



Twenty Year History 1997 - 2016
 Compiled from ORRA's Monthly Sales and Inventory Reports

Month	Year	Interest Rate	Sales	Sales (+/-)		Median		Average		% Diff Sell/List	Total Pending	Avg DOM	Inventory		
				Last Yr	L Mon	Price	(+/-) LY	List Price	Sale Price				Current	(+/-) LM	Months
Jan	1997	7.87%	803	10.30%	-22.19%	\$95,086	5.29%	\$122,650	\$116,869	95.29%	n/a	100	9,197	220	11.45
Feb	1997	7.74%	839	5.01%	4.48%	\$94,785	-0.92%	\$119,085	\$114,494	96.14%	n/a	105	9,128	-69	10.88
Mar	1997	7.84%	1,102	0.27%	31.35%	\$93,271	1.67%	\$124,191	\$117,580	94.68%	n/a	95	9,025	-103	8.19
Apr	1997	8.15%	1,196	0.67%	8.53%	\$95,339	2.09%	\$128,471	\$122,914	95.67%	n/a	93	9,162	137	7.66
May	1997	7.94%	1,245	4.71%	4.10%	\$94,954	-0.78%	\$122,347	\$117,585	96.11%	n/a	91	9,129	-33	7.33
Jun	1997	7.85%	1,319	14.80%	5.94%	\$97,947	1.00%	\$132,315	\$127,481	96.35%	n/a	86	8,983	-146	6.81
Jul	1997	7.47%	1,281	-0.47%	-2.88%	\$98,872	0.43%	\$130,611	\$126,591	96.92%	n/a	87	8,816	-167	6.88
Aug	1997	7.54%	1,311	9.89%	2.34%	\$101,994	13.29%	\$133,110	\$127,999	96.16%	n/a	90	8,666	-150	6.61
Sep	1997	7.38%	1,215	14.08%	-7.32%	\$98,318	5.20%	\$130,770	\$125,740	96.15%	n/a	91	8,422	-244	6.93
Oct	1997	7.35%	1,227	15.65%	0.99%	\$97,221	6.18%	\$125,875	\$121,334	96.39%	n/a	89	8,160	-262	6.65
Nov	1997	7.24%	1,094	20.22%	-10.84%	\$92,296	-0.25%	\$125,475	\$121,063	96.48%	n/a	87	7,935	-225	7.25
Dec	1997	7.15%	1,227	18.90%	12.16%	\$96,359	4.94%	\$123,710	\$118,932	96.14%	n/a	91	7,453	-482	6.07
Jan	1998	7.00%	822	2.37%	-33.01%	\$98,932	4.04%	\$135,544	\$129,897	95.83%	n/a	94	7,648	195	9.30
Feb	1998	7.00%	977	16.45%	18.86%	\$99,414	4.88%	\$128,696	\$123,744	96.15%	n/a	90	7,559	-89	7.74
Mar	1998	7.10%	1,314	19.24%	34.49%	\$99,332	6.50%	\$125,728	\$121,593	96.71%	n/a	87	7,454	-105	5.67
Apr	1998	7.22%	1,407	17.64%	7.08%	\$98,984	3.82%	\$130,777	\$126,299	96.58%	n/a	83	7,510	56	5.34
May	1998	7.15%	1,353	8.67%	-3.84%	\$97,726	2.92%	\$124,383	\$120,073	96.54%	n/a	78	7,395	-115	5.47
Jun	1998	7.00%	1,578	19.64%	16.63%	\$108,712	10.99%	\$134,607	\$130,466	96.92%	n/a	73	7,345	-50	4.65
Jul	1998	7.00%	1,612	25.84%	2.15%	\$103,437	4.62%	\$141,947	\$136,843	96.40%	n/a	78	7,331	-14	4.55
Aug	1998	6.70%	1,423	8.54%	-11.72%	\$102,512	0.51%	\$134,145	\$129,804	96.76%	n/a	77	7,235	-96	5.08
Sep	1998	6.50%	1,272	4.69%	-10.61%	\$101,707	3.45%	\$130,220	\$125,980	96.74%	n/a	74	7,222	-13	5.68
Oct	1998	6.75%	1,268	3.34%	-0.31%	\$102,139	5.06%	\$137,102	\$132,544	96.68%	n/a	72	7,158	-64	5.65
Nov	1998	6.75%	1,233	12.71%	-2.76%	\$102,326	10.87%	\$131,182	\$127,177	96.95%	n/a	79	6,927	-231	5.62
Dec	1998	6.75%	1,288	4.97%	4.46%	\$100,954	4.77%	\$133,754	\$130,812	97.80%	n/a	77	5,948	-979	4.59
Jan	1999	6.75%	899	9.37%	-30.20%	\$105,608	6.75%	\$145,371	\$140,005	96.31%	n/a	92	6,052	104	6.73
Feb	1999	7.13%	1,112	13.82%	23.69%	\$103,579	4.19%	\$140,613	\$135,659	96.48%	n/a	92	5,875	-177	5.28
Mar	1999	7.00%	1,458	10.96%	31.12%	\$103,598	4.29%	\$137,694	\$132,952	96.56%	n/a	81	5,792	-83	3.97
Apr	1999	7.13%	1,496	6.33%	2.61%	\$102,617	3.67%	\$138,945	\$134,235	96.61%	n/a	85	5,426	-366	3.63
May	1999	7.25%	1,499	10.79%	0.20%	\$104,144	6.57%	\$137,328	\$133,475	97.19%	n/a	91	5,471	45	3.65
Jun	1999	7.75%	1,797	13.88%	19.88%	\$103,666	-4.64%	\$143,204	\$138,583	96.77%	n/a	71	5,263	-208	2.93
