

Monthly Sales Trend Indicator
2015

Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	89	96	103	88	88	96	85	87	83	66	61	56	998	2.72%	3.60%
\$50 - \$59,999	28	41	39	35	35	46	36	38	28	37	22	34	419	1.65%	1.51%
\$60 - \$69,999	46	41	54	46	44	54	58	51	31	45	46	36	552	1.75%	1.99%
\$70 - \$79,999	41	41	53	57	47	51	46	46	43	38	32	33	528	1.60%	1.91%
\$80 - \$89,999	51	51	64	63	53	61	61	50	51	43	49	42	639	2.04%	2.31%
\$90 - \$99,999	51	53	59	56	49	56	70	47	57	44	41	38	621	1.85%	2.24%
\$100 - \$119,999	100	141	135	143	119	143	143	120	113	115	92	103	1,467	5.00%	5.30%
\$120 - \$139,999	152	171	162	156	190	190	198	168	164	164	112	127	1,954	6.17%	7.05%
\$140 - \$159,999	165	160	192	212	208	238	228	213	214	200	142	178	2,350	8.65%	8.48%
\$160 - \$179,999	133	158	232	229	206	263	244	242	205	241	170	175	2,498	8.50%	9.02%
\$180 - \$199,999	117	128	180	184	192	227	238	197	196	177	151	159	2,146	7.73%	7.75%
\$200 - \$249,999	237	300	381	401	430	485	482	438	410	381	287	340	4,572	16.52%	16.51%
\$250 - \$299,999	156	205	275	282	279	341	343	300	291	280	234	277	3,263	13.46%	11.78%
\$300 - \$349,999	78	94	181	165	151	191	166	186	145	164	125	128	1,774	6.22%	6.40%
\$350 - \$399,999	53	68	110	97	123	112	141	120	119	84	93	94	1,214	4.57%	4.38%
\$400 - \$499,999	60	74	108	98	114	129	123	124	97	86	67	97	1,177	4.71%	4.25%
\$500 - \$599,999	18	30	56	34	46	62	63	43	47	42	38	56	535	2.72%	1.93%
\$600 - \$699,999	20	18	40	26	22	35	38	28	29	16	16	26	314	1.26%	1.13%
\$700 - \$799,999	10	9	17	18	19	20	20	17	13	11	13	16	183	0.78%	0.66%
\$800 - \$899,999	10	10	7	8	6	9	14	5	11	9	5	13	107	0.63%	0.39%
\$900 - \$999,999	3	3	8	6	11	18	6	6	5	6	2	10	84	0.49%	0.30%
\$1,000,000 and over	14	19	25	36	28	25	37	30	26	25	20	20	305	0.97%	1.10%
Current Year	1,632	1,911	2,481	2,440	2,460	2,852	2,840	2,556	2,378	2,274	1,818	2,058	27,700	100%	100%
Previous Year	1,425	1,520	1,867	2,106	2,086	2,216	2,022	1,967	2,186	2,219	1,821	2,250	23,685		
Chg from last month	-27.47%	17.10%	29.83%	-1.65%	0.82%	15.93%	-0.42%	-10.00%	-6.96%	-4.37%	-20.05%	13.20%			
Chg from last year	14.53%	25.72%	32.89%	15.86%	17.93%	28.70%	40.45%	29.94%	8.78%	2.48%	-0.16%	-8.53%	16.95%		
Current YTD	1,632	3,543	6,024	8,464	10,924	13,776	16,616	19,172	21,550	23,824	25,642	27,700	27,700		
Previous YTD	1,425	2,945	4,812	6,918	9,004	11,220	13,242	15,209	17,395	19,614	21,435	23,685	23,685		
% Change YTD	14.53%	20.31%	25.19%	22.35%	21.32%	22.78%	25.48%	26.06%	23.89%	21.46%	19.63%	16.95%	16.95%		

Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	75	54	57	65	54	78	62	60	44	48	35	55	687	16.22%	16.45%
\$50 - \$59,999	34	34	45	42	36	50	49	20	28	25	21	45	429	13.27%	10.27%
\$60 - \$69,999	30	33	41	48	30	36	43	36	35	26	28	28	414	8.26%	9.91%
\$70 - \$79,999	27	35	30	33	32	34	26	38	39	33	27	26	380	7.67%	9.10%
\$80 - \$89,999	23	31	22	23	37	36	23	28	31	30	32	27	343	7.96%	8.21%
\$90 - \$99,999	25	22	34	26	27	28	26	29	28	20	15	22	302	6.49%	7.23%
\$100 - \$119,999	26	33	32	34	35	46	53	45	32	41	42	47	466	13.86%	11.16%
\$120 - \$139,999	10	16	27	26	17	28	41	31	31	38	20	24	309	7.08%	7.40%
\$140 - \$159,999	13	15	15	17	13	25	15	15	15	16	11	19	189	5.60%	4.53%
\$160 - \$179,999	13	6	9	10	10	12	11	15	13	12	9	11	131	3.24%	3.14%
\$180 - \$199,999	6	8	8	8	9	8	6	8	6	7	5	8	87	2.36%	2.08%
\$200 - \$249,999	9	14	12	11	15	9	13	8	11	8	14	12	136	3.54%	3.26%
\$250 - \$299,999	3	14	16	13	9	14	5	8	8	8	7	4	109	1.18%	2.61%
\$300 - \$349,999	2	4	2	8	5	11	4	1	6	8	5	3	59	0.88%	1.41%
\$350 - \$399,999	6	1	5	3	8	2	7	3	4	3	0	3	45	0.88%	1.08%
\$400 - \$499,999	3	2	2	1	7	4	2	2	4	6	4	0	37	0.00%	0.89%
\$500 - \$599,999	2	1	0	2	1	1	1	3	0	1	2	3	17	0.88%	0.41%
\$600 - \$699,999	1	1	1	1	0	0	2	2	2	0	1	0	11	0.00%	0.26%
\$700 - \$799,999	2	0	0	0	0	0	0	1	1	1	2	0	7	0.00%	0.17%
\$800 - \$899,999	0	0	0	0	0	1	0	2	0	0	0	1	4	0.29%	0.10%
\$900 - \$999,999	0	0	0	0	2	0	0	0	0	2	0	0	4	0.00%	0.10%
\$1,000,000 and over	0	0	3	1	0	0	3	0	0	2	0	1	10	0.29%	0.24%
Current Year	310	324	361	372	347	423	392	355	338	335	280	339	4,176	100%	100%
Previous Year	274	292	326	351	351	356	311	345	340	398	271	301	3,916		
Chg from last month	2.99%	4.52%	11.42%	3.05%	-6.72%	21.90%	-7.33%	-9.44%	-4.79%	-0.89%	-16.42%	21.07%			
Chg from last year	13.14%	10.96%	10.74%	5.98%	-1.14%	18.82%	26.05%	2.90%	-0.59%	-15.83%	3.32%	12.62%	6.64%		
Current YTD	310	634	995	1,367	1,714	2,137	2,529	2,884	3,222	3,557	3,837	4,176	4,176		
Previous YTD	274	566	892	1,243	1,594	1,950	2,261	2,606	2,946	3,344	3,615	3,916	3,916		
% Change YTD	13.14%	12.01%	11.55%	9.98%	7.53%	9.59%	11.85%	10.67%	9.37%	6.37%	6.14%	6.64%	6.64%		

