



Orlando Regional REALTOR® Association

2012 Monthly MLS Statistics Reported by County

Units Sold / Average Days on Market

	Jan *		Feb *		Mar *		1st Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	303	135	382	128	444	136	1,129	1,129	10.98%
Orange *	1,103	89	1,278	95	1,581	91	3,962	3,962	38.53%
Osceola *	389	89	430	97	585	83	1,404	1,404	13.65%
Other	2	132	0	0	2	214	4	4	0.04%
Polk	488	117	518	124	664	125	1,670	1,670	16.24%
Seminole *	374	101	432	84	520	108	1,326	1,326	12.90%
Volusia	229	123	283	117	275	122	787	787	7.65%
Totals	2,888		3,323		4,071		10,282	10,282	100.00%

Total Sales Volume

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$39,010,006		\$48,055,163		\$62,435,211		\$149,500,380	\$149,500,380	10.75%
Orange *	\$169,533,849		\$207,643,439		\$250,540,020		\$627,717,308	\$627,717,308	45.12%
Osceola *	\$44,581,901		\$53,537,513		\$74,707,476		\$172,826,890	\$172,826,890	12.42%
Other	\$222,000		\$0		\$250,000		\$472,000	\$472,000	0.03%
Polk	\$46,505,380		\$50,549,366		\$72,916,435		\$169,971,181	\$169,971,181	12.22%
Seminole *	\$50,707,147		\$65,244,216		\$81,323,739		\$197,275,102	\$197,275,102	14.18%
Volusia	\$21,085,933		\$26,055,101		\$26,176,080		\$73,317,114	\$73,317,114	5.27%
Totals	\$371,646,216		\$451,084,798		\$568,348,961		\$1,391,079,975	\$1,391,079,975	100.00%

Average & Median Sale Prices

	Jan *		Feb *		Mar *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	1st Quarter	Year to Date
Lake *	\$128,746	\$115,000	\$125,799	\$109,950	\$140,620	\$117,750	\$132,418	\$132,418
Orange *	\$153,702	\$113,000	\$162,475	\$115,000	\$158,469	\$118,000	\$158,434	\$158,434
Osceola *	\$114,606	\$100,000	\$124,506	\$101,250	\$127,705	\$99,000	\$123,096	\$123,096
Other	\$111,000	\$111,000	\$0	\$0	\$125,000	\$125,000	\$118,000	\$118,000
Polk	\$95,298	\$85,000	\$97,586	\$83,750	\$109,814	\$89,825	\$101,779	\$101,779
Seminole *	\$135,581	\$113,250	\$151,028	\$117,050	\$156,392	\$125,000	\$148,775	\$148,775
Volusia	\$92,078	\$70,000	\$92,067	\$72,000	\$95,186	\$75,000	\$93,160	\$93,160
Totals	\$128,686		\$135,746		\$139,609		\$135,293	\$135,293



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Average Cost per Square Foot

	Jan *		Feb *		Mar *		1st Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	560,299	\$69.62	724,583	\$66.32	844,306	\$73.95	2,129,188	\$70.21	\$70.21
Orange *	1,978,608	\$85.68	2,325,651	\$89.28	2,862,442	\$87.53	7,166,701	\$87.59	\$87.59
Osceola *	694,014	\$64.24	773,362	\$69.23	1,049,841	\$71.16	2,517,217	\$68.66	\$68.66
Other	4,843	\$45.84	0	\$0.00	3,005	\$83.19	7,848	\$60.14	\$60.14
Polk	816,406	\$56.96	883,699	\$57.20	1,142,135	\$63.84	2,842,240	\$59.80	\$59.80
Seminole *	665,361	\$76.21	786,919	\$82.91	976,535	\$83.28	2,428,815	\$81.22	\$81.22
Volusia	364,814	\$57.80	466,506	\$55.85	448,993	\$58.30	1,280,313	\$57.26	\$57.26
Totals	5,084,345	\$73.10	5,960,720	\$75.68	7,327,257	\$77.57	18,372,322	\$75.72	\$75.72

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2012 Monthly MLS Statistics Reported by County