Jul	1999	7.88%	1,837	13.96%	2.23%	\$105,000	1.51%	\$140,967	\$135,862	96.38%	n/a	67	5,119	-144	2.79
Aug	1999	7.88%	1,722	21.01%	-6.26%	\$103,826	1.28%	\$138,567	\$134,407	97.00%	n/a	67	5,049	-70	2.93
Sep	1999	7.75%	1,430	12.42%	-16.96%	\$101,236	-0.46%	\$139,331	\$134,758	96.72%	n/a	77	4,874	-175	3.41
Oct	1999	7.78%	1,479	16.64%	3.43%	\$100,333	-1.77%	\$126,640	\$122,593	96.80%	n/a	67	4,851	-23	3.28
Nov	1999	7.88%	1,388	12.57%	-6.15%	\$102,488	0.16%	\$137,388	\$132,999	96.81%	n/a	65	4,837	-14	3.48
Dec	1999	8.00%	1,320	2.48%	-4.90%	\$104,670	3.68%	\$142,855	\$137,869	96.51%	n/a	68	4,585	-252	3.47
Jan	2000	8.13%	1,059	17.80%	-19.77%	\$106,694	1.03%	\$161,315	\$155,221	96.22%	n/a	70	4,822	237	5.52
Feb	2000	8.00%	1,395	25.45%	31.73%	\$104,612	1.00%	\$138,338	\$134,183	97.00%	n/a	68	4,683	-139	4.05
Mar	2000	8.25%	1,707	17.08%	22.37%	\$107,128	3.41%	\$146,824	\$142,308	96.92%	n/a	63	4,657	-26	3.11
Apr	2000	8.75%	1,567	4.75%	-8.20%	\$106,324	3.61%	\$148,510	\$144,033	96.99%	n/a	60	5,095	438	3.55
May	2000	8.50%	1,753	16.94%	11.87%	\$107,181	2.92%	\$149,761	\$145,440	97.11%	n/a	57	5,121	26	3.17
Jun	2000	8.25%	1,926	7.18%	9.87%	\$107,446	3.65%	\$148,091	\$143,941	97.20%	n/a	53	5,134	13	2.85
Jul	2000	8.25%	1,643	-10.56%	-14.69%	\$109,175	3.98%	\$152,136	\$148,152	97.38%	n/a	48	5,418	284	3.51
Aug	2000	8.13%	1,806	4.88%	9.92%	\$107,268	3.32%	\$150,515	\$146,539	97.36%	n/a	51	5,541	123	3.23
Sep	2000	8.13%	1,515	5.94%	-16.11%	\$108,841	7.51%	\$148,752	\$144,506	97.15%	n/a	52	5,605	64	4.00
Oct	2000	8.00%	1,535	3.79%	1.32%	\$108,157	7.80%	\$150,621	\$145,758	96.77%	n/a	57	5,800	195	4.01
Nov	2000	7.50%	1,482	6.77%	-3.45%	\$107,731	5.12%	\$148,334	\$144,513	97.42%	n/a	54	5,749	-51	4.14
Dec	2000	7.25%	1,484	12.42%	0.13%	\$107,474	2.68%	\$147,318	\$143,154	97.17%	n/a	57	5,432	-317	3.76



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Jan	2001	7.00%	1,127	6.42%	-24.06%	\$125,427	17.56%	\$144,582	\$140,100	96.90%	n/a	64	5,683	251	5.04
Feb	2001	7.38%	1,263	-9.46%	12.07%	\$129,530	23.82%	\$150,179	\$146,772	97.73%	n/a	59	5,636	-47	4.46
Mar	2001	7.00%	1,853	8.55%	46.71%	\$120,287	12.28%	\$150,475	\$146,975	97.67%	n/a	59	5,673	37	3.06
Apr	2001	7.63%	1,613	2.94%	-12.95%	\$123,067	15.75%	\$149,690	\$146,011	97.54%	n/a	54	5,627	-46	3.49
May	2001	7.13%	1,894	8.04%	17.42%	\$124,270	15.94%	\$152,055	\$147,897	97.27%	n/a	54	5,594	-33	2.95
Jun	2001	7.13%	2,035	5.66%	7.44%	\$128,475	19.57%	\$164,064	\$159,704	97.34%	n/a	52	5,704	110	2.80
Jul	2001	6.88%	1,919	16.80%	-5.70%	\$130,088	19.16%	\$164,462	\$159,986	97.28%	n/a	55	5,661	-43	2.95
Aug	2001	6.75%	1,831	1.38%	-4.59%	\$128,346	19.65%	\$162,655	\$158,189	97.25%	n/a	53	5,717	56	3.12
Sep	2001	6.25%	1,541	1.72%	-15.84%	\$126,911	16.60%	\$165,742	\$160,871	97.06%	n/a	49	6,068	351	3.94
Oct	2001	6.75%	1,516	-1.24%	-1.62%	\$123,368	14.06%	\$151,720	\$147,706	97.35%	n/a	49	6,537	469	4.31
Nov	2001	7.20%	1,420	-4.18%	-6.33%	\$125,846	16.81%	\$162,495	\$157,478	96.91%	n/a	50	6,676	139	4.70
Dec	2001	7.38%	1,568	5.66%	10.42%	\$130,822	21.72%	\$156,469	\$153,464	98.08%	n/a	57	6,192	-484	3.95
Jan	2002	7.25%	1,312	16.42%	-16.33%	\$123,200	-1.78%	\$155,017	\$151,017	97.38%	n/a	59	6,595	403	5.38
