

**Orlando Regional REALTOR® Association**  
**2001 -- Monthly Sales Trend Indicator**

**Sales by Price Range**

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	22	14	17	14	18	13	15	22	11	15	7	11	179	0.91%
\$30 - \$39,999	28	29	24	23	21	26	23	26	26	21	21	18	286	1.46%
\$40 - \$49,999	39	35	54	40	27	36	47	37	40	44	33	41	473	2.42%
\$50 - \$59,999	60	58	66	62	67	59	61	61	55	57	60	39	705	3.60%
\$60 - \$69,999	80	75	110	88	95	85	85	79	72	59	73	67	968	4.94%
\$70 - \$79,999	80	68	102	91	97	112	88	75	101	111	81	80	1,086	5.55%
\$80 - \$89,999	85	101	146	140	155	143	133	153	83	116	92	108	1,455	7.43%
\$90 - \$99,999	87	99	148	121	150	137	139	121	103	112	90	96	1,403	7.17%
\$100 - \$119,999	152	160	256	191	257	287	254	238	209	191	196	199	2,590	13.23%
\$120 - \$139,999	129	169	244	238	281	282	227	248	204	190	195	231	2,638	13.47%
\$140 - \$159,999	88	101	167	136	166	177	190	175	136	137	145	183	1,801	9.20%
\$160 - \$179,999	57	80	113	98	135	144	147	138	120	122	97	121	1,372	7.01%
\$180 - \$199,999	44	64	92	80	89	104	112	93	59	81	79	76	973	4.97%
\$200 - \$249,999	63	84	129	127	134	164	158	126	116	97	101	112	1,411	7.21%
\$250 - \$299,999	48	45	78	62	82	104	83	104	68	57	53	82	866	4.42%
\$300 - \$349,999	21	16	29	32	31	49	50	39	38	29	24	28	386	1.97%
\$350 - \$399,999	7	20	20	18	30	27	30	30	21	23	15	22	263	1.34%
\$400 - \$499,999	11	20	28	26	30	35	30	21	30	24	20	26	301	1.54%
\$500 - \$749,999	16	15	17	16	19	32	27	29	32	20	23	22	268	1.37%
\$750 and over	10	10	13	10	10	19	20	16	17	10	15	6	156	0.80%
<b>Current Year</b>	<b>1,127</b>	<b>1,263</b>	<b>1,853</b>	<b>1,613</b>	<b>1,894</b>	<b>2,035</b>	<b>1,919</b>	<b>1,831</b>	<b>1,541</b>	<b>1,516</b>	<b>1,420</b>	<b>1,568</b>	<b>19,580</b>	<b>100.00%</b>
Previous Year	1,059	1,395	1,707	1,567	1,753	1,926	1,643	1,806	1,515	1,535	1,482	1,484	18,872	
% Change	6.4%	-9.5%	8.6%	2.9%	8.0%	5.7%	16.8%	1.4%	1.7%	-1.2%	-4.2%	5.7%	3.7%	
<b>Current YTD</b>	<b>1,127</b>	<b>2,390</b>	<b>4,243</b>	<b>5,856</b>	<b>7,750</b>	<b>9,785</b>	<b>11,704</b>	<b>13,535</b>	<b>15,076</b>	<b>16,592</b>	<b>18,012</b>	<b>19,580</b>	<b>19,580</b>	
Previous YTD	1,059	2,454	4,161	5,728	7,481	9,407	11,050	12,856	14,371	15,906	17,388	18,872	18,872	
% Change YTD	6.4%	-2.6%	2.0%	2.2%	3.6%	4.0%	5.9%	5.3%	4.9%	4.3%	3.6%	3.7%	3.7%	

**Type of Financing**

Loan Type	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	102	129	143	119	170	157	181	171	163	139	130	133	1,737	8.87%
ARM	2	2	2	1	0	2	0	0	0	2	1	0	12	0.06%
Assume Conv	20	18	36	10	17	27	15	15	13	16	25	25	237	1.21%
Assume FHA_VA	2	0	8	5	4	1	3	2	2	7	2	4	40	0.20%
Assume Private	0	1	0	0	0	1	0	0	1	1	1	1	6	0.03%
Balloon Mtg	0	2	3	1	1	1	0	0	1	0	0	0	9	0.05%
Combination	2	1	3	4	3	3	1	1	2	2	2	3	27	0.14%
Deed Agreement	0	0	0	1	0	1	1	2	1	0	0	0	6	0.03%
Lease Opt_Purch	1	1	3	2	0	0	0	3	1	2	0	0	13	0.07%
New Conv	622	734	1033	956	1159	1264	1202	1108	933	863	856	977	11,707	59.79%
New FHA	187	206	391	298	349	349	304	327	250	270	219	248	3,398	17.35%
New Private	2	3	6	3	1	2	10	5	1	1	4	2	40	0.20%
New VA	29	37	53	55	46	50	52	39	34	33	44	42	514	2.63%
Other	157	129	170	157	143	177	150	157	139	180	135	132	1,826	9.33%
Second Mtg	0	0	2	0	0	0	0	1	0	0	0	0	3	0.02%
Wrap-Around	1	0	0	1	1	0	0	0	0	0	1	1	5	0.03%
	<b>1,127</b>	<b>1,263</b>	<b>1,853</b>	<b>1,613</b>	<b>1,894</b>	<b>2,035</b>	<b>1,919</b>	<b>1,831</b>	<b>1,541</b>	<b>1,516</b>	<b>1,420</b>	<b>1,568</b>	<b>19,580</b>	<b>100.00%</b>

