



Orlando Regional REALTOR® Association  
Monthly Sales Trend Indicator  
2012

Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	141	167	176	163	169	153	144	159	139	168	128	133	1,840	6.91%	8.55%
\$50 - \$59,999	58	52	67	60	77	69	68	78	84	79	63	62	817	3.22%	3.80%
\$60 - \$69,999	64	69	88	90	66	77	91	109	77	94	96	65	986	3.37%	4.58%
\$70 - \$79,999	75	62	83	82	92	87	89	93	74	95	83	86	1,001	4.47%	4.65%
\$80 - \$89,999	74	81	82	101	100	93	86	88	93	96	97	78	1,069	4.05%	4.97%
\$90 - \$99,999	82	76	89	76	69	77	83	90	76	107	80	60	965	3.12%	4.48%
\$100 - \$119,999	123	138	170	148	179	188	155	170	156	187	178	190	1,982	9.87%	9.21%
\$120 - \$139,999	132	145	200	166	176	207	186	189	168	209	209	199	2,186	10.33%	10.16%
\$140 - \$159,999	110	134	161	149	154	170	168	179	158	172	183	195	1,933	10.12%	8.98%
\$160 - \$179,999	96	103	124	136	136	152	159	138	124	147	124	144	1,583	7.48%	7.35%
\$180 - \$199,999	56	65	84	91	99	96	101	95	77	129	94	118	1,105	6.13%	5.13%
\$200 - \$249,999	94	119	171	150	190	191	183	182	185	173	211	210	2,059	10.90%	9.57%
\$250 - \$299,999	60	66	93	109	93	127	113	130	114	108	123	116	1,252	6.02%	5.82%
\$300 - \$349,999	26	44	49	72	75	85	82	76	61	68	86	73	797	3.79%	3.70%
\$350 - \$399,999	24	26	43	41	53	56	55	60	46	42	56	60	562	3.12%	2.61%
\$400 - \$499,999	17	28	45	44	42	45	53	55	39	52	61	55	536	2.86%	2.49%
\$500 - \$599,999	11	22	23	16	29	24	25	38	22	15	18	26	269	1.35%	1.25%
\$600 - \$699,999	13	8	16	19	20	12	15	16	12	12	17	15	175	0.78%	0.81%
\$700 - \$799,999	2	4	7	8	10	11	9	12	10	15	6	9	103	0.47%	0.48%
\$800 - \$899,999	2	5	4	6	7	8	6	4	4	6	6	6	64	0.31%	0.30%
\$900 - \$999,999	3	2	5	8	2	8	7	7	3	6	5	4	60	0.21%	0.28%
\$1,000,000 and over	11	17	13	18	13	19	11	10	18	16	14	22	182	1.14%	0.85%
<b>Current Year</b>	<b>1,274</b>	<b>1,433</b>	<b>1,793</b>	<b>1,753</b>	<b>1,851</b>	<b>1,955</b>	<b>1,889</b>	<b>1,978</b>	<b>1,740</b>	<b>1,996</b>	<b>1,938</b>	<b>1,926</b>	<b>21,526</b>	<b>100%</b>	<b>100%</b>
Previous Year	1,311	1,436	1,870	1,762	1,809	1,912	1,703	1,824	1,667	1,575	1,506	1,638	20,013		
<b>Chg from last month</b>	<b>-22.22%</b>	<b>12.48%</b>	<b>25.12%</b>	<b>-2.23%</b>	<b>5.59%</b>	<b>5.62%</b>	<b>-3.38%</b>	<b>4.71%</b>	<b>-12.03%</b>	<b>14.71%</b>	<b>-2.91%</b>	<b>-0.62%</b>			
<b>Chg from last year</b>	<b>-2.82%</b>	<b>-0.21%</b>	<b>-4.12%</b>	<b>-0.51%</b>	<b>2.32%</b>	<b>2.25%</b>	<b>10.92%</b>	<b>8.44%</b>	<b>4.38%</b>	<b>26.73%</b>	<b>28.69%</b>	<b>17.58%</b>	<b>7.56%</b>		
<b>Current YTD</b>	<b>1,274</b>	<b>2,707</b>	<b>4,500</b>	<b>6,253</b>	<b>8,104</b>	<b>10,059</b>	<b>11,948</b>	<b>13,926</b>	<b>15,666</b>	<b>17,662</b>	<b>19,600</b>	<b>21,526</b>	<b>21,526</b>		
Previous YTD	1,311	2,747	4,617	6,379	8,188	10,100	11,803	13,627	15,294	16,869	18,375	20,013	20,013		
<b>% Change YTD</b>	<b>-2.82%</b>	<b>-1.46%</b>	<b>-2.53%</b>	<b>-1.98%</b>	<b>-1.03%</b>	<b>-0.41%</b>	<b>1.23%</b>	<b>2.19%</b>	<b>2.43%</b>	<b>4.70%</b>	<b>6.67%</b>	<b>7.56%</b>	<b>7.56%</b>		

Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	124	123	159	154	129	146	121	138	111	110	122	125	1,562	35.01%	34.05%
\$50 - \$59,999	34	45	47	58	46	53	32	68	39	46	50	38	556	10.64%	12.12%
\$60 - \$69,999	30	40	28	51	48	41	30	49	36	60	45	36	494	10.08%	10.77%
\$70 - \$79,999	14	21	40	45	37	40	42	48	42	29	38	33	429	9.24%	9.35%
\$80 - \$89,999	14	30	22	25	25	31	14	36	29	25	36	36	323	10.08%	7.04%
\$90 - \$99,999	15	7	17	26	20	16	21	15	12	13	17	16	195	4.48%	4.25%
\$100 - \$119,999	14	18	14	20	30	29	22	29	14	20	22	24	256	6.72%	5.58%
\$120 - \$139,999	17	13	14	20	20	13	22	9	16	19	16	12	191	3.36%	4.16%
\$140 - \$159,999	3	4	10	8	8	9	16	11	13	11	7	9	109	2.52%	2.38%
\$160 - \$179,999	6	15	9	6	10	10	5	16	11	5	5	8	106	2.24%	2.31%
\$180 - \$199,999	4	10	5	5	2	6	3	11	10	9	5	3	73	0.84%	1.59%
\$200 - \$249,999	7	10	13	13	7	15	13	11	12	10	15	8	134	2.24%	2.92%
\$250 - \$299,999	2	4	5	6	6	5	5	8	5	3	9	2	60	0.56%	1.31%
\$300 - \$349,999	0	0	4	3	2	3	2	2	4	2	5	0	27	0.00%	0.59%
\$350 - \$399,999	0	1	2	2	1	1	1	2	2	2	3	3	20	0.84%	0.44%
\$400 - \$499,999	2	2	2	2	2	2	0	2	0	3	2	1	20	0.28%	0.44%
\$500 - \$599,999	1	1	1	0	2	1	0	0	0	1	0	1	8	0.28%	0.17%
\$600 - \$699,999	0	0	3	0	0	0	2	2	1	2	0	0	10	0.00%	0.22%
\$700 - \$799,999	0	0	0	0	0	1	0	1	1	0	0	1	4	0.28%	0.09%
\$800 - \$899,999	0	0	1	2	0	1	0	1	0	0	0	0	5	0.00%	0.11%
\$900 - \$999,999	0	0	0	0	0	0	0	0	1	0	0	1	2	0.28%	0.04%
\$1,000,000 and over	0	0	0	2	0	0	1	0	0	0	0	0	3	0.00%	0.07%
<b>Current Year</b>	<b>287</b>	<b>344</b>	<b>396</b>	<b>448</b>	<b>395</b>	<b>423</b>	<b>352</b>	<b>459</b>	<b>359</b>	<b>370</b>	<b>397</b>	<b>357</b>	<b>4,587</b>	<b>100%</b>	<b>100%</b>
Previous Year	530	496	500	484	449	458	402	424	335	344	299	352	5,073		
<b>Chg from last month</b>	<b>-18.47%</b>	<b>19.86%</b>	<b>15.12%</b>	<b>13.13%</b>	<b>-11.83%</b>	<b>7.09%</b>	<b>-16.78%</b>	<b>30.40%</b>	<b>-21.79%</b>	<b>3.06%</b>	<b>7.30%</b>	<b>-10.08%</b>			
<b>Chg from last year</b>	<b>-45.85%</b>	<b>-30.65%</b>	<b>-20.80%</b>	<b>-7.44%</b>	<b>-12.03%</b>	<b>-7.64%</b>	<b>-12.44%</b>	<b>8.25%</b>	<b>7.16%</b>	<b>7.56%</b>	<b>32.78%</b>	<b>1.42%</b>	<b>-9.58%</b>		
<b>Current YTD</b>	<b>287</b>	<b>631</b>	<b>1,027</b>	<b>1,475</b>	<b>1,870</b>	<b>2,293</b>	<b>2,645</b>	<b>3,104</b>	<b>3,463</b>	<b>3,833</b>	<b>4,230</b>	<b>4,587</b>	<b>4,587</b>		
Previous YTD	530	1,026	1,526	2,010	2,459	2,917	3,319	3,743	4,078	4,422	4,721	5,073	5,073		
<b>% Change YTD</b>	<b>-45.85%</b>	<b>-38.50%</b>	<b>-32.70%</b>	<b>-26.62%</b>	<b>-23.95%</b>	<b>-21.39%</b>	<b>-20.31%</b>	<b>-17.07%</b>	<b>-15.08%</b>	<b>-13.32%</b>	<b>-10.40%</b>	<b>-9.58%</b>	<b>-9.58%</b>		



