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CATEGORY: Advertising



NFM+Dymun

200 First Avenue, 4th Floor

Pittsburgh, PA 15222

Phone: 412-325-6410

NFM+Dymun is a Brand Development and Activation Agency. By becoming an extension of our client's internal teams, we bring our expertise in branding, creative, activations and media buying to mid to large size and growing companies. We've worked in nearly every industry, with our greatest experience occurring within retail, healthcare, financial, business to consumer focused, education and non-profit companies and organizations. From award winning TV commercials and print ads to record breaking activations and spectacular events that people remember long after the confetti is cleaned up, we've done it.

Recognizing that employees are an important internal audience, we've developed BrandPosition(TM), a proprietary, multi-pronged solution to create and implement employer brands that attract, engage and retain exceptional employees. We work with your team to develop your unique employer brand identity then implement it through targeted communication channels that reach the right audience, an exciting, concise brand-based hiring and on-boarding experience that improves time from hiring to productivity rate, and an engagement strategy that makes employees feel connected and valued.

We'd love to talk with you about ways that we can work together to get people excited about your company and the great career opportunities you offer.

So Let's Talk. Please contact **Wendy Maletta** at **412-325-6424** or email her at wmaletta@nfm+dymun.com to start the conversation.

CATEGORY: Consultants & Trainers

The Bradley Partnerships, Inc.

Lois Bradley, President

207 Malbec Lane, Suite 100

Wexford, PA 15090

Phone: 724-799-8170

lois@bradleypartnerships.com
www.bradleypartnerships.com



Founded in 2002, The Bradley Partnerships (TBP) is a management consulting firm specializing in outsourced HR services. We provide personalized, customized services for your organization that include:

- Onsite/Offsite full-suite of HR services
- Professional Recruiting
- Mission/Vision/Core Values
- Performance Management Programs
- Workplace Investigations
- Organizational/Environmental Audits
- HR Audits
- Employee Handbooks
- Customized Leadership Development Training Programs
- Customized staff development training programs
- Executive Coaching

Corporate Compensation Partners, LLC
Rodney Cottrell, President
2591 Wexford Bayne Road, Suite 105
Sewickley, PA 15143
724-934-0800



Corporate Compensation Partners, LLC provides specialized compensation management consulting to clients including Fortune 1000 employers, mid-size employers and non-profit organizations. We are dedicated to creating programs and processes to maximize the motivation and productivity of your employees, managers, executives, and board members.

Compensation is **all** we do. This focused attention enables us to acquire deep knowledge of the compensation field.

We are here to provide you with expert advice and a personalized approach to achieve your compensation goals. We specialize in the analysis, diagnosis, design, and communication required for effective and efficient delivery of compensation programs.

- Our tailored services include:
- Executive Compensation
- Bonus Plans, Incentive Plans, and Sales Plans

- Job Evaluation
- Company Policies, Practices, and Salary Structures
- Director Compensation
- Non-Profit Compensation
- Compensation Salary Surveys through our survey division EHResearch Data Services
- Our goal is to exceed your expectations for client service, innovative solutions, and implementation support.

Fresh Thinking. Customized Approaches. Solutions That Fit.

Joe Baumgardner Safety Consulting, Inc.

Joe Baumgardner, President

412-600-4641

Joe@JoeSafety.net

www.JoeSafety.net



Joe Baumgardner Safety Consulting, Inc. aka “Joe Safety” is a full service, nation-wide consulting and training firm specializing in client focused solutions for Safety, Health, Environmental Quality, and Human Resources.

We manage your safety so you can manage your business!

- Onsite Safety Professionals for Heavy Industry, Construction, Oil & Gas Sites, etc.
- Safety Program Development including ISNETWorld
- Air & Noise Testing
- Training
- OSHA Compliance Assistance: Pre & Post OSHA
- Worker’s Comp Assistance & Controlling EMR
- Insurance/Risk Management
- Expert Witness Services

Select International

Contact: 1-800-786-8595

www.selectinternational.com

Select International is a world leading assessment and selection company that identifies top talent in an efficient, legally defensible manner. Built on a foundation of advanced technology and scientific research, Select International’s solutions enable organizations to consistently make accurate and intelligent human capital decisions.

Select International is headquartered in Pittsburgh, PA, and maintains offices throughout North America and around the globe.

For more information on Select International, call 1-800-786-8595 or visit www.selectinternational.com.

CATEGORY: Drug & Alcohol Testing



OraSure Technologies has a long history of meeting the needs of our customers in a highly convenient and cost-effective manner. OraSure's Intercept® Oral Fluid Drug Testing System was the first FDA-cleared in-vitro diagnostic laboratory-based oral fluid drug testing system, and is the only one that is FDA cleared for detection of nine commonly abused drugs, including marijuana, cocaine, opiates, PCP, amphetamines, methamphetamine, barbiturates, methadone and benzodiazepines. It combines the ease, efficiency, and cost savings of oral fluid collection with increased sample integrity and the accuracy of laboratory-based drug tests.