Feb	2002	7.15%	1,399	10.77%	6.63%	\$127,031	-1.93%	\$156,104	\$151,306	96.93%	n/a	60	6,662	67	5.08
Mar	2002	7.31%	1,810	-2.32%	29.38%	\$129,893	7.99%	\$162,289	\$157,042	96.72%	n/a	61	6,689	27	3.84
Apr	2002	7.13%	1,865	15.62%	3.04%	\$130,140	5.75%	\$164,223	\$159,375	97.07%	n/a	56	6,556	-133	3.65
May	2002	7.00%	2,085	10.08%	11.80%	\$137,422	10.58%	\$172,231	\$167,447	97.33%	n/a	57	6,763	207	3.46
Jun	2002	6.80%	1,932	-5.06%	-7.34%	\$139,109	8.28%	\$182,104	\$177,230	97.31%	n/a	55	6,677	-86	3.62
Jul	2002	6.75%	2,040	6.31%	5.59%	\$140,465	7.98%	\$179,872	\$174,795	97.07%	n/a	54	6,946	269	3.62
Aug	2002	6.67%	1,957	6.88%	-4.07%	\$136,173	6.10%	\$176,984	\$171,967	97.23%	n/a	54	7,211	265	3.85
Sep	2002	6.04%	1,687	9.47%	-13.80%	\$137,403	8.27%	\$179,503	\$174,997	97.49%	n/a	52	7,363	152	4.62
Oct	2002	6.39%	1,825	20.38%	8.18%	\$135,983	10.23%	\$169,707	\$164,640	96.98%	n/a	53	7,779	416	4.41
Nov	2002	6.48%	1,577	11.06%	-13.59%	\$138,663	10.18%	\$171,195	\$166,323	96.88%	n/a	51	7,880	101	5.39
Dec	2002	6.46%	1,867	19.07%	18.39%	\$140,343	7.28%	\$182,699	\$177,575	97.18%	n/a	57	7,624	-256	4.17
Jan	2003	6.39%	1,461	11.36%	-21.75%	\$132,184	7.29%	\$171,268	\$166,057	96.96%	n/a	54	7,953	329	5.44
Feb	2003	6.04%	1,535	9.72%	5.07%	\$140,158	10.33%	\$172,738	\$167,890	97.19%	n/a	65	7,838	-115	5.11
Mar	2003	5.80%	1,938	7.07%	26.25%	\$144,149	10.98%	\$176,195	\$171,164	97.14%	n/a	62	7,868	30	4.06
Apr	2003	5.95%	1,922	3.06%	-0.83%	\$142,009	9.12%	\$179,114	\$174,343	97.34%	n/a	65	7,561	-307	3.93
May	2003	5.85%	2,166	3.88%	12.70%	\$145,923	6.19%	\$189,080	\$183,880	97.25%	n/a	62	7,610	49	3.51
Jun	2003	5.54%	2,141	10.82%	-1.15%	\$156,914	12.80%	\$201,911	\$196,631	97.38%	n/a	58	7,448	-162	3.48
Jul	2003	5.73%	2,384	16.86%	11.35%	\$161,190	14.75%	\$201,591	\$196,538	97.49%	n/a	60	7,264	-184	3.05
Aug	2003	6.78%	2,312	18.14%	-3.02%	\$157,516	15.67%	\$197,303	\$191,187	96.90%	n/a	57	7,213	-51	3.12
Sep	2003	6.67%	2,260	33.97%	-2.25%	\$150,406	9.46%	\$194,266	\$188,714	97.14%	n/a	59	7,401	188	3.27
Oct	2003	6.29%	2,238	22.63%	-0.97%	\$150,610	10.76%	\$190,931	\$185,805	97.32%	n/a	61	7,308	-93	3.27
Nov	2003	6.23%	1,569	-0.51%	-29.89%	\$153,567	10.75%	\$200,969	\$195,034	97.05%	n/a	60	n/a	n/a	n/a
Dec	2003	5.38%	2,235	19.71%	42.45%	\$150,946	7.55%	\$197,380	\$190,058	96.29%	n/a	61	6,712	n/a	3.00
Jan	2004	5.38%	1,564	7.05%	-30.02%	\$148,324	12.21%	\$199,028	\$193,210	97.08%	n/a	65	6,502	-210	4.16
Feb	2004	5.45%	1,814	18.18%	15.98%	\$155,000	10.59%	\$197,586	\$192,160	97.25%	n/a	101	6,036	-466	3.33
Mar	2004	5.25%	2,416	24.66%	33.19%	\$158,750	10.13%	\$200,642	\$195,584	97.48%	n/a	59	5,411	-625	2.24
Apr	2004	6.04%	2,361	22.84%	-2.28%	\$163,000	14.78%	\$210,407	\$205,088	97.47%	n/a	56	4,821	-590	2.04
May	2004	6.31%	2,490	14.96%	5.46%	\$169,000	15.81%	\$222,401	\$217,338	97.72%	n/a	52	4,637	-184	1.86
Jun	2004	6.31%	2,952	37.88%	18.55%	\$175,000	11.53%	\$230,584	\$225,296	97.71%	n/a	46	4,201	-436	1.42
Jul	2004	5.88%	2,805	17.66%	-4.98%	\$180,000	11.67%	\$223,708	\$219,346	98.05%	n/a	41	4,094	-107	1.46
Aug	2004	5.69%	2,254	-2.51%	-19.64%	\$182,000	15.54%	\$235,432	\$230,710	97.99%	n/a	39	3,940	-154	1.75
Sep	2004	5.73%	1,587	-29.78%	-29.59%	\$179,000	19.01%	\$220,898	\$216,687	98.09%	n/a	39	3,938	-2	2.48
Oct	2004	5.68%	1,763	-21.22%	11.09%	\$182,000	20.84%	\$227,078	\$221,618	97.60%	n/a	44	3,807	-131	2.16