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Sales by Price Range - Duplex / Townhomes / Villas

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	25	21	35	21	30	19	20	20	14	17	16	19	257	8.56%	9.69%
\$50 - \$59,999	13	15	16	18	20	6	13	13	15	15	16	13	173	5.86%	6.52%
\$60 - \$69,999	12	20	22	13	15	32	13	17	16	14	14	12	200	5.41%	7.54%
\$70 - \$79,999	9	12	14	19	13	16	13	14	18	14	15	13	170	5.86%	6.41%
\$80 - \$89,999	14	17	17	23	10	17	15	24	11	25	11	20	204	9.01%	7.69%
\$90 - \$99,999	14	12	24	19	12	17	20	23	14	8	15	16	194	7.21%	7.32%
\$100 - \$119,999	21	28	45	36	31	33	31	44	25	26	32	25	377	11.26%	14.22%
\$120 - \$139,999	24	27	25	28	25	30	30	36	28	28	32	18	331	8.11%	12.48%
\$140 - \$159,999	15	16	18	18	19	15	17	26	23	20	32	31	250	13.96%	9.43%
\$160 - \$179,999	6	12	10	11	19	17	6	21	9	17	17	21	166	9.46%	6.26%
\$180 - \$199,999	4	4	7	8	6	10	10	11	8	11	9	13	101	5.86%	3.81%
\$200 - \$249,999	6	8	5	9	13	12	18	9	9	9	8	12	118	5.41%	4.45%
\$250 - \$299,999	4	3	4	8	3	9	7	3	4	8	4	6	63	2.70%	2.38%
\$300 - \$349,999	3	3	2	4	3	1	3	1	3	2	2	1	28	0.45%	1.06%
\$350 - \$399,999	0	0	1	0	1	1	3	3	0	2	1	1	13	0.45%	0.49%
\$400 - \$499,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.04%
\$500 - \$599,999	0	0	1	0	0	1	0	0	0	0	0	0	2	0.00%	0.08%
\$600 - \$699,999	0	0	0	0	2	0	0	0	0	0	0	0	2	0.00%	0.08%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	1	1	0.45%	0.04%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	0	0	0	0	0	0	1	0	1	0.00%	0.04%
<b>Current Year</b>	<b>170</b>	<b>198</b>	<b>246</b>	<b>235</b>	<b>223</b>	<b>236</b>	<b>219</b>	<b>265</b>	<b>197</b>	<b>216</b>	<b>225</b>	<b>222</b>	<b>2,652</b>	<b>100%</b>	<b>100%</b>
Previous Year	200	238	243	218	225	241	189	252	241	213	222	223	2,705		
<b>Chg from last month</b>	<b>-23.77%</b>	<b>16.47%</b>	<b>24.24%</b>	<b>-4.47%</b>	<b>-5.11%</b>	<b>5.83%</b>	<b>-7.20%</b>	<b>21.00%</b>	<b>-25.66%</b>	<b>9.64%</b>	<b>4.17%</b>	<b>-1.33%</b>			
<b>Chg from last year</b>	<b>-15.00%</b>	<b>-16.81%</b>	<b>1.23%</b>	<b>7.80%</b>	<b>-0.89%</b>	<b>-2.07%</b>	<b>15.87%</b>	<b>5.16%</b>	<b>-18.26%</b>	<b>1.41%</b>	<b>1.35%</b>	<b>-0.45%</b>	<b>-1.96%</b>		
<b>Current YTD</b>	<b>170</b>	<b>368</b>	<b>614</b>	<b>849</b>	<b>1,072</b>	<b>1,308</b>	<b>1,527</b>	<b>1,792</b>	<b>1,989</b>	<b>2,205</b>	<b>2,430</b>	<b>2,652</b>	<b>2,652</b>		
Previous YTD	200	438	681	899	1,124	1,365	1,554	1,806	2,047	2,260	2,482	2,705	2,705		
<b>% Change YTD</b>	<b>-15.00%</b>	<b>-15.98%</b>	<b>-9.84%</b>	<b>-5.56%</b>	<b>-4.63%</b>	<b>-4.18%</b>	<b>-1.74%</b>	<b>-0.78%</b>	<b>-2.83%</b>	<b>-2.43%</b>	<b>-2.10%</b>	<b>-1.96%</b>	<b>-1.96%</b>		