Units Sold / Average Days on Market

	Apr *		May *		June *		2nd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	404	133	494	131	408	133	1,306	2,435	10.79%
Orange *	1,500	84	1,605	78	1,654	80	4,759	8,721	38.64%
Osceola *	510	78	511	86	495	81	1,516	2,920	12.94%
Other	0	0	1	26	2	257	3	7	0.03%
Polk	690	119	674	109	659	106	2,023	3,693	16.36%
Seminole *	583	77	588	82	640	84	1,811	3,137	13.90%
Volusia	276	132	297	94	295	97	868	1,655	7.33%
Totals	3,963		4,170		4,153		12,286	22,568	100.00%

Total Sales Volume

	Apr *		May *		June *		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$51,765,071		\$64,839,523		\$57,240,209		\$173,844,803	\$323,345,183	10.10%
Orange *	\$250,131,915		\$266,890,180		\$293,928,138		\$810,950,233	\$1,438,667,541	44.92%
Osceola *	\$62,131,926		\$70,697,436		\$66,024,108		\$198,853,470	\$371,680,360	11.61%
Other	\$0		\$90,670		\$533,000		\$623,670	\$1,095,670	0.03%
Polk	\$76,269,453		\$75,427,669		\$78,960,300		\$230,657,422	\$400,628,603	12.51%
Seminole *	\$96,962,309		\$97,375,380		\$105,603,891		\$299,941,580	\$497,216,682	15.53%
Volusia	\$31,513,595		\$33,099,834		\$32,102,628		\$96,716,057	\$170,033,171	5.31%
Totals	\$568,774,269		\$608,420,692		\$634,392,274		\$1,811,587,235	\$3,202,667,210	100.00%

Average & Median Sale Prices

	Apr *		May *		June *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	2nd Quarter	Year to Date
Lake *	\$128,131	\$110,000	\$131,254	\$115,000	\$140,295	\$123,250	\$133,112	\$132,791
Orange *	\$166,755	\$116,000	\$166,287	\$122,500	\$177,707	\$127,200	\$170,403	\$164,966
Osceola *	\$121,827	\$101,100	\$138,351	\$108,200	\$133,382	\$110,000	\$131,170	\$127,288
Other	\$0	\$0	\$90,670	\$90,670	\$266,500	\$266,500	\$207,890	\$156,524
Polk	\$110,535	\$90,950	\$111,910	\$96,000	\$119,818	\$101,000	\$114,018	\$108,483
Seminole *	\$166,316	\$125,000	\$165,604	\$135,000	\$165,006	\$130,000	\$165,622	\$158,501
Volusia	\$114,180	\$78,000	\$111,447	\$81,200	\$108,822	\$79,800	\$111,424	\$102,739
Totals	\$143,521		\$145,904		\$152,755		\$147,451	\$141,912



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Average Cost per Square Foot

	Apr *		May *		June *		2nd Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	725,334	\$71.37	902,928	\$71.81	772,371	\$74.11	2,400,633	\$72.42	\$71.38
Orange *	2,742,603	\$91.20	2,927,808	\$91.16	3,135,610	\$93.74	8,806,021	\$92.09	\$90.07
Osceola *	892,897	\$69.58	919,773	\$76.86	883,165	\$74.76	2,695,835	\$73.76	\$71.30
Other	0	\$0.00	1,234	\$73.48	3,718	\$143.36	4,952	\$125.94	\$85.60
Polk	1,189,399	\$64.12	1,178,796	\$63.99	1,189,533	\$66.38	3,557,728	\$64.83	\$62.60
Seminole *	1,099,405	\$88.20	1,131,125	\$86.09	1,202,720	\$87.80	3,433,250	\$87.36	\$84.82
Volusia	473,819	\$66.51	497,389	\$66.55	503,505	\$63.76	1,474,713	\$65.58	\$61.72
Totals	7,123,457	\$79.85	7,559,053	\$80.49	7,690,622	\$82.49	22,373,132	\$80.97	\$78.60

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2012 Monthly MLS Statistics Reported by County

