

**Greater Orlando Association of REALTORS®**  
**1992 — Monthly Sales Trend Indicator**

Sales Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	%
\$0 - \$29,999	15	17	20	15	9	12	13	11	15	11	18	18	174	1.8%
\$30,000 - \$39,999	22	20	29	19	27	18	23	18	22	23	16	32	269	2.8%
\$40,000 - \$49,999	38	32	56	47	43	43	46	57	46	47	50	54	559	5.9%
\$50,000 - \$59,999	60	51	71	72	75	69	75	62	84	72	67	75	833	8.8%
\$60,000 - \$69,999	72	65	82	102	82	83	90	95	80	91	86	100	1028	10.9%
\$70,000 - \$79,999	53	79	108	112	108	94	108	126	112	85	91	127	1203	12.7%
\$80,000 - \$89,999	70	63	109	97	115	118	93	96	119	114	118	110	1222	12.9%
\$90,000 - \$99,999	37	43	64	81	64	66	71	67	64	77	55	82	771	8.1%
\$100,000 - \$119,999	50	84	89	98	83	88	94	77	77	97	78	99	1014	10.7%
\$120,000 - \$139,999	35	35	55	59	60	66	68	73	52	65	53	79	700	7.4%
\$140,000 - \$159,999	24	12	42	35	34	38	39	40	26	34	30	47	401	4.2%
\$160,000 - \$179,999	16	18	29	17	24	34	34	34	21	35	22	39	323	3.4%
\$180,000 - \$199,999	6	12	16	24	22	16	18	17	16	18	14	23	202	2.1%
\$200,000 - \$249,999	23	18	33	29	29	37	40	28	25	28	22	33	345	3.7%
\$250,000 - \$299,999	12	6	7	11	18	20	17	12	7	14	18	15	157	1.7%
\$300,000 - \$399,999	4	14	10	9	14	15	14	12	7	10	12	17	138	1.5%
\$400,000 - \$499,999	2	9	4	3	3	3	3	5	3	3	7	7	52	.6%
\$500,000 - and over	4	6	10	4	5	7	4	6	10	6	5	11	78	.8%
<b>1992 Sales TOTALS</b>	<b>543</b>	<b>584</b>	<b>834</b>	<b>834</b>	<b>815</b>	<b>827</b>	<b>850</b>	<b>836</b>	<b>786</b>	<b>830</b>	<b>762</b>	<b>968</b>	<b>9469</b>	<b>100.0%</b>
1991 Sales	597	555	810	828	971	943	894	940	766	708	675	728	9415	
Mo. % Change vs 1991	-9.0	+5.2	+3.0	+0.7	-16.1	-12.3	-4.9	-11.1	+2.6	+17.2	+12.9	+33.0		
<b>Cumulative Sales 1992</b>	<b>543</b>	<b>1127</b>	<b>1961</b>	<b>2795</b>	<b>3610</b>	<b>4437</b>	<b>5287</b>	<b>6123</b>	<b>6909</b>	<b>7739</b>	<b>8501</b>	<b>9469</b>		
Cumulative Sales 1991	597	1152	1962	2790	3761	4704	5598	6538	7304	8012	8687	9415		
Cum. % Change vs 1991	-9.0	-2.2	0.0	+0.2	-4.0	-5.7	-5.6	-6.3	-5.4	-3.4	-2.1	+0.6		
<b>Type of Financing</b>														
Conventional	273	292	435	415	377	446	437	428	385	458	367	518	4831	51.0%
FHA	99	103	132	140	147	127	121	118	132	141	157	165	1582	16.7%
VA	35	31	41	64	72	48	46	48	55	41	48	64	593	6.3%
Assumption	50	52	87	89	89	98	102	95	80	64	68	81	955	10.1%
Cash	41	53	81	58	60	56	58	61	63	57	68	76	732	7.7%
Seller Financing	24	24	21	23	29	26	38	37	29	24	26	30	331	3.5%
Other	21	29	37	45	41	26	48	49	42	45	28	34	445	4.7%
<b>TOTALS</b>	<b>543</b>	<b>584</b>	<b>834</b>	<b>834</b>	<b>815</b>	<b>827</b>	<b>850</b>	<b>836</b>	<b>786</b>	<b>830</b>	<b>762</b>	<b>968</b>	<b>9469</b>	<b>100.0%</b>
<b>Sales by Bedroom Count</b>														
2 or less	58	70	87	70	68	77	61	91	70	71	71	77	871	9.2%
3	271	264	374	424	392	389	406	375	394	412	379	437	4517	47.7%
4 or more	140	169	242	220	245	249	249	257	203	243	210	306	2733	28.9%
Apt./Condo	74	81	131	120	110	112	134	113	119	104	102	148	1348	14.2%
<b>TOTALS</b>	<b>543</b>	<b>584</b>	<b>834</b>	<b>834</b>	<b>815</b>	<b>827</b>	<b>850</b>	<b>836</b>	<b>786</b>	<b>830</b>	<b>762</b>	<b>968</b>	<b>9469</b>	<b>100.0%</b>