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	290	311	370	338	328	318	285	317	264	295	266	277	3,659	11.06%	12.72%
\$50 - \$59,999	105	112	130	136	143	128	113	159	138	140	129	113	1,546	4.51%	5.37%
\$60 - \$69,999	106	129	138	154	129	150	134	175	129	168	155	113	1,680	4.51%	5.84%
\$70 - \$79,999	98	95	137	146	142	143	144	155	134	138	136	132	1,600	5.27%	5.56%
\$80 - \$89,999	102	128	121	149	135	141	115	148	133	146	144	134	1,596	5.35%	5.55%
\$90 - \$99,999	111	95	130	121	101	110	124	128	102	128	112	92	1,354	3.67%	4.71%
\$100 - \$119,999	158	184	229	204	240	250	208	243	195	233	232	239	2,615	9.54%	9.09%
\$120 - \$139,999	173	185	239	214	221	250	238	234	212	256	257	229	2,708	9.14%	9.41%
\$140 - \$159,999	128	154	189	175	181	194	201	216	194	203	222	235	2,292	9.38%	7.97%
\$160 - \$179,999	108	130	143	153	165	179	170	175	144	169	146	173	1,855	6.91%	6.45%
\$180 - \$199,999	64	79	96	104	107	112	114	117	95	149	108	134	1,279	5.35%	4.45%
\$200 - \$249,999	107	137	189	172	210	218	214	202	206	192	234	230	2,311	9.18%	8.03%
\$250 - \$299,999	66	73	102	123	102	141	125	141	123	119	136	124	1,375	4.95%	4.78%
\$300 - \$349,999	29	47	55	79	80	89	87	79	68	72	93	74	852	2.95%	2.96%
\$350 - \$399,999	24	27	46	43	55	58	59	65	48	46	60	64	595	2.55%	2.07%
\$400 - \$499,999	19	30	47	46	45	47	53	57	39	55	63	56	557	2.24%	1.94%
\$500 - \$599,999	12	23	25	16	31	26	25	38	22	16	18	27	279	1.08%	0.97%
\$600 - \$699,999	13	8	19	19	22	12	17	18	13	14	17	15	187	0.60%	0.65%
\$700 - \$799,999	2	4	7	8	10	12	9	13	11	15	6	10	107	0.40%	0.37%
\$800 - \$899,999	2	5	5	8	7	9	6	5	4	6	6	7	70	0.28%	0.24%
\$900 - \$999,999	3	2	5	8	2	8	7	7	4	6	5	5	62	0.20%	0.22%
\$1,000,000 and over	11	17	13	20	13	19	12	10	18	16	15	22	186	0.88%	0.65%
<b>Current Year</b>	<b>1,731</b>	<b>1,975</b>	<b>2,435</b>	<b>2,436</b>	<b>2,469</b>	<b>2,614</b>	<b>2,460</b>	<b>2,702</b>	<b>2,296</b>	<b>2,582</b>	<b>2,560</b>	<b>2,505</b>	<b>28,765</b>	<b>100%</b>	<b>100%</b>
Previous Year	2,041	2,170	2,613	2,464	2,483	2,611	2,294	2,500	2,243	2,132	2,027	2,213	27,791		
<b>Chg from last month</b>	<b>-21.78%</b>	<b>14.10%</b>	<b>23.29%</b>	<b>0.04%</b>	<b>1.35%</b>	<b>5.87%</b>	<b>-5.89%</b>	<b>9.84%</b>	<b>-15.03%</b>	<b>12.46%</b>	<b>-0.85%</b>	<b>-2.15%</b>			
<b>Chg from last year</b>	<b>-15.19%</b>	<b>-8.99%</b>	<b>-6.81%</b>	<b>-1.14%</b>	<b>-0.56%</b>	<b>0.11%</b>	<b>7.24%</b>	<b>8.08%</b>	<b>2.36%</b>	<b>21.11%</b>	<b>26.30%</b>	<b>13.19%</b>	<b>3.50%</b>		
<b>Current YTD</b>	<b>1,731</b>	<b>3,706</b>	<b>6,141</b>	<b>8,577</b>	<b>11,046</b>	<b>13,660</b>	<b>16,120</b>	<b>18,822</b>	<b>21,118</b>	<b>23,700</b>	<b>26,260</b>	<b>28,765</b>	<b>28,765</b>		
Previous YTD	2,041	4,211	6,824	9,288	11,771	14,382	16,676	19,176	21,419	23,551	25,578	27,791	27,791		
<b>% Change YTD</b>	<b>-15.19%</b>	<b>-11.99%</b>	<b>-10.01%</b>	<b>-7.66%</b>	<b>-6.16%</b>	<b>-5.02%</b>	<b>-3.33%</b>	<b>-1.85%</b>	<b>-1.41%</b>	<b>0.63%</b>	<b>2.67%</b>	<b>3.50%</b>	<b>3.50%</b>		



