

Greater Orlando Association of REALTORS®

1997 - Monthly Sales Trend Indicator

Sales by Price Range

Sales Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	23	19	21	21	16	19	14	22	13	16	16	19	219	1.58%
\$30,000 - \$39,999	22	26	24	27	39	23	24	29	26	43	20	28	331	2.39%
\$40,000 - \$49,999	44	47	60	61	65	62	50	52	51	48	43	60	643	4.64%
\$50,000 - \$59,999	62	58	74	91	93	84	83	68	72	73	88	82	928	6.70%
\$60,000 - \$69,999	78	76	114	113	107	107	109	93	95	97	89	86	1,164	8.40%
\$70,000 - \$79,999	69	78	114	96	120	126	107	123	122	113	104	119	1,291	9.32%
\$80,000 - \$89,999	74	82	109	134	129	132	155	140	132	126	129	154	1,496	10.79%
\$90,000 - \$99,999	58	70	107	103	109	134	111	91	116	135	98	103	1,235	8.91%
\$100,000 - \$119,999	103	124	141	133	157	149	142	188	150	163	156	150	1,756	12.67%
\$120,000 - \$139,999	73	79	99	99	113	119	114	125	129	112	99	103	1,264	9.12%
\$140,000 - \$159,999	47	39	55	69	79	82	103	94	79	75	51	82	855	6.17%
\$160,000 - \$179,999	39	32	43	56	44	56	68	64	42	50	48	64	606	4.37%
\$180,000 - \$199,999	30	22	29	35	39	49	43	47	42	49	41	49	475	3.43%
\$200,000 - \$249,999	37	35	44	62	46	66	57	62	44	39	30	47	569	4.11%
\$250,000 - \$299,999	16	16	24	30	34	45	37	40	35	38	31	31	377	2.72%
\$300,000 - \$349,999	3	13	9	22	16	12	25	22	18	13	13	18	184	1.33%
\$350,000 - \$399,999	11	9	16	15	19	20	13	18	14	13	9	9	166	1.20%
\$400,000 - \$499,999	5	9	10	11	6	12	11	14	15	10	15	14	132	0.95%
\$500,000 - \$749,999	2	2	6	13	10	11	7	12	15	6	10	7	101	0.73%
\$750,000 - and over	7	3	3	5	4	11	8	7	5	8	4	2	67	0.48%
Current Year	803	839	1,102	1,196	1,245	1,319	1,281	1,311	1,215	1,227	1,094	1,227	13,859	100.00%
Previous Year	722	799	1,099	1,188	1,189	1,149	1,287	1,193	1,065	1,061	910	1,032	12,694	
% Change	11%	5%	0%	1%	5%	15%	0%	10%	14%	16%	20%	19%	9%	
Current YTD	803	1,642	2,744	3,940	5,185	6,504	7,785	9,096	10,311	11,538	12,632	13,859	13,859	
Previous YTD	722	1,521	2,620	3,808	4,997	6,146	7,433	8,626	9,691	10,752	11,662	12,694	12,694	
% Change YTD	11%	8%	5%	3%	4%	6%	5%	5%	6%	7%	8%	9%	9%	

Type of Financing

Loan Type	Code	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	A	83	113	105	123	114	107	104	116	119	118	85	106	1,293	9.33%
Assume Conv	B	17	12	11	6	12	31	16	27	16	13	10	3	174	1.26%
Assume FHA/VA	C	74	64	72	83	78	89	71	87	77	69	65	73	902	6.51%
Assume Private	D	4	2	8	12	4	7	4	2	2	2	5	5	57	0.41%
New Conv	E	372	407	555	604	617	680	706	713	664	658	560	658	7,194	51.91%
New FHA	F	181	181	262	284	326	297	281	265	244	278	275	301	3,175	22.91%
New VA	G	51	43	60	61	62	71	65	69	64	57	51	46	700	5.05%
Private	H	11	9	7	7	17	15	20	9	6	22	21	20	164	1.18%
Wrap Around	I	1	1	1	0	1	0	2	1	3	2	0	1	13	0.09%
Deed Agreement	J	0	2	5	1	2	0	0	2	1	1	1	1	16	0.12%
2nd Mortgage	K	0	0	0	0	0	1	1	0	0	0	1	2	5	0.04%
Balloon Mort	L	2	1	1	3	1	1	1	0	0	2	1	0	13	0.09%
Combination	M	2	2	7	8	5	16	5	18	16	5	15	9	108	0.78%
ARM	O	4	2	6	4	6	3	4	2	3	0	3	1	38	0.27%
Lease Option	Z	1	0	2	0	0	1	1	0	0	0	1	1	7	0.05%
Total		803	839	1,102	1,196	1,245	1,319	1,281	1,311	1,215	1,227	1,094	1,227	13,859	100.00%