

**Mid Florida Regional Multiple Listing Service
Monthly MLS Statistics**

1996 MONTHLY UNIT SALES BY COUNTY

	Jan	Feb	Mar	Apr	May	Jun	Mid Year Total	%Total
Brevard	0	1	0	0	0	0	1	0.01%
Lake	161	173	166	207	186	193	1,086	11.39%
Marion	4	10	12	5	3	2	36	0.38%
Orange	452	505	718	716	757	741	3,889	40.80%
Osceola	102	87	141	136	149	135	750	7.87%
Other	1	8	2	5	4	4	24	0.25%
Polk	201	228	251	287	271	237	1,475	15.47%
Seminole	258	278	361	449	411	401	2,158	22.64%
Sumter	7	7	9	4	8	7	42	0.44%
Volusia	10	7	16	11	16	12	72	0.76%
Totals	1,196	1,304	1,676	1,820	1,805	1,732	9,533	100.00%

1996 MONTHLY SALES VOLUME BY COUNTY

	Jan	Feb	Mar	Apr	May	Jun	Mid Year Total	%Total
Brevard	\$0	\$410,000	\$0	\$0	\$0	\$0	\$410,000	0.04%
Lake	\$14,081,350	\$12,826,627	\$13,158,949	\$16,353,428	\$15,193,108	\$15,174,163	\$86,787,625	8.71%
Marion	\$195,000	\$766,450	\$850,000	\$419,400	\$173,000	\$156,900	\$2,560,750	0.26%
Orange	\$50,358,352	\$59,979,943	\$81,772,570	\$83,040,718	\$91,681,585	\$88,808,665	\$455,641,833	45.73%
Osceola	\$8,067,850	\$6,685,149	\$12,286,086	\$11,415,104	\$13,215,440	\$12,636,926	\$64,306,555	6.45%
Other	\$140,900	\$472,206	\$120,500	\$420,300	\$503,900	\$275,800	\$1,933,606	0.19%
Polk	\$16,190,603	\$17,694,668	\$18,752,668	\$22,349,609	\$21,343,472	\$20,730,292	\$117,061,312	11.75%
Seminole	\$31,186,464	\$32,420,416	\$41,284,263	\$53,339,527	\$50,976,477	\$49,240,757	\$258,447,904	25.94%
Sumter	\$423,089	\$631,300	\$636,500	\$268,000	\$632,000	\$482,500	\$3,073,389	0.31%
Volusia	\$900,350	\$671,000	\$1,277,590	\$887,672	\$1,410,700	\$1,089,070	\$6,236,382	0.63%
Totals	\$121,543,958	\$132,557,759	\$170,139,126	\$188,493,758	\$195,129,682	\$188,595,073	\$996,459,356	100.00%

1996 MONTHLY SALE AVERAGE BY COUNTY

	Jan	Feb	Mar	Apr	May	Jun	Mid Year Average
Brevard	\$0	\$410,000	\$0	\$0	\$0	\$0	\$410,000
Lake	\$87,462	\$74,142	\$79,271	\$79,002	\$81,683	\$78,623	\$79,915
Marion	\$48,750	\$76,645	\$70,833	\$83,880	\$57,667	\$78,450	\$71,132
Orange	\$111,412	\$118,772	\$113,889	\$115,979	\$121,112	\$119,850	\$117,162
Osceola	\$79,097	\$76,841	\$87,135	\$83,935	\$88,694	\$93,607	\$85,742
Other	\$140,900	\$59,026	\$60,250	\$84,060	\$125,975	\$68,950	\$80,567
Polk	\$80,550	\$77,608	\$74,712	\$77,873	\$78,758	\$87,470	\$79,364
Seminole	\$120,878	\$116,620	\$114,361	\$118,796	\$124,030	\$122,795	\$119,763
Sumter	\$60,441	\$90,186	\$70,722	\$67,000	\$79,000	\$68,929	\$73,176
Volusia	\$90,035	\$95,857	\$79,849	\$80,697	\$88,169	\$90,756	\$86,616
Totals	\$101,625	\$101,655	\$101,515	\$103,568	\$108,105	\$108,889	\$104,527