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Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
All Cash	940	1,113	1,287	1,310	1,273	1,351	1,222	1,433	1,216	1,414	1,387	1,342	15,288	53.57%	53.15%
ARM	1	0	0	1	0	0	5	2	4	4	2	2	21	0.08%	0.07%
Assume Conventional	12	10	24	33	22	24	38	24	22	27	27	33	296	1.32%	1.03%
Assume FHA / VA	13	21	28	14	21	19	24	19	19	19	30	25	252	1.00%	0.88%
Assume Private	0	0	1	0	0	1	0	0	0	1	1	1	5	0.04%	0.02%
Balloon Mortgage	1	1	0	0	4	1	3	3	1	0	0	0	14	0.00%	0.05%
Combination	3	4	8	5	5	8	5	2	6	6	5	5	62	0.20%	0.22%
Deed Agreement	0	0	2	0	0	0	0	0	0	0	0	0	2	0.00%	0.01%
Lease Opt Purchase	0	2	1	0	0	1	0	1	0	0	0	1	6	0.04%	0.02%
New Conventional	351	397	534	535	574	649	640	641	557	588	619	603	6,688	24.07%	23.25%
New FHA	320	345	442	426	448	415	404	431	360	406	359	373	4,729	14.89%	16.44%
New Private	5	6	8	9	8	18	6	15	18	11	20	8	132	0.32%	0.46%
New VA	46	47	69	73	74	74	71	83	60	70	68	63	798	2.51%	2.77%
Other	39	29	31	30	40	53	41	48	33	36	42	49	471	1.96%	1.64%
Second Mortgage	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Wrap-Around	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	0.00%
<b>Total</b>	<b>1,731</b>	<b>1,975</b>	<b>2,435</b>	<b>2,436</b>	<b>2,469</b>	<b>2,614</b>	<b>2,460</b>	<b>2,702</b>	<b>2,296</b>	<b>2,582</b>	<b>2,560</b>	<b>2,505</b>	<b>28,765</b>	<b>100%</b>	<b>100%</b>

