



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2010

Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	153	161	148	162	166	176	168	192	178	142	153	189	1,988	11.06%	10.24%
\$50 - \$59,999	61	67	85	73	63	66	59	68	64	48	65	69	788	4.04%	4.06%
\$60 - \$69,999	55	71	66	71	64	74	76	67	79	60	67	84	834	4.92%	4.29%
\$70 - \$79,999	53	56	85	67	65	93	78	89	66	50	72	82	856	4.80%	4.41%
\$80 - \$89,999	69	57	83	80	83	86	63	58	66	49	63	84	841	4.92%	4.33%
\$90 - \$99,999	58	62	77	80	76	88	78	74	68	55	68	82	866	4.80%	4.46%
\$100 - \$119,999	127	114	156	163	177	208	135	164	153	131	111	162	1,801	9.48%	9.27%
\$120 - \$139,999	107	122	185	189	225	204	163	161	146	136	122	182	1,942	10.65%	10.00%
\$140 - \$159,999	97	107	184	213	179	184	154	142	165	104	117	143	1,789	8.37%	9.21%
\$160 - \$179,999	102	120	130	170	137	159	115	121	116	92	94	113	1,469	6.61%	7.56%
\$180 - \$199,999	71	86	115	109	108	149	122	103	93	75	69	97	1,197	5.68%	6.16%
\$200 - \$249,999	124	126	183	182	222	215	166	155	159	128	110	130	1,900	7.61%	9.78%
\$250 - \$299,999	54	63	95	74	127	124	79	86	78	63	81	80	1,004	4.68%	5.17%
\$300 - \$349,999	39	47	46	49	57	73	58	56	44	41	59	76	645	4.45%	3.32%
\$350 - \$399,999	29	27	43	33	44	42	45	35	24	39	32	40	433	2.34%	2.23%
\$400 - \$499,999	16	18	19	36	21	53	41	33	29	28	29	34	357	1.99%	1.84%
\$500 - \$599,999	11	14	24	14	28	36	21	20	18	23	15	14	238	0.82%	1.23%
\$600 - \$699,999	3	4	11	13	13	16	15	15	11	5	11	10	127	0.59%	0.65%
\$700 - \$799,999	3	4	6	7	5	12	9	5	4	3	3	8	69	0.47%	0.36%
\$800 - \$899,999	5	2	4	4	1	6	4	3	3	4	5	7	48	0.41%	0.25%
\$900 - \$999,999	1	1	1	6	1	6	12	4	3	5	2	4	45	0.12%	0.23%
\$1,000,000 and over	11	16	23	12	22	20	12	20	9	15	5	21	186	1.23%	0.96%
Current Year	1,249	1,345	1,769	1,807	1,884	2,090	1,673	1,671	1,576	1,294	1,356	1,709	19,423	100.00%	100.00%
Previous Year	811	993	1,309	1,362	1,340	1,627	1,713	1,547	1,622	1,687	1,689	1,747	17,447		
Chg from last month	-28.51%	7.69%	31.52%	2.15%	4.26%	10.93%	-19.95%	-0.12%	-5.69%	-17.89%	4.79%	26.03%			
Chg from last year	54.01%	35.45%	35.14%	32.67%	40.60%	28.46%	-2.34%	8.02%	-2.84%	-23.30%	-19.72%	-2.18%		11.33%	
Current YTD	1,249	2,594	4,363	6,170	8,054	10,144	11,817	13,488	15,064	16,358	17,714	19,423	19,423		
Previous YTD	811	1,804	3,113	4,475	5,815	7,442	9,155	10,702	12,324	14,011	15,700	17,447	17,447		
% Change YTD	54.01%	43.79%	40.15%	37.88%	38.50%	36.31%	29.08%	26.03%	22.23%	16.75%	12.83%	11.33%	11.33%		

Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	224	249	350	321	350	355	308	380	309	248	200	275	3,569	52.38%	54.32%
\$50 - \$59,999	58	57	76	57	70	76	68	90	71	55	53	76	807	14.48%	12.28%
\$60 - \$69,999	34	44	38	70	49	61	48	53	46	53	42	53	591	10.10%	9.00%
\$70 - \$79,999	18	30	41	34	53	31	47	40	37	22	20	32	405	6.10%	6.16%
\$80 - \$89,999	16	15	25	27	24	35	16	32	12	12	14	13	241	2.48%	3.67%
\$90 - \$99,999	8	19	17	19	17	18	27	17	15	10	10	7	184	1.33%	2.80%
\$100 - \$119,999	15	15	15	21	23	29	26	24	21	18	13	16	236	3.05%	3.59%
\$120 - \$139,999	7	12	10	6	16	9	19	3	18	11	11	10	132	1.90%	2.01%
\$140 - \$159,999	2	12	7	8	12	12	5	8	9	1	4	13	93	2.48%	1.42%
\$160 - \$179,999	5	6	9	5	7	9	6	6	6	7	7	5	78	0.95%	1.19%
\$180 - \$199,999	2	3	1	5	7	4	1	6	4	7	1	9	50	1.71%	0.76%
\$200 - \$249,999	1	3	7	7	4	7	9	5	10	3	12	5	73	0.95%	1.11%
\$250 - \$299,999	2	0	6	7	3	3	8	3	2	3	3	3	43	0.57%	0.65%
\$300 - \$349,999	0	0	3	2	0	2	1	2	2	0	0	1	13	0.19%	0.20%
\$350 - \$399,999	3	1	4	1	2	1	2	0	1	0	0	1	16	0.19%	0.24%
\$400 - \$499,999	4	1	0	3	3	1	1	0	1	0	4	4	19	0.76%	0.29%
\$500 - \$599,999	0	0	2	3	0	0	1	0	0	1	0	1	8	0.19%	0.12%
\$600 - \$699,999	0	0	0	2	0	1	1	0	0	0	0	0	4	0.00%	0.06%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	1	0	1	0.00%	0.02%
\$800 - \$899,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.02%
\$900 - \$999,999	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.02%
\$1,000,000 and over	1	0	1	0	1	0	0	0	1	0	0	1	5	0.19%	0.08%
Current Year	401	467	612	598	641	654	594	671	564	452	391	525	6,570	100.00%	100.00%
Previous Year	147	206	317	339	378	410	404	439	448	431	403	452	4,374		
Chg from last month	-11.28%	16.46%	31.05%	-2.29%	7.19%	2.03%	-9.17%	12.96%	-15.95%	-19.86%	-13.50%	34.27%			
Chg from last year	172.79%	126.70%	93.06%	76.40%	69.58%	59.51%	47.03%	52.85%	25.89%	4.87%	-2.98%	16.15%	50.21%		
Current YTD	401	868	1,480	2,078	2,719	3,373	3,967	4,638	5,202	5,654	6,045	6,570	6,570		
Previous YTD	147	353	670	1,009	1,387	1,797	2,201	2,640	3,088	3,519	3,922	4,374	4,374		
% Change YTD	172.79%	145.89%	120.90%	105.95%	96.03%	87.70%	80.24%	75.68%	68.46%	60.67%	54.13%	50.21%	50.21%		