OraSure also manufactures and sells the OraSure® Oral Fluid Collection Device and laboratory testing assays for the detection of cotinine in oral fluid. Cotinine testing may be used in a number of situations to evaluate the possible use of tobacco products such as: smoking cessation programs, prospective employment screening, evaluations of applicants for health or life insurance and health and wellness programs.

In addition, OraSure offers the QED® saliva alcohol test. QED is a CLIA-waived and DOT approved on-site, rapid, low cost alternative to breath or blood testing. With a high correlation to blood alcohol levels, QED has a testing range of 0-145 mg/dL and provides quantitative results in minutes. And TruTouch is a novel, optically based, non-invasive sensor that quickly and accurately measures alcohol for fit for duty compliance while simultaneously verifying user identity using light through the skin.

Please contact Laurie Jantz at ljantz@orasure.com or 610-597-5538 for more information.

CATEGORY: Dental Care

Delta Dental
Roger Moorman
800-471-7091
deltadentalins.com



The Delta Dental system is the largest, most experienced dental benefits carrier in the United States. Delta Dental offers a variety of PPO and dental HMO-type products to meet the needs of clients, both large and small. Delta Dental programs feature attentive account management teams, extensive reporting systems, centralized claims processing, helpful customer service and the largest dentist network in the country. Four out of five

dentists participate with Delta Dental. Delta Dental pioneered a system of quality assurance and cost management unmatched by any other carrier today. Contact Delta Dental at 800-471-7091 or deltadentalins.com.

CATEGORY: Education

La Roche College
9000 Babcock Boulevard
Pittsburgh, PA 15237
412-536-1267



Engaging Minds. Embracing the World.

La Roche College offers an M.S. Human Resources Management and HRM graduate certificate programs with convenient campuses in the North Hills and Cranberry. We also provide HRCI accredited coursework and a Professional Development Series with approved continuing education credit each fall and spring.

CATEGORY: Global HR

Ultimate Software
John Salvini, Business Development Manager
205 Cliffside Drive
Mars, PA 16046
412-377-8727
724-538-0067



Ultimate Software is a leading cloud provider of people management solutions. The company's UltiPro solution provides a comprehensive approach to human capital management. Web-based features include recruitment, onboarding, benefits, payroll, performance management, succession management, business intelligence, time and attendance, and 24-7 direct access for executives, managers, and employees.

CATEGORY: HRIS

Paycor
Jennifer Miller
2009 Mackenzie Way, Suite 260

Cranberry Township, PA 16066

(800) 381-0053

jmiller@paycor.com

www.paycor.com



Paycor helps companies perform better with intuitive, cloud-based HR, payroll and timekeeping software. We listen to our clients and understand what's important to their businesses and their employees. More than 25,000 mid-sized businesses across America have chosen Paycor for easy-to-use solutions that improve efficiency and enable them to focus on growing their business. Our personalized service has been voted by our clients as the Stevie Award winner for best service in the financial services industry. Paycor services also include tax filing in every jurisdiction in the U.S., online reporting, 401 (k) retirement services, workers' compensation, and much more.

Ultimate Software

John Salvini, Business Development Manager

205 Cliffside Drive

Mars, PA 16046

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724-538-0067



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CATEGORY: Insurance

Arthur J. Gallagher & Co.

Mark Weber

412-880-4984



Arthur J. Gallagher & Co.

BUSINESS WITHOUT BARRIERS™

Arthur J. Gallagher & Co. offers a full range of employee benefits and HR consulting services to clients in approximately 90 countries. Those services include benefits strategy, plan design and management, financial planning, actuarial, data analysis and benchmarking, retirement brokerage and consulting, human resource services and more. Learn about us at www.ajg.com.

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Henderson Brothers, Inc.
412-261-1842
info@hendersonbrothers.com
www.hendersonbrothers.com/henderson-brothers-blog



After 120 Years, You Pick Up a Thing or Two.

Since 1893, Henderson Brothers has eagerly accepted the challenge to anticipate the needs of our clients and community every day, regardless of the economic climate. Our promise of integrity and responsiveness has been honed and proven through four panics, three depressions and 18 recessions. (We average about 30 years older than most of the insurance companies we deal with.)

In other words, we are **EXPERTS** who are here for you – from business insurances such as property, casualty, professional liability, workers’ compensation, and employee benefits and retirement, to personal health, auto, life and homeowners’.

As an independent agency, Henderson Brothers represents approximately 100 insurance carriers, including the most established and respected companies in the industry. Our long-standing, highly successful relationships ensure that our customers receive the best products and services available today.