Nov	2004	5.69%	1,897	20.91%	7.60%	\$182,300	18.71%	\$237,458	\$231,339	97.42%	n/a	42	3,681	-126	1.94
Dec	2004	5.53%	2,185	-2.24%	15.18%	\$187,900	24.48%	\$242,317	\$237,162	97.87%	n/a	41	3,395	-286	1.55



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Jan	2005	5.55%	1,695	8.38%	-22.43%	\$193,000	30.12%	\$257,714	\$251,015	97.40%	n/a	47	3,317	-78	1.96
Feb	2005	5.49%	1,988	9.59%	17.29%	\$196,000	26.45%	\$254,554	\$248,216	97.51%	n/a	40	3,141	-176	1.58
Mar	2005	5.25%	2,529	4.68%	27.21%	\$202,000	27.24%	\$262,155	\$257,321	98.16%	n/a	37	2,956	-185	1.17
Apr	2005	5.29%	2,557	8.30%	1.11%	\$215,000	31.90%	\$261,900	\$258,479	98.69%	n/a	32	2,947	-9	1.15
May	2005	5.12%	2,806	12.69%	9.74%	\$223,845	32.45%	\$277,970	\$274,159	98.63%	n/a	30	3,253	306	1.16
Jun	2005	5.43%	3,119	5.66%	11.15%	\$239,500	36.86%	\$297,766	\$293,244	98.48%	n/a	28	3,710	457	1.19
Jul	2005	5.55%	2,874	2.46%	-7.86%	\$245,000	36.11%	\$298,792	\$294,363	98.52%	n/a	27	4,473	763	1.56
Aug	2005	5.32%	3,134	39.04%	9.05%	\$245,000	34.62%	\$297,734	\$293,537	98.59%	n/a	27	5,532	1,059	1.77
Sep	2005	5.62%	2,964	86.77%	-5.42%	\$243,900	36.26%	\$296,042	\$291,389	98.43%	n/a	29	6,786	1,254	2.29
Oct	2005	5.95%	2,366	34.20%	-20.18%	\$246,790	35.60%	\$300,487	\$294,424	97.98%	n/a	33	8,992	2,206	3.80
Nov	2005	5.94%	2,423	27.73%	2.41%	\$249,900	37.08%	\$307,105	\$300,078	97.71%	n/a	35	9,685	693	4.00
Dec	2005	6.10%	2,775	27.00%	14.53%	\$239,900	27.67%	\$295,057	\$288,083	97.64%	n/a	37	9,928	243	3.58
Jan *	2006	5.77%	1,917	13.10%	-30.92%	\$241,000	24.87%	\$301,542	\$293,775	97.42%	n/a	46	12,015	2,087	6.27
Feb *	2006	6.07%	2,269	14.13%	18.36%	\$240,000	22.45%	\$301,544	\$293,935	97.48%	n/a	48	12,966	951	5.71
Mar *	2006	6.17%	2,878	13.80%	26.84%	\$240,000	18.81%	\$305,719	\$296,171	96.88%	n/a	50	14,559	1,593	5.06
Apr *	2006	6.27%	2,467	-3.52%	-14.28%	\$249,000	15.81%	\$304,181	\$296,018	97.32%	n/a	53	16,036	1,477	6.50
May *	2006	6.39%	2,842	1.28%	15.20%	\$250,000	11.68%	\$317,318	\$308,237	97.14%	n/a	56	18,179	2,143	6.40
Jun *	2006	6.45%	2,841	-8.91%	-0.04%	\$249,000	3.97%	\$312,153	\$301,325	96.53%	n/a	57	18,437	258	6.49
Jul *	2006	6.53%	2,361	-17.85%	-16.90%	\$254,900	4.04%	\$311,083	\$300,034	96.45%	n/a	61	19,827	1,390	8.40
Aug *	2006	6.20%	2,249	-28.24%	-4.74%	\$250,000	2.04%	\$312,329	\$302,329	96.80%	n/a	62	21,077	1,250	9.37
Sep *	2006	6.09%	2,054	-30.70%	-8.67%	\$250,000	2.50%	\$313,464	\$302,664	96.55%	n/a	67	20,319	-758	9.89
Oct *	2006	6.05%	1,896	-19.86%	-7.69%	\$253,745	2.82%	\$322,013	\$310,532	96.43%	3,186	73	21,324	1,005	11.25
Nov *	2006	6.10%	1,840	-24.06%	-2.95%	\$250,000	0.04%	\$307,889	\$297,022	96.47%	2,952	74	21,122	-202	11.48
Dec *	2006	5.74%	1,945	-29.91%	5.71%	\$250,000	4.21%	\$306,531	\$295,347	96.35%	2,557	78	19,537	-1,585	10.04
Jan *	2007	5.91%	1,469	-23.37%	-24.47%	\$249,900	3.69%	\$327,370	\$314,389	96.03%	2,504	90	21,266	1,729	14.48
Feb *	2007	5.92%	1,541	-32.08%	4.90%	\$255,000	6.25%	\$322,163	\$310,103	96.26%	3,096	91	22,055	789	14.31
Mar *	2007	5.83%	1,779	-38.19%	15.44%	\$240,000	0.00%	\$310,282	\$297,458	95.87%	2,893	90	23,547	1,492	13.24
Apr *	2007	5.93%	1,530	-37.98%	-14.00%	\$242,100	-2.77%	\$312,597	\$298,514	95.49%	2,948	97	24,435	888	15.97