Monthly Sales Trend Indicator
2015

Sales by Price Range - Duplex / Townhomes / Villas

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	4	4	5	7	2	5	4	5	7	4	2	1	50	0.41%	1.53%
\$50 - \$59,999	6	7	7	3	8	3	4	5	7	3	4	1	58	0.41%	1.77%
\$60 - \$69,999	9	8	9	12	9	5	10	9	7	5	4	5	92	2.07%	2.81%
\$70 - \$79,999	16	11	9	11	12	11	10	12	9	9	10	10	130	4.13%	3.97%
\$80 - \$89,999	3	6	15	16	13	14	11	9	15	10	8	11	131	4.55%	4.00%
\$90 - \$99,999	6	5	16	17	19	20	16	12	10	14	7	5	147	2.07%	4.49%
\$100 - \$119,999	22	19	30	25	25	23	36	18	25	23	21	22	289	9.09%	8.82%
\$120 - \$139,999	20	21	24	29	28	32	30	36	37	24	22	31	334	12.81%	10.20%
\$140 - \$159,999	20	31	34	34	41	44	36	30	28	29	24	23	374	9.50%	11.42%
\$160 - \$179,999	17	38	42	42	37	45	52	47	37	40	22	28	447	11.57%	13.65%
\$180 - \$199,999	11	22	27	34	43	29	34	27	30	34	30	32	353	13.22%	10.78%
\$200 - \$249,999	23	32	41	33	37	43	47	40	52	42	39	28	457	11.57%	13.95%
\$250 - \$299,999	11	9	10	13	18	31	26	15	16	19	15	17	200	7.02%	6.11%
\$300 - \$349,999	4	3	13	11	10	10	10	14	10	4	13	19	121	7.85%	3.69%
\$350 - \$399,999	0	4	4	5	7	8	5	2	3	4	3	6	51	2.48%	1.56%
\$400 - \$499,999	4	2	3	3	1	5	3	2	4	2	1	2	32	0.83%	0.98%
\$500 - \$599,999	0	0	0	0	0	0	0	0	0	1	1	0	2	0.00%	0.06%
\$600 - \$699,999	1	0	0	0	0	0	0	0	0	0	0	1	2	0.41%	0.06%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	1	0	1	0	0	0	0	0	0	0	0	0	2	0.00%	0.06%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	1	0	1	0.00%	0.03%
\$1,000,000 and over	0	0	0	0	0	0	0	1	0	1	0	0	2	0.00%	0.06%
Current Year	178	222	290	295	310	328	334	284	297	268	227	242	3,275	100%	100%
Previous Year	190	185	242	241	246	262	209	228	244	271	198	252	2,768		
Chg from last month	-29.37%	24.72%	30.63%	1.72%	5.08%	5.81%	1.83%	-14.97%	4.58%	-9.76%	-15.30%	6.61%			
Chg from last year	-6.32%	20.00%	19.83%	22.41%	26.02%	25.19%	59.81%	24.56%	21.72%	-1.11%	14.65%	-3.97%	18.32%		
Current YTD	178	400	690	985	1,295	1,623	1,957	2,241	2,538	2,806	3,033	3,275	3,275		
Previous YTD	190	375	617	858	1,104	1,366	1,575	1,803	2,047	2,318	2,516	2,768	2,768		
% Change YTD	-6.32%	6.67%	11.83%	14.80%	17.30%	18.81%	24.25%	24.29%	23.99%	21.05%	20.55%	18.32%	18.32%		