Henderson Brothers – **EXPECT AN EXPERT**

Follow our **Blog** for insights on risk management, employee benefits, human resources compliance, and Health Care Reform.

Vision Benefits of America

Daniel Gissin
1-412-881-4900
dgissin@vbaplans.com



Expert Solutions. Exceptional Service.

VBA has more than 50 years' experience in providing diverse and cost-effective benefits to our members. As a matter of fact, we were one of the first preferred provider organizations (PPO) in the nation offering group vision coverage. We are using that heritage as a springboard for moving forward, continually evaluating our products and services to offer the best vision benefits available.

VBA works with you to design plans that are customized to meet your employee's needs. We cover comprehensive eye exams for your employees so that they can stay healthy and see clearly, and we partner with more than 16,000 providers, giving an abundance of convenient choices.

VBA's heritage goes a long way in the level of expertise we can provide. We take pride in being able to offer sound advice and helpful information, and will guide both you and your employees through any aspect of understanding and using your groups' vision benefits.

In addition to our portfolio of vision products and services, VBA now also offers dental benefits, rounding out our coverage for comprehensive care. VBA is one of the most experienced companies in group vision benefits. We back that with outstanding coverage, exceptional customer care, and the highest level of integrity in everything we do.

To contact VBA, visit our website at www.vbaplans.com OR, contact Daniel Gissin at 1-412-881-4900, or 1-412-881-7319 (fax), or email Dan at dgissin@vbaplans.com.

CATEGORY: Recruitment

The Callos Company
Marcy McKivitz
429 Fourth Ave., Suite 1900
Pittsburgh PA 15219
412-281-8235



Callos Resources is a full service human resource support organization specializing in temporary and temporary to hire positions including administrative (all types), data entry, industrial, light technical, and warehouse associates.

Our specialty staffing area will give you the attention you need for: IT Technical, Engineering, and Direct Hire. Additional offerings include Executive Coaching, Outplacement services, PEO Leasing Services, Financial Services, Medical staffing (clinical and non clinical) and Benefits. Ask us how we can work with your organization today!

NFM Hiring and Employee Engagement Events: Find and Retain the Best Talent



NFM Group

200 First Ave, 4th Floor
Pittsburgh, PA 15222
FAX: 412-325-6410

Who is NFM?

NFM is a full-service marketing agency that specializes in creating experiential, brand-connected marketing opportunities that engage, entertain and educate consumers.

Our success in producing meaningful brand experiences has led us to create powerful, memorable non-traditional hiring and employee engagement events that facilitate your recruiting, hiring and retention efforts.

Why work with us?

About NFM:

- We are brand activation specialists. We've broken world records, created and produced game shows, engaged and contracted world-class athletes and celebrities, planned spectacular grand openings and in-store promotions, and produced hiring events that get people excited about our client and their employment opportunities.

Innovative Hiring Events:

- Each activity during an NFM created hiring event is experientially aligned with your culture, brand and values.
- The event elements provide non-traditional brand activation and give your recruiters unique opportunities to learn more about the applicants.
- Our hiring events result in an average 3:1 applicant to offer ratio, cost per hire savings of over 40% and earned media and PR value that often exceeds the cost of the event.

Inspiring Team Member Events:

- More than a company picnic, our memorable employee events reinforce your brand, company culture and values.
- Your employees will leave your event with increased knowledge and enthusiasm about your brand.

What's next?

Contact Wendy Maletta, our Business Development Specialist, at 412-325-6424 or by email to wmaletta@nfmgroup.com to schedule a discussion.



Specialized Staffing and Industry Recruiters

Joey Lerch

130 South Main Street

Butler, PA 16001

724-287-8380

Since 1997 we have partnered with companies in Western Pennsylvania to identify candidates in the fields of Accounting/Finance, Administration, Engineering, Human Resources, Inside Sales, Purchasing and Production Management.

Some of the reasons our clients work with us include:

- Access to successful, working candidates who aren't visible on the job market
 - Our ability to identify and target candidates with industry-specific experience confidentially
 - We help reduce time spent on the candidate identification, screening & selection process
 - Our ability to provide critical feedback from the candidate point of view
 - Our clients experience more successful hires
-

Pittsburgh Post Gazette/Monster

Service Category: Recruitment - Advertising

412-263-2701



Maximize your recruiting efforts by advertising with Western PA's leading media resources, The Pittsburgh Post-Gazette and Monster.com. The Pittsburgh Post-Gazette is the leading source of news, information and available jobs in Allegheny County and is Pittsburgh's newspaper of choice for over 200 hundred years. Monster.com is the nation's largest recruiting website, offering digital solutions to reach the region's best candidates.

