

Units Sold / Average Days on Market

	Ja	n *	Fel	b *	Ma	ır *	1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	376	108	506	98	633	99	1,515	1,515	12.05%
Orange *	1,312	85	1,479	82	1,873	76	4,664	4,664	37.10%
Osceola *	380	88	496	91	610	94	1,486	1,486	11.82%
Polk	587	104	662	100	848	101	2,097	2,097	16.68%
Seminole *	475	76	535	89	724	67	1,734	1,734	13.79%
Volusia	313	82	328	100	436	90	1,077	1,077	8.57%
Totals	3,443		4,006		5,124		12,573	12,573	100.00%

Total Sales Volume

	Jan *	Feb *	Mar*	1st Quarter	Year to Date	%Total
Lake *	\$62,139,005	\$79,901,452	\$113,743,778	\$255,784,235	\$255,784,235	10.98%
Orange *	\$281,186,402	\$317,678,162	\$446,240,498	\$1,045,105,062	\$1,045,105,062	44.88%
Osceola *	\$63,401,228	\$82,461,564	\$113,393,287	\$259,256,079	\$259,256,079	11.13%
Polk	\$72,726,214	\$85,502,007	\$117,758,109	\$275,986,330	\$275,986,330	11.85%
Seminole *	\$89,848,117	\$108,668,719	\$150,926,142	\$349,442,978	\$349,442,978	15.01%
Volusia	\$36,760,145	\$44,409,339	\$62,096,228	\$143,265,712	\$143,265,712	6.15%
Totals	\$606,061,111	\$718,621,243	\$1,004,158,042	\$2,328,840,396	\$2,328,840,396	100.00%

Average & Median Sale Prices

		Jan *	Feb *		M	Mar * Average Sale Price		Mar*		le Price
	Average	Median	Average	Median	Average	Median	1st Quarter	Year to Date		
Lake *	\$165,263	\$144,700	\$157,908	\$149,900	\$179,690	\$157,000	\$168,834	\$168,834		
Orange *	\$214,319	\$166,975	\$214,793	\$175,000	\$238,249	\$193,000	\$224,079	\$224,079		
Osceola *	\$166,845	\$148,288	\$166,253	\$146,500	\$185,891	\$160,000	\$174,466	\$174,466		
Polk	\$123,895	\$111,190	\$129,157	\$119,700	\$138,866	\$130,000	\$131,610	\$131,610		
Seminole *	\$189,154	\$161,900	\$203,119	\$174,900	\$208,462	\$180,000	\$201,524	\$201,524		
Volusia	\$117,445	\$100,000	\$135,394	\$111,474	\$142,423	\$115,000	\$133,023	\$133,023		
Totals	\$176,027		\$179,386		\$195,972		\$185,226	\$185,226		

Source: My Florida Regional MLS * Corrected monthly sales



Average Cost per Square Foot

	Jan	*	Feb *	•	Mar	*	1st Quart	er	Year to
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Date
Lake *	684,636	\$90.76	914,261	\$87.39	1,209,413	\$94.05	2,808,310	\$91.08	\$91.08
Orange *	2,396,243	\$117.34	2,762,933	\$114.98	3,633,325	\$122.82	8,792,501	\$118.86	\$118.86
Osceola *	682,482	\$92.90	874,587	\$94.29	1,175,549	\$96.46	2,732,618	\$94.87	\$94.87
Polk	993,775	\$73.18	1,114,396	\$76.72	1,462,712	\$80.51	3,570,883	\$77.29	\$77.29
Seminole *	867,327	\$103.59	1,002,925	\$108.35	1,397,226	\$108.02	3,267,478	\$106.95	\$106.95
Volusia	499,518	\$73.59	544,877	\$81.50	712,280	\$87.18	1,756,675	\$81.56	\$81.56
Totals	6,123,981	\$98.97	7,213,979	\$99.62	9,590,505	\$104.70	22,928,465	\$101.57	\$101.57