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
\$1 - \$49,999	168	154	165	160	144	179	151	152	134	118	98	112	1,735	4.24%	4.94%
\$50 - \$59,999	68	82	91	80	79	99	89	63	63	65	47	80	906	3.03%	2.58%
\$60 - \$69,999	85	82	104	106	83	95	111	96	73	76	78	69	1,058	2.61%	3.01%
\$70 - \$79,999	84	87	92	101	91	96	82	96	91	80	69	69	1,038	2.61%	2.95%
\$80 - \$89,999	77	88	101	102	103	111	95	87	97	83	89	80	1,113	3.03%	3.17%
\$90 - \$99,999	82	80	109	99	95	104	112	88	95	78	63	65	1,070	2.46%	3.04%
\$100 - \$119,999	148	193	197	202	179	212	232	183	170	179	155	172	2,222	6.52%	6.32%
\$120 - \$139,999	182	208	213	211	235	250	269	235	232	226	154	182	2,597	6.90%	7.39%
\$140 - \$159,999	198	206	241	263	262	307	279	258	257	245	177	220	2,913	8.34%	8.29%
\$160 - \$179,999	163	202	283	281	253	320	307	304	255	293	201	214	3,076	8.11%	8.75%
\$180 - \$199,999	134	158	215	226	244	264	278	232	232	218	186	199	2,586	7.54%	7.36%
\$200 - \$249,999	269	346	434	445	482	537	542	486	473	431	340	380	5,165	14.40%	14.69%
\$250 - \$299,999	170	228	301	308	306	386	374	323	315	307	256	298	3,572	11.29%	10.16%
\$300 - \$349,999	84	101	196	184	166	212	180	201	161	176	143	150	1,954	5.68%	5.56%
\$350 - \$399,999	59	73	119	105	138	122	153	125	126	91	96	103	1,310	3.90%	3.73%
\$400 - \$499,999	67	78	113	102	122	138	128	128	105	94	72	99	1,246	3.75%	3.54%
\$500 - \$599,999	20	31	56	36	47	63	64	46	47	44	41	59	554	2.24%	1.58%
\$600 - \$699,999	22	19	41	27	22	35	40	30	31	16	17	27	327	1.02%	0.93%
\$700 - \$799,999	12	9	17	18	19	20	20	18	14	12	15	16	190	0.61%	0.54%
\$800 - \$899,999	11	10	8	8	6	10	14	7	11	9	5	14	113	0.53%	0.32%
\$900 - \$999,999	3	3	8	6	13	18	6	6	5	8	3	10	89	0.38%	0.25%
\$1,000,000 and over	14	19	28	37	28	25	40	31	26	28	20	21	317	0.80%	0.90%
Current Year	2,120	2,457	3,132	3,107	3,117	3,603	3,566	3,195	3,013	2,877	2,325	2,639	35,151	100%	100%
Previous Year	1,889	1,997	2,435	2,698	2,683	2,834	2,542	2,540	2,770	2,888	2,290	2,803	30,369		
Chg from last month	-24.37%	15.90%	27.47%	-0.80%	0.32%	15.59%	-1.03%	-10.40%	-5.70%	-4.51%	-19.19%	13.51%			
Chg from last year	12.23%	23.03%	28.62%	15.16%	16.18%	27.13%	40.28%	25.79%	8.77%	-0.38%	1.53%	-5.85%	15.75%		
Current YTD	2,120	4,577	7,709	10,816	13,933	17,536	21,102	24,297	27,310	30,187	32,512	35,151	35,151		
Previous YTD	1,889	3,886	6,321	9,019	11,702	14,536	17,078	19,618	22,388	25,276	27,566	30,369	30,369		
% Change YTD	12.23%	17.78%	21.96%	19.92%	19.07%	20.64%	23.56%	23.85%	21.98%	19.43%	17.94%	15.75%	15.75%		