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
0	0	1	1	5	2	4	5	1	1	2	1	0	23	0.00%	0.08%
1	74	81	100	111	91	95	84	117	100	93	97	81	1,124	3.23%	3.91%
2	272	354	391	426	387	388	355	455	374	391	395	389	4,577	15.53%	15.91%
3	809	833	1,062	1,054	1,125	1,185	1,067	1,226	1,054	1,172	1,150	1,136	12,873	45.35%	44.75%
4	473	564	710	670	680	751	739	746	634	779	720	708	8,174	28.26%	28.42%
5	89	122	139	142	165	164	171	134	115	115	157	157	1,670	6.27%	5.81%
6+	14	20	32	28	19	27	39	23	18	30	40	34	324	1.36%	1.13%
<b>Total</b>	<b>1,731</b>	<b>1,975</b>	<b>2,435</b>	<b>2,436</b>	<b>2,469</b>	<b>2,614</b>	<b>2,460</b>	<b>2,702</b>	<b>2,296</b>	<b>2,582</b>	<b>2,560</b>	<b>2,505</b>	<b>28,765</b>	<b>100%</b>	<b>100%</b>

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
1	216	213	259	263	273	254	247	291	253	278	256	271	3,074	10.82%	10.69%
2	1,189	1,359	1,664	1,660	1,675	1,788	1,656	1,882	1,607	1,807	1,788	1,707	19,782	68.14%	68.77%
3	259	302	394	390	396	419	409	415	336	386	389	392	4,487	15.65%	15.60%
4	56	74	88	94	102	117	121	95	78	94	103	101	1,123	4.03%	3.90%
5	6	21	22	17	19	30	20	16	17	12	18	24	222	0.96%	0.77%
6+	5	6	8	12	4	6	7	3	5	5	6	10	77	0.40%	0.27%
<b>Total</b>	<b>1,731</b>	<b>1,975</b>	<b>2,435</b>	<b>2,436</b>	<b>2,469</b>	<b>2,614</b>	<b>2,460</b>	<b>2,702</b>	<b>2,296</b>	<b>2,582</b>	<b>2,560</b>	<b>2,505</b>	<b>28,765</b>	<b>100%</b>	<b>100%</b>

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
Condo / Condo-Hotel	310	377	432	478	431	450	372	494	390	388	434	386	4,942	15.41%	17.18%
Co-op	1	6	3	4	2	4	5	5	7	8	2	4	51	0.16%	0.18%
Fee Simple	1,420	1,592	2,000	1,954	2,036	2,160	2,083	2,203	1,899	2,186	2,124	2,115	23,772	84.43%	82.64%
Land Lease	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
<b>Total</b>	<b>1,731</b>	<b>1,975</b>	<b>2,435</b>	<b>2,436</b>	<b>2,469</b>	<b>2,614</b>	<b>2,460</b>	<b>2,702</b>	<b>2,296</b>	<b>2,582</b>	<b>2,560</b>	<b>2,505</b>	<b>28,765</b>	<b>100%</b>	<b>100%</b>



Orlando Regional REALTOR® Association  
Monthly Sales Trend Indicator  
2012

Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
½ Duplex	14	13	20	14	16	15	20	20	14	21	17	17	201	0.68%	0.70%
Condo / Condo-Hotel	286	343	395	447	395	422	349	459	359	370	397	357	4,579	14.25%	15.92%
Co-op	1	1	1	1	0	1	3	0	0	0	0	0	8	0.00%	0.03%
Manufactured / Mobile	13	32	22	27	25	21	24	24	31	29	26	20	294	0.80%	1.02%
Modular	0	0	0	0	0	0	0	0	1	1	0	0	2	0.00%	0.01%
PUD	2	1	0	0	1	1	1	1	0	1	1	0	9	0.00%	0.03%
Single Family	1,259	1,400	1,771	1,726	1,825	1,933	1,864	1,953	1,708	1,965	1,911	1,906	21,221	76.09%	73.77%
Town Home	148	174	214	208	193	214	186	230	174	180	193	194	2,308	7.74%	8.02%
Villa	8	11	12	13	14	7	13	15	9	15	15	11	143	0.44%	0.50%
<b>Total</b>	<b>1,731</b>	<b>1,975</b>	<b>2,435</b>	<b>2,436</b>	<b>2,469</b>	<b>2,614</b>	<b>2,460</b>	<b>2,702</b>	<b>2,296</b>	<b>2,582</b>	<b>2,560</b>	<b>2,505</b>	<b>28,765</b>	<b>100%</b>	<b>100%</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.