**Mid Florida Regional Multiple Listing Service
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1996 MONTHLY UNIT SALES BY COUNTY

	Jul	Aug	Sep	Oct	Nov	Dec	Totals	% Total
Brevard	0	0	0	1	0		2	0.01%
Lake	170	192	189	202	148	158	2,145	10.97%
Marion	10	1	1	7	4	7	66	0.34%
Orange	788	752	691	677	603	655	8,055	41.18%
Osceola	136	148	143	135	118	113	1,543	7.89%
Other	8	10	8	4	0	3	57	0.29%
Polk	279	257	241	265	208	283	3,008	15.38%
Seminole	480	413	359	375	300	349	4,434	22.67%
Sumter	6	4	4	10	5	12	83	0.42%
Volusia	16	26	20	13	10	12	169	0.86%
Totals	1,893	1,803	1,656	1,689	1,396	1,592	19,562	100.00%

1996 MONTHLY SALES VOLUME BY COUNTY

	Jul	Aug	Sep	Oct	Nov	Dec	Totals	% Total
Brevard	\$0	\$0	\$0	\$145,000	\$0	\$0	\$555,000	0.03%
Lake	\$16,473,738	\$17,063,806	\$16,569,807	\$16,836,077	\$14,196,866	\$13,036,604	\$180,964,523	8.70%
Marion	\$783,600	\$81,000	\$136,000	\$470,800	\$276,600	\$477,300	\$4,786,050	0.23%
Orange	\$95,720,661	\$92,649,407	\$78,526,179	\$84,336,515	\$69,761,651	\$77,789,216	\$954,425,462	45.91%
Osceola	\$13,161,915	\$12,299,410	\$11,746,143	\$12,175,268	\$10,972,541	\$9,493,794	\$134,155,626	6.45%
Other	\$756,400	\$950,900	\$665,700	\$437,400	\$0	\$188,500	\$4,932,506	0.24%
Polk	\$22,832,625	\$20,991,198	\$20,449,576	\$21,265,842	\$15,787,362	\$22,027,329	\$240,415,244	11.56%
Seminole	\$60,481,917	\$51,371,049	\$46,865,428	\$43,596,442	\$35,427,698	\$39,427,839	\$535,618,277	25.76%
Sumter	\$395,500	\$244,000	\$323,500	\$937,700	\$287,500	\$973,127	\$6,234,716	0.30%
Volusia	\$1,817,300	\$3,396,900	\$2,011,800	\$1,396,900	\$873,045	\$1,244,245	\$16,976,572	0.82%
Totals	\$212,423,656	\$199,047,670	\$177,294,133	\$181,597,944	\$147,583,263	\$164,657,954	\$2,079,063,976	100.00%

1996 MONTHLY AVERAGE SALE BY COUNTY

	Jul	Aug	Sep	Oct	Nov	Dec	Year End Average
Brevard	\$0	\$0	\$0	\$145,000	\$0	\$0	\$277,500
Lake	\$96,904	\$88,874	\$87,671	\$83,347	\$95,925	\$82,510	\$84,366
Marion	\$78,360	\$81,000	\$136,000	\$67,257	\$69,150	\$68,186	\$72,516
Orange	\$121,473	\$123,204	\$113,641	\$124,574	\$115,691	\$118,762	\$118,489
Osceola	\$96,779	\$83,104	\$82,141	\$90,187	\$92,988	\$84,016	\$86,945
Other	\$94,550	\$95,090	\$83,213	\$109,350	\$0	\$62,833	\$86,535
Polk	\$81,837	\$81,678	\$84,853	\$80,248	\$75,901	\$77,835	\$79,925
Seminole	\$126,004	\$124,385	\$130,544	\$116,257	\$118,092	\$112,974	\$120,798
Sumter	\$65,917	\$61,000	\$80,875	\$93,770	\$57,500	\$81,094	\$75,117
Volusia	\$113,581	\$130,650	\$100,590	\$107,454	\$87,305	\$103,687	\$100,453
Totals	\$112,215	\$110,398	\$107,062	\$107,518	\$105,719	\$103,428	\$106,281