Units Sold / Average Days on Market

	July *		Aug *		Sept *		3rd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	415	119	455	112	364	113	1,234	3,669	10.63%
Orange *	1,524	75	1,717	74	1,407	83	4,648	13,369	38.72%
Osceola *	498	78	511	77	412	71	1,421	4,341	12.57%
Other	0	0	1	0	0	0	1	8	0.02%
Polk	677	101	710	109	616	119	2,003	5,696	16.50%
Seminole *	581	82	632	80	533	78	1,746	4,883	14.14%
Volusia	284	94	317	97	303	92	904	2,559	7.41%
Totals	3,979		4,343		3,635		11,957	34,525	100.00%

Total Sales Volume

	July *		Aug *		Sept *		3rd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$54,079,115		\$60,104,512		\$48,161,178		\$162,344,805	\$485,689,988	9.79%
Orange *	\$260,995,268		\$289,845,434		\$251,501,893		\$802,342,595	\$2,241,010,136	45.17%
Osceola *	\$65,936,628		\$71,146,838		\$50,870,810		\$187,954,276	\$559,634,636	11.28%
Other	\$0		\$74,000		\$0		\$74,000	\$1,169,670	0.02%
Polk	\$76,655,831		\$75,430,830		\$64,879,876		\$216,966,537	\$617,595,140	12.45%
Seminole *	\$99,834,076		\$107,203,891		\$85,534,934		\$292,572,901	\$789,789,583	15.92%
Volusia	\$30,026,913		\$33,866,127		\$32,829,586		\$96,722,626	\$266,755,797	5.38%
Totals	\$587,527,831		\$637,671,632		\$533,778,277		\$1,758,977,740	\$4,961,644,950	100.00%

Average & Median Sale Prices

	July *		Aug *		Sept *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	3rd Quarter	Year to Date
Lake *	\$130,311	\$115,000	\$132,098	\$119,000	\$132,311	\$119,950	\$131,560	\$132,377
Orange *	\$171,257	\$129,000	\$168,809	\$123,000	\$178,750	\$130,600	\$172,621	\$167,627
Osceola *	\$132,403	\$110,000	\$139,231	\$106,000	\$123,473	\$108,500	\$132,269	\$128,918
Other	\$0	\$0	\$74,000	\$74,000	\$0	\$0	\$74,000	\$146,209
Polk	\$113,229	\$95,000	\$106,241	\$92,000	\$105,324	\$95,000	\$108,321	\$108,426
Seminole *	\$171,831	\$139,900	\$169,626	\$139,750	\$160,478	\$129,000	\$167,568	\$161,743
Volusia	\$105,729	\$75,950	\$106,833	\$76,000	\$108,348	\$79,900	\$106,994	\$104,242
Totals	\$147,657		\$146,827		\$146,844		\$147,109	\$143,712



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Average Cost per Square Foot

	July *		Aug *		Sept *		3rd Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	770,746	\$70.16	833,500	\$72.11	673,091	\$71.55	2,277,337	\$71.29	\$71.35
Orange *	2,809,039	\$92.91	3,104,198	\$93.37	2,557,336	\$98.35	8,470,573	\$94.72	\$91.68
Osceola *	911,153	\$72.37	926,328	\$76.81	721,563	\$70.50	2,559,044	\$73.45	\$72.01
Other	0	\$0.00	6,100	\$12.13	0	\$0.00	6,100	\$12.13	\$61.89
Polk	1,213,358	\$63.18	1,223,560	\$61.65	1,078,108	\$60.18	3,515,026	\$61.73	\$62.29
Seminole *	1,124,511	\$88.78	1,187,637	\$90.27	971,047	\$88.09	3,283,195	\$89.11	\$86.36
Volusia	457,750	\$65.60	519,445	\$65.20	508,515	\$64.56	1,485,710	\$65.10	\$62.90
Totals	7,286,557	\$80.63	7,800,768	\$81.74	6,509,660	\$82.00	21,596,985	\$81.45	\$79.59

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Units Sold / Average Days on Market

