

Greater Orlando Association of REALTORS®

1996 -- Monthly Sales Trend Indicator

Sales by Price Range

Sales Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	13	14	20	18	19	25	23	16	18	25	13	12	216	1.70%
\$30,000 - \$39,999	25	18	28	29	27	19	28	22	24	27	23	30	300	2.36%
\$40,000 - \$49,999	45	36	55	56	55	45	43	49	48	47	34	53	566	4.46%
\$50,000 - \$59,999	55	64	76	87	77	78	83	88	63	88	57	75	891	7.02%
\$60,000 - \$69,999	67	80	105	120	100	106	103	112	107	95	95	90	1,180	9.30%
\$70,000 - \$79,999	80	69	119	113	115	100	125	107	100	124	103	113	1,268	9.99%
\$80,000 - \$89,999	74	78	126	132	131	138	143	118	135	112	110	124	1,421	11.19%
\$90,000 - \$99,999	62	71	118	115	124	91	113	84	110	80	79	104	1,151	9.07%
\$100,000 - \$119,999	93	101	119	162	136	143	163	168	127	124	105	123	1,564	12.32%
\$120,000 - \$139,999	45	78	83	93	105	119	119	124	88	93	99	77	1,123	8.85%
\$140,000 - \$159,999	37	56	61	53	70	68	80	72	56	60	45	41	699	5.51%
\$160,000 - \$179,999	25	28	42	52	45	61	56	56	52	41	31	45	534	4.21%
\$180,000 - \$199,999	19	23	32	34	33	34	55	28	30	30	23	33	374	2.95%
\$200,000 - \$249,999	28	23	46	56	49	51	59	55	36	42	32	49	526	4.14%
\$250,000 - \$299,999	27	24	32	23	38	26	39	33	28	20	19	25	334	2.63%
\$300,000 - \$349,999	9	16	13	15	18	15	17	14	16	17	11	12	173	1.36%
\$350,000 - \$399,999	2	5	5	14	15	10	10	14	7	9	10	7	108	0.85%
\$400,000 - \$499,999	7	4	9	9	19	8	11	14	9	9	13	9	121	0.95%
\$500,000 - \$749,999	4	8	7	5	10	6	12	14	6	10	7	7	96	0.76%
\$750,000 - and over	5	3	3	2	3	6	5	5	5	8	1	3	49	0.39%
Current Year	722	799	1,099	1,188	1,189	1,149	1,287	1,193	1,065	1,061	910	1,032	12,694	100.00%
Previous Year	663	649	956	903	1,034	1,131	1,111	1,191	1,071	1,099	889	1,041	11,738	
% Change	9%	23%	15%	32%	15%	2%	16%	0%	-1%	-3%	2%	-1%	8%	
Current YTD	722	1,521	2,620	3,808	4,997	6,146	7,433	8,626	9,691	10,752	11,662	12,694	12,694	
Previous YTD	663	1,312	2,268	3,171	4,205	5,336	6,447	7,638	8,709	9,808	10,697	11,738	11,738	
% Change YTD	9%	16%	16%	20%	19%	15%	15%	13%	11%	10%	9%	8%	8%	

Type of Financing

Loan Type	Code	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	A	68	79	93	92	93	75	94	102	84	98	84	89	1,051	8.28%
Assume Conv	B	12	7	6	5	12	8	31	31	27	36	22	17	214	1.69%
Assume FHA/VA	C	108	124	164	184	187	183	230	172	113	104	96	85	1,750	13.79%
Assume Private	D	4	4	6	2	5	4	4	5	6	2	4	3	49	0.39%
New Conv	E	329	366	499	542	577	540	603	566	546	499	448	496	6,011	47.35%
New FHA	F	141	166	233	262	244	249	251	230	214	231	212	252	2,685	21.15%
New VA	G	27	31	73	71	41	62	53	60	52	60	34	60	624	4.92%
Private	H	17	11	14	10	12	12	8	18	14	12	5	12	145	1.14%
Wrap Around	I	1	1	0	0	0	1	0	0	1	0	0	2	6	0.05%
Deed Agreement	J	1	1	1	7	5	7	1	2	3	3	1	2	34	0.27%
2nd Mortgage	K	1	0	0	0	0	0	1	0	2	0	0	2	6	0.05%
Balloon Mort	L	10	4	1	1	2	2	4	0	1	2	0	2	29	0.23%
Combination	M	1	5	5	8	5	3	3	3	0	5	1	6	45	0.35%
ARM	O	2	0	4	4	6	2	2	4	0	9	3	2	38	0.30%
Lease Option	Z	0	0	0	0	0	1	2	0	2	0	0	2	7	0.06%
Total		722	799	1,099	1,188	1,189	1,149	1,287	1,193	1,065	1,061	910	1,032	12,694	100.00%