May *	2007	5.94%	1,745	-38.60%	14.05%	\$250,000	0.00%	\$336,094	\$320,727	95.43%	2,611	94	25,463	1,028	14.59
Jun *	2007	6.40%	1,524	-46.36%	-12.66%	\$252,500	1.41%	\$331,051	\$314,202	94.91%	2,700	98	25,923	460	17.01
Jul *	2007	6.50%	1,524	-35.45%	0.00%	\$264,436	3.74%	\$335,257	\$317,369	94.66%	2,571	96	26,018	95	17.07
Aug *	2007	6.60%	1,467	-34.77%	-3.74%	\$244,000	-2.40%	\$334,242	\$317,587	95.02%	2,194	108	26,313	295	17.94
Sep *	2007	6.21%	970	-52.78%	-33.88%	\$235,000	-6.00%	\$306,913	\$286,675	93.41%	2,012	111	26,310	-3	27.12
Oct *	2007	6.21%	1,090	-42.51%	12.37%	\$235,000	-7.39%	\$303,162	\$284,874	93.97%	1,923	111	26,330	20	24.16
Nov *	2007	6.08%	1,029	-44.08%	-5.60%	\$234,900	-6.04%	\$320,801	\$300,812	93.77%	1,806	114	26,172	-158	25.43
Dec *	2007	5.93%	1,076	-44.68%	4.57%	\$225,000	-10.00%	\$314,151	\$291,371	92.75%	1,559	113	24,298	-1,874	22.58
Jan *	2008	5.60%	813	-44.66%	-24.44%	\$221,500	-11.36%	\$331,473	\$312,125	94.16%	1,731	117	25,724	1,426	31.64
Feb *	2008	5.87%	951	-38.29%	16.97%	\$223,000	-12.55%	\$297,930	\$276,893	92.94%	2,175	123	25,984	260	27.32
Mar *	2008	5.94%	1,120	-37.04%	17.77%	\$220,000	-8.33%	\$313,897	\$292,295	93.12%	2,398	128	25,472	-512	22.74
Apr *	2008	5.77%	1,231	-19.54%	9.91%	\$211,000	-12.85%	\$284,044	\$264,663	93.18%	2,853	120	25,436	-36	20.66
May *	2008	5.94%	1,347	-22.81%	9.42%	\$211,400	-15.44%	\$291,650	\$273,644	93.83%	3,225	115	25,015	-421	18.57
Jun *	2008	6.35%	1,489	-2.30%	10.54%	\$216,000	-14.46%	\$286,134	\$267,273	93.41%	3,329	121	24,575	-440	16.50
Jul *	2008	6.40%	1,472	-3.41%	-1.14%	\$208,000	-21.34%	\$281,022	\$262,862	93.54%	3,258	116	24,742	167	16.81
Aug *	2008	6.39%	1,280	-12.75%	-13.04%	\$200,000	-18.03%	\$266,292	\$247,155	92.81%	3,220	113	24,834	92	19.40
Sep *	2008	6.00%	1,394	43.71%	8.91%	\$181,995	-22.56%	\$235,835	\$222,575	94.38%	3,256	112	24,690	-144	17.71
Oct *	2008	6.30%	1,228	12.66%	-11.91%	\$175,650	-25.26%	\$236,563	\$220,223	93.09%	3,316	110	24,657	-33	20.08
Nov *	2008	6.00%	1,110	7.87%	-9.61%	\$166,000	-29.33%	\$223,777	\$207,536	92.74%	3,326	108	24,408	-249	21.99
Dec *	2008	5.40%	1,445	34.29%	30.18%	\$167,500	-25.56%	\$218,280	\$202,637	92.83%	3,265	107	22,524	-1,884	15.59



Twenty Year History 1997 - 2016

Compiled from ORRA's Monthly Sales and Inventory Reports

Month	Year	Interest Rate	Sales (+/-)			Median		Average		% Diff Sell/List	Total Pending	Avg DOM	Inventory		
			Sales	Last Yr	L Mon	Price	(+/-) LY	List Price	Sale Price				Current	(+/-) LM	Months
Jan *	2009	5.28%	1,050	29.15%	-27.34%	\$148,274	-33.06%	\$205,378	\$190,243	92.63%	3,830	103	22,613	89	21.54
Feb *	2009	5.25%	1,322	39.01%	25.90%	\$149,000	-33.18%	\$186,726	\$173,910	93.14%	4,348	100	22,168	-445	16.77
Mar *	2009	4.67%	1,754	56.61%	32.68%	\$135,000	-38.64%	\$175,209	\$162,496	92.74%	4,906	103	21,448	-720	12.23
Apr *	2009	4.86%	1,854	50.61%	5.70%	\$130,000	-38.39%	\$171,394	\$159,739	93.20%	5,818	102	20,194	-1,254	10.89
May *	2009	4.90%	1,882	39.72%	1.51%	\$130,000	-38.51%	\$165,371	\$155,876	94.26%	6,603	103	19,123	-1,071	10.16
Jun *	2009	5.48%	2,220	49.09%	17.96%	\$131,175	-39.27%	\$171,227	\$160,667	93.83%	7,230	104	17,831	-1,292	8.03
Jul *	2009	5.34%	2,299	56.18%	3.56%	\$133,000	-36.06%	\$173,425	\$163,083	94.04%	7,713	101	17,231	-600	7.49