Monthly Sales Trend Indicator 2015

Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
All Cash	1,001	1,088	1,201	1,169	1,055	1,290	1,229	1,128	1,070	1,051	917	934	13,133	35.39%	37.36%
ARM	1	1	2	2	6	0	6	4	2	1	4	1	30	0.04%	0.09%
Assume Conventional	44	49	65	57	79	78	59	68	80	59	39	61	738	2.31%	2.10%
Assume FHA / VA	16	19	27	34	33	28	30	20	29	25	22	20	303	0.76%	0.86%
Assume Private	0	1	0	0	0	0	0	3	0	1	0	1	6	0.04%	0.02%
Balloon Mortgage	1	2	1	1	0	1	1	1	0	2	1	1	12	0.04%	0.03%
Combination	7	1	9	4	2	5	5	5	3	5	3	4	53	0.15%	0.15%
Deed Agreement	0	0	0	0	0	0	2	1	0	1	0	0	4	0.00%	0.01%
Lease Opt Purchase	0	1	1	3	0	2	2	3	2	0	0	3	17	0.11%	0.05%
New Conventional	625	761	1103	1036	1114	1321	1293	1134	1054	977	774	968	12,160	36.68%	34.59%
New FHA	256	361	515	579	623	643	676	615	593	529	419	443	6,252	16.79%	17.79%
New Private	10	14	9	14	11	8	7	20	12	9	8	16	138	0.61%	0.39%
New VA	100	104	138	150	141	160	189	132	120	161	96	133	1,624	5.04%	4.62%
Other	33	33	33	35	30	41	49	38	28	38	27	33	418	1.25%	1.19%
Owner Financing	6	7	12	8	10	11	8	9	6	5	5	6	93	0.23%	0.26%
Second Mortgage	1	2	0	1	2	1	0	2	3	3	1	1	17	0.04%	0.05%
USDA	19	13	16	14	11	14	10	12	11	10	9	14	153	0.53%	0.44%
Wrap-Around	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	2,120	2,457	3,132	3,107	3,117	3,603	3,566	3,195	3,013	2,877	2,325	2,639	35,151	100%	100%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
0	3	3	2	1	3	6	0	0	0	0	0	0	18	0.00%	0.05%
1	75	64	80	81	68	85	103	73	58	67	64	83	901	3.15%	2.56%
2	322	427	432	440	442	504	463	451	429	397	341	376	5,024	14.25%	14.29%
3	994	1145	1427	1418	1414	1645	1630	1435	1362	1351	1068	1177	16,066	44.60%	45.71%
4	575	653	939	915	945	1,089	1,082	982	925	857	677	789	10,428	29.90%	29.67%
5	127	137	205	205	212	233	245	215	186	175	132	172	2,244	6.52%	6.38%
6+	24	28	47	47	33	41	43	39	53	30	43	42	470	1.59%	1.34%
Total	2,120	2,457	3,132	3,107	3,117	3,603	3,566	3,195	3,013	2,877	2,325	2,639	35,151	100%	100%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
1	249	257	295	284	288	314	317	305	249	266	235	269	3,328	10.19%	9.47%
2	1466	1711	2088	2135	2124	2487	2448	2163	2079	1976	1568	1747	23,992	66.20%	68.25%
3	301	372	566	499	544	575	603	539	521	489	401	482	5,892	18.26%	16.76%
4	77	93	144	151	123	177	150	154	120	114	100	110	1,513	4.17%	4.30%
5	21	17	32	29	33	41	35	23	32	24	15	22	324	0.83%	0.92%
6+	6	7	7	9	5	9	13	11	12	8	6	9	102	0.34%	0.29%
Total	2,120	2,457	3,132	3,107	3,117	3,603	3,566	3,195	3,013	2,877	2,325	2,639	35,151	100%	100%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
Condo / Condo-Hotel	305	347	391	402	391	443	429	384	370	357	307	356	4,482	13.49%	12.75%
Co-op	6	7	7	9	7	10	14	10	7	11	5	5	98	0.19%	0.28%
Fee Simple	1,809	2,102	2,734	2,695	2,719	3,149	3,123	2,801	2,636	2,509	2,012	2,278	30,567	86.32%	86.96%
Land Lease	0	1	0	1	0	1	0	0	0	0	1	0	4	0.00%	0.01%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	2,120	2,457	3,132	3,107	3,117	3,603	3,566	3,195	3,013	2,877	2,325	2,639	35,151	100%	100%

Monthly Sales Trend Indicator 2015

Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD %
½ Duplex	15	18	27	24	27	30	19	18	16	19	10	12	235	0.45%	0.67%
Condo / Condo-Hotel	284	324	361	371	347	420	392	355	336	335	280	336	4,141	12.73%	11.78%
Co-op	1	0	0	1	0	3	0	0	2	0	0	3	10	0.11%	0.03%
Farm	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.00%
Manufactured / Mobile	25	30	32	27	39	47	46	31	39	42	33	41	432	1.55%	1.23%
Modular	0	3	2	1	0	0	1	4	0	4	0	4	19	0.15%	0.05%
PUD	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Single Family	1,632	1,878	2,446	2,412	2,421	2,805	2,793	2,521	2,339	2,228	1,785	2,013	27,273	76.28%	77.59%
Town Home	148	203	252	252	268	287	307	252	262	235	202	220	2,888	8.34%	8.22%
Villa	15	1	11	19	15	11	8	14	19	14	15	10	152	0.38%	0.43%
Total	2,120	2,457	3,132	3,107	3,117	3,603	3,566	3,195	3,013	2,877	2,325	2,639	35,151	100%	100%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.