Combined they will help solve your hiring needs! Call us today!

SurgePoint HR Direct
Lynn Athey, President
724- 845-5457



Small and specialized, focused on just one thing... providing top HR talent in the Pittsburgh area.

SurgePoint HR Direct is a Pittsburgh based, privately owned direct hire recruiting firm specializing in mid to executive level human resource placements. Formerly with SurgePoint HR Talent; Lynn brings 9 years of proven recruiting expertise as Talent Director, with another 12 years of diverse human resource and staffing industry experience. Her personalized approach to sourcing and position specific focus has helped to fill difficult job openings and create lasting relationships with both client and candidate. The company's goal is to bring the two parties together in a professional and ethical union while maintaining the human element in the recruiting process.

Leverage Lynn's network in the Pittsburgh community to fill your next human resource need or to discuss the job market and explore new opportunities.

CATEGORY: Retirement/Pre-Retirement Planning

Arthur J. Gallagher & Co.
Mark Weber
412-880-4984



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Joe Baumgardner Safety Consulting, Inc.
Joe Baumgardner, President
412-600-4641
Joe@JoeSafety.net
www.JoeSafety.net



Joe Baumgardner Safety Consulting, Inc. aka “Joe Safety” is a full service, nation-wide consulting and training firm specializing in client focused solutions for Safety, Health, Environmental Quality, and Human Resources.

We manage your safety so you can manage your business!

- Onsite Safety Professionals for Heavy Industry, Construction, Oil & Gas Sites, etc.
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- Air & Noise Testing
- Training
- OSHA Compliance Assistance: Pre & Post OSHA
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Justifacts Credential Verification, Inc.

Dan Cubarney | Sales Manager

Ph: (800) 356-6885 Ext. 1606 | dcubarney@justifacts.com

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Justifacts is a full-service background-screening company that provides more than 140 background search options, including: Criminal Background Checks, Social Security Number Verifications, Employment Verifications, Professional and Personal References, Education Confirmations, Motor Vehicle Record Checks, Credit Histories, Drug Testing, as well as many other offerings pertaining to employment background screenings. For the past 32 years we have focused exclusively on providing one of the best background checks available, while offering a high level of customer service. Over the years, Justifacts has helped pioneer an industry whose services have become a requisite for every organization desiring to hire the very best candidates and minimize the risk of negligent hiring lawsuits.

Founded in 1982, Justifacts Credential Verification provides global [background check services](#) for our clients' pre-employment verifications. We are committed to providing an ideal, cost-effective product that is efficient in turn-around time while maintaining a high level of customer service in order to meet and exceed our clients' needs in their pre-employment screening and throughout their hiring process. Justifacts offers over 140 different screening searches such as [employment verifications](#), [background checks](#) and [degree verifications](#) to

organizations ranging from small businesses to Fortune 500 companies worldwide. To learn more, go to www.Justifacts.com.

PreCheck

Mike Ring

610-937-7899



PreCheck, Inc. provides comprehensive background screening, sanction screening, credential verifications and drug testing services for healthcare organizations. Specializing in healthcare since 1993, PreCheck currently provides its full suite of services to healthcare facilities and hospitals throughout the United States which are designed to support human resources, medical staffing and compliance job functions at healthcare facilities.

CATEGORY: Training & Development



New Horizons Computer Learning Center of Pittsburgh

Abigail Painter, Account Executive

Abby.Painter@NHPittsburgh.com

(412) 444-2887

New Horizons offers an extensive selection of vendor-authorized training and certifications for top technology providers such as Microsoft, Cisco, CompTIA and VMware. In fact, we are Microsoft's largest training provider, delivering more than 40% of all authorized Microsoft training worldwide; the largest Cisco-authorized training partner with courses available at 250 centers worldwide; and the largest authorized provider of CompTIA training and certification in the world. The reason for New Horizons' 30-year success is simple—we are the best source for computer training and certification in the world.

With a convenient location in Greentree, we offer a wide range of technical, application and business skills courses. As the world of computer technology continues to evolve at light speed, New Horizons helps the world's workforce stay proficient with the latest technologies and achieve their career goals. It's what we've been doing better than anyone else for years, and what we plan to do well into the future.

New Horizons has trained employees at all 100 companies listed in Fortune magazine's ranking of America's 100 largest corporations and over half of the Global 100. We are ranked in the top 5% of the industry for training quality and customer satisfaction as reported by an independent, third-party learning and quality assurance company, Knowledge Advisors. Training from New Horizons provides measureable results.

CATEGORY: Vision Care

Vision Benefits of America

Matthew Cuomo

Vice President Sales and Sales Support I VBA

412-881-4900 ext. 204

Mcuomo@vbaplans.com



Expert Solutions. Exceptional Service.

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