

Greater Orlando Association of REALTORS 1993 -- Monthly Sales Trend Indicator

Sales Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	%
\$1 - \$29,999	15	12	25	19	15	25	18	22	18	21	11	12	213	1.92%
\$30,000 - \$39,999	22	19	28	19	23	25	29	25	23	23	26	24	286	2.58%
\$40,000 - \$49,999	30	44	60	54	60	65	42	56	38	48	35	72	604	5.45%
\$50,000 - \$59,999	57	53	80	86	84	95	89	77	67	68	73	101	930	8.39%
\$60,000 - \$69,999	65	62	101	83	95	104	95	101	97	94	106	128	1,131	10.20%
\$70,000 - \$79,999	62	67	108	109	92	124	118	117	113	108	113	125	1,256	11.33%
\$80,000 - \$89,999	82	78	123	108	104	113	123	142	125	153	113	132	1,396	12.59%
\$90,000 - \$99,999	42	53	80	87	82	69	103	104	86	112	82	112	1,012	9.13%
\$100,000 - \$119,999	60	74	109	100	104	112	109	117	139	106	116	157	1,303	11.76%
\$120,000 - \$139,999	40	43	67	78	68	82	67	67	75	82	90	85	844	7.61%
\$140,000 - \$159,999	30	26	36	46	44	37	43	51	53	39	38	54	497	4.48%
\$160,000 - \$179,999	16	18	23	36	33	35	43	43	51	38	38	28	402	3.63%
\$180,000 - \$199,999	11	11	18	23	24	28	29	30	19	24	29	32	278	2.51%
\$200,000 - \$249,999	17	20	27	36	27	42	32	36	32	27	25	53	374	3.37%
\$250,000 - \$299,999	11	8	16	14	17	21	15	22	26	19	18	21	208	1.88%
\$300,000 - \$399,999	13	13	7	10	17	19	21	25	16	19	11	30	201	1.81%
\$400,000 - \$499,999	5	2	7	5	5	9	5	4	3	7	5	6	63	0.57%
\$500,000 - and over	6	3	5	4	7	9	6	9	14	7	7	9	86	0.78%
Current Year Sales	584	606	920	917	901	1,014	987	1,048	995	995	936	1,181	11,084	
Previous Year Sales	543	584	834	834	815	827	850	836	786	830	762	968	9,469	
% Change	8%	4%	10%	10%	11%	23%	16%	25%	27%	20%	23%	22%	17%	
Cumulative YTD Sales	584	1,190	2,110	3,027	3,928	4,942	5,929	6,977	7,972	8,967	9,903	11,084	11,084	
Previous YTD Sales	543	1,127	1,961	2,795	3,610	4,437	5,287	6,123	6,909	7,739	8,501	9,469	9,469	
% Change	8%	6%	8%	8%	9%	11%	12%	14%	15%	16%	16%	17%	17%	

Type of Financing

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	%
Conventional	304	309	458	482	475	544	524	574	540	528	485	623	5,846	52.74%
FHA	83	100	163	182	190	194	217	228	181	206	203	290	2,237	20.18%
VA	45	28	42	72	62	63	59	57	62	69	58	69	686	6.19%
Assumption	60	72	85	55	66	67	60	61	71	59	55	53	764	6.89%
Cash	46	62	94	60	51	87	74	69	78	76	79	87	863	7.79%
Seller Financing	14	19	31	34	30	23	24	24	30	25	20	24	298	2.69%
Other	32	16	47	32	27	36	29	35	33	32	36	35	390	3.52%
Total	584	606	920	917	901	1,014	987	1,048	995	995	936	1,181	11,084	

Sales by Bedroom Count

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	%
2 or less	56	59	87	89	91	83	86	93	78	115	100	128	1,065	9.61%
3	293	306	454	449	433	477	478	485	462	507	465	569	5,378	48.52%
4	170	167	237	253	250	315	301	333	321	256	250	340	3,193	28.81%
Apt/Condo	65	74	142	126	127	139	122	137	134	117	121	144	1,448	13.06%
Total	584	606	920	917	901	1,014	987	1,048	995	995	936	1,181	11,084	