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**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>	
0	1	2	4	0	2	4	0	4	1	1	2	0	<b>21</b>	0.11%
1	21	19	23	14	21	19	29	29	22	24	20	16	<b>257</b>	1.31%
2	182	202	277	250	265	293	260	256	237	245	217	233	<b>2,917</b>	14.90%
3	612	649	959	836	1012	1012	971	954	779	764	764	849	<b>10,161</b>	51.89%
4	266	333	511	457	515	620	562	508	412	428	362	408	<b>5,382</b>	27.49%
5	35	50	73	52	72	80	95	75	82	45	51	54	<b>764</b>	3.90%
6+	10	8	6	4	7	7	2	5	8	9	4	8	<b>78</b>	0.40%
<b>Total</b>	<b>1,127</b>	<b>1,263</b>	<b>1,853</b>	<b>1,613</b>	<b>1,894</b>	<b>2,035</b>	<b>1,919</b>	<b>1,831</b>	<b>1,541</b>	<b>1,516</b>	<b>1,420</b>	<b>1,568</b>	<b>19,580</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>	
1	167	152	236	185	212	209	237	234	208	200	180	171	<b>2,391</b>	12.21%
2	820	914	1318	1178	1397	1473	1342	1317	1073	1086	1040	1165	<b>14,123</b>	72.13%
3	105	156	239	204	232	269	262	217	189	177	151	186	<b>2,387</b>	12.19%
4	24	32	49	36	47	72	62	51	60	46	41	38	<b>558</b>	2.85%
5	8	7	7	10	6	10	10	8	6	6	5	5	<b>88</b>	0.45%
6+	3	2	4	0	0	2	6	4	5	1	3	3	<b>33</b>	0.17%
<b>Total</b>	<b>1,127</b>	<b>1,263</b>	<b>1,853</b>	<b>1,613</b>	<b>1,894</b>	<b>2,035</b>	<b>1,919</b>	<b>1,831</b>	<b>1,541</b>	<b>1,516</b>	<b>1,420</b>	<b>1,568</b>	<b>19,580</b>	<b>100.00%</b>

**Sales by Ownership Type**

	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>	
Fee Simple	1,047	1,173	1,721	1,498	1,759	1,890	1,782	1,701	1,431	1,408	1,319	1,456	<b>18,187</b>	92.89%
Condominium	80	90	132	115	135	145	137	130	110	108	101	112	<b>1,393</b>	7.11%
<b>Total</b>	<b>1,127</b>	<b>1,263</b>	<b>1,853</b>	<b>1,613</b>	<b>1,894</b>	<b>2,035</b>	<b>1,919</b>	<b>1,831</b>	<b>1,541</b>	<b>1,516</b>	<b>1,420</b>	<b>1,568</b>	<b>19,580</b>	<b>100.00%</b>

**Sales by Housing Style**

	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>	
½ Duplex	14	16	27	16	21	23	27	23	16	23	19	16	<b>241</b>	1.23%
Condo	92	103	154	113	141	140	128	129	117	102	109	135	<b>1,463</b>	7.47%
Co-op	0	2	0	1	0	0	3	0	0	1	0	1	<b>8</b>	0.04%
Manufactured	7	5	6	6	12	8	8	13	10	4	11	8	<b>98</b>	0.50%
Mobile	10	9	9	7	12	12	12	13	10	10	9	12	<b>125</b>	0.64%
Modular	0	1077	2	0	0	1	0	0	0	0	2	0	<b>1,082</b>	5.53%
Single Family	965	51	1590	1392	1630	1766	1662	1578	1323	1312	1217	1324	<b>15,810</b>	80.75%
Townhouse	39	0	65	78	78	85	79	75	65	64	53	72	<b>753</b>	3.85%
<b>Total</b>	<b>1,127</b>	<b>1,263</b>	<b>1,853</b>	<b>1,613</b>	<b>1,894</b>	<b>2,035</b>	<b>1,919</b>	<b>1,831</b>	<b>1,541</b>	<b>1,516</b>	<b>1,420</b>	<b>1,568</b>	<b>19,580</b>	<b>100.00%</b>