



## Orlando Regional REALTOR® Association 2005 -- Monthly Sales Trend Indicator

### Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	6	3	3	2	5	6	2	3	2	0	1	1	34	0.13%
\$30 - \$39,999	4	7	6	5	8	1	0	4	4	2	1	4	46	0.18%
\$40 - \$49,999	4	8	5	8	4	3	7	6	3	2	2	3	55	0.22%
\$50 - \$59,999	17	13	14	12	10	7	3	9	6	4	3	2	100	0.40%
\$60 - \$69,999	9	22	22	12	6	7	3	12	9	3	3	7	115	0.45%
\$70 - \$79,999	17	21	24	16	17	10	10	9	13	3	6	10	156	0.62%
\$80 - \$89,999	25	36	28	27	26	17	13	10	12	12	13	6	225	0.89%
\$90 - \$99,999	27	38	43	21	24	22	17	16	17	7	11	8	251	0.99%
\$100 - \$119,999	91	85	104	80	73	73	37	55	44	19	34	30	725	2.86%
\$120 - \$139,999	136	126	147	124	108	99	66	61	57	66	52	75	1,117	4.41%
\$140 - \$159,999	126	173	222	172	154	151	110	127	102	77	89	88	1,591	6.29%
\$160 - \$179,999	154	168	213	202	152	185	171	156	129	134	103	125	1,892	7.47%
\$180 - \$199,999	153	165	194	170	183	162	145	138	156	135	106	130	1,837	7.26%
\$200 - \$249,999	253	315	406	406	461	505	445	468	434	367	400	407	4,867	19.23%
\$250 - \$299,999	170	218	279	340	333	399	405	417	386	359	374	358	4,038	15.95%
\$300 - \$349,999	99	118	162	175	222	274	231	267	246	221	221	217	2,453	9.69%
\$350 - \$399,999	64	67	125	140	169	194	185	207	187	150	150	152	1,790	7.07%
\$400 - \$499,999	68	80	117	123	154	218	162	198	176	148	158	166	1,768	6.98%
\$500 - \$749,999	55	80	90	106	118	166	136	151	145	109	112	121	1,389	5.49%
\$750 and over	56	56	73	56	80	102	84	78	72	70	76	61	864	3.41%
<b>Current Year</b>	<b>1,534</b>	<b>1,799</b>	<b>2,277</b>	<b>2,197</b>	<b>2,307</b>	<b>2,601</b>	<b>2,232</b>	<b>2,392</b>	<b>2,200</b>	<b>1,888</b>	<b>1,915</b>	<b>1,971</b>	<b>25,313</b>	<b>100.00%</b>
Previous Year	1,422	1,633	2,206	2,133	2,242	2,674	2,511	1,995	1,446	1,561	1,687	1,891	23,401	
<b>% Change</b>	<b>7.9%</b>	<b>10.2%</b>	<b>3.2%</b>	<b>3.0%</b>	<b>2.9%</b>	<b>-2.7%</b>	<b>-11.1%</b>	<b>19.9%</b>	<b>52.1%</b>	<b>20.9%</b>	<b>13.5%</b>	<b>4.2%</b>	<b>8.2%</b>	
<b>Current YTD</b>	<b>1,534</b>	<b>3,333</b>	<b>5,610</b>	<b>7,807</b>	<b>10,114</b>	<b>12,715</b>	<b>14,947</b>	<b>17,339</b>	<b>19,539</b>	<b>21,427</b>	<b>23,342</b>	<b>25,313</b>	<b>25,313</b>	
Previous YTD	1,422	3,055	5,261	7,394	9,636	12,310	14,821	16,816	18,262	19,823	21,510	23,401	23,401	
<b>% Change YTD</b>	<b>7.9%</b>	<b>9.1%</b>	<b>6.6%</b>	<b>5.6%</b>	<b>5.0%</b>	<b>3.3%</b>	<b>0.9%</b>	<b>3.1%</b>	<b>7.0%</b>	<b>8.1%</b>	<b>8.5%</b>	<b>8.17%</b>	<b>8.2%</b>	

### Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	2	2	3	2	3	2	7	1	0	2	1	1	26	0.56%
\$30 - \$39,999	1	1	3	7	4	1	2	6	5	3	1	7	41	0.88%
\$40 - \$49,999	6	8	3	6	3	3	4	2	2	3	2	2	44	0.94%
\$50 - \$59,999	4	7	7	4	7	4	3	0	5	1	1	4	47	1.00%
\$60 - \$69,999	7	3	11	21	7	13	8	4	6	3	3	9	95	2.03%
\$70 - \$79,999	8	14	11	9	10	14	5	15	4	6	3	4	103	2.20%
\$80 - \$89,999	11	11	14	13	13	18	10	6	11	11	6	6	130	2.78%
\$90 - \$99,999	10	11	11	14	15	17	10	10	6	5	7	11	127	2.71%
\$100 - \$119,999	20	19	26	29	45	35	17	28	36	20	19	28	322	6.88%
\$120 - \$139,999	21	36	48	46	63	43	34	48	36	27	32	47	481	10.27%
\$140 - \$159,999	18	22	26	40	64	56	34	66	42	43	51	73	535	11.43%
\$160 - \$179,999	20	19	31	32	62	71	31	57	62	46	68	95	594	12.69%
\$180 - \$199,999	9	12	20	38	73	79	35	74	63	43	50	61	557	11.90%
\$200 - \$249,999	6	10	13	65	84	104	74	114	177	121	105	104	977	20.87%
\$250 - \$299,999	7	6	6	13	18	17	16	60	45	26	33	29	276	5.89%
\$300 - \$349,999	4	2	8	7	8	21	10	10	23	10	9	5	117	2.50%
\$350 - \$399,999	5	3	2	5	13	6	7	4	13	7	4	6	75	1.60%
\$400 - \$499,999	0	2	2	5	1	7	4	4	10	8	10	5	58	1.24%
\$500 - \$749,999	2	1	4	2	3	6	2	4	4	4	14	7	53	1.13%
\$750 and over	0	0	3	2	3	1	2	4	2	3	2	2	24	0.51%
<b>Current Year</b>	<b>161</b>	<b>189</b>	<b>252</b>	<b>360</b>	<b>499</b>	<b>518</b>	<b>315</b>	<b>517</b>	<b>552</b>	<b>392</b>	<b>421</b>	<b>506</b>	<b>4,682</b>	<b>100.00%</b>
Previous Year	142	181	210	228	248	278	294	259	141	202	210	294	2,687	
<b>% Change</b>	<b>13.4%</b>	<b>4.4%</b>	<b>20.0%</b>	<b>57.9%</b>	<b>101.2%</b>	<b>86.3%</b>	<b>7.1%</b>	<b>99.6%</b>	<b>291.5%</b>	<b>94.1%</b>	<b>100.5%</b>	<b>72.1%</b>	<b>74.2%</b>	
<b>Current YTD</b>	<b>161</b>	<b>350</b>	<b>602</b>	<b>962</b>	<b>1,461</b>	<b>1,979</b>	<b>2,294</b>	<b>2,811</b>	<b>3,363</b>	<b>3,755</b>	<b>4,176</b>	<b>4,682</b>	<b>4,682</b>	
Previous YTD	142	323	533	761	1,009	1,287	1,581	1,840	1,981	2,183	2,393	2,687	2,687	
<b>% Change YTD</b>	<b>13.4%</b>	<b>8.4%</b>	<b>12.9%</b>	<b>26.4%</b>	<b>44.8%</b>	<b>53.8%</b>	<b>45.1%</b>	<b>52.8%</b>	<b>69.8%</b>	<b>72.0%</b>	<b>74.5%</b>	<b>74.25%</b>	<b>74.2%</b>	



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### Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	188	232	254	271	306	272	226	263	206	189	175	201	2,783	9.28%
ARM	10	3	12	13	11	17	14	19	17	8	14	11	149	0.50%
Assume Conv	49	50	69	63	65	102	80	88	59	68	89	95	877	2.92%
Assume FHA_VA	0	1	1	4	2	1	2	3	2	2	2	3	23	0.08%
Assume Private	0	1	0	0	1	0	0	0	2	0	1	1	6	0.02%
Balloon Mtg	2	1	1	1	1	0	4	0	0	0	0	1	11	0.04%
Combination	4	7	15	7	10	14	10	11	10	15	15	7	125	0.42%
Deed Agreement	3	0	0	0	0	0	0	0	0	0	0	0	3	0.01%
Lease Opt_Purch	0	0	1	0	0	1	0	0	0	2	2	0	6	0.02%
New Conv	1,372	1,601	2,079	2,097	2,309	2,629	2,130	2,465	2,392	1,942	1,981	2,087	25,084	83.63%
New FHA	27	30	28	30	26	20	19	16	18	11	16	11	252	0.84%
New Private	6	1	8	8	3	8	3	4	4	5	5	1	56	0.19%
New VA	10	14	16	12	8	6	7	9	10	7	5	11	115	0.38%
Other	20	45	44	46	63	49	50	31	31	29	30	46	484	1.61%
Second Mtg	4	2	1	3	1	0	1	0	1	2	1	2	18	0.06%
Wrap-Around	0	0	0	2	0	0	1	0	0	0	0	0	3	0.01%
<b>Total</b>	<b>1,695</b>	<b>1,988</b>	<b>2,529</b>	<b>2,557</b>	<b>2,806</b>	<b>3,119</b>	<b>2,547</b>	<b>2,909</b>	<b>2,752</b>	<b>2,280</b>	<b>2,336</b>	<b>2,477</b>	<b>29,995</b>	<b>100.00%</b>

### Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	4	2	4	0	2	2	1	1	2	1	0	0	19	0.06%
1	39	33	50	98	157	114	80	131	118	73	85	130	1,108	3.69%
2	245	303	393	396	477	507	337	461	527	396	445	468	4,955	16.52%
3	787	960	1,201	1,176	1,185	1,339	1,175	1,296	1,180	1,076	1,062	1,108	13,545	45.16%
4	516	571	739	745	792	926	799	844	777	621	608	658	8,596	28.66%
5	88	99	117	120	171	199	136	150	128	98	112	100	1,518	5.06%
6+	16	20	25	22	22	32	19	26	20	15	24	13	254	0.85%
<b>Total</b>	<b>1,695</b>	<b>1,988</b>	<b>2,529</b>	<b>2,557</b>	<b>2,806</b>	<b>3,119</b>	<b>2,547</b>	<b>2,909</b>	<b>2,752</b>	<b>2,280</b>	<b>2,336</b>	<b>2,477</b>	<b>29,995</b>	<b>100.00%</b>

### Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	2	0	2	0	0	1	2	1	2	1	0	0	11	0.04%
1	221	245	323	355	418	373	279	363	361	269	279	348	3,834	12.78%
2	1,131	1,368	1,740	1,739	1,814	2,100	1,782	2,040	1,909	1,616	1,673	1,720	20,632	68.78%
3	256	277	338	352	453	490	359	374	376	311	292	332	4,210	14.04%
4	66	73	96	86	89	117	99	101	82	66	74	61	1,010	3.37%
5	18	23	28	21	24	29	21	22	18	15	11	13	243	0.81%
6+	1	2	2	4	8	9	5	8	4	2	7	3	55	0.18%
<b>Total</b>	<b>1,695</b>	<b>1,988</b>	<b>2,529</b>	<b>2,557</b>	<b>2,806</b>	<b>3,119</b>	<b>2,547</b>	<b>2,909</b>	<b>2,752</b>	<b>2,280</b>	<b>2,336</b>	<b>2,477</b>	<b>29,995</b>	<b>100.00%</b>

### Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Condominium	161	189	252	360	499	518	315	517	552	390	421	506	4,680	15.60%
Co-op	1	2	0	3	6	0	1	2	2	2	3	4	26	0.09%
Fee Simple	1,533	1,797	2,277	2,194	2,301	2,599	2,231	2,390	2,198	1,888	1,912	1,966	25,286	84.30%
Land Lease	0	0	0	0	0	2	0	0	0	0	0	1	3	0.01%
<b>Total</b>	<b>1,695</b>	<b>1,988</b>	<b>2,529</b>	<b>2,557</b>	<b>2,806</b>	<b>3,119</b>	<b>2,547</b>	<b>2,909</b>	<b>2,752</b>	<b>2,280</b>	<b>2,336</b>	<b>2,477</b>	<b>29,995</b>	<b>100.00%</b>



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### Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul	Aug	Sep	Oct	Nov	Dec	Total	
½ Duplex	17	25	31	23	17	24	21	21	25	25	30	26	<b>285</b>	0.95%
Condo	1	170	224	338	476	483	287	490	526	348	402	493	<b>4,238</b>	14.13%
Co-op	149	0	1	0	1	0	0	1	1	0	1	0	<b>154</b>	0.51%
Manufactured	1	22	22	20	27	29	19	19	22	13	15	17	<b>226</b>	0.75%
Mobile	10	15	25	16	20	18	14	21	17	15	19	25	<b>215</b>	0.72%
Modular	8	1	0	0	0	1	0	1	0	1	1	1	<b>14</b>	0.05%
Planned Unit Dev	3	5	5	10	5	12	7	15	12	14	13	7	<b>108</b>	0.36%
Single Family	1,442	1,617	2,096	2,024	2,113	2,376	2,056	2,189	2,008	1,719	1,723	1,756	<b>23,119</b>	77.08%
Townhouse/Villa	64	133	125	126	147	176	143	152	141	145	132	152	<b>1636</b>	5.45%
<b>Total</b>	<b>1,695</b>	<b>1,988</b>	<b>2,529</b>	<b>2,557</b>	<b>2,806</b>	<b>3,119</b>	<b>2,547</b>	<b>2,909</b>	<b>2,752</b>	<b>2,280</b>	<b>2,336</b>	<b>2,477</b>	<b>29,995</b>	<b>100.00%</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.