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2010

Sales by Price Range - Duplex / Townhomes / Villas

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	24	14	31	37	30	34	51	34	36	42	22	39	394	16.74%	14.55%
\$50 - \$59,999	12	14	20	18	16	22	19	12	22	18	16	16	205	6.87%	7.57%
\$60 - \$69,999	10	8	9	15	12	19	17	18	10	15	8	21	162	9.01%	5.98%
\$70 - \$79,999	6	6	11	14	18	26	14	21	14	18	19	17	184	7.30%	6.79%
\$80 - \$89,999	12	13	16	11	17	27	21	22	18	13	15	23	208	9.87%	7.68%
\$90 - \$99,999	12	11	18	14	19	21	16	17	20	13	19	24	204	10.30%	7.53%
\$100 - \$119,999	33	31	35	40	48	53	37	33	42	29	28	33	442	14.16%	16.32%
\$120 - \$139,999	14	17	32	31	33	52	23	22	40	18	22	18	322	7.73%	11.89%
\$140 - \$159,999	11	17	21	23	14	18	16	19	6	9	13	16	183	6.87%	6.76%
\$160 - \$179,999	14	14	11	9	22	18	12	7	14	10	8	8	147	3.43%	5.43%
\$180 - \$199,999	8	4	2	4	5	9	7	3	3	6	7	2	60	0.86%	2.22%
\$200 - \$249,999	11	8	12	13	11	6	6	10	3	3	6	9	98	3.86%	3.62%
\$250 - \$299,999	1	1	5	8	6	8	6	2	3	7	1	4	52	1.72%	1.92%
\$300 - \$349,999	2	1	2	2	5	1	1	0	2	5	3	2	26	0.86%	0.96%
\$350 - \$399,999	0	1	2	0	1	1	0	0	0	0	0	0	5	0.00%	0.18%
\$400 - \$499,999	0	1	0	0	0	0	1	4	0	0	2	1	9	0.43%	0.33%
\$500 - \$599,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.04%
\$600 - \$699,999	0	0	1	0	0	0	1	0	0	0	0	0	2	0.00%	0.07%
\$700 - \$799,999	0	0	0	0	1	0	0	0	0	1	0	0	2	0.00%	0.07%
\$800 - \$899,999	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	0.04%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.04%
Current Year	170	161	229	239	258	315	249	224	234	207	189	233	2,708	100.00%	100.00%
Previous Year	92	123	128	153	164	183	182	204	222	201	237	211	2,100		
Chg from last month	-19.43%	-5.29%	42.24%	4.37%	7.95%	22.09%	-20.95%	-10.04%	4.46%	-11.54%	-8.70%	23.28%			
Chg from last year	84.78%	30.89%	78.91%	56.21%	57.32%	72.13%	36.81%	9.80%	5.41%	2.99%	-20.25%	10.43%	28.95%		
Current YTD	170	331	560	799	1,057	1,372	1,621	1,845	2,079	2,286	2,475	2,708	2,708		
Previous YTD	92	215	343	496	660	843	1,025	1,229	1,451	1,652	1,889	2,100	2,100		
% Change YTD	84.78%	53.95%	63.27%	61.09%	60.15%	62.75%	58.15%	50.12%	43.28%	38.38%	31.02%	28.95%	28.95%		

