

**SOUTH AFRICAN AIRWAYS (SAA) AND  
SAACI CORPORATE LOYALTY  
PARTNERSHIP AGREEMENT**



**SOUTH AFRICAN AIRWAYS**

A STAR ALLIANCE MEMBER 

**South African Airways (SAA)** and SAACI have entered into a Corporate Loyalty Partnership Agreement in the form of our Corporate Loyalty Program, offering significant benefits to the SAACI members.

When it comes to engaging with all sectors of the market, **SAA's** approach is not that of "one size fits all", but rather a collaborative "fit for purpose" tailored approach that speaks to the needs of all market segments, be it corporate, government or the travel industry. This enables us to better service market needs and in so doing, offer benefits to our valued customers by linking their needs to our product offering. This is offered through all of our distinct distribution channels - which include SAA On Business (our on-line option), our City Travel Offices (based in Cape Town, Durban & Johannesburg), our Global Call Centres - and the South African Retail Travel Management Companies.

**SAA** is proud to be associated with some of the country's leading organisations, such as the *SAACI*, and has been instrumental in providing the network necessary to sustain and grow domestic, regional & international business for these blue chip entities. We have taken this relationship a step further by being one of the first *SAACI* members to support their "members doing business with members" initiative. The revised structure and generous incentives entitles Corporate clients to upfront discounts that complement our popular Voyager program. It incorporates various classes of travel that caters to early bookings and last minute travel, attracting the incentive scheme that rewards your company for choosing **SAA**.

The benefits include:-

- Members will automatically qualify for Point of Sale discounts of between 5 – 8% in Business Class and 5 – 12 % in Economy Class on **SAA** domestic, regional and international flights.
- Relaxed fare rules on restrictive tickets - wrt Cancellation Fee's & Date Change Penalties. (excluding our lowest fare classes Q,T,V,L)

To take advantage of this offer:-

- **Please contact Ricardo Ahkee** [RichardoAhkee@flysaa.com](mailto:RichardoAhkee@flysaa.com) or **011 537 2022**

- If you process your reservations via one of the Travel Management Companies – we will link your agent to this discount offer.
- Should be an existing SAA On Business customer – we will link your profile to this discount offer.
- If you process reservations via [www.flysaa.com](http://www.flysaa.com), we will link you to our On Business product – and link your profile to this discount offer.

We look forward to welcoming you on board.





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