



# The Pennsylvania Land Title Institute invites you to "Commercial Endorsements 2.0 (Advanced)"

**Presented by: Len Shatz, CLTP**, Senior Underwriting Counsel, First American Title Insurance Company & **Jim Conmy, CLTP**, VP and Underwriting Counsel, Commonwealth Land Title Insurance Company

**Tuesday, March 20, 2018**

<input type="checkbox"/> <b>Live</b> The PLTI Office 1010 W. 8th Avenue, Suite H King of Prussia, PA 19406	<input type="checkbox"/> <b>Simulcast</b> Regional Learning Alliance (RLA) 850 Cranberry Woods Drive Cranberry Township, PA 16066
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**This Seminar is accredited for 3.0 PA/NJ CE and/or PA/NJ CLE Credits (Credits pending)  
Sign up today! Space is limited!**

For commercial transactions, an in-depth understanding of endorsements is essential. Lenders provide their "laundry list" of endorsements. It is up to the title professional to sort through this list to determine which endorsements are appropriate and the requirements for each. Since endorsements add significant expense, clients often look to their title person to explain endorsement coverage and to justify the cost. A request for "affirmative" insurance over an exception or a specific risk is common. The title professional must be prepared to negotiate and provide such coverage. This 3 CE/CLE credit course will closely examine both commonly issued and special risk endorsements and will cover the "do's and don'ts" of drafting endorsement coverage.

AGENDA

8:30 a.m. Registration  
 9:00 a.m. Program  
 12:00 p.m. Adjourn

HOW TO REGISTER

**ONLINE:** [Click here to register online](#)  
**FAX:** (610) 265-5998 with credit card information  
**MAIL:** Pennsylvania Land Title Institute (check enclosed)  
 1010 W. 8<sup>th</sup> Avenue, Suite H  
 King of Prussia, PA 19406  
 (610) 265-5980

**Member Price: \$ 70.00**

- No Credits
- Three (3) PA/NJ CE add \$ 10.00
- Three (3) PA CLE add \$ 10.00
- Three (3) NJ CLE add \$ 10.00
- BOTH CE & CLE add \$ 20.00

**Non-Member Price \$ 95.00**

- No Credits
- Three (3) PA/NJ CE add \$ 10.00
- Three (3) PA CLE add \$ 10.00
- Three (3) NJ CLE add \$ 10.00
- BOTH CE & CLE add \$ 20.00

**TOTAL: \$ \_\_\_\_\_**

Name: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_  
 Email Address: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

PAYMENT PROCESSING

- My check is enclosed payable to **PLTI**
- I would like to pay by credit card, type of card \_\_\_\_\_  
 Card# \_\_\_\_\_ exp. \_\_\_\_\_ CSV Code: \_\_\_\_\_  
 Printed name of card holder \_\_\_\_\_  
 Signature of card holder \_\_\_\_\_  
 (name/address on registration form must match the cardholder's name and address)

**Seminar fees must be paid prior to seminar** • No cancellation refunds after 3:00 p.m. two (2) days prior to seminar  
 An accredited provider for the Pennsylvania Board of Continuing Legal Education, the Pennsylvania Department of Insurance, the New Jersey Department of Banking and Insurance, and the Board on Continuing Legal Education of the Supreme Court of New Jersey.