Aug *	2009	5.26%	2,190	71.09%	-4.74%	\$128,000	-36.00%	\$167,990	\$158,644	94.44%	8,237	94	16,361	-870	7.47
Sep *	2009	5.09%	2,292	64.42%	4.66%	\$125,000	-31.32%	\$163,849	\$154,398	94.23%	8,790	96	15,967	-394	6.97
Oct *	2009	5.02%	2,319	88.84%	1.18%	\$130,000	-25.99%	\$171,187	\$161,292	94.22%	9,050	92	15,743	-224	6.79
Nov *	2009	4.95%	2,329	109.82%	0.43%	\$123,000	-25.90%	\$162,087	\$153,828	94.90%	8,633	85	16,002	259	6.87
Dec *	2009	5.03%	2,410	66.78%	3.48%	\$120,000	-28.36%	\$170,248	\$159,942	93.95%	8,163	89	15,549	-453	6.45
Jan *	2010	5.05%	1,820	73.33%	-24.48%	\$102,000	-31.21%	\$149,810	\$140,422	93.73%	8,590	89	15,911	362	8.74
Feb *	2010	4.96%	1,973	49.24%	8.41%	\$105,000	-29.53%	\$146,858	\$139,326	94.87%	9,462	91	16,051	140	8.14
Mar *	2010	4.99%	2,610	48.80%	32.29%	\$110,000	-18.52%	\$153,579	\$145,270	94.59%	10,179	91	16,223	172	6.22
Apr *	2010	5.12%	2,644	42.61%	1.30%	\$115,000	-11.54%	\$147,164	\$140,994	95.81%	10,832	81	15,766	-457	5.96
May *	2010	4.89%	2,783	47.87%	5.26%	\$115,000	-11.54%	\$158,083	\$149,777	94.75%	10,351	83	15,963	197	5.74
Jun *	2010	4.84%	3,059	37.79%	9.92%	\$115,000	-12.33%	\$159,574	\$152,289	95.43%	9,625	85	16,304	341	5.33
Jul *	2010	4.67%	2,516	9.44%	-17.75%	\$108,700	-18.27%	\$155,705	\$147,041	94.44%	9,133	84	16,563	259	6.58
Aug *	2010	4.61%	2,566	17.17%	1.99%	\$99,900	-21.95%	\$147,600	\$140,433	95.14%	8,945	83	16,535	-28	6.44
Sep *	2010	4.46%	2,374	3.58%	-7.48%	\$105,000	-16.00%	\$140,201	\$133,458	95.19%	8,713	87	16,359	-176	6.89
Oct *	2010	4.28%	1,953	-15.78%	-17.73%	\$105,000	-19.23%	\$151,402	\$143,334	94.67%	8,817	91	15,441	-918	7.91
Nov *	2010	4.48%	1,936	-16.87%	-0.87%	\$105,000	-14.63%	\$149,790	\$140,994	94.13%	8,998	96	15,192	-249	7.85
Dec *	2010	4.92%	2,467	2.37%	27.43%	\$105,000	-12.50%	\$153,708	\$145,172	94.45%	8,363	97	14,993	-199	6.08
Jan *	2011	4.84%	2,041	12.14%	-17.27%	\$94,900	-6.96%	\$141,071	\$133,350	94.53%	8,777	96	14,398	-595	7.05
Feb *	2011	4.88%	2,170	9.98%	6.32%	\$95,000	-9.52%	\$140,585	\$132,956	94.57%	9,223	99	13,480	-918	6.21
Mar *	2011	4.91%	2,613	0.11%	20.41%	\$102,000	-7.27%	\$142,146	\$135,528	95.34%	9,510	103	12,533	-947	4.80
Apr *	2011	4.89%	2,464	-6.81%	-5.70%	\$105,000	-8.70%	\$156,115	\$146,916	94.11%	9,955	104	11,480	-1,053	4.66
May *	2011	4.66%	2,483	-10.78%	0.77%	\$110,000	-4.35%	\$151,455	\$143,962	95.05%	10,210	104	10,969	-511	4.42
Jun *	2011	4.56%	2,611	-14.65%	5.16%	\$110,000	-4.35%	\$159,721	\$151,925	95.12%	10,087	102	10,559	-410	4.04
Jul *	2011	4.53%	2,294	-8.82%	-12.14%	\$115,500	6.26%	\$163,898	\$155,819	95.07%	9,869	101	10,349	-210	4.51
Aug *	2011	4.26%	2,500	-2.57%	8.98%	\$114,700	14.81%	\$156,182	\$148,501	95.08%	9,502	101	10,055	-294	4.02
Sep *	2011	4.19%	2,243	-5.52%	-10.28%	\$112,500	7.14%	\$160,366	\$150,552	93.88%	9,369	102	9,931	-124	4.43
Oct *	2011	4.21%	2,132	9.17%	-4.95%	\$112,500	7.14%	\$160,105	\$151,561	94.66%	8,937	106	9,973	42	4.68
Nov *	2011	4.10%	2,027	4.70%	-4.92%	\$115,000	9.52%	\$161,622	\$153,853	95.19%	8,909	99	10,136	163	5.00
Dec *	2011	3.99%	2,213	-10.30%	9.18%	\$119,000	13.33%	\$184,835	\$171,088	92.56%	8,095	102	9,732	-404	4.40
Jan *	2012	4.01%	1,731	-15.19%	-21.78%	\$108,000	13.80%	\$147,656	\$140,616	95.23%	8,709	96	9,258	-474	5.35