	Oct *		Nov *		Dec *		4th Quarter Units Sold	Year End Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	421	98	397	114	441	106	1,259	4,928	10.54%
Orange *	1,569	77	1,526	75	1,499	77	4,594	17,963	38.42%
Osceola *	477	83	490	74	490	80	1,457	5,798	12.40%
Other	1	395	0	0	1	21	2	10	0.02%
Polk	714	95	668	113	674	104	2,056	7,752	16.58%
Seminole *	618	72	603	78	635	78	1,856	6,739	14.41%
Volusia	339	93	347	100	321	106	1,007	3,566	7.63%
Totals	4,139		4,031		4,061		12,231	46,756	100.00%

Total Sales Volume

	Oct *		Nov *		Dec *		4th Quarter	Totals	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$58,557,412		\$57,327,501		\$63,825,862		\$179,710,775	\$665,400,763	9.77%
Orange *	\$265,416,482		\$263,780,272		\$282,012,243		\$811,208,997	\$3,052,219,133	44.81%
Osceola *	\$60,398,126		\$68,949,644		\$71,912,816		\$201,260,586	\$760,895,222	11.17%
Other	\$102,000		\$0		\$157,750		\$259,750	\$1,429,420	0.02%
Polk	\$77,665,816		\$78,434,358		\$78,531,756		\$234,631,930	\$852,227,070	12.51%
Seminole *	\$103,846,711		\$100,334,177		\$103,493,955		\$307,674,843	\$1,097,464,426	16.11%
Volusia	\$37,233,785		\$41,129,609		\$36,025,550		\$114,388,944	\$381,144,741	5.60%
Totals	\$603,220,332		\$609,955,561		\$635,959,932		\$1,849,135,825	\$6,810,780,775	100.00%

Average & Median Sale Prices

	Oct *		Nov *		Dec *		4th Quarter	Year End Average
	Average	Median	Average	Median	Average	Median		
Lake *	\$139,091	\$124,000	\$144,402	\$123,000	\$144,730	\$127,990	\$142,741	\$135,025
Orange *	\$169,163	\$122,500	\$172,857	\$135,000	\$188,134	\$137,000	\$176,580	\$169,917
Osceola *	\$126,621	\$107,000	\$140,714	\$116,550	\$146,761	\$119,950	\$138,134	\$131,234
Other	\$102,000	\$102,000	\$0	\$0	\$157,750	\$157,750	\$129,875	\$142,942
Polk	\$108,776	\$98,900	\$117,417	\$100,550	\$116,516	\$106,000	\$114,121	\$109,936
Seminole *	\$168,037	\$140,000	\$166,392	\$133,500	\$162,983	\$135,000	\$165,773	\$162,853
Volusia	\$109,834	\$76,000	\$118,529	\$86,500	\$112,229	\$87,000	\$113,594	\$106,883
Totals	\$145,741		\$151,316		\$156,602		\$151,184	\$145,666



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	Oct *		Nov *		Dec *		4rd Quarter		Year End Average
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	787,705	\$74.34	767,903	\$74.65	844,160	\$75.61	2,399,768	\$74.89	\$72.27
Orange *	2,875,207	\$92.31	2,811,404	\$93.83	2,827,286	\$99.75	8,513,897	\$95.28	\$92.61
Osceola *	825,882	\$73.13	902,216	\$76.42	889,459	\$80.85	2,617,557	\$76.89	\$73.24
Other	2,066	\$49.37	0	\$0.00	1,350	\$116.85	3,416	\$76.04	\$64.05
Polk	1,240,111	\$62.63	1,172,958	\$66.87	1,186,301	\$66.20	3,599,370	\$65.19	\$63.06
Seminole *	1,152,532	\$90.10	1,140,369	\$87.98	1,155,921	\$89.53	3,448,822	\$89.21	\$87.14
Volusia	556,056	\$66.96	585,107	\$70.29	549,765	\$65.53	1,690,928	\$67.65	\$64.26
Totals	7,439,559	\$81.08	7,379,957	\$82.65	7,454,242	\$85.32	22,273,758	\$83.02	\$80.49

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