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	401	424	529	520	546	565	527	606	523	432	375	503	5,951	20.39%	20.73%
\$50 - \$59,999	131	138	181	148	149	164	146	170	157	121	134	161	1,800	6.53%	6.27%
\$60 - \$69,999	99	123	113	156	125	154	141	138	135	128	117	158	1,587	6.40%	5.53%
\$70 - \$79,999	77	92	137	115	136	150	139	150	117	90	111	131	1,445	5.31%	5.03%
\$80 - \$89,999	97	85	124	118	124	148	100	112	96	74	92	120	1,290	4.86%	4.49%
\$90 - \$99,999	78	92	112	113	112	127	121	108	103	78	97	113	1,254	4.58%	4.37%
\$100 - \$119,999	175	160	206	224	248	290	198	221	216	178	152	211	2,479	8.55%	8.64%
\$120 - \$139,999	128	151	227	226	274	265	205	186	204	165	155	210	2,396	8.51%	8.35%
\$140 - \$159,999	110	136	212	244	205	214	175	169	180	114	134	172	2,065	6.97%	7.19%
\$160 - \$179,999	121	140	150	184	166	186	133	134	136	109	109	126	1,694	5.11%	5.90%
\$180 - \$199,999	81	93	118	118	120	162	130	112	100	88	77	108	1,307	4.38%	4.55%
\$200 - \$249,999	136	137	202	202	237	228	181	170	172	134	128	144	2,071	5.84%	7.22%
\$250 - \$299,999	57	64	106	89	136	135	93	91	83	73	85	87	1,099	3.53%	3.83%
\$300 - \$349,999	41	48	51	53	62	76	60	58	48	46	62	79	684	3.20%	2.38%
\$350 - \$399,999	32	29	49	34	47	44	47	35	25	39	32	41	454	1.66%	1.58%
\$400 - \$499,999	20	20	19	39	24	54	43	38	29	29	31	39	385	1.58%	1.34%
\$500 - \$599,999	11	14	27	17	28	36	22	20	18	24	15	15	247	0.61%	0.86%
\$600 - \$699,999	3	4	12	15	13	17	17	15	11	5	11	10	133	0.41%	0.46%
\$700 - \$799,999	3	4	6	7	6	12	9	5	4	4	4	8	72	0.32%	0.25%
\$800 - \$899,999	6	2	4	4	1	6	5	3	3	4	5	7	50	0.28%	0.17%
\$900 - \$999,999	1	1	1	6	1	6	12	5	3	3	5	2	46	0.08%	0.16%
\$1,000,000 and over	12	16	24	12	23	20	12	20	11	15	5	22	192	0.89%	0.67%
Current Year	1,820	1,973	2,610	2,644	2,783	3,059	2,516	2,566	2,374	1,953	1,936	2,467	28,701	100.00%	100.00%
Previous Year	1,050	1,322	1,754	1,854	1,882	2,220	2,299	2,190	2,292	2,319	2,329	2,410	23,921		
Chg from last month	-24.48%	8.41%	32.29%	1.30%	5.26%	9.92%	-17.75%	1.99%	-7.48%	-17.73%	-0.87%	27.43%			
Chg from last year	73.33%	49.24%	48.80%	42.61%	47.87%	37.79%	9.44%	17.17%	3.58%	-15.78%	-16.87%	2.37%	19.98%		
Current YTD	1,820	3,793	6,403	9,047	11,830	14,889	17,405	19,971	22,345	24,298	26,234	28,701	28,701		
Previous YTD	1,050	2,372	4,126	5,980	7,862	10,082	12,381	14,571	16,863	19,182	21,511	23,921	23,921		
% Change YTD	73.33%	59.91%	55.19%	51.29%	50.47%	47.68%	40.58%	37.06%	32.51%	26.67%	21.96%	19.98%	19.98%		