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Units Sold / Average Days on Market

	Ap	r *	Ma	y *	Jur	ne *	2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	620	93	603	97	625	78	1,848	3,363	11.71%
Orange *	1,841	76	1,890	70	2,101	65	5,832	10,496	36.53%
Osceola *	598	89	627	85	706	87	1,931	3,417	11.89%
Polk	907	90	860	90	983	88	2,750	4,847	16.87%
Seminole *	735	70	738	59	908	57	2,381	4,115	14.32%
Volusia	503	93	434	75	479	79	1,416	2,493	8.68%
Totals	5,204		5,152		5,802		16,158	28,731	100.00%

Total Sales Volume

	Apr *	May *	June *	2nd Quarter	Year to Date	%Total
Lake *	\$104,738,865	\$108,740,414	\$117,042,724	\$330,522,003	\$586,306,238	10.62%
Orange *	\$436,943,813	\$439,175,564	\$501,976,688	\$1,378,096,065	\$2,423,201,127	43.91%
Osceola *	\$111,223,213	\$115,270,007	\$131,758,019	\$358,251,239	\$617,507,318	11.19%
Polk	\$129,797,809	\$122,753,956	\$146,284,891	\$398,836,656	\$674,822,986	12.23%
Seminole *	\$156,013,326	\$161,674,305	\$197,332,064	\$515,019,695	\$864,462,673	15.66%
Volusia	\$77,025,386	\$60,715,789	\$71,221,644	\$208,962,819	\$352,228,531	6.38%
Totals	\$1,015,742,412	\$1,008,330,035	\$1,165,616,030	\$3,189,688,477	\$5,518,528,873	100.00%

Average & Median Sale Prices

	A	pr *	Ma	y * J _!		June * Average Sale Price		June *		le Price	
	Average	Median	Average	Median	Average	Median	2nd Quarter	Year to Date			
Lake *	\$168,934	\$159,480	\$180,332	\$165,000	\$187,268	\$167,000	\$178,854	\$174,340			
Orange *	\$237,340	\$185,000	\$232,368	\$193,250	\$238,923	\$193,000	\$236,299	\$230,869			
Osceola *	\$185,992	\$154,850	\$183,844	\$161,000	\$186,626	\$160,000	\$185,526	\$180,716			
Polk	\$143,107	\$129,500	\$142,737	\$134,100	\$148,815	\$135,000	\$145,032	\$139,225			
Seminole *	\$212,263	\$182,000	\$219,071	\$188,000	\$217,326	\$195,550	\$216,304	\$210,076			
Volusia	\$153,132	\$125,000	\$139,898	\$119,200	\$148,688	\$130,000	\$147,573	\$141,287			
Totals	\$195,185		\$195,716		\$200,899		\$197,406	\$192,076			

Source: My Florida Regional MLS



Average Cost per Square Foot

	Ą	or *	Ma	y *	Jur	ne *	2nd Qu	arter	Year to
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Date
Lake *	1,164,422	\$89.95	1,148,281	\$94.70	1,197,880	\$97.71	3,510,583	\$94.15	\$92.79
Orange *	3,545,638	\$123.23	3,636,752	\$120.76	4,099,881	\$122.44	11,282,271	\$122.15	\$120.71
Osceola *	1,086,517	\$102.37	1,156,400	\$99.68	1,281,108	\$102.85	3,524,025	\$101.66	\$98.70
Polk	1,579,938	\$82.15	1,516,905	\$80.92	1,733,548	\$84.38	4,830,391	\$82.57	\$80.32
Seminole *	1,414,339	\$110.31	1,427,072	\$113.29	1,704,955	\$115.74	4,546,366	\$113.28	\$110.63
Volusia	882,364	\$87.29	726,889	\$83.53	817,523	\$87.12	2,426,776	\$86.11	\$84.20
Totals	9,673,218	\$105.01	9,612,299	\$104.90	10,834,895	\$107.58	30,120,412	\$105.90	\$104.03

