6.66%
\$200 - \$249,999	198	213	287	322	328	357	340	320	368	362	294	366	3,755	13.06%	12.36%
\$250 - \$299,999	140	167	202	240	229	265	211	192	239	223	180	235	2,523	8.38%	8.31%
\$300 - \$349,999	87	71	120	115	131	155	140	112	134	140	119	142	1,466	5.07%	4.83%
\$350 - \$399,999	50	62	82	93	91	94	90	99	105	84	79	100	1,029	3.57%	3.39%
\$400 - \$499,999	41	55	97	94	76	95	90	85	88	79	62	101	963	3.60%	3.17%
\$500 - \$599,999	21	25	38	36	45	42	50	42	34	40	30	43	446	1.53%	1.47%
\$600 - \$699,999	16	17	20	19	25	28	18	19	28	18	16	31	255	1.11%	0.84%
\$700 - \$799,999	11	12	16	10	22	15	24	22	14	17	13	14	190	0.50%	0.63%
\$800 - \$899,999	6	6	12	6	10	15	10	10	7	11	8	12	113	0.43%	0.37%
\$900 - \$999,999	2	4	9	3	6	6	7	7	5	11	3	5	68	0.18%	0.22%
\$1,000,000 and over	18	12	25	32	37	20	25	20	25	22	29	21	286	0.75%	0.94%
<b>Current Year</b>	<b>1,889</b>	<b>1,997</b>	<b>2,435</b>	<b>2,698</b>	<b>2,683</b>	<b>2,834</b>	<b>2,542</b>	<b>2,540</b>	<b>2,770</b>	<b>2,888</b>	<b>2,290</b>	<b>2,803</b>	<b>30,369</b>	<b>100%</b>	<b>100%</b>
Previous Year	2,015	2,317	2,710	2,768	2,984	2,659	2,958	2,900	2,444	2,384	2,130	2,443	30,712		
<b>Chg from last month</b>	<b>-22.68%</b>	<b>5.72%</b>	<b>21.93%</b>	<b>10.80%</b>	<b>-0.56%</b>	<b>5.63%</b>	<b>-10.30%</b>	<b>-0.08%</b>	<b>9.06%</b>	<b>4.26%</b>	<b>-20.71%</b>	<b>22.40%</b>			
<b>Chg from last year</b>	<b>-6.25%</b>	<b>-13.81%</b>	<b>-10.15%</b>	<b>-2.53%</b>	<b>-10.09%</b>	<b>6.58%</b>	<b>-14.06%</b>	<b>-12.41%</b>	<b>13.34%</b>	<b>21.14%</b>	<b>7.51%</b>	<b>14.74%</b>	<b>-1.12%</b>		
<b>Current YTD</b>	<b>1,889</b>	<b>3,886</b>	<b>6,321</b>	<b>9,019</b>	<b>11,702</b>	<b>14,536</b>	<b>17,078</b>	<b>19,618</b>	<b>22,388</b>	<b>25,276</b>	<b>27,566</b>	<b>30,369</b>	<b>30,369</b>		
Previous YTD	2,015	4,332	7,042	9,810	12,794	15,453	18,411	21,311	23,755	26,139	28,269	30,712	30,712		
<b>% Change YTD</b>	<b>-6.25%</b>	<b>-10.30%</b>	<b>-10.24%</b>	<b>-8.06%</b>	<b>-8.54%</b>	<b>-5.93%</b>	<b>-7.24%</b>	<b>-7.94%</b>	<b>-5.75%</b>	<b>-3.30%</b>	<b>-2.49%</b>	<b>-1.12%</b>	<b>-1.12%</b>		

## Monthly Sales Trend Indicator 2014

### Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
All Cash	932	965	1,086	1,145	1,174	1,148	998	1,072	1,155	1,210	973	1,126	<b>12,984</b>	40.17%	42.75%
ARM	2	0	2	2	7	5	4	3	2	1	0	0	<b>28</b>	0.00%	0.09%
Assume Conventional	46	33	45	60	73	52	55	62	59	59	30	64	<b>638</b>	2.28%	2.10%
Assume FHA / VA	23	29	21	33	30	18	12	13	20	8	9	23	<b>239</b>	0.82%	0.79%
Assume Private	0	0	0	0	1	1	0	1	1	0	0	0	<b>4</b>	0.00%	0.01%
Balloon Mortgage	0	0	0	1	1	0	0	0	1	1	1	0	<b>5</b>	0.00%	0.02%
Combination	6	5	8	7	7	5	1	9	1	5	6	3	<b>63</b>	0.11%	0.21%
Deed Agreement	0	1	0	0	0	0	0	0	0	0	0	0	<b>1</b>	0.00%	0.00%
Lease Opt Purchase	1	0	1	0	0	2	0	1	0	2	0	0	<b>7</b>	0.00%	0.02%
New Conventional	528	630	806	903	878	978	906	810	935	975	774	957	<b>10,080</b>	34.14%	33.19%
New FHA	227	221	311	364	330	409	358	367	371	406	320	396	<b>4,080</b>	14.13%	13.43%
New Private	5	7	10	11	11	9	9	12	14	12	9	8	<b>117</b>	0.29%	0.39%
New VA	68	68	100	117	110	134	120	120	137	126	102	140	<b>1,342</b>	4.99%	4.42%
Other	27	20	27	35	31	43	49	45	50	56	31	55	<b>469</b>	1.96%	1.54%
Owner Financing	8	6	6	3	10	5	9	7	7	11	11	9	<b>92</b>	0.32%	0.30%
Second Mortgage	1	0	0	0	0	2	0	2	2	0	3	2	<b>12</b>	0.07%	0.04%
USDA	15	0	12	17	20	23	21	16	15	16	21	20	<b>196</b>	0.71%	0.65%
Wrap-Around	0	12	0	0	0	0	0	0	0	0	0	0	<b>12</b>	0.00%	0.04%
<b>Total</b>	<b>1,889</b>	<b>1,997</b>	<b>2,435</b>	<b>2,698</b>	<b>2,683</b>	<b>2,834</b>	<b>2,542</b>	<b>2,540</b>	<b>2,770</b>	<b>2,888</b>	<b>2,290</b>	<b>2,803</b>	<b>30,369</b>	<b>100%</b>	<b>100%</b>

### Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
0	1	0	2	0	1	0	0	1	0	1	1	1	<b>8</b>	0.04%	0.03%
1	70	78	66	74	74	81	74	98	79	83	71	75	<b>923</b>	2.68%	3.04%
2	291	314	374	388	391	400	360	391	410	439	326	381	<b>4,465</b>	13.59%	14.70%
3	907	920	1,085	1,254	1,257	1,318	1,142	1,123	1,297	1,409	1,058	1,320	<b>14,090</b>	47.09%	46.40%
4	493	539	693	766	756	830	789	748	780	761	674	799	<b>8,628</b>	28.51%	28.41%
5	108	123	175	175	159	180	151	144	160	159	121	188	<b>1,843</b>	6.71%	6.07%
6+	19	23	40	41	45	25	26	35	44	36	39	39	<b>412</b>	1.39%	1.36%
<b>Total</b>	<b>1,889</b>	<b>1,997</b>	<b>2,435</b>	<b>2,698</b>	<b>2,683</b>	<b>2,834</b>	<b>2,542</b>	<b>2,540</b>	<b>2,770</b>	<b>2,888</b>	<b>2,290</b>	<b>2,803</b>	<b>30,369</b>	<b>100%</b>	<b>100%</b>

### Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
1	219	245	243	263	250	267	237	266	272	298	233	285	<b>3,078</b>	10.17%	10.14%
2	1,296	1,325	1,645	1,886	1,843	1,947	1,740	1,732	1,876	2,025	1,595	1,896	<b>20,806</b>	67.64%	68.51%
3	283	323	404	390	444	474	422	406	489	427	340	454	<b>4,856</b>	16.20%	15.99%
4	69	83	108	116	110	126	117	107	104	112	94	124	<b>1,270</b>	4.42%	4.18%
5	15	16	21	34	22	15	18	20	22	14	18	37	<b>252</b>	1.32%	0.83%
6+	7	5	14	9	14	5	8	9	7	12	10	7	<b>107</b>	0.25%	0.35%
<b>Total</b>	<b>1,889</b>	<b>1,997</b>	<b>2,435</b>	<b>2,698</b>	<b>2,683</b>	<b>2,834</b>	<b>2,542</b>	<b>2,540</b>	<b>2,770</b>	<b>2,888</b>	<b>2,290</b>	<b>2,803</b>	<b>30,369</b>	<b>100%</b>	<b>100%</b>

### Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
Condo / Condo-Hotel	299	316	341	374	384	390	327	369	364	428	307	332	<b>4,231</b>	11.84%	13.93%
Co-op	1	1	5	5	1	3	7	3	6	5	9	8	<b>54</b>	0.29%	0.18%
Fee Simple	1,589	1,680	2,089	2,318	2,297	2,441	2,208	2,168	2,399	2,453	1,974	2,463	<b>26,079</b>	87.87%	85.87%
Land Lease	0	0	0	1	1	0	0	0	1	2	0	0	<b>5</b>	0.00%	0.02%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>1,889</b>	<b>1,997</b>	<b>2,435</b>	<b>2,698</b>	<b>2,683</b>	<b>2,834</b>	<b>2,542</b>	<b>2,540</b>	<b>2,770</b>	<b>2,888</b>	<b>2,290</b>	<b>2,803</b>	<b>30,369</b>	<b>100%</b>	<b>100%</b>

## Monthly Sales Trend Indicator 2014

### Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
½ Duplex	11	16	13	19	19	23	21	20	26	22	21	16	227	0.57%	0.75%
Condo / Condo-Hotel	274	292	326	351	351	354	311	344	340	398	271	300	3,912	10.70%	12.88%
Co-op	0	0	0	0	0	2	0	1	0	0	0	1	4	0.04%	0.01%
Manufactured / Mobile	28	26	36	42	35	26	25	26	39	30	23	36	372	1.28%	1.22%
Modular	1	1	1	2	2	0	0	0	1	1	3	0	12	0.00%	0.04%
PUD	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Single Family	1,396	1,493	1,830	2,062	2,049	2,190	1,997	1,941	2,146	2,188	1,795	2,214	23,301	78.99%	76.73%
Town Home	174	163	216	208	215	227	180	197	206	237	167	221	2,411	7.88%	7.94%
Villa	5	6	13	14	12	12	8	11	12	12	10	15	130	0.54%	0.43%
<b>Total</b>	<b>1,889</b>	<b>1,997</b>	<b>2,435</b>	<b>2,698</b>	<b>2,683</b>	<b>2,834</b>	<b>2,542</b>	<b>2,540</b>	<b>2,770</b>	<b>2,888</b>	<b>2,290</b>	<b>2,803</b>	<b>30,369</b>	<b>100%</b>	<b>100%</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.