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2010

Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
All Cash	950	1,052	1,318	1,299	1,389	1,402	1,307	1,390	1,261	1,044	1,051	1,256	14,719	50.91%	51.46%
ARM	0	0	1	1	1	1	2	2	1	1	1	3	14	0.12%	0.05%
Assume Conventional	11	12	24	42	17	32	28	23	22	19	21	14	265	0.57%	0.93%
Assume FHA / VA	26	16	26	31	24	40	22	21	26	15	21	16	284	0.65%	0.99%
Assume Private	0	0	1	0	1	0	0	1	1	0	0	0	4	0.00%	0.01%
Balloon Mortgage	0	2	1	0	2	1	2	0	2	0	2	2	14	0.08%	0.05%
Combination	7	15	13	10	10	6	8	6	5	1	7	4	92	0.16%	0.32%
Deed Agreement	0	0	2	0	0	0	0	0	0	0	0	1	3	0.04%	0.01%
Lease Opt Purchase	0	0	0	0	0	0	0	1	0	1	0	1	3	0.04%	0.01%
New Conventional	377	395	476	484	550	660	538	457	434	379	356	461	5,567	18.69%	19.46%
New FHA	363	407	639	651	655	771	500	532	511	406	385	497	6,317	20.15%	22.09%
New Private	4	6	12	11	14	12	9	10	7	4	7	6	102	0.24%	0.36%
New VA	34	35	49	64	75	96	55	58	59	57	54	70	706	2.84%	2.47%
Other	47	33	48	50	43	37	45	65	45	25	31	37	506	1.50%	1.77%
Second Mortgage	1	0	0	1	0	0	0	0	0	1	0	0	3	0.00%	0.01%
Wrap-Around	0	0	0	0	2	1	0	0	0	0	0	0	3	0.00%	0.01%
Total	1,820	1,973	2,610	2,644	2,783	3,059	2,516	2,566	2,374	1,953	1,936	2,368	28,602	95.99%	100.00%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
0	1	1	2	3	0	2	2	3	1	1	1	0	17	0.00%	0.06%
1	95	132	159	160	165	169	159	192	148	142	106	116	1,743	4.70%	6.09%
2	366	364	501	494	507	557	498	513	472	366	319	455	5,412	18.44%	18.92%
3	812	865	1,119	1,131	1,232	1,304	997	1,061	966	787	870	987	12,131	40.01%	42.41%
4	429	487	645	711	701	821	675	650	653	527	504	618	7,421	25.05%	25.95%
5	100	106	160	118	146	168	142	121	114	114	117	164	1,570	6.65%	5.49%
6+	17	18	24	27	32	38	43	26	20	16	19	28	308	1.13%	1.08%
Total	1,820	1,973	2,610	2,644	2,783	3,059	2,516	2,566	2,374	1,953	1,936	2,368	28,602	95.99%	100.00%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
1	240	275	336	360	340	383	362	364	349	262	248	303	3,822	12.28%	13.36%
2	1,272	1,360	1,797	1,812	1,943	2,064	1,642	1,729	1,588	1,309	1,292	1,571	19,379	63.68%	67.75%
3	244	247	346	372	390	451	379	354	351	294	301	362	4,091	14.67%	14.30%
4	50	62	101	74	80	123	108	85	67	73	75	101	999	4.09%	3.49%
5	9	23	20	21	19	30	17	28	16	13	18	23	237	0.93%	0.83%
6+	5	6	10	5	11	8	8	6	3	2	2	8	74	0.32%	0.26%
Total	1,820	1,973	2,610	2,644	2,783	3,059	2,516	2,566	2,374	1,953	1,936	2,368	28,602	95.99%	100.00%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
Condominium	428	502	652	636	683	700	627	706	600	490	424	533	6,981	21.61%	24.41%
Co-op	2	2	2	6	2	4	0	2	3	0	1	1	25	0.04%	0.09%
Fee Simple	1,389	1,469	1,956	2,002	2,098	2,354	1,889	1,858	1,770	1,463	1,511	1,834	21,593	74.34%	75.49%
Land Lease	1	0	0	0	0	1	0	0	1	0	0	0	3	0.00%	0.01%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	1,820	1,973	2,610	2,644	2,783	3,059	2,516	2,566	2,374	1,953	1,936	2,368	28,602	95.99%	100.00%



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2010

Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
½ Duplex	15	6	19	18	9	29	32	23	18	16	21	24	230	0.97%	0.80%
Condo	400	466	610	596	640	654	592	669	563	451	391	486	6,518	19.70%	22.79%
Co-op	1	1	2	2	1	0	2	2	1	1	0	1	14	0.04%	0.05%
Manufactured	9	9	6	13	11	12	0	0	0	0	0	0	60	0.00%	0.21%
Mobile	8	4	8	10	13	14	12	27	16	14	21	12	159	0.49%	0.56%
Modular	1	0	1	0	2	1	1	0	1	0	0	0	7	0.00%	0.02%
PUD	1	4	3	3	3	3	3	2	3	2	5	5	37	0.20%	0.13%
Single Family	1,230	1,328	1,751	1,781	1,855	2,060	1,657	1,642	1,556	1,278	1,330	1,640	19,108	66.48%	66.81%
Town Home	142	143	194	211	232	267	199	187	204	181	153	188	2,301	7.62%	8.04%
Villa	13	12	16	10	17	19	18	14	12	10	15	12	168	0.49%	0.59%
Total	1,820	1,973	2,610	2,644	2,783	3,059	2,516	2,566	2,374	1,953	1,936	2,368	28,602	95.99%	100.00%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.



Orlando Regional REALTOR® Association
Monthly Sales Trend Indicator
2010