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Units Sold / Average Days on Market

	Jul	ly *	Aug	g *	Sep	pt *	3rd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	655	83	560	88	583	85	1,798	5,161	11.60%
Orange *	2,043	69	1,933	67	1,803	65	5,779	16,275	36.59%
Osceola *	654	84	637	85	579	80	1,870	5,287	11.89%
Polk	893	83	841	94	839	85	2,573	7,420	16.68%
Seminole *	903	57	754	56	698	60	2,355	6,470	14.55%
Volusia	483	80	467	77	418	76	1,368	3,861	8.68%
Totals	5,631		5,192		4,920		15,743	44,474	100.00%

Total Sales Volume

	July *	Aug *	Sept *	3rd Quarter	Year to Date	%Total
Lake *	\$119,193,991	\$100,777,979	\$105,370,166	\$325,342,136	\$911,648,374	10.50%
Orange *	\$496,486,178	\$457,023,077	\$428,378,988	\$1,381,888,243	\$3,805,089,370	43.81%
Osceola *	\$120,642,369	\$121,456,488	\$117,550,997	\$359,649,854	\$977,157,172	11.25%
Polk	\$127,000,907	\$124,185,763	\$123,154,367	\$374,341,037	\$1,049,164,023	12.08%
Seminole *	\$201,538,503	\$164,807,742	\$154,323,332	\$520,669,577	\$1,385,132,250	15.95%
Volusia	\$74,237,373	\$66,374,234	\$63,429,253	\$204,040,860	\$556,269,391	6.41%
Totals	\$1,139,099,321	\$1,034,625,283	\$992,207,103	\$3,165,931,707	\$8,684,460,580	100.00%

Average & Median Sale Prices

	Jul	ly *	Aug *		,* Ser		Sept * Average Sale Price		Sept * Average Sale Price	
	Average	Median	Average	Median	Average	Median	3rd Quarter	Year to Date		
Lake *	\$181,976	\$165,000	\$179,961	\$168,250	\$180,738	\$169,500	\$180,947	\$176,642		
Orange *	\$243,018	\$195,000	\$236,432	\$195,000	\$237,592	\$198,000	\$239,122	\$233,800		
Osceola *	\$184,468	\$157,025	\$190,670	\$169,000	\$203,024	\$165,000	\$192,326	\$184,823		
Polk	\$142,218	\$134,000	\$147,664	\$138,000	\$146,787	\$140,000	\$145,488	\$141,397		
Seminole *	\$223,188	\$196,500	\$218,578	\$190,000	\$221,094	\$193,000	\$221,091	\$214,085		
Volusia	\$153,701	\$125,000	\$142,129	\$122,500	\$151,745	\$131,019	\$149,153	\$144,074		
Totals	\$202,291		\$199,273		\$201,668		\$201,101	\$195,271		

Source: My Florida Regional MLS



Average Cost per Square Foot

	Ju	July *		g *	Se	pt *	3rd Qu	arter	Year to
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Date
Lake *	1,235,174	\$96.50	1,087,978	\$92.63	1,106,166	\$95.26	3,429,318	\$94.87	\$93.52
Orange *	3,925,251	\$126.49	3,708,376	\$123.24	3,473,595	\$123.32	11,107,222	\$124.41	\$122.03
Osceola *	1,192,443	\$101.17	1,198,063	\$101.38	1,084,690	\$108.37	3,475,196	\$103.49	\$100.41
Polk	1,552,543	\$81.80	1,496,667	\$82.97	1,480,245	\$83.20	4,529,455	\$82.65	\$81.14
Seminole *	1,754,302	\$114.88	1,438,983	\$114.53	1,339,128	\$115.24	4,532,413	\$114.88	\$112.19
Volusia	824,621	\$90.03	768,821	\$86.33	712,887	\$88.98	2,306,329	\$88.47	\$85.71
Totals	10,484,334	\$108.65	9,698,888	\$106.67	9,196,711	\$107.89	29,379,933	\$107.76	\$105.36