Feb *	2012	3.92%	1,975	-8.99%	14.10%	\$111,000	16.84%	\$163,737	\$152,899	93.38%	9,348	94	9,253	-5	4.69
Mar *	2012	3.99%	2,435	-6.81%	23.29%	\$115,000	12.75%	\$161,294	\$153,125	94.94%	9,748	97	8,666	-587	3.56
Apr *	2012	4.03%	2,436	-1.14%	0.04%	\$117,000	11.43%	\$167,238	\$159,653	95.46%	10,078	87	8,642	-24	3.55
May *	2012	3.89%	2,469	-0.56%	1.35%	\$120,000	9.09%	\$166,984	\$159,899	95.76%	10,291	85	8,243	-399	3.34
Jun *	2012	3.80%	2,614	0.11%	5.87%	\$125,000	13.64%	\$173,857	\$164,958	94.88%	9,963	85	8,136	-107	3.11
Jul *	2012	3.78%	2,460	7.24%	-5.89%	\$126,000	9.09%	\$171,478	\$165,040	96.25%	9,704	82	8,106	-30	3.30
Aug *	2012	3.78%	2,702	8.08%	9.84%	\$120,300	4.88%	\$166,688	\$160,484	96.28%	9,362	79	8,128	22	3.01
Sep *	2012	3.58%	2,296	2.36%	-15.03%	\$124,900	11.02%	\$170,304	\$163,254	95.86%	9,268	84	8,073	-55	3.52
Oct *	2012	3.49%	2,582	21.11%	12.46%	\$122,500	8.89%	\$165,224	\$159,219	96.37%	9,252	79	8,094	21	3.13
Nov *	2012	3.47%	2,560	26.30%	-0.85%	\$127,950	11.26%	\$170,195	\$163,951	96.33%	8,847	82	7,847	-247	3.07
Dec *	2012	3.46%	2,505	13.19%	-2.15%	\$132,500	11.34%	\$179,631	\$172,892	96.25%	7,883	80	7,384	-463	2.95

Twenty Year History 1997 - 2016
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Month	Year	Interest Rate	Sales (+/-)			Median		Average		% Diff Sell/List	Total Pending	Avg DOM	Inventory		
			Sales	Last Yr	L Mon	Price	(+/-) LY	List Price	Sale Price				Current	(+/-) LM	Months
Jan *	2013	3.44%	2,015	16.41%	-19.56%	\$127,000	17.59%	\$173,990	\$167,107	96.04%	8,432	80	7,336	-48	3.64
Feb *	2013	3.21%	2,317	17.32%	14.99%	\$133,000	19.82%	\$179,481	\$172,691	96.22%	8,825	84	7,183	-153	3.10
Mar *	2013	3.65%	2,710	11.29%	16.96%	\$140,000	21.74%	\$197,780	\$189,924	96.03%	8,799	79	6,937	-246	2.56
Apr *	2013	3.49%	2,768	13.63%	2.14%	\$143,700	22.82%	\$193,241	\$187,162	96.85%	8,785	76	7,202	265	2.60
May *	2013	3.64%	2,984	20.86%	7.80%	\$145,148	20.96%	\$189,143	\$183,043	96.77%	8,631	69	7,270	68	2.44
Jun *	2013	4.25%	2,659	1.72%	-10.89%	\$150,250	20.20%	\$203,021	\$197,292	97.18%	8,441	68	7,616	346	2.86
Jul *	2013	4.51%	2,958	20.24%	11.24%	\$157,000	24.60%	\$203,238	\$196,918	96.89%	7,990	63	8,099	483	2.74
Aug *	2013	4.64%	2,900	7.33%	-1.96%	\$155,000	28.84%	\$207,082	\$200,770	96.95%	7,519	67	8,576	477	2.96
Sep *	2013	4.49%	2,444	6.45%	-15.72%	\$156,000	24.90%	\$200,078	\$193,743	96.83%	7,224	68	9,127	551	3.73
Oct *	2013	4.28%	2,384	-7.67%	-2.45%	\$154,000	25.71%	\$200,039	\$192,565	96.26%	7,099	64	9,470	343	3.97
Nov *	2013	4.36%	2,130	-16.80%	-10.65%	\$155,000	21.14%	\$196,573	\$190,058	96.69%	6,520	67	9,609	139	4.51
Dec *	2013	4.57%	2,443	-2.48%	14.69%	\$160,000	20.75%	\$208,627	\$201,509	96.59%	6,026	70	9,421	-188	3.86
Jan *	2014	4.47%	1,889	-6.25%	-22.68%	\$149,500	17.72%	\$196,752	\$189,483	96.31%	6,460	73	9,927	506	5.26
Feb *	2014	4.37%	1,997	-13.81%	5.72%	\$158,000	18.80%	\$199,267	\$192,588	96.65%	7,085	76	10,184	257	5.10
Mar *	2014	4.43%	2,435	-10.15%	21.93%	\$160,000	14.29%	\$215,506	\$208,023	96.53%	7,530	76	10,343	159	4.25
Apr *	2014	4.39%	2,698	-2.53%	10.80%	\$162,500	13.08%	\$211,951	\$204,110	96.30%	7,465	77	10,647	304	3.95
May *	2014	4.16%	2,683	-10.09%	-0.56%	\$165,000	13.68%	\$222,426	\$214,411	96.40%	7,407	73	10,908	261	4.07
