



Orlando Regional REALTOR® Association 2003 -- Monthly Sales Trend Indicator

Sales by Price Range

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	18	7	4	7	11	14	8	9	19	12			109	0.54%
\$30 - \$39,999	15	10	14	7	9	5	8	10	16	21			115	0.57%
\$40 - \$49,999	23	13	38	28	25	16	20	20	34	24			241	1.19%
\$50 - \$59,999	35	43	36	42	37	25	35	33	55	42			383	1.89%
\$60 - \$69,999	57	50	64	72	64	46	44	64	68	75			604	2.97%
\$70 - \$79,999	103	56	72	88	67	73	66	71	75	76			747	3.68%
\$80 - \$89,999	91	88	94	105	114	89	85	86	97	109			958	4.72%
\$90 - \$99,999	89	97	94	87	117	101	109	108	96	112			1,010	4.97%
\$100 - \$119,999	174	174	219	213	246	195	208	193	231	202			2,055	10.12%
\$120 - \$139,999	206	228	284	291	316	279	308	301	311	284			2,808	13.83%
\$140 - \$159,999	155	190	241	209	260	269	286	298	246	258			2,412	11.88%
\$160 - \$179,999	107	137	187	182	194	194	252	237	219	190			1,899	9.35%
\$180 - \$199,999	78	102	122	117	128	156	190	182	181	180			1,436	7.07%
\$200 - \$249,999	121	135	184	182	213	249	284	268	227	208			2,071	10.20%
\$250 - \$299,999	74	72	95	115	118	159	190	157	137	136			1,253	6.17%
\$300 - \$349,999	36	46	73	43	74	85	74	86	76	74			667	3.28%
\$350 - \$399,999	19	21	40	34	43	59	67	54	47	53			437	2.15%
\$400 - \$499,999	19	25	34	44	54	44	55	58	43	55			431	2.12%
\$500 - \$749,999	27	29	28	37	42	51	70	49	41	48			422	2.08%
\$750 and over	14	12	15	19	34	32	25	28	41	33			253	1.25%
Current Year	1,461	1,535	1,938	1,922	2,166	2,141	2,384	2,312	2,260	2,192	0	0	20,311	100.00%
Previous Year	1,312	1,399	1,810	1,865	2,085	1,932	2,040	1,957	1,687	1,825	1,577	1,867	17,912	
% Change	11.4%	9.7%	7.1%	3.1%	3.9%	10.8%	16.9%	18.1%	34.0%	20.1%	0.0%	0.0%	13.4%	
Current YTD	1,461	2,996	4,934	6,856	9,022	11,163	13,547	15,859	18,119	20,311	0	0	20,311	
Previous YTD	1,312	2,711	4,521	6,386	8,471	10,403	12,443	14,400	16,087	17,912	19,489	21,357	17,912	
% Change YTD	11.4%	10.5%	9.1%	7.4%	6.5%	7.3%	8.9%	10.1%	12.6%	13.4%	0.0%	0.0%	13.4%	

Type of Financing

Loan Type	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	135	159	178	194	181	202	222	206	199	236			1,912	9.41%
ARM	5	8	5	2	4	3	2	4	5	4			42	0.21%
Assume Conv	24	41	46	42	49	58	59	64	44	33			460	2.26%
Assume FHA_VA	2	5	8	13	6	3	5	5	3	5			55	0.27%
Assume Private	0	0	1	1	1	0	0	0	2	0			5	0.02%
Balloon Mtg	0	0	0	0	1	0	1	1	0	0			3	0.01%
Combination	4	5	2	7	3	6	4	4	9	4			48	0.24%
Deed Agreement	0	0	0	0	0	1	0	0	0	0			1	0.00%
Lease Opt_Purch	0	0	0	2	1	1	1	0	0	1			6	0.03%
New Conv	964	1,073	1,383	1,316	1,575	1,597	1,846	1,732	1,651	1,590			14,727	72.51%
New FHA	111	106	137	156	157	136	150	137	130	128			1,348	6.64%
New Private	5	0	5	4	2	4	7	6	1	5			39	0.19%
New VA	19	14	23	35	29	34	33	45	32	21			285	1.40%
Other	192	124	148	150	157	96	54	108	183	165			1,377	6.78%
Second Mtg	0	0	2	0	0	0	0	0	0	0			2	0.01%
Wrap-Around	0	0	0	0	0	0	0	0	1	0			1	0.00%
Total	1,461	1,535	1,938	1,922	2,166	2,141	2,384	2,312	2,260	2,192	0	0	20,311	100.00%



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Sales by Bedroom Count

Bedrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	0	2	1	0	2	3	4	3	7	3			25	0.12%
1	33	11	21	24	15	21	21	35	29	27			237	1.17%
2	219	227	310	277	280	261	311	292	342	337			2,856	14.06%
3	731	808	956	975	1,101	1,022	1,086	1,138	1,129	1,075			10,021	49.34%
4	405	430	556	548	642	695	801	707	633	610			6,027	29.67%
5	68	53	83	85	111	131	145	130	109	125			1,040	5.12%
6+	5	4	11	13	15	8	16	7	11	15			105	0.52%
Total	1,461	1,535	1,938	1,922	2,166	2,141	2,384	2,312	2,260	2,192	0	0	20,311	100.00%

Sales by Bathroom Count

Bathrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	0	2	0	0	2	2	2	3	4	3			18	0.09%
1	210	156	233	225	202	208	218	232	249	286			2,219	10.93%
2	1,027	1,133	1,373	1,359	1,584	1,494	1,662	1,638	1,631	1,510			14,411	70.95%
3	171	202	269	261	285	335	379	348	278	276			2,804	13.81%
4	39	35	55	59	75	85	95	68	80	98			689	3.39%
5	13	6	7	13	13	13	24	18	13	13			133	0.65%
6+	1	1	1	5	5	4	4	5	5	6			37	0.18%
Total	1,461	1,535	1,938	1,922	2,166	2,141	2,384	2,312	2,260	2,192	0	0	20,311	100.00%

Sales by Ownership Type

Ownership	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Condominium	138	138	200	173	158	188	220	175	218	200			1,808	8.90%
Co-op	1	3	2	0	1	1	3	0	1	1			13	0.06%
Fee Simple	1,322	1,394	1,736	1,749	2,007	1,952	2,161	2,137	2,041	1,991			18,490	91.03%
Land Lease	0	0	0	0	0	0	0	0	0	0			0	0.00%
Total	1,461	1,535	1,938	1,922	2,166	2,141	2,384	2,312	2,260	2,192	0	0	20,311	100.00%

Sales by Housing Style

Style	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
½ Duplex	15	19	17	24	23	17	23	24	27	23			212	1.04%
Condo	123	114	161	170	141	166	187	168	185	174			1,589	7.82%
Co-op	1	0	0	0	0	0	0	0	0	0			1	0.00%
Manufactured	8	10	10	5	9	8	6	12	13	17			98	0.48%
Mobile	12	14	14	14	17	13	6	16	23	15			144	0.71%
Modular	0	2	0	0	1	2	0	0	0	0			5	0.02%
Single Family	1,237	1,305	1,658	1,643	1,884	1,864	2,051	2,003	1,904	1,857			17,406	85.70%
Townhouse	65	71	78	66	91	71	111	89	108	106			856	4.21%
Total	1,461	1,535	1,938	1,922	2,166	2,141	2,384	2,312	2,260	2,192	0	0	20,311	100.00%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.