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Units Sold / Average Days on Market

	Oct *		Nov *		Dec		4th Quarter	Year End	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	522	81	413	79	574	75	1,509	6,670	11.48%
Orange *	1,716	72	1,494	72	1,777	70	4,987	21,262	36.61%
Osceola *	557	77	442	79	549	77	1,548	6,835	11.77%
Polk	863	87	678	90	904	77	2,445	9,865	16.99%
Seminole *	639	61	537	58	717	65	1,893	8,363	14.40%
Volusia	461	75	332	74	427	78	1,220	5,081	8.75%
Totals	4,758		3,896		4,948		13,602	58,076	100.00%

Total Sales Volume

	Oct *	Nov *	Dec	4th Quarter	Totals	%Total
Lake *	\$94,423,946	\$73,685,300	\$107,022,461	\$275,131,707	\$1,186,780,081	10.40%
Orange *	\$410,296,593	\$349,349,418	\$448,782,190	\$1,208,428,201	\$5,013,517,571	43.93%
Osceola *	\$99,045,787	\$83,161,765	\$105,018,428	\$287,225,980	\$1,264,383,152	11.08%
Polk	\$126,551,964	\$99,750,364	\$128,623,033	\$354,925,361	\$1,404,089,384	12.30%
Seminole *	\$136,968,381	\$117,487,123	\$161,816,820	\$416,272,324	\$1,801,404,574	15.78%
Volusia	\$64,726,437	\$53,773,411	\$67,492,857	\$185,992,705	\$742,262,096	6.50%
Totals	\$932,013,108	\$777,207,381	\$1,018,755,789	\$2,727,976,278	\$11,412,436,858	100.00%

Average & Median Sale Prices

	Oct *		Nov *		Dec			Year End	
	Average	Median	Average	Median	Average	Median	4th Quarter	Average	
Lake *	\$180,889	\$168,000	\$178,415	\$165,000	\$186,450	\$167,250	\$182,327	\$177,928	
Orange *	\$239,101	\$195,000	\$233,835	\$195,000	\$252,550	\$204,374	\$242,316	\$235,797	
Osceola *	\$177,820	\$163,000	\$188,149	\$165,000	\$191,290	\$168,000	\$185,546	\$184,987	
Polk	\$146,642	\$136,290	\$147,124	\$138,000	\$142,282	\$135,000	\$145,164	\$142,330	
Seminole *	\$214,348	\$185,000	\$218,784	\$191,000	\$225,686	\$195,000	\$219,901	\$215,402	
Volusia	\$140,404	\$119,900	\$161,968	\$129,000	\$158,063	\$139,000	\$152,453	\$146,086	
Totals	\$195,883		\$199,489		\$205,892		\$200,557	\$196,509	

Source: My Florida Regional MLS * Corrected monthly sales



Average Cost per Square Foot

	Oct *		Nov *		Dec		4rd Quarter		Year End
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Average
Lake *	993,658	\$95.03	768,036	\$95.94	1,083,855	\$98.74	2,845,549	\$96.69	\$94.24
Orange *	3,283,245	\$124.97	2,824,426	\$123.69	3,504,307	\$128.07	9,611,978	\$125.72	\$122.90
Osceola *	1,017,251	\$97.37	826,100	\$100.67	1,033,262	\$101.64	2,876,613	\$99.85	\$100.28
Polk	1,509,575	\$83.83	1,198,855	\$83.20	1,550,224	\$82.97	4,258,654	\$83.34	\$81.68
Seminole *	1,214,389	\$112.79	1,022,994	\$114.85	1,416,630	\$114.23	3,654,013	\$113.92	\$112.59
Volusia	750,388	\$86.26	567,052	\$94.83	728,629	\$92.63	2,046,069	\$90.90	\$86.96
Totals	8,768,506	\$106.29	7,207,463	\$107.83	9,316,907	\$109.34	25,292,876	\$107.86	\$105.94

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