Jun *	2014	4.17%	2,834	6.58%	5.63%	\$168,483	12.14%	\$213,124	\$206,621	96.95%	7,135	71	11,518	610	4.06
Jul *	2014	4.17%	2,542	-14.06%	-10.30%	\$170,950	8.89%	\$221,671	\$214,208	96.63%	6,768	73	12,093	575	4.76
Aug *	2014	4.16%	2,540	-12.41%	-0.08%	\$163,850	5.71%	\$210,230	\$203,623	96.86%	6,507	69	13,084	991	5.15
Sep *	2014	4.20%	2,770	13.34%	9.06%	\$167,063	7.09%	\$215,955	\$208,028	96.33%	6,315	70	12,316	-768	4.45
Oct *	2014	4.05%	2,888	21.14%	4.26%	\$160,000	3.90%	\$207,404	\$199,805	96.34%	6,384	72	12,507	191	4.33
Nov *	2014	4.01%	2,290	7.51%	-20.71%	\$165,000	6.45%	\$212,790	\$204,053	95.89%	6,161	77	12,121	-386	5.29
Dec *	2014	3.86%	2,803	14.74%	22.40%	\$169,000	5.62%	\$214,815	\$207,333	96.52%	5,310	79	11,557	-564	4.12
Jan *	2015	3.67%	2,120	12.23%	-24.37%	\$155,000	3.68%	\$202,993	\$195,612	96.36%	6,034	82	11,631	74	5.49
Feb *	2015	3.80%	2,457	23.03%	15.90%	\$164,900	4.37%	\$206,630	\$199,019	96.32%	6,668	88	11,446	-185	4.66
Mar *	2015	3.78%	3,132	28.62%	27.47%	\$177,075	10.67%	\$224,472	\$217,448	96.87%	6,713	80	11,529	83	3.68
Apr *	2015	3.69%	3,107	15.16%	-0.80%	\$175,000	7.69%	\$233,434	\$221,868	95.05%	6,974	79	11,725	196	3.77
May *	2015	3.92%	3,117	16.18%	0.32%	\$181,000	9.70%	\$224,432	\$217,401	96.87%	7,015	72	11,798	73	3.79
Jun *	2015	4.08%	3,603	27.13%	15.59%	\$180,000	6.84%	\$226,517	\$219,689	96.99%	6,896	67	12,058	260	3.35
Jul *	2015	3.98%	3,566	40.28%	-1.03%	\$183,310	7.23%	\$231,966	\$224,773	96.90%	6,254	69	11,819	-239	3.31
Aug *	2015	3.96%	3,195	25.79%	-10.40%	\$181,000	10.47%	\$226,837	\$220,123	97.04%	5,909	69	11,661	-158	3.65
Sep *	2015	3.96%	3,013	8.77%	-5.70%	\$182,500	9.24%	\$226,861	\$219,968	96.96%	5,351	67	11,533	-128	3.83
Oct *	2015	3.86%	2,877	-0.38%	-4.51%	\$179,900	12.44%	\$224,880	\$217,595	96.76%	5,281	71	11,411	-122	3.97
Nov *	2015	4.01%	2,325	1.53%	-19.19%	\$184,000	11.52%	\$222,036	\$215,371	97.00%	5,182	68	11,300	-111	4.86
Dec *	2015	4.02%	2,639	-5.85%	13.51%	\$185,000	9.47%	\$230,807	\$223,692	96.92%	4,472	72	10,634	-666	4.03
Jan *	2016	3.93%	2,146	1.23%	-18.68%	\$180,000	16.13%	\$226,349	\$218,879	96.70%	4,932	76	10,777	143	5.02
Feb *	2016	3.75%	2,415	-1.71%	12.53%	\$185,000	12.19%	\$225,136	\$217,718	96.71%	5,424	82	10,696	-81	4.43
Mar *	2016	3.70%	3,058	-2.36%	26.63%	\$195,000	10.12%	\$237,549	\$230,798	97.16%	5,798	70	10,583	-113	3.46
Apr *	2016	3.63%	3,172	2.09%	3.73%	\$192,000	9.71%	\$237,122	\$230,282	97.12%	6,075	69	10,447	-136	3.29
May *	2016	3.62%	3,347	7.38%	5.52%	\$203,000	12.15%	\$250,905	\$243,790	97.16%	6,169	67	10,553	106	3.15
Jun *	2016	3.45%	3,556	-1.30%	6.24%	\$207,000	15.00%	\$258,957	\$251,011	96.93%	5,512	62	10,629	76	2.99
Jul *	2016	3.45%	3,353	-5.97%	-5.71%	\$206,000	12.38%	\$250,564	\$243,762	97.29%	5,178	60	10,648	19	3.18
Aug *	2016	3.49%	3,451	8.01%	2.92%	\$205,000	13.26%	\$249,867	\$243,149	97.31%	4,955	56	10,505	-143	3.04
Sep *	2016	3.53%	3,110	3.22%	-9.88%	\$205,000	12.33%	\$254,381	\$246,957	97.08%	4,594	60	10,362	-143	3.33
Oct *	2016	3.57%	2,701	-6.12%	-13.15%	\$205,000	13.95%	\$255,842	\$247,950	96.92%	4,719	61	10,025	-337	3.71
Nov *	2016	3.82%	2,523	8.52%	-6.59%	\$201,000	9.24%	\$250,548	\$243,012	96.99%	5,122	66	9,270	-755	3.67
Dec *	2016	4.32%	2,997	13.57%	18.79%	\$208,500	12.70%	\$246,758	\$239,907	97.22%	4,476	65	8,590	-680	2.87